







Abhinav Chadha

Techno-functional professional with 10+ Years of Experience in the Software Industry

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SKILLS

User Interviews	User Stories
Market Research	Business Requirements
Product Roadmapping	Technology Roadmapping
A/B Testing	User Design
Stakeholder Management	Financial Forecasting
Delivery Mapping	Product Analytics
GTM Strategy	Line Management
SAFe	Agile Scrum
Python	Javascript
DevOps	AWS/GCP/Azure

TOOLS

Tableau	PowerBI
Looker	G Analytics
Jira	Azure DevOps
Asana	Product Board
MS Office	Figma
Canva	Contentsquare
Appcues	Airtable

Results-driven and highly motivated software professional with 10+ years of experience in enterprise and startup environments. Adept at collaborating with C-level executives to launch successful product lines, prioritising customer success and revenue growth. Excels in translating customer problems into actionable requirements and leading teams from MVP to delivery, always backed by data. Strong communication skills and technical expertise in cloud technologies. Experienced in leading local and remote teams while delivering turnkey projects. Committed to fostering teamwork and achieving goals using the OKR methodology.

WORK EXPERIENCE

KPMG, London, UK

(Jun 2022 - Jun 2023)

Product Manager

- Achieved exceptional results by leading the product proposition for an ESG DaaS application, positioning KPMG as a strong contender among global data vendors such as Bloomberg, Refinitiv, and S&P.
- Lead the build for the MVP for clients like CIBC, BofA, LSEG.
- Orchestrated the product proposition and MVP build for a Ministry of Defence project, delivering a high-impact asset management toolset that generated substantial savings and optimisation for the MoD.
- Successfully managed a cross-functional team focused on developing a transformative patient analytics pilot product for the NHS, revolutionising efficiency and throughput in hospital operations.
- Conducted product demos for all the clients and prospects, showcasing the features and benefits of new products. Liaise with cross-functional teams to gather customer feedback and incorporate it into product development.
- Demonstrated strong business acumen by gathering comprehensive requirements from stakeholders, meticulously considering client usage and internal needs.
- Proactively guided the design and discovery sprint, effectively collaborating with internal and external stakeholders to ensure seamless alignment and the achievement of desired outcomes.
- Led and motivated a diverse team of 30+ engineers located across India, Malta, UK, and Poland, fostering a culture of excellence and delivering outstanding results.
- Expertly identified and mitigated financial, technological, and proposition risks, consistently ensuring project success and overcoming challenges.
- Designed compelling value propositions and revenue models that captivated sponsors and enticed new customers, securing a continuous inflow of financial resources.
- Excelled in managing relationships with high-level stakeholders, including SteerCo and ExCo members, technology partners, and data vendors, fostering strong partnerships and driving collaborative success.

Skills: ESG, Data Products, Data Visualisations, Azure, GCP, Roadmapping, User Interviews, Market Research, Stakeholder Management, Budget Management

LANGUAGES

English	Hindi
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French	Spanish
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CERTIFICATIONS

Solutions Architect Associate
AWS

Certified Cloud Practitioner
AWS

Basics of Scrum, Agile and Project
Delivery
Udemy

ISTQB Foundation
CTFL

AWARDS

Full Scholarship Holder
France Telecom Orange - MAEE

Fellowship
Ministry of Science and
Technology, Government of India

VOLUNTEER
EXPERIENCE

One Million
Mentor
Mentor

(Jan 2023 -
Present)

The Access
Project
Education
Mentor

(Dec 2021 - Dec
2022)

INTERESTS

Photography	Cricket
Reading	Cooking

WORK EXPERIENCE

KPMG, London, UK (Sep 2021 - May 2022)
Lead Software Engineer - QA

- Lead QA Engineer responsible for the implementation of automated tests and testing best practices in the feature team.
- Stakeholder management whilst liaising with PMO for seamless delivery of features.
- Mentoring and coaching graduates and assistant managers with best practices and tooling.

ECS Digital (Hitachi GlobalLogic), London, UK (Dec 2019 - Aug 2021)
Delivery Consultant

- Act as SME for everything related to DevOps and Test automation in a highly skilled and focussed squad which integrates with the client's team.
- Liaise with the Product Owner, Product Manager and Tech Lead to define the scope and gather technical requirements.
- Prepare, debrief and monitor development roadmap and draw out milestones.
- Communicate with key stakeholders on a continuous basis about the progress, hinderances and key takeaways whilst getting their buy-ins.

Contentsquare, Paris, France (Jan 2018 - Nov 2019)
Test Engineering and Release Manager

- Manage a team of 6 SDETs in a tech team with 8-10 feature teams.
- Map out delivery timelines, schedules, milestones.
- Facilitate learning of the team with both internal and external resources.
- Design and implement an in-house test automation framework for both desktop and mobile apps.
- Set out KPIs for teams, individuals and broader engineering to implement best coding and testing standards thereby supporting effective delivery and support.

Qonto, Paris, France (Jun 2017 - Jan 2018)
QA Engineer

Tinyclues (Splio), Paris, France (Aug 2015 - Jun 2017)
QA Manager

SmartFocus, Paris, France (Jun 2013 - Jul 2015)
QA Analyst

France Telecom - Orange, Rennes, France (Jul 2012 - Jan 2013)
Application Developer

EDUCATION

Institut Supérieur d'Electronique de Paris, France (Oct 2011 - Jun 2012)
MSc, Electronics and Telecommunications

University of Pune, India (Aug 2006 - Aug 2011)
BE, Electronics and Telecommunications