

Night Min				
5 if already there 9 excluding travel if traveling there (10 nights - 2 weeks recommended)				
	Pricing pp pw	pp pd		Seasonality (year round destination)
High Season	\$7k-\$10k+	\$800 pp pd	Peak	Dec-March (70s-90s)
Shoulder	\$6k	\$750 pp pd	Shoulder	April-June Sept-Nov (Dry and warm)
Low Season	\$4.5k-\$5k	\$650 pp pd	Low	July-Aug (60s-70s, can be colder in South)
Solo	\$6k -\$7k pw		General Notes	<p>Northern wet season: Dec-March (hot and rainy not good for GBR)</p> <p>Christmas/NYE: VERY busy</p> <p>Easter: Many places shut down for a few days</p>
General Notes	Kangaroo Island: Add \$2kpp min Ayers rock: Add \$1kpp min Cannot book US Open or similar sporting events		Pax Limit:	Over 8 becomes difficult

Key Facts	Accommodations	Client Types
<p>** TAKES 2 FULL DAYS TO GET THERE – cross international date line, flight itself is not 48 hours**</p> <p>AFARID OF LONG FLIGHT? Flights can be broken up by doing layovers, including short stays in Hawaii FP, or elsewhere on the way there. - discuss sparingly as advice for people afraid of the long flight</p> <p>Popular Routing: Sydney (city), Uluru (outback), and Cairns (rainforest/reef) - possible in 9 nights (excluding travel) Minimum 9-10 days to see the highlights - note Aus is nearly as large as the US!</p> <p>Probably 90% of our enquiries are to see the East Coast " 95% of itineraries start/end in Sydney, Brisbane, or Melbourne</p> <p>Capital: Canberra (people don't go there)</p> <p>Pair with: Standalone, NZ or South Pacific</p> <p>Country is very spread out so requires many long trips between cities</p> <p>Sydney: main city, opera house, Sydney bridge, Taronga Zoo, Blue Mountain National Park for hiking, Bondi Beach, Hunter Valley</p> <p>Melbourne: Cosmopolitan city, great city for day trips to many highlights including wildlife, wine, Great Ocean Road, can get chilly</p> <p>Uluru: Ayers Rock, Outback & aboriginal sacred experiences Uluru is an unofficial 2 night max - There's just not a whole lot to do. You're basically going to visit Ayers Rock</p> <p>Barossa/Yarra: Wine country</p> <p>Noosa: Surfing, national park walk, beautiful beaches, high end, family friendly</p> <p>Cairns: Great Barrier Reef, Tablelands, Daintree Rainforest, Port Douglas</p> <p>Kangaroo Island: wildlife, a lot of nature, fauna, rock formations, beaches, outdoorsy destination</p> <p>Tasmania: wildlife, national parks, hiking, cities, similar to KI (outdoorsy)(known as Australia's New Zealand)</p> <p>Outback : Northern Territory, Darwin, The Ghan rail, Flinders Ranges, Cattle Stations and wildlife luxury lodges</p> <p>Western Australia – Perth, Margaret River Region known for Wine, Northern WA known for Kimberley cruising and swimming with Whale Sharks</p>	<p>Wide variety from basic to opulent</p> <ul style="list-style-type: none"> - Boutique hotels - BnBs - Chain hotels in cities <p>Opulent</p> <ul style="list-style-type: none"> - High end glamping in the outback - Luxury lodges - Treehouse stays - Super unique options 	<ul style="list-style-type: none"> • Good for Bucket list trips Wildlife Family & multi-gen Water activities • Okay for Folks with mobility issues Young kids (very outdoor involved) • Bad for <p>Urgency Points: -Sydney books out far in advance for New Years</p>

Further Qualifying for AUS (T>Q):*Potentially useful info further qualifying clients should it arise in conversation***More on budget**

- \$500 pp/pd is probably about as low as we can manage for an Audley trip then it really goes up from there. If clients really push you for a budget then generally \$750 pp/pd is pretty average (4 stars, some tours, sprinkling in small group tours)
 - Flag clients that discuss exchange rate to you a lot to the CSs - similarly to Japan, in country food and souvenirs will be cheap but don't expect a budget trip with us just because the exchange rate is good
- We can arrange tickets for events (opera house, US open, NFL etc.) but it'll be more expensive and we don't add a whole lot of value to them. So generally we recommend that clients book tickets themselves and we will accommodate everything around it

Types of travelers

- AUS is great for Independent-minded travelers because car hire is so accessible which promotes self-exploration so while we do offer lots of hand holding, it's certainly not required
- **Return travelers:**
 - Perth & Exmouth are great for AUS return travelers
 - Perth & Margaret river to the NW: great for scenery and wine country visits
 - Ningaloo Reef to the North: World heritage marine wonderland [you can swim with whale sharks in Ningaloo! (ethically done)]
 - Solid logistical pairing if clients are coming from SEA
- **Wine lovers:**
 - South Oz (Adelaide area) runs the gambit on different types of wines that they grow, variety of red and whites
 - Tasmania in particular is world renowned for its sparkling wines, particularly Chardonnay and Pinot Noir blends rivaling Champagne in quality
- **For ambitious clients** (looking to fit a lot in a short amount of time):
 - Australia is wider than the width of the moon! Comparatively the size of the US so extremely unrealistic to do a lot in 6 days

Modes of Transport

- We DO offer luxury trains
 - clients can travel in style while seeing the country-side and given the popularity with travelers, there is always urgency when securing their bookings - the sooner the better!

Where Does Audley bring value to Australia?

- Seamless itinerary builds that span the breadth of the country. All the logistics, tours, made for you. No reason to stress about such a huge trip
 - The logistics can be overwhelming to handle especially for a place that requires such a long flight
 - Almost limitless customizability of itinerary routes - we'll be realistic to optimize time
- **AT&T, our GHA have been a long standing partners of Audley - 15+ years, some of our longest standing, most respected partners**
They can handle any # of things - work around Australia's popular events calendar that clients may not have foreseen
- Itineraries typically have more domestic flights than any other country, so having the security and the luxury of Audley and AT&T eyes on your trip is a great service in the event of weather delays, cancellations, etc.
- Perceived safety: Land arrangements as Australia during peak season is prone to severe inclement weather (cyclones, bush fires, and, tropical systems in general) that can impact excursions
 - We always get refunds on cancelled tours! (probably don't mention this unless they ask / are anxious about inclement weather)
 - They are amazing at modifying on the fly and providing unused service refunds when necessary
 - **Don't try to bring this up often as to not scare people, but can be beneficial if the client brings it up
- Australia is seemingly a very approachable country as it is English speaking and a lot of things can be done independently but knowing that a company is behind you to help handle perceived choices

Creating Urgency

- Australia is a big hub for a slew of events: F1, Australian open, concerts like Drake & Taylor Swift, Rugby tournaments and many others. These events put constraints on availability in the major cities, and also impact our contracted rates
 - o Locking in contracted rates earlier is incredibly beneficial before these events have hit the calendar!
- Seasonality
 - o Peak season: Nov-March
 - This is also the wet season in the northern 1/3 of the country
 - Cyclones, tropical storms, thunderstorms
 - Peak season also directly coincides with the holidays
Sydney is the most popular NYE tourist destination on the planet - harbor boat cruises, NYE related tours can be VERY difficult to find - sometimes books out 2 years in advance. Set expectations to be flexible with options
"Your CS will help you navigate any potential plan B's in case availability is already dwindling"
 - o Shoulder season: April & Sept/Oct
 - Cooler temps, particularly in Uluru (80s & 90s vs 110 in the summer)
 - o They can still go in June/July/Aug - it is a warm country
Just set expectations that some cities may be a bit cooler
- Dynamic pricing - unlike some other destinations that we work with, we don't have holds on land arrangements, so our quote expirations are short (72 hrs) and subject to change even within that period. "Why hesitate?"

Australia training & resources: [Product for Sales - Australia](#)

****URGENCY******We can work with camper vans FYI**

Night Min				Key Facts	Accommodations	Client Types
5 if already there 7 excluding travel time (10 total)						
	Pricing pp pw	PP PD	Seasonality			
High Season	\$7k-\$9k	\$800+ pp pd	Peak	Dec-March (summer dry & warm)	Unique and well ran BnBs 3*-5*	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - Adventure seekers - Hikers - Lord of the Rings fans - Lovers of landscapes - Families
Shoulder	\$6k	\$800 pp pd	Shoulder	April-May & Sept-Nov (Fall/Spring)	Modern hotels 3*-5* Lots of boutique lodges	<ul style="list-style-type: none"> • Okay for: <ul style="list-style-type: none"> - People with mobility issues (stay in smaller towns)
Low	\$4.5k-\$5k	\$650 pp pd	Low	June-Aug (Cold & rainy South Island gets lots of snow - Winter)	Super luxurious 6* lodges Purepods Camper vans but limited supply (9/23 confirmed in CS chat)	<ul style="list-style-type: none"> • Bad for: <ul style="list-style-type: none"> - People with lots of mobility issues (landscapes make it difficult)
Solo	\$4.5k (low season) - \$7k (high season)		General Notes			Urgency:
General Notes	AU/NZ combined: \$7k starting		Pax Limit:	Over 8 becomes difficult		
				<p>**TAKES 2 FULL DAYS TO GET THERE**</p> <p>AFAID OF LONG FLIGHT? Flights can be broken up by doing layovers, including short stays in Hawaii FP, or elsewhere on the way there. - discuss sparingly as advice for people afraid of the long flight</p> <p>**Cruises offered (south island)</p> <p>North Island: culture, government, Lord of the Rings <ul style="list-style-type: none"> - Auckland - Napier: town/wine region, completely restored in Art Deco after an earthquake destroyed - Geothermal hot springs - High end golfing - Most of Maori culture on this island </p> <p>South Island: outdoorsy, giant gorgeous scenery <ul style="list-style-type: none"> - What everyone thinks of when they think NZ - National parks - Mountains - Milford sound (day/overnight cruising) - Queenstown - adventure capital of the world - Dunedin: penguins, marine wildlife - Christchurch - Milford Track- offered Multi or Single Days </p> <p>Transalpine Train: goes through the southern alps; other routes but this one is popular <ul style="list-style-type: none"> - We don't offer long/overnight train journeys, mostly just day trips </p> <p>Glaciers: hiking, scenery, helicopter scenic flights</p> <p>Agricultural Industry: beef/sheep</p> <p>Poor Knights Island: Just north of Auckland, is the ONLY place for DIVING in NZ, very cold</p>		

Cook Islands

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min				
7				
	Pricing pp pw	Pp pd		Seasonality
Audley Standard	\$5k-\$6k	\$600	Peak	June-Aug (70s-80s Dry and warm)
			Shoulder	April & Nov
			Low	Dec-March (80s Wet and Cyclones)
General Notes			General Notes	
			Pax Limit:	

Key Facts	Accommodations	Client Types
<p>How to feature: Standalone or combine with AU/NZ</p> <p>Combination is preferred as flight routing is tricky directly from the states</p> <p>These islands give the most rustic/real cultural experience out of the 3 South Pacific islands, strong historical influence</p> <p>Calm waters, easier dives</p> <p>Not very commercialized</p>	Medium to Deluxe NO Overwater bungalows	<ul style="list-style-type: none"> Good for: Couples Honeymooners Beginner divers <p>Urgency:</p> <p>-</p>

Night Min				
(3-4 for an add on) 7 standalone				
	Pricing pp pw	PP PD		Seasonality
Audley Standard	\$6.5k-\$7k+	\$800	Peak	May-Nov (70s-80s Dry and warm)
			Shoulder	December (wet and rainy)
			Low	Jan-April (80s but wet and cyclones)
General Notes			General Notes	
			Pax Limit:	

Key Facts	Accommodations	Client Types
<p>How to feature: Standalone or pair with AU/NZ</p> <p>Most popular of the three South Pacific Islands</p> <p>Big for honeymoons</p> <p>More built up/ infrastructure</p> <p>Good year round diving opportunities</p>	All beach front properties NO overwater bungalows Full board inclusive options (food and soft drinks - NO alcohol) Some resorts have activities and meals included	<ul style="list-style-type: none"> Good for: Honeymooners Families Urgency: - December through April is rainy/cyclone season so there are only a few months to plan in

****URGENCY****

Night Min						Client Types
7 (10 recommended)						
	Pricing pp pw	PP PD	Seasonality			
High/ Shoulder Season	\$7k	\$1000 pp pd	Peak	April, June-Nov (70s-80s Dry & warm)	July-Aug (but windy)	Medium to opulent BIG on resorts, but some islands offer boutique options (Taha'a, Raiatea, Huahine), private villas Opulent: - Over-water bungalows: always more expensive than overland accoms, but prices vary depending on the island—some are cheaper than others
Low Season	\$6.5k	\$900 pp pd	Shoulder	May & Sept (80s, holidays and things are closed)	Can stay on one island or island-hop, depends on the client Already sold on Audley OR has enough elements in their itinerary that we make sense for it, otherwise it's a very transparent, low-product intensity location.	Overwater Bungalow on Moorea - \$7k-9k pp pw Overwater Bungalow on Bora Bora - \$9k - \$10k pp pw
Holidays Xmas/ NYE	\$10k +		Low	Dec-March (wet & cyclones)	 • Raiatea - top yachting location, nature lovers delight, including a flower found nowhere else in the world, one of the best stops for snorkeling and diving in the Society Islands, Polynesian culture - not resort style hotels, no beaches, need to be independent. • Huahine - traditional island life, "best kept secret" • Tetiaroa - Marlon Brando's exclusive/eco-friendly resort, bird and marine life	 NOT all-inclusive , wouldn't make sense for clients to book w/ us that way – we do have some full board options that include food and soft beverage, no alcohol
Opulent	\$50k (4 seasons Bora Bora)				Groups of Islands: - Marquesas - No white sand beaches, little to no snorkeling but great for culture futures/authentic traditional Polynesian culture and walking - Tuamotus - best for snorkelers and divers - Society (Tahiti, Moorea, Bora Bora, Raiatea, Taha'a, Huahine)	
Solo	N/A		General Notes	Year-round destination (light scattered showers)	Tahiti: good for a 2-night stopover, more if they want history/museums/markets Moorea: easy sub for folks who say they want Tahiti; cheaper than Bora Bora but good experience. - Adventure-oriented, lots of activities to do. - Appeals to younger crowd.	
Cruise	Aranui: \$10k pp Paul Gauguin: luxury		Pax Limit:		Bora Bora: - big emphasis on romantic trips; honeymoons, anniversaries, vow renewals - snorkeling Taha'a: much smaller, bit more culture to it, more boutique-y, appeals to snorkelers or off the beaten path clients - No commercial development - Culture rich - Great lagoon for diving/snorkeling - Limited hotel product - more boutique Raiatea: - top yachting location - nature lovers delight (including a flower found nowhere else in the world – VERY long hike, don't raise it but clients may ask) - best stops for snorkeling and diving in the Society Islands - Polynesian culture - not resort style hotels, no beaches, need to be independent. Rangiroa and Tikehau in the Tuamotu – great for diving / marine and off the beaten path experiences, but have luxury and boutique resorts Cruises: - There are some cruises we can offer, for example the Paul Gauguin . Typically 7 nights, Tahiti, Taha'a, Huahine, Bora Bora, Moorea (see below) - Paul Gauguin For luxury island hopping / Aranui is a cruising freighter ship for adventure travelers to remote island ports with off the grid experiences.	

Distinguishing Between Regions

Tuesday, September 19, 2023 10:07 AM

AFRICA

- Has 2 distinct regions
- When traveling to Africa try and get people to focus on either East or Southern Africa **NOT** both
- Easier to accommodate a person's budget in Southern Africa compared to East Africa
- **Good first Africa trip is either South Africa or Tanzania**
- **Handi-accessibility on :** Definitely doable, but easier in driving countries like **Tanzania** vs flying countries (**Botswana, Kenya, South Africa**)

EAST AFRICA – think the Lion King

DESTINATIONS

- **Kenya and Tanzania**
 - Classic safari
- TANZANIA vs. KENYA - important that they know Southern & West Tanzania have different approaches to safari & different costs/logistics**
 - Kenya more off-roading excursions in conservancy areas
 - Tanzania more national park focus
 - Kenya more private conservancies
 - Kenya is less ideal for driving – mostly small flights between destinations. Transfers typically 3-5 hrs by road.
 - Night game drives walking safaris found more in Kenya Conservancies. Few opportunities for night game drives in Tanzania, walking available but not consistently
- **Uganda and Rwanda**
 - Gorilla and primate trekking destinations ** see Gorilla checking box
- **East Africa tends to be mostly pure safari**
 - About a week of safari
 - Beach time at end of trip

Common Safari Circuits

East Coast

- Tanzania's northern circuit
 - Fly into Kilimanjaro
 - Serengeti National Park
 - Ngorongoro Crater
- *Can do this by land or plane

Mara/Serengeti

- **Same Ecosystem located across both countries, landscapes change depending on where you're situated (Savanna, rolling green hills, forest, River, etc.)**
 - Known as Serengeti in **Tanzania**
 - Known as Masai Mara in **Kenya**
 - Great Migration will vary depending on the time of year
 - The wildebeest river crossing is June to October

SW portion Kenya

- SE Tsavo great place for smaller budget
- Central zone unique safari and wildlife predominately mountainous
- Has the northern special five species that you can't see in any other areas
- Kenya coast has nice white sand beaches Diani Beach
 - Watamu

KENYA

- Safari
 - Landscapes lakes water based activities
 - Masai Mara the crowning jewel
 - Avoid Nov-Dec & Late March-Early May unless ok with rain & taller grasses. Can still see wildlife and some cramps open.
- Other highlights
 - Nairobi huge attraction for Giraffe Manor city life
 - Elephant orphanage in the city
 - Great Migration July-Sept

TANZANIA

- Focus is northern Tanzania
 - **Arusha** launching point for northern circuit
 - Go to 4 different parks all being driven for 7-8 nights
 - One of the coolest itineraries
 - Will have the guide for the entire time
 - More off the beaten path places are **Katavi and Mahale**
- Southern Tanzania parks **Ruaha & Nyerere National Park**
 - Flight itinerary flying into camps
 - 6-8 night possible
 - Much cheaper than the north
 - Really well known for their coastline

ZANZIBAR

- Great beach stop
- Becoming very commercialized

SOUTHERN AFRICA

DESTINATIONS

- Botswana, Mozambique, Namibia, South Africa, Zambia, and Zimbabwe
- South Africa is the launch point for most of these destinations
 - **South Africa**
 - Known for
 - Wine country, Cape Town, Whale country, self-drive, great food, less expensive
 - Victoria Falls
 - **Botswana**
 - Not generally entire level safari
 - **Namibia**
 - Safari is more self-driving

Common South Africa Itinerary

- Cape Town
 - 3 days to a week
- Fly into Krueger National Park
 - 4 or 5 nights
- Go north to Victoria Falls
 - 3 nights
- Go straight east to Mozambique and go to the beach

Families

- South Africa best spot for families with kids
 - Have safaris with villas and private guides

GORILLA TREKKING

UGANDA

- Mainly go for gorilla trekking but can do great safari as well
- Access to the lake and has tons of waterfalls
- Known for crater lake areas
- Wildlife and landscapes
- Natural landscapes lots of people go to the Northern regions Murchison Falls National Park connects to the Blue Nile
- Kibala Forest for Chimp trekking
- Queen Elizabeth National Park for safari
- Bwindi mainly for Gorilla trekking
- Uganda has 4 different starting points for treks

PRICES

- \$700 per person no question asked
- \$200 chimps
- \$100 golden Monkeys
- Gorilla habituation for 4 hours \$1,500

RWANDA

- Lots of waterways fishing opportunities
- Coming for Gorilla treks in volcanoes national park
- Ecosystem if very similar difference in the forest you see
- Forestry experience drive up the coast and gets amazing landscapes
- Rhino rehabilitation part
- Places
 - Kigali
 - Ruhengeri Gorilla trekking area
 - Akagera National Park Big 5 safari park
 - Nyungwe Forest you can see Chimps here

PRICES

- \$1,500 per person for Gorilla trek
- \$100 golden monkeys
- \$200 chimp trekking

ZANZIBAR

- Great beach stop
- Becoming very commercialized
- Will send clients to Pemba
- Nov-Feb whale shark migration season great for divers

\$1,500 per person for Gorilla trek

\$100 golden monkeys

\$200 chimp trekking

SEASONS

- Dry season in East Africa is what people go for
 - Wildlife viewing is better
 - Rates will be higher

****URGENCY**** Summer is **VERY limited**– needs to be okay with what's left or plan for 2026; no groups bigger than 4 for summer

INCLUDED IN BOOKING CALENDAR TRIAL

Night Min				Key Facts	Accommodations	Client Types	
7							
	Pricing pp pw	PP PD	Seasonality				
High Season	\$10.5k	\$1.5k	Peak	June-Oct (dry season) Dec-Jan (holidays)	<ul style="list-style-type: none"> How to feature: Can pair with Seychelles, Zanzibar, or Rwanda/Uganda Client deciding between Kenya and Tanzania – Kenya is less ideal for driving. Lots of flying due to 3 main iconic regions being on different sides of the country. Makes it slightly less cost effective than Tanzania. <ul style="list-style-type: none"> Kenya more private conservancies and excursions/flexible options (less properties, limit to number of cars so less crowded/more exclusive experience and can off-road and closer to wildlife. Fly camping and walking safaris) Tanzania more national parks Big cats and safari, hot air balloons, great migration (July-Oct) in Masai Mara, (Dec-June) in Tanzania. Nairobi – Giraffe center, elephant orphanage, Masai Market, largest city in eastern Africa Masai Mara – touches Tanzania's Serengeti, great for great migration (July-Oct) - VERY busy at this time. <ul style="list-style-type: none"> Has lots of value based camp options. Cultural opportunities with Masai tribe meetings. *If client wants safari but doesn't want safari they can just stay put in Masai Mara* Diani Beach – beautiful beach on the east coast of Kenya, white sand beach Lake Nakuru: infamous pink flamingos Flights – tend to be better value for clients to book direct international flights 	<ul style="list-style-type: none"> Giraffe Manor books out months to years in advance* availability calendar linked below - \$2.5k pp per NIGHT starting https://thesafaricollection.resrequest.com/page/public/availabilitycalendar Range anywhere from basic to deluxe properties We offer reserves, camps, and hotel resorts in the bush or on the beach LOW SEASON- DOESN'T REALLY EXIST. 90% of accommodations close during April-May 	<ul style="list-style-type: none"> Great for: <ul style="list-style-type: none"> Beach Family Honeymoons Outdoor activities Classic Safari Wildlife Solo travelers (best safari due to solo accommodations) Okay for: <ul style="list-style-type: none"> 1st time safari, we usually recommend South Africa or Tanzania Urgency: <ul style="list-style-type: none"> Safari lodges book up/unique properties with limited number of rooms
Shoulder	\$8.5k	\$1.2k	Shoulder	Nov			
Low Season	\$8k	\$1.1k	Low	April-May • LOW SEASON- DOESN'T REALLY EXIST. 90% of accommodations close during April-May			
Solo	\$10k-\$11k		General Notes	Great migration is here June-Sept - rest of year is in Tanzania			
General Notes	<ul style="list-style-type: none"> Lots of camps waive single supplement fees for non-peak season solo travelers Prices change based on national parks vs. Private concessions 		Pax Limit:	No limit but groups of 10+ are incredibly hard to organize in less than a year to year and a half due to lodge availability			

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Mauritius

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min			
7 unless pairing			
	Pricing pp pw		Seasonality
High	\$5k	\$700	Peak Dec (higher rates for holiday) May-Sept
Mid	\$2.4k-\$3k	\$400-\$500	Shoulder Mar/April & Oct/Nov
Low	\$1.5k for 2-4 night extension	Low	Jan/Feb (rainy/cyclones)
Solo		General Notes	Great year-round besides Jan/Feb
General Notes	Really cost effective beach add on for safari	Pax Limit:	

Key Facts	Accommodations	Client Types
<ul style="list-style-type: none"> How to feature: Can spend 2 weeks here, there is a lot to do – not just a fly and flop <ul style="list-style-type: none"> More adventurous in comparison to the Seychelles National parks, tropical French/Africa feel, mountains and forests, "more African vibe than the Seychelles" Beaches, snorkeling, wild dolphins, surfing, diving, big game fishing, catamarans <ul style="list-style-type: none"> Water activities typically booked through hotel Colonial history, food tours, museums/historical tours <ul style="list-style-type: none"> Culture is very unique/know for hospitality Usually private transfers Flights route back through Joburg – however there are international flights out through Air France or Emirates Client torn between Mauritius and the Seychelles? <ul style="list-style-type: none"> Try Mauritius if they are looking for an island with plenty to do Good selection of restaurants/shops, has more history (colonial mansions/tours), rum tasting/sugar & tea industries Try the Seychelles if they are looking for secluded beaches. <ul style="list-style-type: none"> Very little development, small population Better suited for relaxation 	<ul style="list-style-type: none"> -Great selection of 3-5 star -Some adult only options -Range from boutique with 20-25 rooms to large resorts with 200 + rooms -Kid friendly properties -Villa style 	<ul style="list-style-type: none"> Great for: <ul style="list-style-type: none"> Families Hikers Photographers Honeymooners Adventure

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Night Min			
6 (10 recommended)			
	Pricing pp pw	PP PD	Seasonality
Self-drive 5*	\$9k-\$14k (10 days 5*)	\$900-\$1.4k	Peak June-Oct (70s-80s dry)
Guided	Guided: \$12k-\$13k (10 days)	\$1.2k-\$1.3k	Shoulder May/Nov
Self-drive 3*	Self-Drive: \$6k-\$8k (10 days)	\$600-\$800	Low Dec-April (90s-100s and rainy)
Solo	Self-drive: \$8k Guided: \$10k Flying: \$13k	\$800 \$1k \$1.3k	General Notes Can still travel during rainy season
General Notes	Dec holidays have peak season rates		Pax Limit:

Key Facts	Accommodations	Client Types
<ul style="list-style-type: none"> How to feature: Pairs well with Mozambique or Mauritius for beach <ul style="list-style-type: none"> Is also easily paired with Victoria Falls, Cape Town, or Chobe National Park safari Skeleton Coast: Where desert meets ocean, shipwrecks, fly safaris (very expensive) <ul style="list-style-type: none"> Clients can also drive Skeleton coast if they don't want fly safaris Etosha: National park and private game reserves <ul style="list-style-type: none"> Private reserves are more guided, national park is a lot of self-drive Open grasslands, phenomenal game viewing of elephants, cats, birds, watering holes (water hole centric for safaris) Desert adapted animals (only place you find this) Offer self-drive: <ul style="list-style-type: none"> Best for adventurous/experienced travelers (60% gravel roads) Can offer small group tours with a guide – this can help bring down costs especially for solo Flights: Usually better value for clients to book themselves <ul style="list-style-type: none"> Typically recommend Lufthansa for only direct to Europe options, otherwise connect through Joburg 	<ul style="list-style-type: none"> Mix of mid- range and high end Mid to high range is not too much of a price jump We do offer some SERIOUSLY opulent options (if client has a high budget let them know we have some really unique properties) 	<ul style="list-style-type: none"> Great for: <ul style="list-style-type: none"> Have been to Africa before Independent Okay for children but long car rides More about a well-rounded landscape and adventure experience Game viewing can be amazing but less consistent experience than other options Okay for: <ul style="list-style-type: none"> Have to be okay with be independent, not endless experiences offered, part of the experience is just taking in the landscape and not being on the go all the time Bad for: <ul style="list-style-type: none"> Clients whose main priority is safari

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Night Min				
7 (10 recommended)				
	Pricing pp pw	PP PD		Seasonality
High Season	\$10k	\$1.5k	Peak	July-Oct
Shoulder		\$700	Shoulder	April-June & Nov-Dec
Low Season	\$5k	\$700	Low	Jan-March
Solo	\$7k-\$12k		General Notes	May: best time Low: CYCLONES do NOT send clients
General Notes	Can be done as an add on No less than 5 days for \$4000pp		Pax Limit:	Any number is ok

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Key Facts	Accommodations	Client Types
<ul style="list-style-type: none"> How to feature: Standalone, one week in jungle/national parks, one week on beach 3rd world country, poor/non-existent infrastructure outside of cities Known for: <ul style="list-style-type: none"> Fantastic wildlife – lemurs, birds, reptiles NO SAFARI Trekking/hiking Beautiful beaches Whales (June-Sept) Rainforest Wouldn't be spending much time in the cities Avenue of Baobabs Jungle/national parks are in the south and beaches are in the north Will typically spend 2-3 night in each location Dependent on client but try to stick with trips that focus on either North OR South, can do both if they have enough time (ideally more than 2 weeks) Qualifying questions: <ul style="list-style-type: none"> Where have you traveled before? (need to have been to a place with poor infrastructure) Are you physically active? (need to be somewhat active/physically fit, can get around if someone has slight mobility issues) Just want beach? (no) Just want safari? (no) Are you okay with 5-6 hour long drives? (no) 	<ul style="list-style-type: none"> - No 5* accommodations - Low to medium accommodation is standard <ul style="list-style-type: none"> Basic lodging and limited due to most of the time spent in national parks - Recommend booking trip 12 months out 	<ul style="list-style-type: none"> Great for: Well-traveled Flexible with schedule changes/cancellations Solo travelers must be experienced

****URGENCY****

Night Min				
9				
	Pricing pp pw	PP PD		Seasonality
Audley Standard	\$4k-\$5k	\$450-\$550	Peak	May-Oct (70s-80s dry)
			Shoulder	Nov-April (80s-90s rainy)
			Low	Dec-March (Hot & rainy, some lodges close down)
Solo			General Notes	Can still travel during rainy season
General Notes			Pax Limit:	

Key Facts	Accommodations	Client Types
<p>NOT EVEN ON U.S. WEBSITE, HARDLY EVER SELL</p> <p>How To Feature: Usually paired with another country as we don't do safari there, more like a beach destination . Pairs well with Zambia and South Africa w/ proper expectation setting on overnights.</p> <p>Offers:</p> <ul style="list-style-type: none"> • Beach • Honey moon • Outdoor Activities • Safari • Wildlife <p>Beaches, Birds, Diving/Snorkeling, Tropical fish, Tea plantations</p> <p>Big lake, Lake Malawi, that has overwater bungalows.</p> <p>Huge lake, size of Ontario.</p>	-	Pax Limit:

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

South Africa

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min				
5				
	Pricing pp pw	PP PD		Seasonality
5*	\$10-\$13k (10-days)	\$1k-\$1.3k	Peak	Kruger: June-Sept (dry/warm) Cape Town: Nov-Mar(hot/beach weather)
With Safari	\$7-\$9k (10-days)	\$700-\$900	Shoulder	Kruger: Mar-May & Oct-Dec Cape Town: April/May & Sept/Oct (sunny/dry/cooling off)
No Safari	\$4k-\$6k (10 days)	\$400-\$600	Low	Kruger: Dec-Feb (passing showers) Cape Town: Jun/July/Aug(chance of rain/windy/cooler) Vic Falls will be hot and humid and still in low water season
Solo	WITH SAFARI: \$9k-\$11k	\$900-\$1.1k	General Notes	Different microclimates throughout the year – year around destination
General Notes	Vic Falls: \$8k+ (10 days)	\$800	Pax Limit:	

Key Facts	Accommodations	Client Types
<ul style="list-style-type: none"> How to feature: Standalone, many add Victoria Falls on the end **see Zambia for updates of Victoria Falls and best time to view**, some combine with Okavango Delta (see Botswana) Wildlife: Ideal destination for seeing the Big 5 on safari in Kruger area. Can add whale watching from Cape Town or the Garden Route from June to November. <ul style="list-style-type: none"> Safari in South Africa is more than just Kruger. If a client has already been there, we can discuss other safari regions in the country such as KwaZulu Natal, the Eastern Cape, and Kalahari. Cape Town: Big vibrant city with a variety of touring ranging from active, to food, to culture to hiking. Highlights include Table Mountain, Lions Head hike, Cape Peninsula to see penguins, Eat Like A Local food tours. No shark cave diving. Winelands: Stellenbosch is the main destination. Can arrange private tours and tastings or for a more leisurely approach we can book the Wine Tram – a hop on hop off experience a few vineyards at their own pace. We also work with a specialist wine guide who can take clients off the beaten path and every tour ends with a private braai (barbecue) out in the countryside. Johannesburg: Apartheid museum, Sterkfontein Caves, Soweto – township that Nelson Mandela grew up in but typically only used as a stopover between flights, minimal touring Kruger National Park & surrounding reserves: Big five safari (lion, leopard, elephant, buffalo, rhino) AGE RESTRICTION FOR SAFARI: 6+ years old on most safaris <ul style="list-style-type: none"> Honeyguide Khoka Moya (budget friendly) does not have an age restriction and most private ones do not either (more expensive), some private villas do not have age restrictions Eswatini: Not on sale Lesotho: maybe two properties to offer – do not promote but can sell if needed Beaches: If clients want to end on the beach there are only a few properties we work with in South Africa that offer the kind of tropical environment that clients are probably picturing. If they are set on that they will need to fly to add on Mozambique (closest option) or one of the Indian Ocean islands (Seychelles or Mauritius) Can offer self-drive (Garden Route or Kruger area) No need for light aircraft to reach most lodges 	<ul style="list-style-type: none"> Simple to opulent Guesthouses/lodges Private game reserves Boutique hotels 	<ul style="list-style-type: none"> Great for: <ul style="list-style-type: none"> 1st time to Africa Honeymooners Wine lovers Adventure Wildlife Families – lots of lodges have great kids programs "little rangers", many malaria free areas of South Africa <p>Okay for: History buffs – not many historical ties but there are apartheid history sites</p>

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY**:** Gorilla trekking sells out 3 months prior to travel date

INCLUDED IN BOOKING CALENDAR TRIAL

Night Min			
5 (exceptions for multi-destination trips)			
	Pricing pp pw	PP PD	Seasonality
5*	\$21k	\$3k	Peak June- Sept (great for gorilla treks)
Audley Standard	\$4.5k-\$6.5k	\$650-\$950	Shoulder Dec- Feb (best for gorilla treks)
			Low March-May
Solo	Gorilla Trek: \$5k-\$6k	General Notes	Gorillas are in a rainforest so best not to get hung up on seasonality
General Notes		Pax Limit:	

Key Facts	Accommodations	Client Types
<ul style="list-style-type: none"> How to feature: Rarely standalone <ul style="list-style-type: none"> Most people spend 1 week safari, 3-4 nights in Rwanda 3 Rwanda trips (1 night Kigali + 2 nights volcanoes) are common Capital: Kigali Volcanoes National Park: Mountains once formed by lava <ul style="list-style-type: none"> Now home to 300 mountain gorillas Nyungwe Forest: rich center for biodiversity, <ul style="list-style-type: none"> Chimpanzee tracking and tons of other monkeys Stunning landscape Offer limited property (very expensive 5* all inclusive, 5-6 hour drive from anything else) Chimps are better in Uganda if that's a priority for clients Gorilla trekking: <ul style="list-style-type: none"> Cost - \$1.5k pp per hour, you need a permit to visit gorillas and these get sold out 3 months prior to travel date, min. Age 15 years old All groups of 8, only private if you buy all 7 other passes Rwanda is far more welcome for same-sex couples compared to Uganda Uganda passed unfriendly registration, helpful for political differences between the two countries 	<ul style="list-style-type: none"> Basic to opulent Some of the most luxurious lodges in Africa Feels very polished compared to Uganda 	<ul style="list-style-type: none"> Great for: <ul style="list-style-type: none"> Wildlife Trekking Advocates for conservation (willing to spend \$\$\$ towards conservation)

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Night Min				
5 (8-10 recommended)				
	Pricing pp pw	PP PD		Seasonality
High Season (Dry Season)	5*: \$20k \$10k	\$2.8k \$1.4k	Peak	July-Oct (best for animal spotting) Dec-Jan (holidays)
Shoulder	\$8k	\$1.1k	Shoulder	June & Nov-March (warm/not as busy)
Low Season	\$6k	\$850	Low	March-May (heavy rain) • LOW SEASON- DOESN'T REALLY EXIST. 90% of accommodations close during April-May
Solo	Just quote \$6k-\$10k but it may be higher due to not splitting costs	\$850-\$1.4k	General Notes	A lot of camps close during low season, thicker vegetation/animals harder to spot Need to book 8-12 months in advance if working with a strict budget
General Notes	Low season great for those who just want wildlife and not obsessed with great migration		Pax Limit:	No limit but groups of 10+ are incredibly hard to organize in less than a year to year and a half due to lodge availability

Key Facts	Accommodations	Client Types
<ul style="list-style-type: none"> How to feature: Standalone or pair with Zanzibar for beach Capital: Dodoma Mount Kilimanjaro: 5-9 day hike, can do group or private trek <ul style="list-style-type: none"> Group: \$3.5k - \$4.5k pp pw Private: \$4.5k-5k pp pw South is generally a "cheaper" experience and less touristy, more unique experiences/off the beaten path (Ruaha & Nyerere Parks) North is more expensive and can be more crowded/Serengeti Serengeti: vast plains, yellow grass, lions, infamous park <ul style="list-style-type: none"> As you move further North towards Kenya, it comes more hilly with mountains in the distance Ruaha & Nyerere Parks: Great options in Southern Tanzania if client wants to avoid crowds <ul style="list-style-type: none"> Serengeti and crater will always be crowded Great Migration: occurs year round – however the trick is being in the right place at the right time <ul style="list-style-type: none"> Peak: in Northern Serengeti to potentially see a Mara river crossing is mid-July to mid Sept/early Oct Can visit local Masai village or local markets, that's about the extent of non-safari experience Zanzibar: white sands, turquoise waters, coral reefs, sailing 	<ul style="list-style-type: none"> -Safari: mostly tented -Beaches: little cottages to 5* hotels -Mobile camps: usually more rustic 	<ul style="list-style-type: none"> Great for: <ul style="list-style-type: none"> Wildlife Adventure Better value: less \$ than Kenya for trips of 4+ people due to use of car transfer instead of flights Okay for: <ul style="list-style-type: none"> Families: some camps have age limits (8 year olds +)

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
1/9/2025	Maddie	Jack Kaniff	Pricing/season

****URGENCY****

Night Min			
3-5 night add on			
	Pricing pp pw	PP PD	Seasonality
Audley Standard	\$2.5k-\$5.5k (in addition to safari)	Peak	July – Sept (70s-80s Best for Wildlife)
		Shoulder	March (Short Rains 90s)
		Low	Apr - May (Heavy Rains 80s-90s)
Solo		General Notes	
General Notes		Pax Limit:	

Key Facts	Accommodations	Client Types
<p>How to Feature: Standalone or add on beach destination for East Africa</p> <p>Capital: Stone Town - Just stone town will be cheaper rather than beach</p> <p>Spice Market, beaches (an island off the eastern coast of Africa)</p> <p>Great addition to Tanz safari for a cultural aspect • Visit Stone Town, a cool night food market, Jozani forest to see monkeys, boat rides</p> <p>It's an archipelago country, not just one island. There are few small islands off the coast (Pemba and Mafia, and some even smaller private islands), offer really unique experiences/properties as each island usually only has two or three accommodations. Great to bring up for someone who wants off the beaten path as "99% of people go to Zanzibar"</p>	Many beach hotels to choose from Boutique to resorts	Good for: • Honeymooners • Looking for beach time on end of safari

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
1/9/2025	Maddie	Abigail Donnelly	Pricing

Night Min			
5			
	Pricing pp pw	PP PD	Seasonality
5*	\$6.5+	\$900	Peak April-May & Sept-Oct (winds are lower)
4*	\$5k	\$700	Shoulder July-Aug (waters can be rough but still okay)
3*	\$3k	\$400	Low Jan-March (rainy)
Solo	Usually 20% more	General Notes	Year round destination
General Notes		Pax Limit:	

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Key Facts	Accommodations	Client Types
<ul style="list-style-type: none"> How to feature: Standalone with islands hopping or pair with Kenya/South Africa for safari <ul style="list-style-type: none"> 116 islands (great option for standalone) Mix of adventure and leisure Hiking, boating, history, fishing, tortoises everywhere <ul style="list-style-type: none"> Surfing not too big White sand beaches and turquoise waters Lots of famous beaches Capital: Victoria <ul style="list-style-type: none"> Luxury hotels, marine wildlife, coastal scenery, diving Mahe Islands: Largest islands, fly into here, white sandy beaches, creole restaurants, walking trails Praslin: thick emerald vegetation, bright blue beaches, can take a 1 hour ferry from Mahe La Digue: 30 min ferry from Praslin. UNESCO site with massive boulders and rock formations in the water, coral, recommend a day trip South Africa Bird Island: (very basic) provides a very untouched feel, one hotel in the island and there are only 9 rooms Denis Island: flat coral island with white sandy beaches <ul style="list-style-type: none"> Fishing, windsurfing, snorkeling, great value 	<ul style="list-style-type: none"> Basic to opulent Lots of villas and self-catering chalets but also high end resorts Resort packages usually include breakfast and dinner We do NOT offer over water bungalows in the same sense of the Maldives <ul style="list-style-type: none"> Not on stilts over water They are hilltop/ocean front villas 	<ul style="list-style-type: none"> Great for <ul style="list-style-type: none"> Honeymooners Families

Night Min				
	Pricing pp pw	PP PD		Seasonality
Audley Standard	\$5k - \$8k		Peak	July-Sept & Dec-Feb (best for trekking)
			Shoulder	Mar-June (warm/rain)
			Low	Oct-Nov (heavy rain)
Solo	\$14k		General Notes	Gorillas live in the rainforest, best not to get hung up on seasonality
General Notes	Depending on gorilla parks – offer very cheap and very expensive options		Pax Limit:	

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Key Facts	Accommodations	Client Types
<ul style="list-style-type: none"> • How to feature: standalone (enough to do for 7-10 days) or to pair with Zanzibar for beach or Kenya for safari (direct flight to the Mara, great pairing) <ul style="list-style-type: none"> • Better chimp viewing than Rwanda <ul style="list-style-type: none"> ○ Four different locations, Kibale has something like 1,000 chimps in the forest ○ Feels a little "rougher around the edges" compared to Rwanda but in a good way ○ Really authentic lodges • Capital: Kampala • Standalone routing: can do overland driving with a guide through many different parks leading up to gorillas <ul style="list-style-type: none"> ○ Tom recommends "Uganda Primate Explorer" sample itinerary as a good base for routing ○ Chimps, white water rafting, night safaris, village life, night game drives • Bwindi Forest: the edge of the Albertine Rift Valley <ul style="list-style-type: none"> ○ Gorillas, chimps, red tailed monkeys • Gorilla trekking: <ul style="list-style-type: none"> ○ Need a permit and need to be at least 15 years old ○ Permits \$700 pp for 1 hour ○ \$1500 for 4 hours pp <ul style="list-style-type: none"> ▪ Great value if clients want two treks – can get two for \$1.4k whereas Rwanda is one for \$1.5k • Need to be comfortable with the fact that Uganda is a level 3 in terms of safety/security <ul style="list-style-type: none"> ○ Rwanda is better option for anxious travelers, otherwise looks okay • Yellow Fever vax required 	<ul style="list-style-type: none"> - Medium to deluxe options - Lodges - Camps - Guesthouses 	<ul style="list-style-type: none"> • Great for: <ul style="list-style-type: none"> • Trekking • Wildlife • Families

Night Min		
6 (3 if add-on)		
	Pricing pp pw	Seasonality
High Season	\$11k-\$15k	Peak June-Sept
Shoulder	\$9k-\$10k	Shoulder Oct (very hot) & Apr/May (when most of the camps open for the season – a bit of a green season)
Low Season	\$8k	Low Dec-Mar (basically can't travel at this time due to flooding in parks)
Solo	Will book specific lodges that have better rates for solo travelers, so not a crazy increase \$10k-\$18k	General Notes
General Notes	Pricing is so high since things are so seasonal – basically have to make all their money in 6 months	Pax Limit:
		Any number is ok

Key Facts	Accommodations	Client Types
Capital: Lusaka	Small camps transfers by light aircraft	• Good for - Families - Second time Safari clients -
How To Feature: Combines well with Mozambique or Malawi for beaches. Also South Africa and Bots	Some super luxury, some super basic tented Wide variety	
<ul style="list-style-type: none"> "Home of the walking safari" Really authentic safari experience in Zam Popular experience is walking from one lodge to the next Parks are all unfenced and really open, density of animals is great Big for birding Can offer cultural experiences visiting local villages and schools – a lot of workers at the lodges are from the local communities 	Some lodges have 'sleep outs' where you can sleep outside on a treehouse type elevated platform with bug netting – really cool experience	
South Luangwa Park: ideal park, claim walking safaris were basically born here. Great wildlife population density		
Lower Zambezi Park: most expensive park, all lodges are right on the Zambezi River. Great boating, canoeing, fishing		
Victoria Falls: iconic sight , have some great lodges on the Zambia side (can get really high end). Enough to do for a few nights there, good food scene		
Below is a good picture of what the falls look like at different points in the year. <ul style="list-style-type: none"> You guys can let clients know that during peak falls March/April the falls are so strong you wouldn't get to really see them you'll just get the mist from them. Doing any type of activities like white water rafting, seeing Devils/Angels pools, things like that start up around July and happen until November. 		
Livingstone: Lufupa River Cruise		
Flights: tends to be better value for clients to book direct, don't have contracted rates. Usually fly from Joburg to Lusaka, or through Middle East to Lusaka		
		

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY****

Night Min				
	Pricing pp pw	PP PD		Seasonality
Audley Standard	\$7k (excluding Vic Falls)		Peak	July – Sept (70s-80s)
	\$8k-\$9k with Vic Falls		Shoulder	May – June & Oct (80s)
			Low	April-May (Short Rains 70s-80s Great for Birds)
Solo			General Notes	
General Notes			Pax Limit:	

Key Facts	Accommodations	Client Types
<p>How to Feature: Stand alone or add Hwange to Victoria Falls</p> <p>Capital: Harare</p> <p>Safari, untouched wilderness, Eastern Highlands, off the beaten path</p> <p>GTA - Falls: iconic sight</p> <p>Hwange National Park: big 5 safaris *** There are private concessions within the national park, so it can be a more exclusive alternative to Chobe in Botswana. There are the two most accessible parks coming from Vic Falls</p> <p>Lake Kariba can be hot - Typically ranges High 80s - 100+</p>	excellent value for unbridled luxury hotels, lodges, and camps	

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY****

Night Min			
6			
	Pricing pp pw	PP PD	Seasonality
5*	\$12k-\$20k	Peak	March-May & Sept-Nov
4*	\$7k-\$8k	Shoulder	Dec-Feb
3*	\$6k-\$7k	Low	June-Aug (monsoons)
Solo	\$8k-\$30k (depending on whether they want us to handle getting into/out of country via India/Nepal)	General Notes	June-Aug*we don't advise, way riskier weather-wise and not worth the investment
General Notes		Pax Limit:	No limit. Usually work with couples or families of 4

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
12/24/2024	Amanda	Jason Toms	Pricing/pax #

Key Facts	Accommodations	Client Types
How to feature: usually a standalone, could pair with Nepal, India Getting there: have to fly into Bhutan via neighboring countries, usually bounce into Paro from either Delhi or Kathmandu	Range from simple to opulent, spendy across the board	<ul style="list-style-type: none"> Good for: <ul style="list-style-type: none"> -Well-traveled, very active, cultural immersion seekers, intrepid/adventurous, usually wealthy, often older travelers
IMPORTANT NOTES: <ul style="list-style-type: none"> • Country is very strict on how many people they allow in and imposes a daily tax of \$100 clients must pay just to be allowed to stay in-country. It is govt-mandated, non-negotiable. • All visitors to Bhutan are required through their visa to be with a driver and guide from dawn until dusk. Clients will have them available and can be flexible about schedule and time spent with them. • Traveling to Bhutan with us is much more expensive than average since our prices are higher for nicer accommodations than the typical hostel stay. • Tours are a lot less structured than what we offer in other destinations. More flexible and self-directed, lends to a very authentic, outdoorsy experience. 	Even the most basic accoms are going to be at least \$250/night, luxe accoms could be \$2400+/night (6 Senses, Aman)	<ul style="list-style-type: none"> Okay for: <ul style="list-style-type: none"> -Families: kids can go, but trips are SUPER outdoorsy and mostly focused on things like culture, religion/spirituality, temples etc so may not be appealing/engaging -Accessibility: Proceed with caution! GHAs are super, very supportive, kind, helpful, very flexible and accommodating. That being said, there are a lot of limitations just due to the altitude and rugged terrain. - Safety note: most of the country is at a very high altitude which can have an effect on people, especially
Draws: Natural landscape: completely untouched, entirely undeveloped. No hunting, no fishing, land is pristine and well cared for. 70% of Bhutan undeveloped, protected forest! Because of this, limited # of tourists allowed, but with private guide you can see so much and get inside scoop. Dramatic and unspoiled scenery.	Authentic and untouched social structure: as a landlocked Himalayan kingdom, it has very limited exposure to outside world. Rustic lifestyle, lots of agriculture, heavy Buddhist/spiritual focus.	<ul style="list-style-type: none"> Bad for: <ul style="list-style-type: none"> -Folks with mobility issues could still go to Bhutan; if a person is wheelchair-bound, that could present a real problem.
Themes of note: <ul style="list-style-type: none"> • Nature/scenery/hiking/wildlife • Art/architecture (dzongs, monasteries) • Spirituality/religion/Buddhism • Culture/history 	Thimpu (capital): "Tim-pooh". Attractions include Buddha Dordenma statue (famous massive Buddha statue, you can take a hike from up to a dzong from here) and the Memorial Chorten (large monument).	
	Paro: where Tiger's Nest is located. Also has a nice little craft village in the center of town, great for souvenirs. <ul style="list-style-type: none"> • Tiger's Nest: famous, breathtaking (literally, ha) cliffside monastery. Major attraction, you can hike up to it. 	
	Phobjikha Valley/Gangtey: (pohb-jih-kuh, gahng-tee) Great region for hiking, and people go there to see black-necked cranes. Also offer one of the most visually impressive monasteries in the area. The two areas are connected to each other.	
	Punakha: very best dzong to visit located here. Terraced rice field scenery in the valley. Much warmer climate due to lower sea level.	
	Bumthang: off the beaten path location. Central/western part of country. Rustic, even less commercially developed than other major locations.	
	Dzongs: fortified palaces, traditional places of local government. Now sites of cultural celebrations, holidays	

****URGENCY****

Night Min				
9				
	Pricing pp pw	PP PD		Seasonality
Audley Standard	\$2.5k-\$3k		Peak	Nov-March
Solo	\$4.5k+		Shoulder	April (very hot)- May & Oct
			Low	June -Sept (rainy season)
Cruises	\$4k+ Solo: \$10k-\$12k		General Notes	
General Notes			Pax Limit:	

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Night Min				Key Facts				Accommodations		Client Types	
9				5-7 nights is fine if client is already over there (lots of people do 3N Siem Reap add ons to other destinations) **Cruises offered				3 - 5* Trendy luxury hotels to more classic luxury. Also have Aman We do Temple Safaris (camping) super \$\$\$		• Good for -History buffs -Off the beaten path lovers -Have been to SE Asia before -Temple lovers -Bucket listers • Bad for -High humid temps - if someone is sensitive to heat don't send here	
	Pricing pp pw	PP PD	Seasonality								
Audley Standard	\$2.5k-\$3k	Peak	Nov-March								
Solo	\$4.5k+	Shoulder	April (very hot)- May & Oct	How To Feature: Can be combined with Laos, Vietnam, or Thailand. **if not super into temples, Buddhist culture, or history -- then we recommend Cambodia as a 3 day add on to another SE Asia country.							
		Low	June -Sept (rainy season)	Capital: Phnom Penh - can do a Mekong Cruise from here Buddhist history, temples, Khmer Rouge history including Killing Fields and former prison, Raffles Hotel was filming location for The Killing Fields film							
Cruises	\$4k+ Solo: \$10k-\$12k	General Notes		Temples: Angkor Wat, Ta Phrom, and the Bayon are the 'Big Three' but there are dozens. Kep: Cambodia's first seaside resort-old time atmosphere, nearby island for good day trips, can do day trip to Kampot							
General Notes		Pax Limit:		Kampot: Pepper plantations and seafood, backwaters, kayaking Angkor Wat: Largest and most iconic of the Angkor temples. Siem Reap: gateway to Angkor Temples, restaurants and local markets, birdwatching, (for those more active, horse riding, biking, ATV bikes, ziplining), Tonle Sap Lake							
Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes								

Needs 45 days

(we can NEVER book the first week of October which is Golden Week/People's Independence day!!)

Night Min			
7 (9 recommended)			
	Pricing pp pw	PP PD	Seasonality
Audley Standard	\$6k	Peak	March- early June Sept (80s-90s)
		Shoulder	Sept - November *We recommend
		Low	Dec-Feb (cold but no crowds) July-Aug (100+ - do NOT recommend, domestic peak season as well extremely busy)
Solo	\$1k/d (+/- \$200 depending on level of luxury)	General Notes	NO TRAVEL first week of OCTOBER July-August (Travel is not encouraged due to heat and crowds)
General Notes		Pax Limit:	NA

Key Facts	Accommodations	Client Types
<p>How to Feature: Standalone, can do stopovers with Hong Kong or Taiwan (only an add on, not standalone)</p> <ul style="list-style-type: none"> - You will be with a guide the entire trip (besides when on planes traveling from city to city) <p>Very comparable to India in terms of in-country experience. It is very difficult to do on your own due to language barriers - we do not offer self-drive</p> <p>Popular Routing: Beijing, Xian, Shanghai</p> <p>Capital: Beijing (tends to be cooler in peak season)</p> <p>Beijing: is the cultural capital, temples, Great Wall of China, The Temple of Heaven, Forbidden City - will most likely fly in here <ul style="list-style-type: none"> • Great Wall - many different sections that allow for different levels of: hiking difficulty, crowds, activities, restaurants/shops (some are more accessible and/or family friendly) <ul style="list-style-type: none"> ◦ Clients can stay along the Great Wall (we offer about 4 accommodation options for this) </p> <p>Hong Kong: Financial and cultural hotspot, British influence (very different from China)</p> <p>Shanghai: very cosmopolitan, modern</p> <p>Guilin: similar to Halong Bay in Vietnam <ul style="list-style-type: none"> - Rice Patties in Longji - Scenic/Vistas </p> <p>Lijiang: historic areas, great tea</p> <p>Xian: Terracotta warriors (thousands of life sized statues buried with the first emperor, start of the Silk Road, lots of history, one of the oldest cities, first capital)</p> <p>Chengdu: to see giant pandas (panda research center)</p> <p>We now offer Yangtze Cruising</p> <p><u>We can add on Taiwan if they would like (not selling on its own)</u></p> <p>Very little English spoken (high end hotels speak English but can be spotty around the rest of the country)</p> <p>Transportation: Train travel/internal flight heavy (not recommended for self-drive)</p> <p>Visas can be expensive and more complicated compared to other Asia destinations, we advise using a visa service provider (can point them toward Visa Central) <ul style="list-style-type: none"> - Clients traveling under 10 days within certain destinations can qualify for a transit visa – CS can explain more </p> <p>Tipping for guides is encouraged and not included in package all of the time</p> <p>This is what it looks like in July-Aug/ first week of October (we send clients to further out areas of the Wall when possible):</p>  <p>Very safe in regards to physical safety, pick pocketing not allowed; but in regards to the government - Politically motivated <ul style="list-style-type: none"> - From CS: They felt very welcomed and safe, Recommend that you don't send electronic communication or speak out against Chinese government or doing journalistic things/hanging around government buildings </p> <p>**If you book with us and then apply for a visa and get denied you may not get your Audley deposits back</p>	<p>Boutique properties in main cities</p> <p>Business type hotels in other parts</p>	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - Families - Couples - Cultural immersion - History buffs - Food tours • Bad for: <ul style="list-style-type: none"> - People with wheelchairs (old architecture is not great for this and many hotels do not have elevators)

****URGENCY****

INCLUDED IN BOOKING CALENDAR TRIAL

Night Min				Key Facts		Accommodations		Client Types							
7 - Please do not send anyone that far for anything less/not worth it for us/them															
High Season		Pricing pp pw	PP PD	Seasonality											
		\$5k-\$7k		Peak	Dec - Jan (Cool & Foggy) Feb-March (Warm Days/ Cold Nights)										
Audley Standard		\$4k-\$5k		Shoulder	April (Hot & Dry, better for wildlife) May (Humid & Hot, better for wildlife) Oct-Nov (Warm Days/Cold Nights)										
Low Season		\$2.6k		Low	June - Aug (Monsoon Flooding in streets) June is the latest we can plan for July - end of Sept no travel										
Solo		\$4.2k	\$500- \$600 pp pd	General Notes											
General Notes		Luxury trains (Maharaja Express or Deccan Odyssey) will be minimum 10k pp, likely a bit more		Pax Limit:	Less than 8 is ideal (Many of the properties we work with have a very limited number of rooms, can be difficult to get large groups all staying at the same property)										
<p>Pairs with: Standalone, Nepal, Bhutan, (Sri Lanka/Maldives if they want beach) English is widely spoken (drivers may not speak it as much)</p> <p>**It's difficult to do trips to visit family, our product doesn't really compare to what they would experience if staying with family or booking on their own</p> <p>Northern India: history focused, forts, palaces, grand hotels, Haveli style properties, more hustle and bustle (All India CS sell Northern)</p> <p>Capital: Delhi - we offer really good food tours</p> <p>Agra: Taj Mahal, Akbar's red fort</p> <p>Golden Triangle: Delhi, Jaipur and Agra (not a lot of wildlife experiences, add on Ranthambore) - Will be very busy</p> <p>Rajasthan: very popular area, part of the golden triangle (typical routing)</p> <p>Uttarakhand: Foothills area of the Himalayas, Dalai lama is there</p> <p>Jaipur: "pink city," one point on the Golden Triangle *Northern India</p> <p>Central India: top wildlife encounters and jungle lodges</p> <p>Ranthambore National Park: great place for tigers - Jeep safaris, a lot of cultural experiences but it's extremely busy - getting jeep safaris in zones 1-5 is tricky. Consider Dudhwa NP as well which has elephants, tigers, and rhino</p> <p>Southern India: Greenery, less populated, tranquil backwaters, tea plantations, quite spread out (Only Niall and Anu sell South)</p> <p>**We do offer Pelling which is located in the Sikkim region – Great for viewing the Himalaya's but there isn't much product training! **</p> <p>Kerala: Alappuzha (houseboats) and Goa</p> <p>Gujarat – great for art/craft/textile enthusiasts, stepwells, food, only place in India where you can see lions</p> <p>North East: Plantation stays, river cruising, Kaziranga NP, Multi day village walks using homestays, Kolkata – great for culture</p> <p>DO NOT DO Kashmir (but we do now sell Ladakh) -We stopped selling Kashmir due to safety reasons -Can't do Khumbh Mela (too many people, safety concern)</p> <p>** Side Notes: Private guides will be different in each city</p> <p>Can use trains, but we usually don't recommend as you get off and you are in a group tour, also \$\$\$</p> <p>It can/will be busier than and more expensive than expected.</p> <p>India training & resources: Product for Sales - India</p>															
Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes												
12/24/2025	Amanda	Niall Causer	Pricing/night min												
2/20/2025	Bruce	Sean Wilson/Niall Causer	Luxury train pricing												
12/30/25	Lauren C (product)	Harsha	Edits for accuracy												

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
12/24/2025	Amanda	Niall Causier	Pricing/night min
2/20/2025	Bruce	Sean Wilson/Niall Causier	Luxury train pricing
12/30/25	Lauren C (product)	Harsha	Edits for accuracy

Night Min				Key Facts	Accommodations	Client Types
Pricing pp pw	PP PD	Seasonality	7 (14-21 recommended)			
Indo \$3k-\$5k Sky is the limit for 5*	Peak	June-Sept		<p>Bali/Lombok Only information:</p> <ul style="list-style-type: none"> Average is 9-12 nights <p>Capital: Jakarta (not to visit)</p> <p>Volcanoes: Volcanoes on Java, Baliad, Lombok (can trek up halfway)</p> <p>Beaches: Best beach destination would be Bali (Seminyak, Sanur, Jimbaran) or Lombok</p> <p>Sumatra: National parks, orangutans, jungle</p> <p>Bali: White sands and big surf, Hindu culture,</p> <p>Ubud: #1 destination</p> <ul style="list-style-type: none"> authentic insight into Balinese life <p>History: Many temples and ancient monuments</p> <p>Muslim country: so best not to broadcast LGBTQ+ relationships</p> <ul style="list-style-type: none"> Similar feel off the beaten path Wildlife experience (limestone cliffs and Komodo dragons) Trekking Beaches vary can be black sand Great diving and snorkeling <p>**Komodo dragons/orangutans permit fees vary, ask CS</p>	<p>Wide range from basic to opulent</p> <p>We offer over water bungalow</p> <p>Most luxurious accomo in SEA</p> <ul style="list-style-type: none"> Five x Aman Resorts Nihii (#1 resort in the world) Bawah Reserve 	<ul style="list-style-type: none"> Good for: Honeymooners, wildlife lovers, beach goers, families, active <ul style="list-style-type: none"> Okay for: Can be a challenge for pax with mobility issues as much of the draw of Indo is the landscape. Can do drivers for sightseeing, or mostly beach time, etc. but set expectations accordingly.
Bali & Lombok \$2.5k-\$2.8k	Shoulder	April-May & Oct	Low	Nov-March (rainy)		
Solo Reg: \$5k-\$7k Bali: \$3.5k-\$4k	General Notes	Typically like to avoid solo pax unless they have flexible budget				
General Notes If adding in Komodo dragons/orangutans: add \$2k-\$3k pp pw to above ranges (solo would be SPENDY. \$10k+ pw easily)	Pax Limit:					
If we ever get requests for RAJA AMPAT then the cruises we offer are from 7 nights and start from \$10-12k pp						

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY**:** Cherry blossom season books out FAR in advance and is crazy busy - advise clients to book ASAP. STOP SELL MARCH AND APRIL
45 Day Turnaround time

Night Min				Key Facts	Accommodations	Client Types
7 (10-15 recommended)						
Pricing pp pw	PP PD	Seasonality				
5*	\$10k+	Peak	Mid-March, April, May, October	Capital: Tokyo – spend at least 3-4 days	Ranges basic to opulent, can stay in Ryokans, stay in a temple	Good for - Families - Cultural immersion seekers - Cuisine lovers - Hikers - Young couples
4*	\$9k-\$10k	Shoulder	Sept & mid-Nov (beautiful foliage from mid Nov-early Dec good weather, smaller crowds), & July/August (school vacation – hot & humid)	First time trip: usual routing is 3-4 days Tokyo, 3-4 days Kyoto and then add on some other smaller cities or off the beaten path depending on their interests Food: delicious food from sushi to steaks Ryokan Accommodation: traditional Japanese accommodation and is a cultural experience - traditional dining is the norm with kaiseki cuisine Scenery: Most of the country is rural, rugged and mountainous outside the cities.	Accommodation really drives the budget for Japan trips	
3*	\$7k-\$8k	Lows	Dec-first week or so of March & June – New Years can get a little busy Snowy	Temples and shrines A lot of independence is needed to travel in Japan, private transfers other than for airports are unusual, lots of self-guided train travel needed, and buses in more rural areas. Clients will be given instructions in their welcome pack on how to get to locations and meet the guides.	3* - very small rooms, but clean and comfortable 5* pricing can be a huge jump from 4* 1	
Solo		General Notes	Mar-Apr (Cherry Blossoms/Peak) Last week of March - 2nd week of April – book 12-28 months in advance; Avoid first week of May if possible bc of Golden Week	Hokkaido: <u>Self-drive usually, driver and guide are expensive</u> (have to pay for their accommodations – usually high end clients) Can arrange ski but not ski instructors, we are not ski specialists		
General Notes		Pax Limit:	Feb: Plum blossoms, generally cheaper than cherry blossom season	Nao Shima (Art Island): We work with several properties there, but try for our clients to stay at the Benesse House which hosts the huge contemporary art museum (budget and availability pending of course). Guests at the hotel get extra access to the museum, both early and after regular museum hours. Self-Drive: More public transportation in Japan than compared to other Asia trips. Self-drive mainly in Hokkaido (hiking and nature), and Kyushu for the national parks.		
			Aug: during Obon festival extremely crowded, lots of domestic tourism	Private tours will often be picked up from the hotel or given a meeting place, shared experiences we may give them the location and explain to use to public transit to get there. Give clients a pocket Wi-Fi to help them get around with their phone, can also use an e-sim. (CS discretion)		
Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes	Flights: we have contracts with Japan, Delta, American, Korean, and Singapore Airlines. However they are not always the best deals compared to what's available online. Tesia said she will usually quote flights separately and then have client compare.		
08/04/2025	Grace	Thalia/Ryan	Stop Sell	Sumo wrestling o Tournament schedule across the country a few times a year o Can get them tickets if they are in the city where there is one (tickets go on sale 1 month before tournaments. Are not 100% guaranteed) o Or can do a sumo experience, see them doing training, is a pricey experience		
Japan training & resources: Product for Sales – Japan						

Japan Cruise

Tuesday, July 2, 2024 10:45 AM

Silversea Cruise

14 days total with 5 days at sea

Highly recommend adding 5-6 days on either end of the cruise because it does not extensively cover Kyoto or surrounding areas which really deserve it

3 week trip (14 day cruise w/ 5-6 day add on for Kyoto/surrounding areas) rough pricing estimate \$20,700 pp (4 star hotels)

Exact itinerary: <https://www.silversea.com/destinations/asia-cruise/tokyo-to-tokyo-sn241001014.html?fare=PortToPort>



Night Min			
6			
	Pricing pp pw	PP PD	Seasonality
Audley Standard	\$3.5k	Peak	Nov-March
		Shoulder	April-May (hot & humid)
Solo	\$4k+	Low	June-Oct (rainy)
Cruises	Average of \$4k Solo Traveler \$10-12k but can go higher depending on the cruise	General Notes	
General Notes		Pax Limit:	

Key Facts	Accommodations	Client Types
<p>**Cruises offered</p> <p>How to Feature: Combine with Cambodia or Vietnam</p> <p>Capital: Vientiane, rarely visited unless requested or needed 1-2nights maximum</p> <p>Luang Prabang: UNESCO Heritage city in the North #1 Place to visit in Laos (3-4 days typically a standalone destination for anyone going to Laos for highlights)</p> <p>Elephant experiences</p> <p>Laid back country, can view via river cruise</p> <p>Mountains: hill tribes</p> <p>*possible to take a 2 day/1 night cruise into Thailand and vice versa (around \$750 pp)</p>	Boutique hotels Guest houses 5* boutiques	<ul style="list-style-type: none"> Good for -Very adventurous, off beaten path, cultural immersion

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Malaysia

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min			
7			
	Pricing pp pw		Seasonality
Audley Standard	\$2.5k-\$3.5k	Peak	Year round destination (Dry & warm) Oct - March Best on West Coast April - Sept Best on East Coast
Solo		General Notes	
General Notes	If adding a Singapore stopover, price goes up a bit	Pax Limit:	

Key Facts				Accommodations	Client Types
How to Feature: Stand alone or combine with Borneo				Range from simple to opulent	<ul style="list-style-type: none"> • Good for - Active - History lovers - Beach seekers
Mainland Malaysia = "Peninsular Malaysia" Malaysian Borneo = "Eastern Malaysia"				Places near the sea	
Singapore is a good place to start a tour up Peninsular Malaysia as you can cross over the border (we drive them) to Malacca and then work your way up the country				Some spa facilities as well	
Capital: Kuala Lumpur				City hotels	
Beaches: white sand, private islands and long quiet stretches, main beach island is Langkawi or private island resort called Pangkor Laut				Boutique properties	
Malacca: Historical city used as a port for hundreds of years, Portuguese, Dutch and British influence					
Cameron Highland: scenery, Tour of tea plantation and hikes					
Penang: Most visited place in Malaysia, UNESCO, famous for food, Georgetown (capital) on Penang. Foodies will want to go here					
Ipoh: former colonial administrative center for tin mining, way to break the journey when overlanding to Penang as an alternative to the Cameron Highlands. Great 5 star hot springs resort located here					
East Coast: this is primarily for remote beach and is not a developed coast. Main hotel we offer here for summer travelers is Tanjung Jara					
Desaru Coast: beach location at the far south of the east coast accessible from Singapore within 1.5 hours from Malacca					
Jungle scenery in Taman Negara National Park 2-3 day trek add on suitable for all ages including families					
Local cuisine: strong Indian, Chinese, Portuguese (Malacca), and Malay influences					

Night Min			
9			
	Pricing pp pw	PP PD	Seasonality
Sabah	\$4k-\$5k	Peak	April-Oct (warm & dry)
Sarawak	\$2k-\$2.5k	Shoulder	Nov & Feb-March (rainy/tropical storms)
		Low	Dec-Jan (avoid because of constant rainfall)
Solo	\$6k - \$8.5k	General Notes	
General Notes		Pax Limit:	

Key Facts	Accommodations	Client Types
<p>7 nights is fine if client is already over there; *can easily spend 10 days to 3 weeks in Malaysian Borneo alone</p> <p>We offer both Malaysian Borneo and Indonesian Borneo, they just do not combine well on the same trip</p> <ul style="list-style-type: none"> -Typically do Malaysian Borneo as a standalone destination or do Indonesian Borneo as part of a wider Indonesia touring itinerary as we only offer one location there and that is an orangutan experience <p>Malaysian Borneo – Best time to travel</p> <p>*March-October is considered the best months to travel to this part of Southeast Asia due to the drier weather however it is a year round destination due to its tropical climate. Nov-Feb you are likely to experience more rain in Borneo. The summer months are PEAK season and therefore the most expensive time to travel</p> <p>Combines with Kuala Lumpur or Singapore for stopovers</p> <p>Lots of wildlife</p> <p>Sarawak (Western):</p> <ul style="list-style-type: none"> -Orangutan rehab center and colonial city of Kuching -Beach hotels <p>*slightly cheaper than Sabah --- if just doing Sarawak could start at \$2.5k pp/pw. Main reason it's cheaper is because doesn't have wild elephants or orangutan. Still have sanctuaries but not wild</p> <p>If you're interested in the history and culture of Borneo, the southern state of Sarawak is the place to go. The capital of Kuching is a fantastic base, and a great introduction to the country. Located along the banks of the Sarawak River, it is a real melting pot of cultures, with beautiful temples and mosques dotted throughout. Stroll along the waterside in the evening, listening to the musicians and watch the sun set over the city. With a whole mix of Malay, Chinese and Indian cultures, the food here is fantastic, and it's highly recommend to take a tour with one of our expert guides to learn about the significance of the three 'white rajah.'</p> <p>Sabah (Eastern): Does offer wild orangutans, and elephants tropical islands and guaranteed sea turtles and world class diving. Offers Danum Valley - one of the more expensive places in Borneo. (2 night stay adds on ~\$1500 pp) *more expensive than Sarawak, Sabah starts at around \$4k pp/pw</p> <p>Additional Details & Highlights of the various areas within the two main states :</p> <p>In Sarawak: Kuching: the capital city of Sarawak. It would be nice to spend a few nights here to explore the city and the surrounding areas and explore the cultural heritage of the city as well as longhouses. You can do day trips to national parks, visit Semenggoh Orang-utan Sanctuary (one of two sanctuaries in Malaysian Borneo), take boat trips to Santubong Mangroves to see the Irrawaddy dolphins and more.</p> <p>Bako National Park: Located outside Kuching. First, you will be transferred about 30 minutes by car to the pier where you will board a speedboat out to the national park. Enjoy the beautiful views from on board the boat as you approach the tip of the Muara Tebas Peninsula where Bako National Park is located. Explore the park with your private ranger guide, who will be able to point out all types of incredible flora and fauna. In the park, you are likely to spot wild boar, long tailed macaque, monitor lizards, mouse deer, amongst many others. It is known as the best place to spot proboscis monkeys in the wild. They are quite interesting looking creatures.</p> <p>Mulu National Park: The UNESCO World Heritage Site of Gunung Mulu National Park offers the kind of adventure you would associate with the early exploration of Borneo. Agoraphobics need not shy away,</p>	<p>3 - 5*</p> <p>Simple lodges in rainforest</p> <p>Simple beach chalets</p> <p>Shangri La Rasa Ria for 5*</p> <p>***For beach stay: Gaya Island Resort or Bunga Raya for tropical island experience off the coast as alternative to larger 5 star Shangri-La (good for families)</p>	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> -Wildlife lovers -Off the beaten path seekers -Divers and snorkelers -Trekkers, (minimal culture in Sarawak -- such as longhouses).

Mulu houses the largest cave passages in the world with Lang Cave standing at over 70m from ground to ceiling and the way in which the park lights these caves allows you to gain some perspective in the relative darkness. There are not too many accommodation options due it remote location but the [Mulu Marriott](#) offers some great comfort and service after a long day of exploration.

In Sabah

The northern state of Sabah is considered the main home of Borneo's wildlife, and is a must for anyone interested in scenery, adventure and (of course) orang-utans!

[Sepilok Orangutan Rehabilitation Center](#): Located in Sandakan. At the center, you have the opportunity to observe the orangutans during the morning feeding. Watch as they swing through the trees to the feeding platform full of fresh fruits for them to feast on. Often times, you will spot mothers with small babies clinging to their backs. Spend the night at the Sepilok Nature Resort, a simple, yet very comfortable accommodation only minutes away from the orangutan center.

Kinabatangan River: One of the best areas in the country to spot wildlife as it comes to you! Enjoy cruising along the river and seeing various monkeys, birds, insects, and maybe even the occasional pygmy elephant or crocodile on the riverbank. There are some lovely lodges to stay at along the river as well. Including [The Sukau Rainforest Lodge](#) which was featured in National Geographic as being one of the Most Unique Lodges in the world. I really enjoyed my time here and the wildlife is amazing.

Danum Valley: One of my favorite areas of the country! Especially the [Borneo Rainforest Lodge](#) which is the only accommodation in the area. Very barefoot luxury. Delicious food, wonderful service. I saw wild orangutans here, (a mother and baby) and it was incredible! They have sunrise canopy walks, night safaris, night walks, tubing down the Danum River, light hikes to a beautiful vantage point overlooking the river and resort, and much more. A must see during your time in Borneo. * Please note this is the most sought-after accommodations and often booked out over a year in advance (more over the summer) so we would need to check specific availability depending on your travel dates and base your trip around the available room nights.

Mount Kinabalu: Amazing experience! Be sure you are physically fit and prepared for the climb, but it is well worth it. As mentioned over the phone, the climb essentially takes 2 days and 1 overnight. The climb up is quite steep but the views are lovely. Enjoy a night at Laban Rata, the simple accommodation at base camp. Enjoy the comradery with other climbers as you rest your legs. It is set up similar to a dormitory, where you will likely share a room with a few other climbers. Rise early in the morning (2:00-3:00am) for your trek to the summit. Arrive at the top just in time to watch the sunrise over the world below. * Please note that spaces are on a permit basis so again we would need to be flexible to secure a spot.

[Gaya Island, Sabah](#) – After your adventure through Borneo, you may be in need of a touch of luxury and

some serious rest and relaxation on a beautiful beach; luckily this is something to be found in the north of Borneo. Gaya Island forms part of the protected Tunku Abdul Rahman National Park with its crystal clear water, diverse marine life and virgin rainforest. There are treks and trails through the island, snorkeling opportunities as well your choice of two first class resorts. My recommendation would be the [Gaya Island Resort](#) offering spacious villas with great views of Mt Kinabalu and plenty of activities to keep you occupied.

****URGENCY****: Book at least 9 months in advance for best deals
We DO NOT book for TA's

Night Min				Key Facts	Accommodations	Client Types
5 (7 suggested)						
	Pricing pp pw	PP PD	Seasonality			
5*	\$14k+		Peak	How to Feature: Pair with Sri Lanka, Nepal, or India & Dubai ***As a standalone destination it is ONLY AVAILABLE TO QUALIFIED REPEATS*** ALL other leads must pair Maldives with another destination. Fly and flop destination *nothing to do outside resort – can switch sell to Indonesia (more to do - wild life, trekking, cultural immersion) Capital: Male - We don't work in Male Each island is a resort in itself Super small islands (no opportunity for cultural immersion/trekking/waterfalls) Excellent diving, snorkeling, fishing, boat trips, kayaking, jet-skiing, parasailing, cooking classes, spa treatments Over-water bungalows are more expensive but feature jaw dropping beautiful views. Beach rooms are more private due to surrounding vegetation. - Beachfront accommodations are better for folks who are less confident in their swimming abilities. Also, for anyone with mobility issues, beach villas are closer to resort Basically only king rooms available – makes some 'friends' trips tougher on budget	Out of the 200 properties we only use 8, not much guiding, all activities through the hotels not us. All-inclusive options. Baros 3rd highest rated property in all of Audley - highly recommend	• Good for - Honeymooners
High Season	\$7k		Shoulder			
Low season	\$3.5k-\$4.5k		Low	Oct-Nov (monsoon season)		
Solo	Going to be charged for double occupancy; they don't make allowances if it's less than 2 pax. There are also no twin bed options since it's a major honeymoon destination.	General Notes				
General Notes	*Pricing has EVERYTHING to do with the time of year, can vary a lot! Dec 20-Jan 10 is the most expensive due to holidays	Pax Limit:		Travelling during May or June is also significantly less expensive and less busy. This means that you'll have the full attention of the staff and service levels will be exceptionally high. If you ever have a client that you feel is non-Audley in terms of budget, point them towards the Manzil Downtown in Dubai or Velassaru/Dhigali Maldives. That way they feel we helped but still aren't stuck with a non-convert or poor CSQ We recommend booking at least 9 months in advance for best deals		

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
12/24/2024	Amanda	Alix Macaluso	Pricing/night min

Nepal

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min			
7			
	Pricing pp pw	PP PD	Seasonality
Peak	4.5k	Peak	Oct-April (Dec-Feb are COLD)
Low	\$2.3k	Low	June-Sept (monsoons DO NOT TRAVEL)
Solo	\$8k~	General Notes	
General Notes	Usually combined with Bhutan	Pax Limit:	

Key Facts				Accommodations	Client Types
<p>Amazing connecting destination to Bhutan, India and Tibet (flights to Bhutan pass Everest!)</p> <p>Capital: Kathmandu</p> <p>Pokhara: Popular mountain town- origin point of many top treks and home to Nepal's best leisure hotels along Phewa Lake</p> <p>Chitwan: National Park known for 1-horned Rhinos (Expensive by Nepal standards)</p> <p>Dhulikhel/Nagarkot: Scenic mountain towns 45m-1hr outside capital. Great for short 1-2 night leisure stays before continuing journey</p> <ul style="list-style-type: none"> -Scenic Everest flight available in Kathmandu -Confluence of Hinduism & Buddhist cultures with amazing ancient architecture <p>Excellent trekking but we do not do Everest Base Camp hikes as these are 14 days total (per Niall "The flights keep crashing, so we don't want to fly anyone into Lukla.")</p> <ul style="list-style-type: none"> -Alternative: Trekking in Annapurna - One of the worlds most beautiful trekking routes - more culture and interesting properties <p>Flight concerns: ** we can't operate any domestic flights within Nepal due to health and safety concerns. All civil aviation in Nepal has been put on the EU blacklist due to a very sad recent history of airline crashes in Nepal.**</p> <p>So we could assist with drives, but no flying allowed with Audley within Nepal</p> <p>The best way in and out of Nepal is via flight into Kathmandu with a reputable and safe internationally acclaimed airline such as Turkish Airlines, Qatar Airways, or Emirates, etc. Although all Nepali-operated airlines are indeed banned from EU airspace and have been frequently criticized for poor maintenance and concerns surrounding passenger safety, this doesn't apply to well established airlines such as Turkish, Emirates, Singapore Air, or Qatar who are well known for their commitment to safety. In short, the concern surrounding Nepal aviation is limited to Nepali airlines, not Nepali airspace. I hope that makes sense.</p>				Basic mountain lodges to quality 4 & 5*	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> -Adventurous, wildlife lovers, cultural immersive, trekking, mountains • Okay for: <ul style="list-style-type: none"> -Limited mobility pax can still travel to Nepal, Likely just enjoy Kathmandu Valley - Kathmandu, Bhaktapur, Nagarkot/Dhulikhel, and out

December 4th - GTT Should be able to Sell

Night Min			Key Facts		Accommodations	Client Types
9 Nights						
High	Pricing pp pw	Peak	Seasonality			-
High			November – May			<ul style="list-style-type: none"> • Over 7,000 islands offering diverse experiences: beaches, diving, cultural heritage, and adventure • Warm, welcoming people and English widely spoken • Ideal for families, couples, and repeat traveller's looking for variety of experiences (snorkelling and diving, beaches, culture and scenery) • Recommend minimum 3 locations for a well-rounded experience
Mid		Shoulder - Low	June–October			<ul style="list-style-type: none"> • Be wary of shoulder and low seasons even though you can expect lush landscapes and fewer crowds • There is still a lot of rain and typhoons.
Low		Low				
Solo		General Notes				
General Notes						
<p>Why the Philippines?</p> <ul style="list-style-type: none"> • Over 7,000 islands offering diverse experiences: beaches, diving, cultural heritage, and adventure • Warm, welcoming people and English widely spoken • Ideal for families, couples, and repeat traveller's looking for variety of experiences (snorkelling and diving, beaches, culture and scenery) • Recommend minimum 3 locations for a well-rounded experience <p>Manila (Capital)</p> <ul style="list-style-type: none"> • Bustling metropolis with Spanish colonial heritage • Vibrant food scene: Filipino cuisine + international dining • Most clients will pass through here by default because of international flights. There is enough to do in the city for three nights but can also be a short stay as gateway to the islands. <p>Banaue</p> <ul style="list-style-type: none"> • UNESCO-listed Rice Terraces, pretty landscapes • Cultural immersion • Village visits for adventurous travellers <p>Palawan (El Nido)</p> <ul style="list-style-type: none"> • El Nido: Limestone cliffs, lagoons, island-hopping, snorkelling • Accommodation is either on the mainland or there are boutique luxury resorts on private islands here. Island hopping can be done from both. <p>Bohol</p> <ul style="list-style-type: none"> • Chocolate Hills (unique geological formation), tarsier sanctuaries • Panglao Island beaches <p>Boracay (needs expectation setting as can be a bit backpackery)</p> <ul style="list-style-type: none"> • Famous White Beach, powdery sand and turquoise waters • Wide range of accommodations from boutique to luxury • Great for water sports <p>Siquijor</p> <ul style="list-style-type: none"> • Much quieter beach destination and easily accessible from Bohol. • Known as the "Mystic Island" and is famous for its relaxed atmosphere, witchcraft legends, and incredible waterfalls. <p>Beach Options</p> <ul style="list-style-type: none"> • Palawan: Remote, eco-luxury, stunning scenery • Boracay: Iconic beach destination, lively vibe • Siargao: Surfing hotspot, laid-back island life • Bohol: Family-friendly, cultural mix 						

****URGENCY**:** Christmas trips book a year in advance

Night Min			
7 (14 recommended) <u>Please do not send anyone that far for anything less than 7 /not worth it for us/them</u>			
	Pricing pp pw	PP PD	Seasonality
High Season	\$6.5k		Peak Dec-April & July-Sept
Shoulder	\$4.5k		Shoulder May/June
Low Season	\$2.5k		Low Oct-Nov (rainy)
Solo	\$4.5k	\$600-\$650 pp pd	General Notes Good year round destination
General Notes			Pax Limit: N/A

Key Facts	Accommodations	Client Types
How to Feature: Pairs well with the Maldives (very similar to Thailand/SE Asia) English is widely spoken	Colonial/boutique Tea houses	• Good for -Wildlife lovers -Off the beaten path -Adventurous -Families -Hikers -Honeymooners!!
Cultural Triangle: Three cities that provide many spiritual monuments, wildlife, historic cities, culture	All-inclusive and half board options available	
National Parks: There are numerous national parks with animals such as elephants, leopards, and dramatic waterfalls	Beach villas	
Hidden gem destination: <ul style="list-style-type: none">• Amazing beaches• Great wildlife - highest density of leopards in the world, in the summer there is the largest congregation of Asian elephants in the world	Tented camps	
Great for seafood, very limited beef options	Unique and charismatic boutique options	
Great stepping stone into Indian subcontinent		

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
12/24/2025	Amanda	Niall Causer	Pricing/night min

****URGENCY****

Night Min			
1-3 (stopover only)			
	Pricing		Seasonality
5*	\$1k PD	Peak	March-Aug (dry)
4*	\$700 PD	Shoulder	
3*	\$400 PD	Low	Sept-Feb (wet)
Solo	\$6k pp pw	General Notes	
General Notes	Best paired with Thailand or Bali	Pax Limit:	

Key Facts	Accommodations	Client Types
<p>How to Feature:</p> <ul style="list-style-type: none"> - Can combine with all countries in SEA, especially if flying Singapore Airlines <p>Offers modern futuristic city combined with cultural districts such as little India and Chinatown and old British colonial architecture</p> <p>Eastern & Oriental Express: Offers two routes depending on time of year and these are both three nights - Wild Malaysia and Essence of Malaysia. They start and finish in Singapore and only go into Malaysia (not Thailand anymore post COVID) <ul style="list-style-type: none"> **really incredible experience/service. Mary said you feel transported back in time when there was real opulent train travel. No wifi, a pianist playing in the last car to give an idea. Free code: 'tropical luxury' </p> <p>Two main routes:</p> <ol style="list-style-type: none"> 1. Singapore to Bangkok – 2 nights 2. Bangkok to Singapore – 3 nights <p>They do depart on specific dates so clients need some slight flexibility. Stay at the Raffles Hotel in Singapore for seamless service (departs from there)</p> <p>Entry level starting price: \$4,200 per person, so usually about \$2,000 pp pd</p> <ul style="list-style-type: none"> - All rooms have private bathroom, private butler, food and excursions included. Breakfast served in your cabin. - Mobility issues can make it tough, sleeping on a train can be tiring on the body. <p>Excursions: arrange sightseeing tours and food experiences or clients remain at leisure as its easy to explore independently</p>	Good selection of 4* and 5* hotels	

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
12/24/2024	Amanda	Alix Macaluso	Pricing

****URGENCY****

Night Min				
6				
	Pricing pp pw	PP PD		Seasonality
No Jeju Island (family of 4)	\$2k	Peak	March-May (cherry blossoms) Sept-Nov (foliage)	
No Jeju Island (2 pax)	\$5k	Shoulder		Korea is modern, has a huge pop culture scene, overall cool vibe -easy to get around, locals are more open to talk to tourists, to talk in English, and talk about their own history
With Jeju Island (2 pax)	\$7k	Low		South Korea has a "big" food/drinking scene that revolves around dining with other people.
Solo	\$8k-\$9k pw	General Notes		Many people still wear masks, it is voluntary in most places
General Notes	Price is heavily impacted by type of hotel and amount of guidance	Pax Limit:		DMZ: This group tour does NOT go to the Joint Security Viewpoint(the spot where you can see N and K Korean soldiers facing each other) Andong: is more rural and is known for the Hahoe Folk Village: - History: Museums, spiritual sites - Performance: They do a special performance there using wooden masks - Architecture: Unique thatched roof houses that you can see in other parts of Korea - Nature: So beautiful, lots of gardens and green spaces Best done as a day trip from Gyeongju. Gyeongju: known as the museum without walls: - History: Museums, UNESCO heritage sites, observatory. Great for history lovers - Food: Great street food options here - Shopping: Lots of boutiques more in Seoul and Busan though. - Bomun lake which is a big resort area with amusement parks. Busan: known for its beaches, local seafood, its where an international film festival is held. - Food: Fish markets, there's a lot of American chains here for picky eaters - History: Gamcheon cultural village, and Busan's temple on the coast Haedong Temple - Party: This is a popular city to go out and drink and have a good time. - Nature: There's several small islands off of Busan we can take clients if they are looking for coastal views including a cable car and ferry.
	Beginning of third fall is Korean Thanksgiving (September - October)			Jeju: known for its many natural wonders. Think waterfalls, lava tubes, and places to hike up like Mount Hallasan the highest point in the country at 1,947 m at its summit. - East is more adventurous(Hydro Crater, lava tubes, waterfalls) - West for less active(Botanical gardens, green tea farms, female diver's museum, folk village)

Key Facts	Accommodations	Client Types
<p>SK is a GREAT switch sell for Japan! Primarily for cherry blossom season once availability runs out for Japan. South Korea boasts beautiful Cherry Blossoms around the same time of year</p> <p>Capital: Seoul - Food: So many markets, and small local restaurants to try - Shopping: Amazing shopping for everything you can think of - Beauty: K-spas - Pop culture: K-pop music, K-dramas - History: Museums , Palaces, Bukchon Village</p> <p>Korea is modern, has a huge pop culture scene, overall cool vibe -easy to get around, locals are more open to talk to tourists, to talk in English, and talk about their own history</p> <p>South Korea has a "big" food/drinking scene that revolves around dining with other people.</p> <p>Many people still wear masks, it is voluntary in most places</p> <p>DMZ: This group tour does NOT go to the Joint Security Viewpoint(the spot where you can see N and K Korean soldiers facing each other)</p> <p>Andong: is more rural and is known for the Hahoe Folk Village: - History: Museums, spiritual sites - Performance: They do a special performance there using wooden masks - Architecture: Unique thatched roof houses that you can see in other parts of Korea - Nature: So beautiful, lots of gardens and green spaces Best done as a day trip from Gyeongju.</p> <p>Gyeongju: known as the museum without walls: - History: Museums, UNESCO heritage sites, observatory. Great for history lovers - Food: Great street food options here - Shopping: Lots of boutiques more in Seoul and Busan though. - Bomun lake which is a big resort area with amusement parks.</p> <p>Busan: known for its beaches, local seafood, its where an international film festival is held. - Food: Fish markets, there's a lot of American chains here for picky eaters - History: Gamcheon cultural village, and Busan's temple on the coast Haedong Temple - Party: This is a popular city to go out and drink and have a good time. - Nature: There's several small islands off of Busan we can take clients if they are looking for coastal views including a cable car and ferry.</p> <p>Jeju: known for its many natural wonders. Think waterfalls, lava tubes, and places to hike up like Mount Hallasan the highest point in the country at 1,947 m at its summit. - East is more adventurous(Hydro Crater, lava tubes, waterfalls) - West for less active(Botanical gardens, green tea farms, female diver's museum, folk village)</p>	<p>Wide range of 3* to 5*</p> <p>Adjoined rooms are not common</p> <p>Traditional hanoks in Andong</p>	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - Cultural immersion - Foodies - History lovers - Couples - Solo Traveler <p>Pax Limit:</p>

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****STOP SELL MAY 6-16TH AND SEP 15-17TH / Oct closed for Kirva**

Night Min		Key Facts	Accommodations	Client Types
	Pricing pp pw	FROM ASHA TIL WE GET MORE INFO (some edits from Lauren and Louisa T) Main destinations we sell are Uzbekistan and Kyrgyzstan, some clients will fly into Almaty in Kazakhstan. They can speak to their specialist about Turkmenistan but we are not promoting it. Great for history lovers, clients looking to fill in the blank edges of the map, people interested in the ancient Silk Road/Route trading routes. Summers are very hot, July/Aug it will be uncomfortable outdoors... March-May or Sep-early Nov ideal. Kyrgyzstan not possible in winter due to snow. They need to be adventurous most hotels are 3 star level. They can choose to be in a historic area or a 5 star hotel that's about 15 mins from the city center. Although you can survive on veggies there are not many options for vegans and vegetarians, meat heavy cuisine In Kyrgyzstan it is mostly Yurt camps so glorified camping and it is a lot of time in cars and hiking. Although the Eagle training is amazing to witness. In Uzbekistan we only work in these few cities Tashkent, Samarkand, Bukhara, and Khiva. I would recommend either a carry on sized suit case or backpacking style. The trains are not handicap friendly and there are very few ramps. Most hotels unless a big 5 star do not have elevators. So if they pack it they need to be able to carry it and lift it on and off trains	- Some high end chains in major destinations - Primarily locally owned 3* - Yurt camps in Kyrgyzstan	Well-traveled, adventurous, history buffs Not ideally suited for young families and people with significant mobility restrictions
Low				
Mid				
High				
Solo				
General Notes				
Seasonality				
Peak	Spring – late Mar/Apr-May and October			
Shoulder				
Low	Mid Nov-early Mar, Kyrgyzstan not accessible	Pretty much to make sure the clients are the right fit you have to try to turn them off it. If they are still like yes we are fine with all that then they are perfect for the Stans From Adam 1/7/26: We have guides who can do some light hiking and day trips and some limited stuff but we don't have hiker-guides that do multi day treks or treks from A to B. Light hiking only		
General Notes				

Night Min				
5 nights				
Pricing pp pw	PP PD		Seasonality	
	\$600-\$1K	Peak	<p><i>April - May & September - October</i></p> <ul style="list-style-type: none"> Temps Range 23°F to 90°F depending on altitude 	
		Shoulder	<p><i>Late Autumn</i></p> <ul style="list-style-type: none"> Fewer Crowds Weather can vary depending on locations and altitude 	
		Avoid	<p><i>November - March</i></p> <ul style="list-style-type: none"> Harsh Winter Conditions Limited Accessibility due to snow <p>NOT POSSIBLE</p>	
Solo		General Notes	<p>NOTE from CS:</p> <ul style="list-style-type: none"> Summer is very hot, esp Jul/Aug... March-May or Sep-Nov Carry on sized suit case or backpacking style. The trains are NOT handicap friendly and there are very few ramps. Most hotels unless a big 5 star do not have elevators. - Asha. B 	
General Notes	Booking ahead 1 year client need to be flexible			

Key Facts	Accommodations	Client Types
Bishkek <ul style="list-style-type: none"> Ala-Too Square, Soviet era architecture, Osh Bazaar Ala Archa National Parks; Alpine hiking and scenic views In APRIL Jazz Festival Day trip to national Parks Borana Tower - lookout tower 	Traditional Yurts simple - glamping <ul style="list-style-type: none"> Basic but authentic; shared facilities & solar shower Family Run Guesthouse <ul style="list-style-type: none"> Found in Karakol and rural areas Cultural immersion and local hospitality City Hotels <ul style="list-style-type: none"> Hyatt regency Bishkek - FIRST Class Comforts Green Yard Hotel - Simple Class Comforts 	<ul style="list-style-type: none"> Adventure Travelers & Trekkers <ul style="list-style-type: none"> Love hiking, horseback riding and glacier exploration
Lake Song-Kul <ul style="list-style-type: none"> Stay in a traditional Yurt Camps Experience nomadic herder life in Alpine Meadows Karakol & Surroundings <ul style="list-style-type: none"> Jeti-Ögüz & Juuku Gorge: Red Cliffs & Glacial Rivers See one of the world's largest non-polar Glaciers 		<ul style="list-style-type: none"> Cultural Explorers <ul style="list-style-type: none"> Nomadic Traditions Local Crafts Immersive rural travel Connecting with locals
	<p>Unique Experiences</p> <ul style="list-style-type: none"> Nomadic Hospitality - meals cooked over open fires and stargazing in remote valleys Horseback riding with Nomads Taking a Soviet-Era helicopter over dramatic peaks Artisan Flet making, embroidery and wood carving classes Relax in Altyn Arashan - a scenic valley with rustic hot springs bats Eagle Training <p>Notes</p> <p>Driver & Guides with you all the time Client is handheld 100% of the time Food is picked out for Clients</p>	<ul style="list-style-type: none"> Photographers & Nature Lovers <ul style="list-style-type: none"> Dramatic Mountain scenery Alpine lakes Wildflower meadows BEST visited in Spring and early Summer Silk Road History Buff <ul style="list-style-type: none"> Ancient Trade Routes and Caravanserais Historical Sights

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
	Grace	CS's/RSM	Page made

Night Min				Key Facts	Accommodations	Client Types
7 Nights						
	Pricing pp pw	PP PD	Seasonality			
High	\$600 - \$1k	Peak	April - May & September - Early November <ul style="list-style-type: none">• Warm, dry weather• Temps Range 70°F to 80°F• Ideal for sightseeing and festivals	Samarkand <ul style="list-style-type: none">• Registan Square• Bibi-Khanym Mosque• Gur-e-Amir Mausoleum• Ulugbek Observatory Bukhara <ul style="list-style-type: none">• Kalon Mosque & Minaret• City Walking Tour• Ark Fortress• Local Bazaars (markets)• Silk & Spice Festival (peak season) Khiva <ul style="list-style-type: none">• UNESCO - World Heritage Site of Itchan Kala• Kalta - Minor Minaret (slender tower part of mosque)• Traditional Carpet weavers• Local Bazaars & Woodshops• Historic Madrassas (former Islamic Religious School) Tashkent <ul style="list-style-type: none">• Soviet-Era Metro Station• Museums• Teahouses	Boutique Guesthouses <ul style="list-style-type: none">- Family-run, often in historic caravanserais or madrasas Converted heritage Stays <ul style="list-style-type: none">- Orient Star Hotel (Khiva- Former Islamic School) Mid-Range Hotel <ul style="list-style-type: none">- Locally stayed, near key sights First- Class <ul style="list-style-type: none">- Modern amenities in major cities	<ul style="list-style-type: none">• Client needs to be adventurous, able to rough it a little and flexible <ul style="list-style-type: none">• Cultural Enthusiasts<ul style="list-style-type: none">• Fascinated by Silk Road History• Islamic architecture• Ancient Civilizations• Immersive locals experiences <ul style="list-style-type: none">• Photographers & Visual Story Tellers<ul style="list-style-type: none">• Vibrant tile work• Desert Landscapes• Historic Cityscapes• Low Season - fewer crowds for atmospheric shots <ul style="list-style-type: none">• Arts & Craft Lovers<ul style="list-style-type: none">• Textiles, ceramics & woodwork• Artisan Workshops <ul style="list-style-type: none">• Food & Culinary Travelers<ul style="list-style-type: none">• Central Asian cuisine• Fresh Markets• Tea House Culture & Religious specialties <ul style="list-style-type: none">• Slow Travelers & History Buffs<ul style="list-style-type: none">• Off the beaten path destination without extreme physical demands• Walking Tours• Guided storytelling
Mid		Shoulder	Late March & Early November <ul style="list-style-type: none">• Fewer Crowds with Mid Temperatures• Nowruz Festival in March (Persian New Year)			
Low		Low	November - February <ul style="list-style-type: none">• Cold but dry and bright• Quietest time to visit• Great for photography and solitude			
Solo		General Notes	Markets show dead animals - clients may be squeamish			
General Notes	Booking ahead 1 year client need to be flexible		NOTE from CS: <ul style="list-style-type: none">• Summer it's way too hot... March-May or Sep-Nov• Carry on sized suit case or backpacking style.• The trains are NOT handicap friendly and there are very few ramps. Most hotels unless a big 5 star do not have elevators. -Asha. B			Often no Elevators in Hotels, especially older/local properties NOT handicap Accessible

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
	Grace	CS/RSM	Page made

****URGENCY**:** Christmas/NYE are CRAZY popular, prices inflate and avail goes FAST - From Jack T

Night Min			
9			
	Pricing pp pw	PP PD	Seasonality
High Season	\$4.5k-\$8k	Peak	Nov-March
Shoulder	\$3.5k-\$6k	Shoulder	April-May Sept-Oct (Peak rainy season, not advisable for travel)
Low Season	\$3k-\$6k	Low	Jul-Aug (rainy/tropical season (think Florida in the summer, short sharp showers))
Solo	\$4k+	General Notes	*Winter months: west coast is best for beach
General Notes		Pax Limit:	

Thailand training & resources: [Product for Sales - Thailand](#)

Key Facts	Accommodations	Client Types
Willing to entertain 7 nights for repeat clients	Oversight trains	Good for: - Adventurous - Honeymooners - Families - Active - Culture immersion seekers - Cuisine lovers. - Off the beaten path travelers. - Great for first timers to SEA
How to Feature: Standalone destination – pairs well with Cambodia and/or Singapore	Camps and lodges	
Capital: Bangkok - Temples, street food, experiences to off-beat neighborhoods, very cosmopolitan, very friendly - Best food in all of SE Asia - Floating markets - 1.5 hours outside of city for more authentic market - Railway market (2hrs outside of city)	Spa and beach resorts	
So much to do in Thailand and a diverse range of activities/offering for all types of Travelers. Great family destination	Boutique hotels	
Recommend a minimum of at least 3 locations to get the best experiences		
Chiang Mai: Activity heart of Thailand. Something for everyone: national parks, ethical elephant experiences, temples, biking, kayaking, trekking, hill tribes, and culinary experiences - One of the most famous temples, spiritual element, culture Doi Suthep, elephant experiences - More rural jungle like more unique experiences - Ethical elephant sanctuaries in Asia: Can walk with, learn, feed them (Under 4 years old not allowed) - Markets and Cooking experiences - Hiking and trekking • Hill tribes • National Parks • Suggest at least 3N		
Kanchanaburi: River Kwai float houses, WWII history, national park, waterfalls, and elephant experiences. 4-5 hour drive from Bangkok so min 2-3 nights		
Beach: PHUKET - Popular beach destination - Great choices of accommodations from 3 star to 5 star opulence - Some districts we would avoid as over developed - Great base to explore iconic Phang Nga Bay (limestone karsts - James Bond Island)		
KRABI - Beach properties more isolated. You tend to eat in your hotel or surrounding hotels in evenings - Main ones we offer are around 30 mins north of Krabi - Banyan Tree and Tubkaak - Views over limestone karsts of Phang Nga Bay - Luxury Rayavadee Resort accessibly only by speedboat from Krabi to Railay Beach		
KHAO LAK - Great for honeymooners, snorkelers/divers • No limestone karsts		
KOH SAMUI - Largest east coast beach destination - Better for summer months, opposite seasonality to west coast • No limestone karsts • Can snorkel in nearby Koh Tao		
We like to end itineraries at the beach: Nov-March = southern west coast beaches: - Khao Lak: petite ners, snorkelers, divers. Boutique hotels. - Krabi: famous turquoise coastal village surrounded by jungle. Great for honeymoon water with eroded rock. What you picture when you think of Thai beaches - Phuket: Chinese, Malaysian, Indian and Thai cultural mix, island, mangrove trees		
The Golden Triangle: historic triangle of opium production - "Chiang Rai" is the gateway to the golden triangle. Mid-range travelers will stay in the city and 5 star plus clients can head to the Anantara Golden Triangle Elephant Camp or the opulent Four Seasons Tented Camp.		
Common Pairings: For people that have 15-18 days with flight time, you can stay in country or can add Angkor Wat in Cambodia (recommend at least 3 or 4 nights in Cambodia alone)		
Vietnam and Thailand is commonly asked about but there is so much to do in all of them but they should expect very fast routing and very hectic It's doable but not typically recommended without extending a trip - 4 nights in each You can spend 2 weeks in each alone		
Singapore, Seoul, Hong Kong as a stopover + Thailand are common and definitely doable depending on the airline you are taking		

Avg. Per Person/ Per Week <small>inc. travel time / distance/mileage</small>	Entry	Mid-Range	Entry High- End	Luxury High-End
Low/Shoulder Season	3,000- 3,500	3,500- 4,500	4,500- 6,000	6,000+
Qwest Example	23222092/	24641993/	27751077/	28638260/
High Season	3,500 - 4,500	4,500 - 5,000	5,000- 6,000	6,000+
Qwest Example	23266832/	23790453/	24864873/	25994943/
Peak Season	4,500- 5,000	5,000- 6,000	6,000- 8,000	8,000+
Qwest Example	2279751/	23350486/	23350562/	23623521/

Night Min			Key Facts		Accommodations		Client Types		
9 (11-13 recommended)			**River and Halong Bay Cruises offered						
	Pricing pp pw	PP PD	Seasonality						
5*	\$5k 3000		Peak	<p>Jul & Aug (dry season: beaches and central Vietnam + North and South will see some tropical rain)</p> <p>Nov-Mar also peak season – March often being busiest</p> <p>TET: Many things are closed during Tet (Lunar New Year) and there may be supplements charged</p>	<p>Capital: Hanoi</p> <p>Hanoi: old quarter, more French influence than Saigon, Buddhist temples/shrines, opera house, street food</p> <p>Halong Bay: cruise the traditional 'junk' (sailing boat), t'ai chi class, famous limestone karsts, arches, caves</p> <p>Tokinese Alps/Sapa: trekking , hill tribes, tiered rice paddies, Topas Eco Lodge (popular for great views) - can snow in Feb here.</p> <p>Hue: old imperial capital in central Vietnam, UNESCO</p> <p>Hoi An: UNESCO Heritage former trading port, shophouses, markets, tailoring, cycling, eco experiences with local farmers and fishermen, beach</p> <p>Saigon: Cu Chi tunnels, war museum, modern metropolis, Mekong Delta, street food • Can access Mekong Delta from Saigon, better to overnight</p> <p>Lots of art and handicrafts in Vietnam</p> <p>*We can also offer other beach destinations such as Quy Nhon, Nha Trang, Phu Quoc Island, Con dao Island (Six Senses 5* luxury accomo)</p>	Wide range of hotels – city hotels tend to be less interesting but still boutique and luxury options throughout core Beach accommodations Eco lodges in the Tonkinese Alps	Good for -War Vets -Honeymooners -History/war interest -Cultural immersion seekers -Food lovers -Families with older children (6/7+), lots of hands on activities and things like kayaking on Halong Bay -Adventure/active clients		
4*	\$3k-\$4k		Shoulder	April-June & Nov (more of a tropical climate)	Mekong River Cruise: 3 to 4 or 7 nights, with a night or two before in Saigon (Vietnam), and a night or two after to view the ruins of Siem Reap (Cambodia). The 3-4 night itin ends in Phnom Penh. - Do not recommend for pax with mobility issues, as there are multiple decks with no elevators and the board/deboard the ship, there is a very narrow gang way.				
3*	\$2.5k-\$3k		Low	September: The only "worst month to go"- tail end of the wetter season of the North, and central Vietnam gets wet season. The plus is that they can go during a quiet time	War Interest: - This is typically around the Saigon area such as Cu Chi tunnels and other attractions in the city around the US involvement in the war when planning trips there for Vietnam War vets, "we just say that we have a great team on the ground who can locate old places of interest that may not exist anymore." We say we do lots of trips for vets and have experience. we also would chat about how the country has changed and if they want to do more of a cultural trip but with added focus on the places they served during the war etc.				
Cruises	Average of \$4k pp Solo Traveler: \$10-12k but can go higher depending on the cruise		General Notes		Caves: Central Vietnam has famous caves for adventurous travelers. Hang En clients can do an overnight trek through but requires a reasonable level of physical fitness. Closes in the peak rainy season Oct/Nov (exact dates may vary). Can also do day trips to other caves if they do not want to camp. Accommodation choice is limited.				
Solo	\$5k-\$6k pw		Pax Limit:						
Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes						

**CURRENTLY NOT SELLING DUE TO STATE
ADVISORY**

Night Min	
	Pricing pp pw
Low	\$3k-\$4k
Mid	
High	
Solo	
General Notes	

	Seasonality
Peak	Dec-Feb
Shoulder	Mar/April & Oct/Nov
Low	May-Sept (monsoon)
General Notes	

Key Facts	Accommodations	Client Types
Capital: Naypyidaw Bagan: air balloon, temples Inle Lake: glimpse into an unusual slice of Burmese village life, fishing Beaches: Myeik Archipelago, Ngapali beach	Wide range	Have been to SE Asia before, off the beaten path seekers, cultural immersion

CURRENTLY NOT SELLING

Night Min		Key Facts	Accommodations	Client Types
	Pricing pp pw	Everest Base Camp: hiking, surprisingly undeveloped, launching point for climbers Tons of temples and monasteries	-	Adventurous, well-traveled, interest in temples/Buddhist culture
Low				
Mid				
High				
Solo				
General Notes				
Seasonality				
Peak		May – Sept Dry & Warm		
Shoulder		Apr & Oct/Nov		
Low		Dec-Feb Cold & Snowy		
General Notes				

Test Page Do Not Use- Japan

Wednesday, September 24, 2025 9:54 AM

Budget: PP PW	Seasonality	Japan Knowledge Notes		Accommodations	Transfer Notes	Title	CS Name
5* Trip: \$10k +	Peak March, April, early May & July/August (summer mainly because of vacation times – not because of good weather) Aug: extremely crowded, lots of domestic tourism to compete with	First time trip: Usual routing is 3-4 days Tokyo, 3-4 days Kyoto and then add on some other smaller cities or off the beaten path depending on their interests Capital: Tokyo- Normally spend at least 3-4 days	Destinations We Offer:	Ranges basic to opulent, can stay in Ryokans, stay in a temple, etc. Accommodation really drives the budget for Japan trips 3* - very small rooms, but clean and comfortable 4* Middle ground 5* pricing can be a huge jump from 4* Ryokan Accommodation: traditional Japanese accommodation and is a cultural experience	Self-Drive VS. Private Drive: More public transportation in Japan than compared to other Asia trips. Self-drive mainly in Hokkaido (hiking and nature), and Kyushu for the national parks. Japan is a little more on your own than other Asian (Clients will need to go from hotel to train/train to hotel on their own) Private tours will be picked up from the hotel usually, however shared experiences we may give them the location and explain to use to public transit to get there. Hokkaido: Self-drive usually, driver and guide are expensive (have to pay for their accommodations – usually high end clients)	Turbo Sellers	Tesla Batts, Niall Causer, Shannon Yates (Overflow Japan), Tamatha Frederick
Typical Audley Budget: \$7-9k	Shoulder Sept-Nov (beautiful foliage and weather, smaller crowds)	Great for...	Destinations We Don't Sell:		Flights: We have contracts with Japan, Delta, American, Korean, and Singapore Airlines. However they are not always the best deals compared to what's available online. Tesla said she will usually quote flights separately and then have client compare.	Elite Sellers	Adam Falk
Low but Doable If Flexible: \$5/6k	Low Season Dec-March & June. New Years can get a little busy Snowy *great for skiing	Pairs well with:	Common Excursions/Activities:			Senior Sellers	Asha Benson, Hannah Davidson, Joy Rhinehart, Laura Saucier, Stephanie Mailhot
Solo Price:		Random Facts: Sumo wrestling, Tournament schedule across the country Can get them tickets if they are in the city where there is a tournament (tickets go on sale 1 month before tournaments. Are not 100% guaranteed) or can do a sumo experience, see them doing training have lunch with them, is a pricey experience	Common (Detailed) Destinations we offer: Nao Shima (Art Island): We work with several properties there, but try for our clients to stay at the Benesse House which hosts the huge contemporary art museum (budget and availability pending of course). Guests at the hotel get extra access to the museum			CS	Chris Flad, Amy Rowland, Nelson Diaz, Kristina Staple, Stephanie Reddaway, Mackenzie McNeill
			Switch Sell To:			On-boarding	Jennifer Hryczyn, Julia Prajsnar, Kai Gunderson, Carlton Ingerson, Rachel Adams, Lydia Beukelman

Cruises

Wednesday, May 29, 2024 3:42 PM

Night Min	Key Facts	Accommodations	Client Types
None			
Pricing pp pw			
Low	<p>Smaller/more relaxed cruises - ~600 people on board</p> <p>We can just book cruises but push them to add on a land portion on the front/back</p> <p>Benefits to cruising with Audley:</p> <ul style="list-style-type: none"> - Add on to front and back of trip with cruise in the middle - one POC throughout the entirety of the trip - Hand-picked all of our partners that mirror the same level of service - We do not work with any outside operators - Our country specialist knowledge <p>Cruise Partners: *very luxury</p> <ul style="list-style-type: none"> - Celebrity - Silversea* - Paul Gauguin - Star Clippers - Aranui <p>Ready to launch Jan 6</p> <ul style="list-style-type: none"> - Azmara - Seabourn - Ponant* - Regent - Holland America <p>How to qualify:</p> <ul style="list-style-type: none"> - Audley/GTT pitch - Have you cruised before? <ul style="list-style-type: none"> ○ Yes: What cruise lines/preferences of ship size/# of people on board ○ No: What attracted you to cruising/region of cruise/what experience are you looking for? - Are you looking to extend the trip in the departure or arrival destination? (ideally 3 days or more but no minimum) - Time frame of when they are looking to go? - Special occasion - Budget <p>We cannot book excursions while they are on the cruise, everything needs to be booked through the cruise, however we can give recommendations</p> <p>Handle the following cruises as a normal ISE:</p> <ul style="list-style-type: none"> - Egypt - River Cruises - Australia - Arctic - Antarctica 	-	
General Notes			
Seasonality			
Peak			
Shoulder			
Low			
General Notes			

****URGENCY**:** 2025 cannot book 2027 trips until spring 2026
2025 STOP SELL

we can't really plan trips more than 12 months out. You don't have to close them down, but it might be helpful to set expectations that we likely will have to circle back in a few months to start planning. We can discuss with the client further depending on what they are looking for because sometimes we have pricing (like cruises). Thank you!!

Night Min			
7			
	Pricing pp pw	PP PD	Seasonality
Audley Standard	\$7k-\$9k	Peak	Mid June-Mid Aug
Opulent Options	\$10k-\$20k	Shoulder	June- Sept *the season shuts down. 9/15 is the absolute cut off date.
		Peak	Winter Nov-Mar Northern Lights Must book EARLY
Solo	\$8k-\$10k	General Notes	Summer season ends Mid-September and Winter season starts mid-November Alaska is a NO-GO in April & October
General Notes	Cruise Line-Silver Seas Expedition line UnCruise	Pax Limit:	
	Availability is very limited		

Key Facts	Accommodations	Client Types
<p>**Cruises offered</p> <p>Cruising: <i>Silverseas Cruises</i>: more Audley, all-inclusive luxury cruise (alcohol, tips, food, shore excursions). All rooms ocean-facing, large, all but one floor are balconies, service/food outstanding, butler service included in all rooms. Starting at 13K/ 2 pax</p> <p>• Uncruise: the most adventurous, expedition style cruise. B/w 22-74 pax, all-inclusive, naturalists on board leading you to remote places in Alaska. Zodiac boats, sea-kayaking. Starts around \$8k pp bare min but more typically around \$10k-12k pp.</p> <p>Borealis Basecamp—dome tents for Northern Lights viewing November to March Books up 1 year in advance. They can also do dog sledding, snowmobiling etc Can travel further south via the Northern Lights Train.</p> <p>Denali National Park: with its abundant wildlife and Mount Denali, the highest mountain in North America. Can't see the mountain from the park. Hotels at Park gates OR only lodge within park- <u>Denali Backcountry Lodge</u></p> <ul style="list-style-type: none"> • Arrive by heli, cabins located on river, gourmet meals and activities included <p>Day trips to see grizzly bears on a light aircraft trip to Katmai National Park or Redoubt Bay Lodge (Anchorage and Homer).</p> <p>Various lodges accessible by air and water for 2/3 night stay for fishing, bears, glaciers etc</p> <p>Cruise among the fjords and tidewater glaciers of Kenai Fjords National Park. Fishing from Seward and Homer.</p> <p>Alaska Railroad: gold-star service (180-degree glass dome roof, restaurant inside), typically to and from Denali.</p> <p>Skiing at Hotel Alyeska in winter (Girdwood)</p> <p>Winter activities:</p> <ul style="list-style-type: none"> • dog-sledding • Snowmobiling • Snowshoeing • outdoor hot tub, admiring the view of the snowy Alaska Range. • indulge in a range of spa treatments at Alyeska Ski Resort. <p>Flights: Main plane hub is Seattle, so get to Seattle then from there to Anchorage (main airport) is 4-5hrs. 6hrs from Seattle to Fairbanks. People don't usually fly into Juneau.</p> <p>Transport: We offer cruising or land-based (with option of self-driving or train). Anything from Anchorage going south, you need a rental car. Anything from Anchorage going north, you can do rental car OR train.</p> <p>Juneau & Ketchikan: Common destinations and very popular, however we have very little product there. Currently we just have whale watching in Juneau, and absolutely nothing in Ketchikan. These spots are mainly cruise stops. 2 hotels in Juneau, but they are only used for 1-2 nights before an expeditions cruise that leaves from Juneau.</p>	<p>Very few nice hotels in Alaska. Emphasis is on the experiences and scenery, not the hotels. We have a couple nice properties but there are no 5-star stays in Alaska.</p> <p>Within the Wild: minimum 3 days, largely all-inclusive but super luxury. Wilderness trips, private chefs, wildlife, yoga, etc—some of our very best product. Get there by boat from Homer or small private aircraft from Anchorage.</p> <ul style="list-style-type: none"> • Tutka Bay Lodge <p>Sheldon Chalet: \$30,000 A NIGHT W/ 3 NIGHT MIN. different 'flavor' of luxury, more expensive. Really really remote, personal experiences and use of plane. 10 people max at any one time.</p> <p>NatHab (Natural Habitat): camping/'safari' experience. 2-person 'glamping'. Minimum 6 days. Only sell if it's piggybacking off another cruise or something because pricing is too transparent. MUST be booked alongside another trip leg.</p>	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - Adventurers - Nature lovers/wildlife enthusiasts, birders - Solo or couple travel - 65+ "once in a lifetime trip" • Bad for: <ul style="list-style-type: none"> - Families (not much for kids, restricted from certain things like wildlife treks).

****URGENCY**: QUALIFY BUDGET**

Trips more than a year out are hard to gauge costings and a lot of time don't have avail. CS will most likely have to recircle back in a few months or as they get pricing. Don't nonconvert, just set expectations

Night Min				Key Facts	Accommodations	Client Types
Pricing pp pw	PP PD		Seasonality			
5*	Yosemite: \$10k-\$12k Napa/Sonoma/ SF Coast: \$10k-\$15k	Peak	Yosemite/SF /Coast: Late Sept - Nov (temps are lower good for outdoor activities) Napa/Sonoma: June-Oct (harvest) Mar-May (wine)	We DONT sell the San Diego Zoo, Disney, Universal, Legoland	Coastal Rte 1: mostly inns, small, quaint, boutique. No luxury Santa Barb/SF: hotels, accoms get bigger, more luxurious Yosemite: Main option is Tenaya (tun-EYE-uh) Lodge—picturesque, almost New England-style stay a mile from the front gates of the park. Other stays are much less nice, not recommended	Good for Families, honeymooners, domestic travelers
Audley Standard	Yosemite/SF /Coast: \$5k-\$7k Napa/Sonoma/ SF Coast: \$3.5k-\$5k	Shoulder	Yosemite/SF /Coast: June-early Sept (Hottest temps, can be dangerous for strenuous hiking)	Food/Culture: Home to the farm to table food scene, California has 90 Michelin starred restaurants. It is also home to some great wine. Clients can visit Napa Valley and Sonoma for a relaxed wine country or do tastings in Santa Ynez , just outside of Santa Barbara . Alcatraz: famous prison island (Al Capone) visible/visitable from SF. Clients need to make sure it's open during the season they're looking to travel Los Angeles: we do offer, but it's currently pretty dangerous. Find out why they want to go.		
Solo	\$6k-\$7k	Low	Yosemite/SF /Coast: Dec - Mid April (Hiking is not offered, other activities are. Chances of park closure are high) Napa/Sonoma: Dec-March (temps will be 50-60)	From visiting the Golden Gate Bridge and Alcatraz in San Francisco to the Hollywood Walk of Fame in Los Angeles or the beautiful beaches and Gaslamp District of San Diego, there's a huge variety of culture for clients to explore in California! Coastal Rte 1: Scenic, winding drive that runs from SF to LA. Self-drive up the route, takes minimum 7-10 days (3-4 hrs/day with excursions in each town like hiking, wineries, beaches, whale-watching etc).		
General Notes	*above are the areas MOST clients want to go to. For any off the beaten path areas outside the above, reach out to a CA CS for specific details	General Notes	Pax Limit:			

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY**:** QUALIFY BUDGET

we can't really plan trips more than 12 months out. You don't have to close them down, but it might be helpful to set expectations that we likely will have to circle back in a few months to start planning. We can discuss with the client further depending on what they are looking for because sometimes we have pricing (like cruises). Thank you!!

Night Min				Key Facts	Accommodations	Client Types
	Pricing pp pw	PP PD	Seasonality			
High	\$1.5k-\$2k pp/pd	Peak	May-Aug & Dec-Jan (warm & low rain)	How to Feature: Stand alone or stopover on the way to Asia. 2 main airports are on Oahu (Honolulu) and Maui (Kahului).	Simple to deluxe. Mainly large, resort style hotels.	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - Adventure - Outdoors - Honeymooners - Interested in Polynesian culture - WWII history at Pearl Harbor.
Standard	\$7k pp/pw			Cruise Info: One option with UNCRUISE which is really expedition cruising that doesn't go to most of the popular islands. Everything else is mostly repositioning cruises.	Very few boutique options. ALL HOTELS HAVE RESORT FEES. *Covers things like wifi, pool, parking etc. We can only rarely include resort fees in our itineraries!	Families: Oahu is best option, ok for little kids. Other islands wouldn't be very good, especially for smaller children (too outdoorsy and age limits on lots of tours).
		Low	No bad time weather-wise. Avoid holidays if you don't like crowds or are on a budget	Capital: Honolulu (Oahu) For repeat clients: things in Hawaii aren't as privatized, it is a lot of shared/small group tours. The experience in Hawaii will be different than their previous international trips with us because Hawaii is the most expensive area in the U.S.	*No all-inclusive options	Accessibility: Oahu can be really good about it, hotels are all ADA compliant, but we'd only recommend Oahu or Maui since they're easiest to get around. Other islands are too rural and adventure-oriented. Hawaii and Kauai require more physical activity.
Solo	\$7k+	General Notes	Whale Season: Sept-March	Oahu: Main island but not biggest. Honolulu, Pearl Harbor, very popular island. South has Honolulu and north is a bit quieter. Authentic luau (no big crowds, low-key and traditional experience). Surf lessons, catamaran, snorkel tour, tour of the island.		
General Notes	(\$7k – \$10k pp/wk holidays or high season) For Christmas we recommend \$2k per person per night.	Pax Limit:		Kauai: 'Adventure Island'-- hiking, ziplining, kayaking etc. This is the island you would imagine Hawaii being like. Na Pali Coast and Waimea (why-may-a) Canyon are most popular areas. Incredible scenery, Waimea is Grand Canyon-esque. "Red dirt" beaches. Less traffic. Maui: Most \$\$\$ of bigger islands. Mixture of Kauai & Oahu. Best place for self-driving, beautiful beaches and snorkeling, Haleakala volcano crater sunrise hiking. White sandy beaches. Best for relaxation, great for honeymooners and older couples. Road to Hana is here. • Regarding the fire, no longer sell trips to Lahaina. Only sell in Wailea		
				Hawaii (Big Island): Largest island, smallest population. Youngest island. Lots of volcanic activity, national parks, star gazing (Maunakea), beautiful beaches. Manta ray night snorkeling. Black sand beaches, lava rock fields.		
				Other less popular islands we do: • Lanai: typically only send people to the 4 Seasons there, \$\$\$ but all-inclusive. Could also do as day trip from Maui. • Molokai: smallest island, only 25 miles long, one hotel, very local feel. Good for folks who want to explore on their own for 1-2 days. Tallest sea cliffs in the world! Can do a helicopter ride to see them.		
				Whale-watching: Maui has it best. "Whales like Maui, dolphins like Kauai".		
				Transportation: ONLY Self-drive or taxi. On Oahu you may not need a car but on the others you definitely will. Would spend more on taxis than they would on rental costs.		

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

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URGENCY:

we are starting to be pretty low on capacity for new england this fall - **ESPECIALLY VERMONT!** Clients will need flexibility and budget and maybe check with the team before pass through to confirm availability

		Night Min	QUALIFY BUDGET	Key Facts		Accommodations	Client Types
		5					
	Pricing pp pw		Seasonality				
5*	\$6k-\$8k Newport	Peak	End of Sept - Beg of Nov (60-70's) Summertime (70's-90's) (Just be careful of heat and crowds)			Boutique, inns, BnBs mostly. Some larger resort/lodge style stays (Trapp Family Lodge in VT for ex)	History lovers, foodies, couples, leaf peepers/nature/wildlife lovers
Audley Standard	\$4k-\$6k	Shoulder	March - May (spring is iffy, depends on the year muddy and cold)			due to the fact that most of the small towns throughout New England can't support large chain hotels, so the smaller boutique inns and B&B's only have a relatively few rooms, and these go for a premium price when demand is so high	*Not family UN-friendly but there's not much to these trips that would be entertaining/worth it for kids
		Low	End of Nov - Feb (20-40's) (we do not send people in the winter)				Accessibility: Difficult region for those with walking difficulties. Accommodations are often historical buildings with no elevators and steep stairs, and we can't guarantee ground-floor rooms. Excursions are outdoorsy and often literally beaten paths. NO local partners, so no GHA support for clients who need it.
Solo	\$8k-12k pp pw (because of double occupancy, not splitting the price with anyone)	General Notes					
General Notes	We can now sell to new clients "the excursions we offer and the personalization we can add makes it very much an Audley trip and is fine to offer to new clients" - David	Pax Limit:					

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
2/10/2024	Maddie	David LaPointe	Destinations/pricing
5/6/2025	Lauren	David LaPointe	# of nights

****URGENCY**-QUALIFY BUDGET**

****URGENCY****

Night Min			
7			
Pricing pp pw	PP PD	Seasonality	
Audley Standard Cruise	\$8k-\$15k Really depends on timing	Early Season	Nov/Dec (ice is thick, blue scenic, penguins starting to arrive but not massive colonies) Peak: Jan-March 40s, dry&warm)
Fly Cruise (or wanting one of the islands to the right) (flying over Drake passage)	\$15k-\$25k	Late Season	Dec-Feb (penguins hatching, best chance of seeing baby penguins after late Dec)
Solo	\$15k+ \$25k+ for Opulent options	Low	April-Oct
General Notes	*adding Argentina/Usc huia to itinerary typically adds around \$2k pp to quote	General Notes	April-Oct travel is largely NOT possible—departures may start in early Oct and are poss but NOT ideal, might not be able to get to places they want
		Pax Limit:	No limit - some boats only have small # pax so may be difficult to get lots of cabins

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
12/24/2024	Maddie	Tam Frederick	Pricing/boat sizes

Key Facts	Accommodations	Client Types
Arctic Peninsula: Famous for jagged mountain peaks and huge glaciers	Comes down to type of ship, type of cabin they want, length of cruise, luxury level chosen	Good for: -Well-traveled -Have the \$\$\$\$ -Bucket list destination
South Georgia: 75% of this island is covered in glaciers and snowfield. Used to be the scene of huge seal slaughter for fur in 1700's. Most densely populated wildlife area in the world—like as in animals-per-square-inch! ONLY place you can see elephant seals, Emperor penguins. Typically more expensive, longer,	Important to note but not necessarily on you to convey: Cruises are CONDITION DEPENDENT - The itinerary that is given is best case scenario but can never be guaranteed 100%	Accessibility: those with mobility issues can go on these trips but they will need to stay on the boat—includes wheelchair/walker users
Falklands: also possible to request. The Falkland Islands are sometimes included in Antarctica itineraries, but it tends to be included in longer cruises. So the leads that Audley gets tend to be people who just want a day trip on the islands. The reasons we will be qualifying for it are because 1) we don't sell it as a standalone destination 2) clients that inquire are usually just wanting day trips 3) but occasionally, those leads are open to booking the entire Antarctica portion with us	We get a lot of inquiries for day trips to Volunteer Point off of a cruise. We do not do this obviously, so just reach out and let them know - a lot of times this is because the cruise's excursion is fully booked so they're looking for a 3rd party tour	
Deception Island- abandoned whaling station, very spooky, great for folks who like shipwrecks and the like		
A lot of the cruises don't cross the Antarctic Circle, depends on routing and conditions, the ones that do are longer and more expensive		
Not all landing sites are hikes, usually quite flat, but could be deep snow or slippery, need to be physically able to get in and out of boats and walk on flat ground for a long distance. GUIDES WILL NOT HELP		
2 ways to get there from southern point of SouthAm: -Boat cruise: Embark from Punta Arenas (Chile) and cross Drake Passage -Fly cruise: fly from Punta Arenas, fly to an island, sail from there (skips Drake Passage, much more expensive option). Ex: Antarctica 21 cruise line		
THESE TRIPS ARE DANGEROUS! Clients need to be physically able to a point		
WE CAN OFFER HELICOPTER RIDES ON QUARK – THE ONLY SHIP THAT DOES IT.		

More information:

WHAT TO EXPECT

- Penguins, whales, seals, birds
 - Beginning of the season will have more animal opps
 - Penguin babies come around mid-season (Jan time)
 - Whales migration takes place later in season (March)

CLASSIC CRUISES

- How to get there Flying or Cruising?
- **FLYING**
 - Leave from the tip of Chile on a charter flight to an island close to Antarctica. Fly to South Shetland Islands and then sail/bounce around the peninsula
 - *Best for those short on time or get sea sick
 - Normal flying trip length is 7-days
- **CRUISE**
 - Leave from Argentina and goes through the Drake Passage. Leaves from Ushuaia sail 2-days down and 2-days on backend
 - Drake Passage notorious for tumultuous rough seas
 - *75-80% want to sail and want the right of passage. This route is cheaper than fly and sail
 - Flying will add about 5k per person
 - Normal cruise trip will be about 9-10 days
 - Typically work with ships that have limits of 200 people or less
 - *Mostly tend to work with ship sizes of 75 people
 - **Antarctica only lets 100 people on land in one particular area at once**

ROOM TYPES AND ACCOMMODATIONS

- Choice of cabin
 - Do they want window picture or porthole
 - **Porthole is cheaper option**
 - Balconies not ideal and can be upwards of several thousand extra per person

WHAT TO EXPECT ONBOARD

- Once onboard pretty regulated schedule
 - Generally includes meeting other people
 - Playing lots of games
 - Lots of safety briefings/trainings

EXCURSIONS

- **Plans will vary based on landing ice conditions**
 - 2-excursions a day
 - Shore landing includes...
 - Checking out abandon stuff
 - Seeing Penguins
 - Some hiking
 - Zodiac boat ride to see the whales
 - Can do kayaking for extra charge
 - Polar plunge

BOTH ANTARCTICA and ARCTIC

- Get a free parka most of the time
- Booze is not included

Arctic Svalbard

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min			
5-7 (depends on the cruise) (14 recommended)			
	Pricing pp pw	PP PD	Seasonality
Opulent Options	\$15k	Peak	July-Aug (40s)
Audley Standard	\$7k-12k	Shoulder	June & Sept
		Low	Oct-May (TRAVEL IS NOT POSSIBLE)
Solo	\$10k-\$15k	General Notes	
General Notes	Pricing depends on length of cruise, many will stop in Iceland	Pax Limit:	No limit - some boats only have small # pax so may be difficult to get lots of cabins

Key Facts	Accommodations	Client Types
<p>How to feature: It's a peninsula in Norway. Standalone, maybe pair with Iceland or Greenland (cruising only). Most clients fly to Oslo then fly to Longyearbyen to board their cruise.</p> <p>Draws: great tundra ecology and bird species, World Seed Bank, best place in the world to see polar bears (most densely populated area in the world for them),</p> <p>Longyearbyen: One of the world's northernmost settlements</p> <p>This is a great overall Arctic experience with dramatic landscapes and high concentration of wildlife - arctic fox, walrus, reindeer, polar bears, several whale species and a crazy amount of birdlife</p> <p>We can technically sell the Canadian Arctic cruising which is more culture, scenery and still some good wildlife (and maybe narwhals) but for a first time Arctic experience we would recommend Svalbard</p>	Cruising so depends on ship type, cabin type, luxury level etc.	<ul style="list-style-type: none"> • Good for <ul style="list-style-type: none"> -Enjoys cruising -Well-traveled -Adventurous • Bad for <ul style="list-style-type: none"> • Don't recommend for young kids (bears, gun patrols). 12+ y/o minimum but hard for them to appreciate experience for cost. 15+ y/o ideal

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY****Patagonia **VERY TIGHT OCT-MARCH** – flexibility is an absolute must and starting \$9-11k pp pw**INCLUDED IN BOOKING CALENDAR TRIAL**

Very low capacity with sellers – make sure to streamline higher intent clients by asking booking by date - otherwise minimum week callback time

dates and budget are the major qualifying aspects

Night Min			
7 (10-14 recommended)			
	Pricing pp pw	PP PD	Seasonality
Audley Standard	\$6k-\$8k	Peak	<p>Year round Dec-Feb</p> <p>Patagonia: October-April</p> <p>April - Best for wine, but could be considered a year-round draw (60s-70s)</p> <p>May - Wetlands (50s-70s)</p> <p>Sep-Oct: best for whale watching in Peninsula Valdes (50-70s)</p>
Opulent Options	\$10k-\$12k	Low	May-Sept (can't go to Patagonia)
Solo	\$5k-\$7k	General Notes	
Patagonia	\$8k+ for combo Arg/Chile Patagonia \$10-15kpp for 10 days **Christmas time starting \$13-15k**	Pax Limit:	<p>Other regional notes:</p> <ul style="list-style-type: none"> • North: Salt flats, high alt*, hiking. Some Andean culture but not enough to be a draw • South: Vivid scenery, winelands, hiking • Bariloche/Lakes District: great self-drive area, Oct-Apr ideal, hiking, water activities like boating • Ibera Wetlands – OTBT wildlife viewing option including 85 species of mammals. Avoid Dec-Feb, wet and very hot

Key Facts	Accommodations	Client Types
<p>How to Feature: Combine with Chile, Brazil, Antarctica...</p> <p>Cruises offered: to Antarctica and offer Patagonia cruises as well</p> <p>Buenos Aires: Great city to explore, lots of culture, history, tons of speakeasies, well-known for food, tango. Year-round destination</p> <p>Iguazu Falls: one of the 7 wonders of the natural world on the border of Brazil and Argentina. Year-round destination</p> <p>Argentinian Patagonia:</p> <p>Any trips planned within 2 months of travel during summer AND shoulder season (Oct-March) have extremely limited availability** Clients must be flexible around dates, destination, and budget.</p> <ul style="list-style-type: none"> • Has the Perito Moreno Glacier • It is all glacier trekking and more for independent, adventurous hikers • Cannot connect Chilean Patagonia to Argentinian Patagonia by flights, no good flight route. You can do it by driving but it is 5 hours <p>Mendoza: Tons of vineyards, rafting, fly fishing, hiking, HBR</p> <p>Bariloche/Lakes District: Great for outdoor enthusiasts, lake activities, hiking, biking, kayaking, HBR, chocolate capital of Argentina</p> <p>Whale watching: Each year from Sep-Nov, southern right whales (that specific species) pass by the Valdes Peninsula (located about halfway down the eastern coast of the country)</p> <p>Salta (northwest): Fly a 2.5 hour flight from Buenos Aires to Salta which is the main hub. You can do the north and/or south loop (2-4 days each) (is lots of driving)</p> <p>Other regional notes:</p> <ul style="list-style-type: none"> • North: Salt flats, high alt*, hiking. Some Andean culture but not enough to be a draw • South: Vivid scenery, winelands, hiking • Bariloche/Lakes District: great self-drive area, Oct-Apr ideal, hiking, water activities like boating • Ibera Wetlands – OTBT wildlife viewing option including 85 species of mammals. Avoid Dec-Feb, wet and very hot 	<p>Range from 'estancias' to 5* luxury properties</p> <p>Estancias (ranches)- some 'working ranches' but generally fully converted for tourism</p> <p>Gaucho = Argentinian cowboy, not a type of accom (clients sometimes get it mixed up w/ the estancias)</p>	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - Older couples - Architecture buffs - Horse riders - Wine lovers - Adventurers - Family-friendly but best for older kids (long drives, lots of domestic flights, scenery-heavy so not super engaging for young ones) • Okay for: <ul style="list-style-type: none"> - Young kids

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
12/24/2025	Maddie	Emma Gailey	Pricing

****URGENCY****

Night Min			
5			
	Pricing pp pw	PP PD	Seasonality
		Peak	Dec-April (70s-80s very busy at Christmas)
Audley Standard	\$5k-\$7k	Shoulder	May-June & Nov
		Low	July-Oct (hurricane season)
Solo	\$7k-\$9k	General Notes	
General Notes		Pax Limit:	

Key Facts	Accommodations	Client Types
How to Feature: Standalone or pair with Guatemala and Belize, Guatemala for culture and end with Belize for the beach. Great sell for busy szn times.	Simple (eco lodges, or apt-style w/ kitchenette) to deluxe, no 5*, just lovely boutique	<ul style="list-style-type: none"> • Good for - Families and couples - People looking for a warm beach to snorkel - Adventurers - Honeymooners - Huge for birders - History buffs
Switch sell Costa Rica interest (better avail than CR usually). Compared to CR, way richer in culture and history, less so in wildlife and beaches	Jungle (luxury, boutique options)	
Blue Hole—tend to discourage folks from actually going to see it. Boring IRL, can get just as good an experience seeing it online	Beach (lots of variety, from tiny boutique to giant island resorts) settings	
Great snorkeling and diving—second largest barrier reef in the world, largest caving system in the world		
Tons of history/culture: Mayan ruins		
Rainforest with incredible flora and fauna		
Good for adventure: caving, tubing, ziplining, hiking		

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
1/17/2025	Maddie	Eileen Dinn	Pricing/night min

****URGENCY****

Night Min				Key Facts	Accommodations	Client Types
6				<p>How to Feature: Stand alone or pair with Peru/Chile</p> <p>Capital: La Paz/Sucre</p> <p>Salar de Uyuni: largest salt flats (4,000 miles)</p> <p>Lake Titicaca: birthplace of the Incas</p> <p>Amazon Jungle: exploring the amazon</p> <p>La Paz: witches markets, textiles, weavings</p>	<p>Hotels vary from international standard hotels to huts and tents</p> <p>Airstream campers on salt flats (\$\$\$)</p>	<ul style="list-style-type: none"> • Good for: - Have been to Latam before - Repeats - Active and enjoy the outdoors - Wildlife lovers
Pricing pp pw	PP PD	Seasonality				
Audley Standard	\$5.5k-\$6k	Peak	June-Sept (60s-80s)			
Opulent Options	\$10k-\$12k	Shoulder	April & Oct			
		Low	Nov-March (wet & rainy)			
Solo	\$10k	General Notes				
General Notes		Pax Limit:				

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
12/26/2024	Maddie	Jasmine Scott	Pricing/night min

****URGENCY****

Night Min				
7				
	Pricing pp pw	PP PD		Seasonality
Opulent Options	\$7k-\$10k		Peak	Dec-March (70s-90s) Pantanal: June-Sept (dry and best for wildlife)
Audley Standard	\$5k-\$6k		Shoulder	April-May & Sept-Oct
			Low	June-Aug (winter) Pantanal: Dec-March (rainy season)
Solo	\$8k starting		General Notes	Rio: year round 70s-90s
General Notes			Pax Limit:	

Key Facts

** River Cruises offered in the Amazon and Pantanal

VISA required for American citizens – application is online

Capital: Brasilia

Vibrant cities, golden beaches and lush rainforest draw people here

The Amazon: jungle walks and boat cruises. Manage expectations that they won't see a lot of wildlife there (very dense forest)

Rio de Janeiro: Most well-known city, Christ the Redeemer statue is located there and is one of the 7 wonders of the world.

The Rio or Salvador Carnival: Festival in Brazil before lent, huge crowds, very colorful and lots of dancing. Date changes every year, around Feb/Mar. Rio has the most popular Carnival.

Iguazu Falls: on the border of Argentina and Brazil, 275 separate falls crash over a horseshoe-shaped edge

Pantanal: THE wildlife destination of Brazil

Self-drive not avail/ not recommended

Brazilian Carnival 2027 – Feb 5-10

Best beaches are in the Northeast region – Trancoso, Jerioacoara, Fernando de Noronha and Praia do Fore are some of the options (warm all year round).

It's a big country and there will always be a lot of flying around. For those not willing to fly much, staying in Rio and surroundings (Paraty/Ihla Grande) could be a good alternative

Accommodations
Huge mix of accommodations
5* luxury to small Pousadas (similar to B&Bs)

Client Types

- **Good for:**
 - Architecture
 - Beach
 - Rainforest lovers
 - Wildlife and nature lovers
 - Photographers
 - Combines well with Argentina – Rio + Iguassu Falls + Buenos Aires itinerary

****URGENCY** QUALIFY BUDGET**

Not everything is available more than 12 months out – 13-14 months out most prices are out but set expectations that their CS will discuss with them which elements can and cannot yet be booked.

Night Min			
7			
	Pricing pp pw	PP PD	Seasonality
5*	\$5k-\$7k	Peak	June-Sept/(warm)
Audley Standard	\$4k-\$5k	Shoulder	May & Oct (cooler - fall foliage) Lots of things close mid May until Sep
Low	\$2.5k (barebones)	Low	Nov-April (dark & cold) Lots of things close mid May until Sep
Solo	\$4k-\$6k	General Notes	
General Notes	Toronto is the most expensive eastern city. If they just want Montreal and Quebec, they can get away with a lower budget.	Pax Limit:	

Key Facts				Accommodations	Client Types
WE DO NOT SELL CANADA TO CANADIANS NOT A GOOD PLACE TO VIEW NORTHERN LIGHTS - NOT RECOMMENDED to pair full Eastern Canada with a full Western Canada Trip (TOO BIG, SIZE OF USA. Exception is transcontinental train or a few days in a city before continuing West.)				Wide array of properties, mostly hotel-style across the board, range from the Fairmont/Ritz to characterful boutique hotels	<ul style="list-style-type: none"> Good for: <ul style="list-style-type: none"> Family-friendly (Not Atlantic Canada) Active clients City and culture lovers Often older, well-traveled people who have been to Canada before who want to delve deeper into history and culture.
Overnight train "The Canadian" from Toronto to Vancouver (4-5 nights): \$7K --no overnight stops, but brief breaks can be accommodated – Books year in advance				Ottawa and Toronto: Mostly high-rises in cities, often at Fairmont price point even if they're not Fairmont quality. No B&Bs but some boutique in Ottawa. Hard to find multi bed suites or self cater	<ul style="list-style-type: none"> Okay for: <ul style="list-style-type: none"> Accessibility: <ul style="list-style-type: none"> Downtown QBC would be tough for wheelchairs bc it's all cobblestones and super steep hills like an old European town. There's a funicular but it's very old (1879) so unsure how useful
Toronto: Biggest city in Canada. Bohemian vibe, has a great Chinatown, lovely waterfront and islands to visit. CN Tower, day trip to Niagara Falls, baseball and hockey teams but we cannot book tix, bike tours (in city and on islands), distillery district tours, food tours/restaurants, shopping, helicopter tours over city/islands. Big for cinema buffs (lots of movies filmed here, also has Toronto Film Fest).				MTL and QBC: more of the same as OTT/TOR, we do have some very nice boutique options that are typically historic buildings that have been converted into small accommodations. Sometimes they have their own Que restaurant attached	<ul style="list-style-type: none"> -MTL has cobblestones in old/downtown areas. City has way more sidewalks in general but they are skinny and often in super bad shape (tons of cracks/potholes). Public transit is mostly underground
<ul style="list-style-type: none"> Reputed to be one of the most multicultural cities in the world (50% of population is made up of immigrants) which means an incredible, diverse food scene—great selling point for foodies 				Maritime: basic accommodations - inns and bnb no elevators for mobility issues Breakfast not included as often as in other destinations	<ul style="list-style-type: none"> -Toronto and Ottawa are more walkable, better sidewalks, clean, quieter/calmer and more modern so likely better for anyone with walking assistance
Niagara Falls: incredible waterfalls on the border of US/Canada. The city itself is quite urban and busy				Outside Quebec – B&Bs, nature resorts, unique options like a treehouse	<ul style="list-style-type: none"> • Atlantic Canada tricky due to historic buildings and fewer accessible touring options
<ul style="list-style-type: none"> NOTE: Can't do Audley trips to JUST Niagara Falls because there's not much else to do to fill the 7-night min. Similar to Disney/Vegas with 'attractions'. Can be done as a day trip from Toronto, and there's a cute town 30 minutes away called Niagara On The Lake (see below) you can stay at (instead of on the falls, where it's just huge hotels). Canadian side is better for view than US side. Niagara On The Lake: Ontario's best wineries, small streets 19th century Victorian style 					
Montreal: Largest French city , beautiful architecture, urban European ambiance, stylish cafes and shops. Granby Zoo (town of Granby just outside MTL), Biodome/Biosphere. Has several great museums (everything from fine art to an insectarium). Bike tours, walking tours, food tours and river cruises. On the St. Lawrence River. Deeply ingrained French cultural pride. Good for foodies, watch out for Montreal Grand Prix usually in May or June, makes avail very difficult during that week. (May 22-24 for '26)					
Quebec City: Old fortified city (only fortified city left on mainland North America). Historic charm, old-time European ambiance. Bike tours, walking tours, and river cruises. Has a castle called Chateau Frontenac (which is also a Fairmont property we carry). Also on the St. Lawrence River. Good food/food tours, day trips for whale watching.					
**MTL & QBC tours usually start end of May (around Victoria Day), and end in Sep.					
Niagara Falls <ul style="list-style-type: none"> Cannot just do a trip for Niagara falls because there is not enough to do there, we can send people to a quaint town called Niagara by the Lake and do a day trip to the falls 					
Maritime/Atlantic Canada: <ul style="list-style-type: none"> Atlantic Canada – Newfoundland, Nova Scotia, New Brunswick, Prince Edward Island Maritimes – Nova Scotia, New Brunswick, Prince Edward Island Harbor touring, food tour, kayak, lobster boats, Hopewell Rocks, UNESCO sites, history, indigenous culture, whale watching, iceberg viewing (May/June), hiking, National Parks A lot doesn't open until June / late May – June is best --mid Sept hurricane season starts 					
Winter Draws: <ul style="list-style-type: none"> MTL: Un Lumiere Festival in Feb/Mar, new theme each year, whole city is lit up and lots of winter activities. QBC: Huge winter festival called Carnival late Jan/early Feb every year. Night parades, ice canoe races, ice sculptures etc. OTT: winter festival called Winterlude (usually in early Feb) with ice skating, sculptures, other activities. TOR: has nice Christmas markets 					
Outside of cities Less CS/fam experience on these but we do offer some: <ul style="list-style-type: none"> Algonquin Nat'l Park outside of Toronto – Canoeing, lakes, walking, can spot moose and other wildlife, Thousand Island region, helicopter trips to see islands Malbaie in QC Province North of Quebec City - Baie St. Paul, Tadoussac, Chambord, Saguenay Fjord, and Mountainous Nat'l Parks East of Quebec City - Charlevoix – pretty villages, artisans (cheese/bread makers, etc.) Outside Quebec great for OTBT and French Culture, whale watching, scenic drives, history, Mont Tremblant offers cycling, dog sledding, bison, hiking 					
Atlantic Canada: Typically separated from 'Eastern Canada' trips (ie Ontario and Quebec)					

Canada (West)

Wednesday, May 29, 2024 3:42 PM

Not everything is available more than 12 months out – 13-14 months out
most prices are out but set expectations that their CS will discuss with them
which elements can and cannot yet be booked. Trains book up far in advance

****URGENCY** - QUALIFY BUDGET Best
avail no less than 4 months before
TRAVEL**

INCLUDED IN BOOKING CALENDAR TRIAL

Almost always Self-Drive (can be rental or own car)
and/or train – private drive \$\$\$

Night Min				
9 (10-14 recommended)				
	Pricing pp pw	PP PD		Seasonality
5+	\$10k-\$14k		Peak	June-Sept (warm)
Audley Standard	\$7k-\$9k		Shoulder	May & Sept-Oct (cooler, foliage in fall, rainy/snowy in spring, Rockies/blue lakes may still be frozen-incl Lake Louise)
Jasper/Banff	\$700-\$1000 pp pd			Winter Dec-Mar
Vancouver/Victoria Only	\$5k		Low	Nov and April (dark & cold -many excursions are closed)
Solo	\$9k-\$11k		General Notes	
General Notes	June & September- availability is getting limited (Push Urgency)		Pax Limit:	

Key Facts	Accommodations	Client Types
<p>**WE DO NOT SELL CANADA TO CANADIANS** NOT A GOOD PLACE TO VIEW NORTHERN LIGHTS EXCEPT YUKON/NW TERRITORIES</p> <p>-NOT RECOMMENDED to pair with a Eastern Canada Trip unless it's just a city stopover (TOO BIG, SIZE OF USA. Exception is transcontinental train)</p> <p>Overnight train "The Canadian" from Toronto to Vancouver (4-5 nights): \$7k--no overnight stops, but brief breaks can be accommodated – Books year + in advance. 1N on train in bunks</p> <p>Other trains available, i.e. Rocky Mountaineer – luxury train journey between Vancouver and Jasper, Lake Louise or Banff, typically as a 2 day journey.</p> <p>How To Feature: Stand alone or can pair western Canada with Alaskan cruise</p> <p>Silverseas Cruise option: very Audley, all-inclusive, luxury, leaves from Vancouver</p> <p>Rocky Mountaineer train: take it from Vancouver to Jasper or Banff (or vice versa). Typically we do 2-day journey, with stop in Kamloops to stay the night in a hotel. Booked as excursion w/in an itinerary, we can't book it outside of larger Audley trip</p> <ul style="list-style-type: none"> • 2 levels of service: <ul style="list-style-type: none"> ○ Silver leaf: lower level, standard train ride, no glass dome top, eat meals in your seat. Meals are included, drinks aren't. Stay in standard rooms in hotel. ○ Gold leaf: higher level (more typical for Audley), double-decker train w/ glass top roof and outdoor platforms. Restaurant on 1st level where you eat, all meals/drinks included, stay in deluxe rooms of hotel. <p>Vancouver: Huge, clean, coastal city, more outdoorsy/"granola", Stanley Park (larger than Central Park), food tours. City/seascape. Good jumping-off point for the mountains, Victoria, and Whistler by car. Can get to Jasper and Banff by train or rental car</p> <p>Vancouver Island: does not have Vancouver on it! Is across from the city. Has Victoria, Tofino, Campbell River. Larger than Taiwan. <ul style="list-style-type: none"> • Victoria: small harbor city, still large but smaller than Vancouver. Great for whale-watching, Zodiac tours, visit Parliament/do high tea at Fairmont Empress. Butchart Gardens. Lots of history • Tofino: "surfing capital of Canada" (huge bore tides). Black bear tours, kayaking, small western surf town • Campbell River: can get to remote lodges. Can do Zodiac tours, whale watching, day bear viewing tours, indigenous touring </p> <p>Canadian Rockies: 5 national parks with towering mountains, stunning turquoise lakes, and abundant wildlife. We have some heli-hiking lodges</p> <p>Jasper: Quintessential mountain towns, history of railway pioneers and explorers, excellent wilderness with national parks. Fire in summer '24, manage expectations but encourage to travel.</p> <p>Banff: Alpine town which is an ideal base for exploring the Rockies, great outdoor activities and scenery. Busy, over touristied but can visit Canmore 25 minutes away which has small town vibes</p> <p>Yukon/NW Territories: Excellent for Northern Lights (Sept-End of April)--Self drive, wilderness. Gold rush history, animals, lots of days at leisure with suggestions from us.</p> <p>EXCURSIONS/ACTIVITIES: Mountains, lakes, hikes, rafting, horseback riding, ziplining, fishing, sightseeing, small group tours, skiing avail in some areas like Banff or Whistler (should not be focus of trip), bear/elk/wildlife viewing (Not accessible for walkers/wheelchairs), snowmobiling, dog sledding, snowshoeing in winter</p> <p>Polar Bears 2 different experiences: <ol style="list-style-type: none"> 1. Churchill Bears: All-inclusive, most CS-recommended polar bear experience we offer. Starts around \$10k pp. 3 options. Churchill Wild is highest end, has a collection of lodges on the tundra, more walking and boat based. Lazy Bear Lodge is more mid-range, based in Churchill, tundra buggy tours. And Natural Habitat who use a mid-low end hotel in Churchill and do daily tundra buggy tours. Also options in summer with beluga whales. Packages include 1 night pre and post in Winnipeg, and flights to/from Churchill. 2. Adventure Canada Expedition Cruise: Accommodates around 150 pax. They operate to Arctic Canada, Greenland and Newfoundland and Labrador. Costs from around \$7-20k pp (typically 12k pp), minimum 12 nights. Single supplement doable. <p>Other polar bear trip notes: <ul style="list-style-type: none"> - Oct/Nov is peak season (Week after Halloween is absolute peak). Book no less than 8-12 months in advance - Big, armored buses take clients out onto tundra during their stay - Tours on set dates. 6 nights would be absolute min, try to get them for 7 though to account for travel time. - Some places offer dog sledding, or a helicopter ride as other excursions. - Children 8+ yrs are technically allowed, but would be super expensive, not a common family trip and wouldn't be much fun for kids. No daycare, and clients are expected to stay inside when not viewing bears. </p> </p>	<p>Wide array of properties but mostly Fairmont (most expensive but what we put 99% of clients in bc of amenities/locations).</p> <p>Have <i>some</i> medium-high end hotels in Vancouver, Victoria, Banff, and Calgary, and <i>some</i> boutique properties in Tofino, Banff, and Jasper (but limited options here).</p> <p>Cabins and multi bed options generally avail</p> <p>Lodges- we have a number of remote lodges ranging from simple to luxurious. All meals and activities are included and the costs are on the higher end even if simple. You stay for the experiences.</p> <p>Some B&Bs and boutique options, some ranches incl horseback riding</p>	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - Active clients - Wildlife and outdoor lovers - Older couples - Family-friendly - Food lovers Accessibility: Lots of options including wildlife, rafting, and helicopter tours designed to be accessible • Okay for: <ul style="list-style-type: none"> • 6+ y/o, nothing for very small kids

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
12/26/2024	Maddie	Meghan Bergstrom	Pricing
6/23/2025	Jenna	Piper Eskridge	Pricing

****URGENCY****

Night Min				
5				
	Pricing pp pw	PP PD		Seasonality
Audley Standard	\$4k		Peak	Dec-Feb (70s-90s)
Opulent Options	\$10k		Shoulder	March-Sept (80s-90s)
			Low	Oct-Nov (wet & rainy)
Solo	\$8k-\$15k		General Notes	
General Notes			Pax Limit:	

Key Facts	Accommodations	Client Types
Capital: Bogota	Range of cost simple to first class	<ul style="list-style-type: none"> • Good for:
Bogota: cosmopolitan city tucked on a high plateau in the Andes of central Colombia, 2,640 meters (8,661 feet) above sea level	* Colonial Architecture	<ul style="list-style-type: none"> -Coffee
Medellin: the country's second largest city, located in a bowl in the Andes mountains	Eco-lodges	<ul style="list-style-type: none"> -Wildlife
The Amazon: vast expanse of jungle and wildlife accounts for a third of the country's total area		<ul style="list-style-type: none"> -Architecture lovers.
		<ul style="list-style-type: none"> -Good for 2nd or 3rd time to S. America

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
12/26/2024	Maddie	Jasmine Scott	Pricing/night min

Night Min				
5				
	Pricing pp pw	PP PD		Seasonality
5*	\$6k-\$10k		Peak	Dec-April (70s-90s Dry & warm)
Audley Standard	\$4k-\$5k		Shoulder	April-May & Nov (90s and can be rainy)
			Low	Sept-Oct (Hurricane Season)
Solo			General Notes	March & April are extremely hard to book. Set expectation to clients we need to book ASAP.
General Notes			Pax Limit:	

Key Facts	Accommodations	Client Types
Biggest draws are: eco-tourism, beaches, wildlife, volcano, cloud forest, and adventure.	Wide variety from simple guesthouses to more luxurious properties	
Common Routing: 10 Day trip to Monteverde for wildlife, and end with beach Could do 2+ weeks and not get bored	*Find out whether they want a beach-front property right at the start, since that can be tricky with all the protected parks in CR	
Two sides to CR: beach-centric and inland/forest-centric <ul style="list-style-type: none"> Beaches: book super far in advance, tons of accommodations and resorts. Great beaches, but not the main attraction Inland: volcano experiences, Cloud Forest, jungle/rainforest, rivers Other common activities: surfing, hiking, ziplining, birding	*all-inclusive resorts get PRICEY. Steer clients away Resort-style trips are doable but value isn't as good thru us bc our contracts aren't as good with those. Better off taking boutique route for off-the-beaten-path experience/value because they'll sell themselves short	
No good snorkeling places – switch sell to Belize <u>No culture or history draws</u>		
Option to self-drive Be comfortable with puddle jumper planes		
Availability is MADNESS, they need to be booking a year out <u>at minimum</u> to get best options/rates*		
*Switch sell opportunities: <u>Belize</u> : loads of amazing history/culture, has beaches (just not as good as CR's), better availability <u>Belize + Guatemala</u> : Beach for <u>Panama</u> : great for city-lovers, lots of history, pretty much always has availability		

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY****

Night Min				
5 (if standalone)				
	Pricing pp pw	PP PD		Seasonality
Audley Standard	\$6k		Peak	June-Sept (warm, light showers)
			Shoulder	Oct-Nov
			Low	Dec-May (cooler and rainy)
Solo			General Notes	
General Notes	People rarely do a week here - mostly stopover to get to Galapagos		Pax Limit:	

Key Facts	Accommodations	Client Types
<p>How to Feature: Pair Ecuador and Galapagos together</p> <p><u>4 different climate options depending on location:</u></p> <p>Capital: Quito</p> <p>-Cotopaxi: world's highest active volcano, located in the Ecuadorian Andes. We offer a tour that's operated from out in the countryside</p> <p>Galapagos If they don't like boats: see why they are going. Can stay on land at the Santa Cruz island. Can only fly here by light aircraft- 3.5 hours from Ecuador</p> <p>Cloud Forest: Birding haven, some of the best birding lodges in the world</p> <p>The Amazon Jungle</p> <p>-Ecuadorian Amazon is the more authentic experience than Peruvian</p> <p>-Intense journey to get there—have to fly in and then go down the river, takes a full day to get to the lodge</p> <p><u>Other notable sites:</u></p> <p>Cuenca: if they ask: built by the conquistadors and has historic parts.</p> <p>Guayaquil: there's nothing there, we don't suggest it</p>	<p>Large range of accommodations— everything from boutique to standard hotels to haciendas (old ranches converted into hotels); huge variety.</p> <p>In Amazon it's all eco lodges</p>	<ul style="list-style-type: none"> • Good for - Wildlife lovers/birders - Looking for cultural experience - Off the beaten path - Families

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY****

Patagonia VERY TIGHT October-March – flexibility is an absolute must and starting \$9-11k pp pw *dates and budget are the major qualifying aspects*

Night Min			
7			
	Pricing pp pw	PP PD	Seasonality
Audley Standard	\$6k-\$8k	Peak	October-first week in April (60s-80s)
Patagonia	\$7k-\$9k	Shoulder	April & Sept-Nov (April is good for wine 60s-70s)
Arg/Chile Patagonia	\$10k-\$15k (10 days)	Low	June-Aug **Patagonia is a NO**
Solo	\$12k-\$15k	General Notes	
General Notes	Easter Island: automatically add on at LEAST \$4500 pp for that 5-day excursion	Pax Limit:	

Key Facts	Accommodations	Client Types
How to Feature: Standalone or combine with Antarctica cruise Getting there is very difficult, closest airport is 3 hours away Capital: Santiago Torres Del Paine (Patagonia): Any trips planned within 2 months of travel during summer AND shoulder season (Oct-March) have extremely limited availability** Clients must be flexible around dates, destination, and budget. the most popular place in Patagonia to travel to - primarily focused on hiking but they don't need to hike all day every day - will be all inclusive - Excursions are done in very small groups - W trek: One night of camping/trekking tour we offer (hotels and one night tented) - Can switch sell to El Chalten if avail is tight for Torres Del Paine Northern Lakes Region Easter Island (Rapa Nui): A five-hour flight from Santiago, Easter Island has, for centuries, captivated visitors and scholars alike due to the squatting bodies and brooding faces of hundred of stone statues. 5 days minimum (1 night in Santiago, 3 days in EI, 1 night in Santiago) - no other routing options possible, one flight in and out per day. (have to stay at Santiago on either side) • Accommodations available: ○ Explora or Nayar: SUPER high-end \$8k-\$9k pp/those 5 days. ○ Other 3-4 star options: good location \$4k-\$5k. Not much in between either of these. • STRONGLY recommend not doing just EI through us, try to get them to add another destination/more mainland Chile (even 3 more days can make a difference). • for Northern Chile/EI 10 days, starting at \$7500pp Atacama Desert: desert day trips, stargazing (main draw), 4x4 tours, hiking, HBR, thermal pools, salt flats, geysers, landscape sightseeing Astralis Cruise: 4 nights, loops through Punta Arenas, thru Patagonia, ends in Ushuaia. 3-4 star level, around 200 pax, stops w/ excursions that include wildlife (penguins), glaciers, Zodiac boat rides etc. "Antarctica-lite" - Tamatha Santiago: Capital, huge arts scene, lies in a bowl-shaped valley in the Andes Wine: Chile has produced wine for over 400 years, has reasonably priced and some famous vineyards. Common to do easy day trip from Santiago into wine country – Casablanca is most popular, we do a couple other locations too, like Maipo (similar to Napa Valley). Lakes District: Chile/Puerto Varas, Volcanoes and national parks, plus a lot of outdoor activities, can also do birdwatching Chilean Patagonia: Any trips planned within 2 months of travel during summer AND shoulder season have extremely limited availability** Clients must be flexible around dates, destination, and budget. • Chilean Patagonia is famous for Torres Del Paine National Park and the "W" trek (biggest draw) • This part of Patagonia is more set up for tourism (i.e. scenic drives, trekking/hiking, horseback riding, 4x4 vehicles, fishing) • Really hard to connect Chilean Patagonia to Argentinian Patagonia by flights • You can by driving but it is 5 hours • Can offer Skorpios Kaweskar Route, cruise from Puerto Natales sailing through fjords to Southern Patagonia ice field	Good selection of hotel styles and price ranges	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - Couples + families - Honeymooners - Older couples - Active/athletic - Big hikers - Food and wine lovers - Combines well with Antarctica cruisers

****URGENCY****

Night Min			
7 (+2 in Quito)			
	Pricing pp pw	PP PD	Seasonality
Land Only	\$8.5k-\$9.5k	Peak	Nov-Dec (dry & warm)
4*	\$9k w/ cruise	Shoulder	Jan-March (wet & sunny)
3*	\$8k w/ cruise	Low	July-Oct (high winds & choppy water)
Solo	\$10k-\$11k	General Notes	May is great for the blue-footed booby and tortoises
General Notes	Solo: Possible to avoid single supplement on some ships, or can choose to pay it/bunk with other solos on ship	Pax Limit:	

Key Facts	Accommodations	Client Types
<p>Stunning volcanic archipelago with amazing marine life, and a variety of other tropical animals</p> <p>**Cruises offered</p> <p>Quito: Picturesque city with Spanish colonial architecture</p> <p>Markets: an integral part of Ecuadorian life are their markets with a colorful mixture of tourist and local life</p> <p>2 nights in Quito, 7 night cruise, 3-star ship, 1 night at the end in airport hotel is typical Galapagos itinerary.</p> <p>\$100 pp park entrance fee and \$20 transit control (TCT) card—either to be paid for when they get there or included in itinerary depending on client circumstances</p> <p>Shortest cruise options is 3 nights, but do not recommend.</p> <p>Can do a mix of cruise and land based for more flexibility and the potential for private guiding. Land based is recommended for those with very specific dates (a lot of school vacations, etc.) since cruises won't always align. Land based is also good for those who want some beach time.</p> <p>Excursions: cruises will have a set itinerary of excursions. Usually an am and a pm excursion with a small group from the ship. So no real customization aspects on the cruise itself. You will receive a breakdown of activities on the cruise before even booking showing what island, level of difficulty, what wildlife you are likely to see, etc. Cruises are very structured and due to the strict guidelines of the Galapagos National Park – you need to be with a guide at all times.</p> <p>Audley Value: we can tailor-make their time in Quito before the cruise (have some incredible guides), help with accommodation on either end, and then <i>the real value is having a Specialist that will make sure you get the right vessel for your budget and that aligns with your priorities. Will ensure the best experience.</i></p>	<p>Cruises: some hold 16 passengers some agent hold 100</p> <p>Island Hotels: 3-4 star hotels with pools and some spa options (Santa Cruz)</p> <p>VERY FEW 5* hotels</p>	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - Wildlife lovers - Cruisers - Families (kids should not be younger than 8-10 y/o) - Honeymooners - People who like group travel • Okay for: <ul style="list-style-type: none"> - People with mobility issues - can go, but would stay on the boat, including wheelchair and walker users—ask them to consider it in a group setting and be honest about their abilities (should not count on help from suppliers) • Bad for: <ul style="list-style-type: none"> - Children younger than 10 years old

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Guatemala

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min			
5			
	Pricing pp pw		Seasonality
Audley Standard	\$5k-\$7k	Peak	Nov-April (Warm & dry)
Solo	\$7k-\$9k	Low	May-Nov (Wet & rainy)
General Notes		General Notes	
		Pax Limit:	

Key Facts	Accommodations	Client Types
<p>How to Feature: Combine with Belize or Mexico if client wants beach (Guatemala is not a white sand beach destination)</p> <p>Capital: Guatemala City</p> <p>Off-the-beaten path, focus on colonial town, mountain, volcanic lake regions, scenery is amazing</p> <p>Less Touristy</p> <p>Not a great beach destination</p> <p>We do not recommend spending much time in Guatemala City aside from a couple museums and the main zocalo (city square) featuring a large conquest-era cathedral. Drive from Guatemala City to Antigua is about an hour-ish, give or take.</p> <p>Highlands steep beautiful mountainous/volcanic region in the southern half of Guate, more settled region of the country, including Antigua (original capital of Guate before volcanoes destroyed it many years ago, with colonial architecture, Capuchin convent) and the villages surrounding Lake Atitlan (beautiful lake surrounded by volcanoes).</p> <p>Peten region is the flat jungle region in the northern half of the country. Accessible by flying into Flores Jungle lodges and Mayan ruins such as Tikal and Uaxactun. Wildlife.</p> <p>Colorful indigenous markets alongside Catholic churches that date back to the Conquest. Fascinating history of the clash between the maya and the Spanish conquistadors.</p> <p>Indigenous Mayan culture is still very present in the highlands of Guate with villages speaking in their specific dialects and dressing in their each unique attire.</p> <p>Pre-Classic and Classic Mayan Ruins (not exclusively but mostly older than the post-classic ruins of Mexico's Yucatan peninsula)</p> <p>Semana Santa: Easter week in Antigua with musicians, carpets of flowers to attract tourists</p> <p>Not a white sand beach destination</p>	Boutique hotels from Simple to First Class	<ul style="list-style-type: none"> • Good for -Cultural Immersion -2-3 trip to LATAM -Wildlife lovers

****URGENCY****
No sellers until 6/11

Night Min				
5				
	Pricing pp pw	PP PD		Seasonality
5*	\$6k (city) \$8.5k (beach)		Peak	Dec-April (Dry&warm)
4*	\$4.5k (city) \$6k (beach)		Shoulder	July-Aug
3*	\$3k (city) \$4.5k (beach)		Low	May-June & Sept-Nov (Wet & Hurricanes)
Solo			General Notes	
General Notes			Pax Limit:	

Key Facts	Accommodations	Client Types
<p>Not your typical Mexico trip. More Cultural. **typical would be Merida + beach to really make it Audley</p> <p>WE DO NOT SELL COPPER CANYON due to Dept of STATE guidelines</p> <p>We sell: Yucatan, Chiapas, Oaxaca, Mexico City, Man Miguel de Allende, Baja California</p> <p>How to Feature: Stand alone, but can combine with any other Central America Country</p> <p>Capital: Mexico City</p> <p>Places of note</p> <p>Merida – cultural city</p> <p>Oaxaca-</p> <p>Puebla</p> <p>San Miguel de Allende- ex pat town</p> <p>Ancient civilizations</p> <p>Colonial history</p> <p>Food, art, music</p> <p>Cenotes: deep natural pit or sinkhole characteristic of Mexico</p> <p>White sandy beaches – are areas that people know less of</p> <p>We do not offer great snorkeling experiences – switch sell to Belize if they want good snorkeling</p> <p>Off-the-beaten path – very different travel experience than booking Mexico on their own</p> <p>There's no quality control on own – we personally vet all of our products</p> <p>What we do and don't sell: We can't sell level 3 travel advisory or higher!</p> <p>Red: Can NOT sell</p> <p>Orange: we often can sell but they need to sign a waiver</p> <p>Yellow: Wide open</p> <p>Map link: https://travelmaps.state.gov/TSGMap/?extent=-124.207939566,14.44327709,-84.313397286,33.446969624</p>	Colorful haciendas Wide range of boutique hotels NO ALL INCLUSIVES	<ul style="list-style-type: none"> • Good for - Usually first time in LATAM, - Honeymooners - Families - History lovers - Cuisine - Culture lovers - Wildlife

****URGENCY** Machu Picchu sold out through late August 2025**

Night Min			
5			
	Pricing pp pw	PP PD	Seasonality
5*	\$7k	Peak	June-Aug (dry & warm)
Audley Standard	\$4k-\$6k	Shoulder	March-May & Sept-Nov
		Low	Dec-Feb (rainy) (coincides with warm szn - trains close in feb)
Solo	8k - 15k	General Notes	2 seasons: Jan-Jun (Warm) July-Dec (Cold)
General Notes		Pax Limit:	

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Key Facts	Accommodations	Client Types
<p>How to feature: standalone or combine with Ecuador, Bolivia, Chile, Brazil</p> <p>Capital: Lima</p> <p>Most common types of trips:</p> <ul style="list-style-type: none"> • Classic Peru itinerary: Lima, Cusco, Sacred Valley, Machu Picchu. 8-9 days in-country • Classic Peru + Amazon itinerary: add min. 3 nights for Amazon, takes a long time to get in and out. Adds anywhere from \$1500-\$2k pp, duration around 10-12 nights • Classic Peru + southern Peru: often to see Lake Titicaca, Arequipa, etc. Add \$1500-\$2k pp, duration around 10-12 days <p>Lima: big, metropolitan city, this is where they'll fly into. Wide range of city tours, sparse ancient history. One of the top culinary cities in the world so food tours are big. Cathedrals, architecture. Typically a 2-night stop.</p> <p>Cusco: Original Incan capital. Very walkable. Beautiful Spanish colonial architecture, cathedrals, cobblestone streets, great city tours. Just outside of the city you can see</p> <p>Saqsaywaman (sack-sah-wah-mahn) which is an incredible Incan ruins site. Right at the bottom of the Andes, it's the gateway to Machu Picchu and you can follow the historic retreat of the Incas from the Spanish up to Machu Picchu.</p> <ul style="list-style-type: none"> • 10,000 ft altitude if anyone asks <p>Sacred Valley: between Cusco and Machu Picchu. Cultural, off the beaten path, outdoorsy excursions. Lots of hotels around here. Tons of archaeology. Can do original Inca Trail trek up to Machu Picchu, or other Incan trails around the Valley. Markets to visit.</p> <p>Machu Picchu: Inca civilization, must go through Cusco or Sacred Valley. Use train then bus (or hike). VERY remote, some are surprised by how much time it takes up in a trip, be careful about that. Can't fit into a 4-5 day trip. Can take the train to Aguas Calientes right next to the site or you can hike up to it.</p> <ul style="list-style-type: none"> • Two main approaches: <ul style="list-style-type: none"> ○ Train/bus: take train from Sacred Valley to Aguas Calientes, then bus up to Machu Picchu ○ Hike (more expensive option) <ul style="list-style-type: none"> • Short option: day hike, 'KM104 trek' • Long option: very intensive, 4-5 days. Involves camping, porters setting up site, etc. <p>Arequipa: Cool city, similar to Cusco. Has own unique history, great museums, colonial architecture and cathedrals. Recommend checking it out if clients have the time but more of an 'worthy add-on' than a 'must-see'.</p> <p>Amazon: Southern part is the most popular and most affordable, lodges are open to the jungle, we offer cruise too. Minimum 3 nights recommended.</p> <ul style="list-style-type: none"> • Two approaches: <ul style="list-style-type: none"> ○ Lodges: based out of Puerto Maldonado ○ Cruises: based out of Iquitos (northern Amazon), 4-5 days <p>Lake Titicaca: highest navigable lake in the world, borders Bolivia and Peru. Floating islands are there. Can take a train ride from Cuzco to Lake Titicaca and then to Arequipa, or fly in. Typically 2-night stop, one full day is enough. Day trips to peninsula, ancient man-made islands, some OTBP cultural experiences. Again more of an add-on than a must-see. Not big on accoms, more remote location.</p>	-	<p>Bad for:</p> <p>Accessibility:</p> <ul style="list-style-type: none"> - Physical limitations such as vertigo, asthma, or difficulties with high altitude will have issues, even in cities - Clients can use a walking stick but there are a lot of stairs even if you aren't hiking so not the safest option if they have any mobility issues

Panama

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min				
5				
	Pricing pp pw	PP PD		Seasonality
Audley Standard	\$4k-\$5k		Peak	Dec-April (Dry & holidays are busy) 5*
Opulent Options	\$6k-\$15k		Low	June-Nov
Solo	\$8k-\$15k		General Notes	
General Notes	Dec-April is higher in pricing due to surcharges (pricing makes big jumps from 3 to 5 star, not many 4 star options esp at beaches, city has more variety)		Pax Limit:	

Key Facts	Accommodations	Client Types
Switch sells from CR/Belize or those who've already done those two destinations	Not many 4* options - Large \$ difference between 3-5 star	• Good for - Families - Couples - History buffs - Divers and beach goers - City lovers,
City, light (untouched) beach, culture (doesn't have dense rainforest like CR or Belize, won't lose sight of cityscapes, remote landscape would be more like Cloud Forest)	Private island resorts that take up entire island	
Great for off the beaten path travelers	Has over-water bungalows but they are \$\$ 2-3k a night	
Capital: Panama City	There are some multi bedroom accoms/houses open during the holidays. Emma has a 6 bed beach house	
Bocas del Toro: Islands close to Costa Rica, rainforest, coral reefs, clear water and beautiful beaches		
Panama City: financial district, skyscrapers, casinos - Casco Viejo: neighborhood in Panama City, old colonial architecture, looks a little like Havana (Cuba), historical district		
The Canal Zone: Boat tours to travel the length of canal		
El Valle: Country town, different climate to Panama, located in the crater of an extinct volcano and is a secret hideaway from tourists		

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
12/26/2024	Maddie	Jasmine Scott	Pricing/night min

Uruguay

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min			
5			
	Pricing pp pw	PP PD	Seasonality
Audley Standard	\$2.5k (self-drive)		Peak Year round Nov-Feb (dry)
Mid		Shoulder	March-May Sept-Oct
Low		Low	June-Aug (wet)
Solo		General Notes	
General Notes		Pax Limit:	

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Key Facts	Accommodations	Client Types
<p>How to Feature: Can add Argentina or Brazil</p> <p>Capital: Montevideo</p> <p>Colonia del Sacramento: Small town founded by the Portuguese and is now a UNESCO world heritage site</p> <p>Carmelo: beautiful wine country, off the beaten path and not many tourists come here</p>	Elegant beach hotels Variety from family run guest houses Restored historic buildings	<ul style="list-style-type: none"> • Good for: - Off the beaten path - Families - Beach bums - Self drivers

CURRENTLY NOT SELLING

Night Min	
	Pricing pp pw
Low	
Mid	
High	
Solo	
General Notes	
Seasonality	
Peak	
Shoulder	
Low	
General Notes	

Key Facts	Accommodations	Client Types
	-	

CURRENTLY NOT SELLING

Night Min	
	Pricing pp pw
Low	
Mid	
High	
Solo	
General Notes	
Seasonality	
Peak	
Shoulder	
Low	
General Notes	

Key Facts	Accommodations	Client Types
	-	

CURRENTLY NOT SELLING

Night Min	
	Pricing pp pw
Low	
Mid	
High	
Solo	
General Notes	
Seasonality	
Peak	
Shoulder	
Low	
General Notes	

Key Facts	Accommodations	Client Types
	-	

What's going on here - bruce

Is this thing on? - bruce

I can hear you loud and clear, Bruce - Lexi

Dear Lexi, do you know what's going on - Bruce

I don't have the answer but I am dying to know what this is - kate

Hey so this was definitely me so not sure why paige's name is here- Lauren



Where are we

WHAT are we - bruce

Paige...lexi...are you there - bruce

Friday, June 27, 2025 1:29 PM

Email from Lily: will that have ALL the info, will that be in the binder?

When drop car off in Dublin, will that info be in the itinerary so they know exactly what to do?

Excursions in dublin - they can walk to them but wants to make sure that's in the binder?

Will it be more detail than TA gets in the email version?

Austria

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min			
5			
	Pricing pp pw	PP PD	Seasonality
High Season	\$7k	Peak	May-Oct (Oktoberfest) Christmas/NYE
Shoulder	\$6k	Shoulder	Nov & April
Low Season	\$5.5k	Low	Feb & March
Solo	\$6.5k	General Notes	
General Notes		Pax Limit:	

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Key Facts	Accommodations	Client Types
How To Feature: Budapest, Germany, Switzerland in that order (7-14 days) Vienna, Budapest, and Prague all sit on the same train line so a great week long trip! Classical music, cobblestone streets, WW2 history, salt mines, where Sound of Music was filmed, Mozart's homeland, castles and palaces.	Simple to Deluxe First class and Deluxe properties are very baroque and art deco.	• Good for: -WW2/History buffs -Classical music lovers -Winter sport athletes -Couples, families.
Vienna: Capital. Cultural location, but also hiking and outdoor opportunities. A thriving coffeehouse culture, the grand Schönbrunn Palace, a rich tradition of Jewish life and classical music in Austria's capital, Vienna. <i>Wachau Valley</i> – Austrian wine.	Great variety of interesting boutique properties.	Might not be best with wheelchair w/ cobblestones
Innsbruck: Medieval houses set against a snowy mountain backdrop. Great for winter sports, Tyrolian culture (yodeling and lederhosen), history, and music. Held the winter Olympics there so can tour the village. Swarovski crystal headquarters and museum.	Nothing too modern or contemporary.	• Bad for: -Clients who have been before and want a more in-depth trip. We don't have the product for it
Salzburg: Alpine mountains, Baroque architecture with cobblestone streets, UNESCO-registered Old Town. Mozart's hometown and museum, stroll along the Salzach River, and can see film locations of The Sound of Music. Good access to the lakes region, great hiking. Great central location.	Old world luxury feel or small mountain chalet.	
Transportation: - Train travel is really accessible - Can offer self-drive – tends to be better for those who have driven in Europe before. Parking can be difficult and not much signage in English. o Right hand side of the road!		

Belgium

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min			
5			
	Pricing pp pw	PP PD	Seasonality
High Season	\$6.5k-\$7k	Peak	June-Oct (70s)
Shoulder	\$6k	Shoulder	April-May Sept-Oct
Low Season	\$5k	Low	Nov-March (40s-50s)
Solo	\$10k-\$12k	General Notes	
General Notes		Pax Limit:	

Key Facts	Accommodations	Client Types
<p>How To Feature: Standalone or paired best with Netherlands, Luxembourg, France, or Germany</p> <p>Capital: Brussels Cosmopolitan city, rich history and cultural attractions, museums, Grand Palace, and Belgian beer hub</p> <p>Antwerp: 16th-century architecture, Dutch Old Masters, fashion, vibrant nightlife and a world-renowned diamond industry</p> <p>Bruges: One of the best-preserved medieval towns in Europe, fortresses, canals, breweries, museums</p> <p>Ghent: Medieval castles, world-renowned artwork and an eclectic range of culinary delights</p> <p>*Self-drive- is an option but not always easy to park in some of these smaller cities and parking can get expensive</p> <p>*Belgium is relatively flat so makes it easier for people with handicap issues</p>	<p>Ranges from luxury properties</p> <p>Family-run guesthouses and hotels in restored historic buildings.</p> <p>Medium to Deluxe</p> <p>Boutique is the most common</p> <p>Most of the more modern options are in Brussels or Antwerp</p>	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - Cities - Beer - Medieval architecture - Cuisine - WW1 & WW2 history - Handicap people • Bad for:

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY******ONLY ONE SELLER AT THE MOMENT****Please set expectations****INCLUDED IN BOOKING CALENDAR TRIAL**

Night Min				Key Facts	Accommodations	Client Types
5						
	Pricing pp pw	PP PD	Seasonality			
5*	\$9k-\$10k	Peak	June-Aug (Super busy- 80s)	5 night min but they're not going to see much Need 11-14 days for whole country 8-10 days for the coast. Popular routing: 1. Split, Hvar, Dubrovnik 2. Zagreb, Plitvice Lakes, Split, Hvar, Dubrovnik	Mid-level to deluxe Small boutique hotels in historic areas Larger full service resorts by the waterfronts	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - Foodies - Adventure seekers - History lovers - Families - Honeymooners - Little more off the beaten path compared to western Europe.
4*	\$8k	Shoulder	April & Sept-Oct (Quieter but still open)	How to Feature: Pairs well with Greece or Italy. Islands: 1,200, but we mainly sell Hvar, Brac, and Korcula plenty of sun, swimming, and relaxation Mode of transport: primarily ferries & private drivers → Not likely to see internal planes, buses, trains, etc. → Difficult logistically to get around	 Split: Diocletian's Palace, day trips to the islands, Krka National Park, Roman ruins, historic towns, rafting and ziplining. <i>Great base for plenty of day trips.</i> Dubrovnik: famous city walls, Game of Thrones filming, historic buildings, near islands and national parks	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - Good range of activities and being by the water, interesting recent history.
Solo	\$7k	General Notes		Istria: Hilltop villages and historic seaside towns, wine, olive oil and truffle region. The foodie and wine location, on a peninsula so usually sandwiched in middle of itinerary. Food: lots of seafood and fresh produce, can try a few 'traditional Croatian dishes' but really a mix of Mediterranean influence	 Bosnia & Herzegovina: mostly day trips, blend of east and west, heavy ottoman influence Slovenia: chill, charming capital of Ljubljana and Lake Bled. Can do a few nights here. Montenegro: Scenic waterfront towns, history, hiking, boat trips. Day trip or stay a few nights. Great day trip from Dubrovnik. GHA is fantastic, very detail orientated and take care of clients while they're in country Note on flights: Not many direct options. Often transferred through Western Europe	
General Notes	In-line w/ Italy, Greece, Eastern Europe \$\$\$	Pax Limit:		 Flights: essentially no direct options. Only one is Newark to Dubrovnik on United/Lufthansa. Often advise clients to book directly for best value	g	

Night Min			
5 (4 if multi-repeat)			
	Pricing pp pw	PP PD	Seasonality
Audley Standard	\$4k	Peak	June-Aug
	Hard to price as it is usually an addon with Austria/Hungary/Germany etc.	Shoulder	April-May Sept-Oct
		Low	Nov-Feb
Solo		General Notes	
General Notes			

Key Facts	Accommodations	Client Types
<p>We only sell Prague in the Czech Republic at the moment!!</p> <p>How To Feature: Vienna, Budapest, and Prague all sit on the same train line so a great week long trip!</p> <ul style="list-style-type: none"> • Cultural and Political heart of Czechia — the city's narrow streets are packed with • Historical architecture and a long, complicated history • Castles, walk through the old town, city's parks, pubs <p>March through May and September and October are excellent times in general, with good weather, moderate crowds, and plenty of festivals.</p> <p>The summery months of June through August are warmer, though by no means hot, with temperatures that hover in the low to mid 70s °F</p>		<ul style="list-style-type: none"> • Architecture – neo-gothic / baroque • History - 9th-century founding as Bohemia to the Cold War • Beer/Pub culture

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Slovenia

Tuesday, March 25, 2025 3:46 PM

SLOVENIA!
WE DO IT!

sweeeeet

YAYYYYYY

YIPPEEE

France

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min				
7				
	Pricing pp pw	PP PD		Seasonality
5*	\$9k		Peak	July-Aug (super busy)
4*	\$8k		Shoulder	May-June & Sept-Oct (70s-80s) *we recommend*
3*	\$7k		Low	Nov-March (seasonal areas are closed: cold and rainy)
Solo	\$5.6k-\$7k		General Notes	
General Notes			Pax Limit:	

Key Facts	Accommodations	Client Types
Just Paris: 4 nights	Boutique stays	• Good for - Anniversary trip - Can be honeymooners if they have the money
Capital: Paris	Country retreats	- Families - Wine lovers - History b
Paris: food and wine, Eiffel Tower, museums, Louvre, Versailles, gardens Provence: lavender fields and food Lyon, Bordeaux, Loire Valley and Provence are the major wine regions • Lyon is cheaper and offers more share excursions and tours • Provence is more \$\$ and mostly private Normandy: Expensive region, \$1,000 pp pd St. Tropez: have to fly into Nice, then have private transfer or take a public ferry Greece (2.5 hour) \$1200-\$1500 pp pd	Villas on an ad hoc basis	

****URGENCY**** summer solstice is June 21/can be busy as well as Christmas

Night Min				
5				
	Pricing pp pw	PP PD		Seasonality
5*	\$9k		Peak	July-Aug (70s 80s)
4*	\$8k		Shoulder	May-June Aug-Sept
3*	\$7k		Low	Nov-Feb (cold but still a good time to travel March/April October/early Nov *activities are not ideal at this time*
Solo	\$10k-\$11k		General Notes	Northern Lights are best between Dec-March
General Notes			Pax Limit:	

Key Facts	Accommodations	Client Types
<p>*River cruises offered</p> <p>*Best to book at least 1 year in advance for summer/smaller villages in the fjords</p> <p>** we do not offer Faroe Island as a destination in either Denmark or Iceland.</p> <p>How to Feature: Commonly paired with Sweden and Norway</p> <p>Capital: Copenhagen</p> <ul style="list-style-type: none"> - Cruise through canals, cycle or stroll on waterfront, explore palaces and museums, tours of old town and architecture, learn how to make smorrebrod and visit the oldest amusement park in Europe. <p>*Don't offer any accommodations outside of Copenhagen</p> <p>Highlights include</p> <ul style="list-style-type: none"> - Food - Rosenberg Castle - River Cruise in Copenhagen - Baking and cooking classes - Viking history in Roskilde <p>Transportation</p> <ul style="list-style-type: none"> - Private driver is ideal - Don't need a car in Copenhagen unless you take a day trip - Trains can be used to easily get to Stockholm which is commonly paired 	<p>Converted waterfront warehouses</p> <p>Moorish style castles</p> <p>*First class and deluxe properties</p>	<ul style="list-style-type: none"> • Good for: • History lovers • Architecture <ul style="list-style-type: none"> • Bad for: - First timers in Europe

Germany

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min	
5	

Pricing pp pw			Seasonality
5*	\$7k	Peak	June- Sept & Dec (Oktoberfest starts in Sept and Christmas markets are HUGE)
4*	\$6.5k	Shoulder	Oct & April-May
3*	\$6k	Low	Nov & Jan-March
Solo	\$5k-\$6k (self-drive) \$7k (private drive)	General Notes	
General Notes	Transfers are expensive - add \$1k total per day	Pax Limit:	
Cruises	\$4k-\$10k		

**Solo: private driver – 10k-12k pw (source Mary McCormack – senior cs)

Key Facts	Accommodations	Client Types
<p>Berlin to Munich: at least 7 night Full Germany tour: at least two weeks</p> <p>**River Cruises offered</p> <p>Capital: Berlin</p> <p>Berlin: Complex history, neoclassical monuments and an edgy street art scene, Berlin is a modern capital where you can enjoy historical tours, exceptional shopping and a vibrant nightlife</p> <p>Munich: Host of Oktoberfest. Classic castle scenes. With its baroque churches, Gothic façades and cobbled squares, the city of Munich still bears evidence of its Holy Roman Empire heritage through its architecture, which is reminiscent of Florence.</p> <p>Frankfurt: Largely modern metropolis with a gleaming skyline of glass, steel and concrete skyscrapers.</p> <p>Oberammergau: Part of Germany where the Passion Play is held (town is Garmisch). We can get tickets for clients however needs to be booked in advance. (Play is performed once every 10 years). Mountain town bordering Switz, great hiking. Highest mountain in Germany</p> <p>Bavarian Alps: active adventure</p> <p>Oktoberfest, but Audley has a private on the upper portion to avoid table dancing, beer sloshing, etc. fits up to 10</p> <p>Cruises: AMAwaterways – luxury 4k-10k pp</p>	<p>Medium to Deluxe – A variety of accommodations from castles to normal hotels</p> <p>Very traditional in countryside, more modern in the cities.</p> <p>Minimal doubles, so can be tougher for families and friends (as well as the open showers/bathrooms) AC not everywhere!</p>	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - History and architecture lovers - Beer and German cuisine fanatics - Families - Couples

****URGENCY******INCLUDED IN BOOKING CALENDAR TRIAL**

Night Min			Key Facts	Accommodations	Client Types
5 (10 recommended)			5 night min: could do just Athens and Nafplion (an island would be a lot of travelling). 7 night min for islands. Ideally 10 days in country.	Lovely boutiques ranging from medium to deluxe.	<ul style="list-style-type: none"> Good for: Families (some accommodations have age limits) Mythology lovers People who like adventure Honeymooners Couples
5*	\$9k-\$10k	Peak	June-Sept (hot and busy)	Most bed and breakfast basis, not many all-inclusive.	
4*	\$6k (mainland) \$7k (islands)	Shoulder	April-May & October Be mindful of Orthodox Easter	On islands: typical option is in town or on beach. <i>For families:</i> not always kid friendly, some have age limits.	
3*	\$5k (mainland) \$6k (islands)	Low	Nov-March (islands close down mid Oct-April - Santorini is the only year round island but wouldn't recommend)	Santorini: not a lot of twin bed options.	
Solo	\$10k (with an island or 2)	General Notes	Athens Riviera offers high end beach less than an hour from central Athens		
General Notes	<p>**Santorini will definitely be the most expensive island that we offer (both in transfers & accommodations) if they have a lower budget and have interest in islands, we can likely still accommodate it, just don't promise Santorini</p>		<p>Greek Islands we cover:</p> <ul style="list-style-type: none"> - Mykonos: nightlife and beaches! Proper, sandy beaches, popular beach clubs but isn't party specific despite the reputation - won't even see one if you don't want to. Great for all ages. History - ancient archeological site on the island of Dilos (30 min boat ride away) - Santorini: Picturesque blue domes, Cycladic Island along w Mykonos, Milos, Naxos, and others tons of stairs everywhere (not mobility friendly). Does not have a lot of beach access - better for shopping, views, picturesque scenery, spas, and beautiful hotels with infinity pools **Mykonos & Santorini are the most enquired about and typically tightest with availability for that reason - you don't have to go in depth in detail on all of the islands but letting them know that we offer a lot of different options and asking if they are open to suggestions from the CS is incredibly helpful - Crete: largest island (typically 2nd timers to Greece) comparable to Sicily. LOTS to do - best for repeat Greece travelers because you can see so much history, beaches, food, hiking, and overall a wide variety of offerings, home to the Minotaur at the Palace of Knossos - Hydra Totally car free island, transport by donkey while on island, 2hr from Athens - Milos: beaches and crystal clear water. great for active experiences, kayaking, hiking, snorkeling. Beaches here but not proper sandy beaches - more typically beautiful rocky shorelines - Paros: architecture, sandy beaches, crystal waters. - Naxos: sandy beaches, water activities - Corfu: Ionian Island with Venetian style in the main town, monasteries and scenic drives - Island activities: catamaran tours (small group or private), hiking, kayaking, wine tasting, archeological visits, cooking classes (small group or private), dining with locals tours <ul style="list-style-type: none"> *We do not currently do Corfu, Rhodes, Lemnos, Zakynthos, Lefkada* <p>Mykonos & Santorini: VERY popular, very expensive. Always fly to Santorini from Athens (ferry is 5+ hours), ferry to Mykonos from Athens isn't too bad. Always ferries in between islands.</p> <p>Milos, Naxos, Paros: great 'off the beaten path' options.</p> <p>Peloponnes: archeological sites, wine making region, great food hub (bee keeping tours, ouzo tasting, meat and cheese tastings). Typically stay in Nafplio - cutsey little seaside town with great beaches. Kayaking and hiking. Nice switch sell for those who don't have the budget for islands or have limited time. (1 hr drive from Athens)</p> <p>Olympia: Where ancient Olympic games began. Not much else to see there. In the Peloponnes</p> <p>Delphi: Heart of the Greek universe, can see Temple of Apollo & Oracle of Delphi. (about 1.5 hrs north of Athens)</p> <ul style="list-style-type: none"> - Galaxidi – seaside town not far from Delphi for a day trip or 1N to break up other journeys <p>Meteora: really crazy beautiful monasteries built into cliffs. Great for active clients – hiking and biking. Kalamaka main town to stay, can also do small village Kastraki for scenic walks and location near the cliffs</p> <p>Thessaloniki - 2nd largest city in Greece, foodie destination, Byzantine churches, White Tower</p> <p>Nafplio - cute charming seaside town in the Peloponnes with nice hotels. Close to Epidavros. Great for low budget or low-season travelers</p> <p>Mainland areas are far away from each other, usually lots of 3-5 hour drives.</p> <p>Don't do 'cruising' *have one 6 night private cruise option – super expensive Laura hasn't even quoted it before</p> <p>Self-drive: offered on mainland, Crete, Naxos, and Milos. Can do closer to 4k pp pw. Not avail on Mykonos or Santorini.</p> <p>Flights: always fly in and out of Athens. Spend a night there before flight or end trip there. Some afternoon flight options give the chance to leave island in morning. BA and Delta contracts, can book for clients but not always the better deal</p> <p>If they ask why - a lot of the flights from the islands have quite a bit of delays which could risk missing the</p>	<p>Enquiring about Private villas?</p> <ul style="list-style-type: none"> Not a lot of villas in Greece, some hotels DO offer villa style rooms on the property that fit 6-10 people (higher-end \$\$\$) - Especially seen in Santorini <p>Enquiring about private boat sailing?</p> <ul style="list-style-type: none"> We don't really do private charters in Greece at all save for one in Naxos/Paros with a set itinerary 5 day option or 7 day option (\$\$\$) 	

international flight or they are super late at night

Getting around from the mainland & between islands will be a lot of high speed
ferries - We exclusively book premium-class ferries (assigned seating, more comfortable)
expected 2-3 hours

****URGENCY****

Night Min			
5 (4 if multi-repeat)			
	Pricing pp pw	PP PD	Seasonality
Audley Standard	\$4k	Peak	June-Aug
		Shoulder	April-May Sept-Oct
		Low	Nov-Feb
Solo		General Notes	
General Notes			

Key Facts	Accommodations	Client Types
<p>We only sell Budapest at the moment!!</p> <p>How To Feature: Vienna, Budapest, and Prague all sit on the same train line so a great week long trip!</p>		

Night Min				Key Facts	Accommodations	Client Types
6						
	Pricing pp pw	PP PD	Seasonality			
5*	\$9k-\$10k	Peak	May-Sept (80's - 90's August/July are so hot (so people are less inclined to go) now that we actually can find slightly cheaper rates and availability in the those months.)	How to Feature: Standalone, offer stopover in Paris or London Capital: Rome (5 nights if only Rome) Rome: Big city, history hub, 'an open air museum' Vatican City and Sistine Chapel, the Colosseum Florence: Renaissance art, younger crowd, more pedestrianized, independent touring. Famous David statue, Arno River, the Uffizi, Duomo Venice: Art, very unique, no taxis. Traditional gondola ride (very crowded) Tuscany: countryside, wineries, Florence (big city) & Sienna, history, leaning tower of Pisa. We offer self-drive. Closed Nov - Easter (good switch sell is Umbria) Amalfi Coast: Beautiful scenery, Pompeii, Capri, Positano, cooking classes, hiking, boat rides, and ruins. Closed Nov - Easter **Do not send people here before March - hotels in our portfolio are closed until March and there are no boat tours available. Towns along the coast will be all but closed Not a region that we recommend for families - most accommodations in Positano are 12+ age limit NOT a self driving destination - Can be expensive but there aren't a lot of transportation costs cause you stay primarily in the area, can be a bit more of an independent region to travel to The majority of our hotels on the Amalfi Coast are in: - Positano - Amalfi - Ravello ** a few hotels in Praiano (nice location but not much to do in this city) Cinque Terre: Five villages... hiking between each town. Or you can train between each town. Beaches and very picturesque. Good for honeymooners. Closed for low season Sicily: An island off the southern part, people usually go here for heritage trips, also cool Italian, Africa, and Spanish influence. We offer self-drive. Lake Region: offer Lake Como, stunning views of the Alps, great for relaxing or second timers to Italy. Can do day trips to Switzerland from Lake Maggiore Lake Garda & Lake Maggiore are the hidden gems where Lake Como is the most recognizable Very easy to get to from Milan and specifically the Milan airport Keep in mind that there is a lot of seasonality restrictions because the lakes are more north in Italy (open around Easter time) Puglia: Ancient city, caves, olive groves and olive oil tasting. Excellent seaside resorts. Closed during low season Ioo: island off the west coast, we don't do the others. Closed during low season BEACHES: best beaches in Italy are Puglia and Sardinia Self-Drive is offered in certain parts of Italy - Mainly Tuscany Lots of cooking classes throughout the country SKIP THE LINE: all guided tours offer fast passes, some can be offered without guides.	Mostly boutique hotels Rome will have larger apartment/villa style accommodations (We have only 3* hotel) Villas (per Elise): We have Tuscan resort-like properties that have that feel but also offers onsite amenities like restaurants. They are in wineries, in old castles, etc. We do have some properties that are apartment style or little villas onsite. If you are trying to sell them on that option, you can explain that it can be difficult to stay in villas as they won't have basic kitchen items (i.e., spices, ingredients to cook, etc.) So we recommend staying at a property that has all luxuries of a hotel but the feel of a remote villa.	Good for: -90% of clients first time out of country -Anniversary trip -Honeymooners -Families -Foodies -Wine lovers -First time travelers -Art and history buffs -Photographers
4*	\$8k-\$9k	Shoulder	April & Oct (70's - recommended for weather but prices are high and availability is low.)			
3*	\$7k	Low	Nov- March (Mid-40's to low 60's - Select tourist areas could be closed, but good for art, culture, history, smaller crowds, and guides are excited for tours!)			
Solo	\$14K +	General Notes	Switch Sell to Sardinia if Budget is an issue, Sardinia is more cost effective (but only if they like what Sardinia would have to offer)			
General Notes	Lakes Region & the Amalfi Coast always the most expensive areas – especially in peak season The Amalfi Coast is seasonal. Positano – Amalfi - Capri open mid to late – April through mid to late October. Sorrento and Naples are open year round Lake Como is the most expensive Lake (and the most ornate and most well-known) followed by Lake Maggiore and finally Lake Guarda. The lakes region is also seasonal (Peak season runs mid-May to Mid-September)					

Creating Urgency

- **2025:**
 - Rome Jubilee has increased the # of tourists, so hotels are selling out much earlier
 - We have been booking 2025 trips since March 2024, and continue to see increased demand to plan for Italy 12+ months in advance
- **2026:**
 - We can still get 1st picks of guides and hotels/room categories
 - Many travelers have put off their trip to Italy until 2026 due to the Jubilee
 - The \$ is still strong against the Euro right now, so it's a great time to lock in trip rates
- **ALWAYS:**
 - Italy is always popular - period
 - Places like the Amalfi coast, Lake Como, Cinque terre, are seasonal and sell out early
 - "Shoulder season" (May/September) is now high season
 - Flexible travel dates? November/March are way less touristy and can still be lovely

GHA pricing can be tricky too far out (specifically Amalfi Coast, Cinque Terre, Lake Como, the lakes, anywhere with water) with our GHAs so try to sell out if they are ready to book asap for 2027 trip interest
** Anywhere with water specifically do have specific seasonality - an added note to create urgency

Common Europe combos that are possible:

Most commonly successful country combos we see are:

- Italy, Switzerland
- Italy, France
- Italy, Greece
- Greece, Turkey
- France, Switzerland

	STARTING POINT
Italy, Switzerland	\$6500 pp/pw
Italy, France	\$8000 pp/pw
Italy, Greece	\$8000 pp/pw
Greece, Turkey	\$8500 pp/pw
France, Switzerland	\$7500 pp/pw

HOT SPOTS IN POPULAR DESTINATIONS

ROME	FLORENCE	MILAN
*Trevi Fountain	Uffizi Galleries (one of the biggest museums in the world - used to be the offices of the Medici family, political dynasty)	Galleria Vittorio Emanuele II
*Spanish Steps	Galleria dell' Accademia - Statue of David	Castello Sforzesco
*Piazas (Navona, di Spagna, di Santa Maria, del Campidoglio)	The Duomo - Cathedral of Santa Maria del Fiore. One of the greatest masterpieces of Gothic art & the 1st Italian Renaissance	Duomo di Milano / Piazza del Duomo

Colosseum	Pitti Palace	Fashion District - Quadrilatero della Moda
Roman Forum	Walking tours!	Teatro alla Scala
Vatican (we offer private tours!)		Leonardo da Vinci's 'The Last Supper' - shown in our walking tours

***a lot of the excursions in Italy offered at Audley, they certainly don't need to all be guided, we can get our clients skip-the-line tickets!*

More on less popular destinations

Sorrento: a residential town that is an affordable alternative to the Amalfi coast!

Tons of hotels that are much less expensive, location is great (on the water) and you can actually see Mt. Vesuvius from Sorrento

Closer to Capri (easier boat ride)

Capri: Typically a day tour unless they are specifically requested. Notoriously an expensive island and we don't have a lot of hotels that we work with on the island

***we don't offer the blue grotto. It's very touristy and not a very Audley experience*

Matera: James bond movie reference, according to Italians, Matera is the oldest continuously inhabited place on Earth (perfect for history buffs)

Can be a great day trip from Puglia - only accessible by plane

Umbria: affordable alternative to Tuscany

Italian countryside that looks just like Tuscany, just as beautiful as Tuscany, but way less \$\$

Bigger cities - *Perugia (main city, home to chocolate festival in October, college town skews a bit younger), Orvieto (CS favorite - built on a tufa outcrop/rock, very cool, historical & surrounded by vineyards), Assisi
only difference is that there isn't a large metropolitan city like Florence in Tuscany

Cinque Terre: Impossible to make a day trip

Sardinia (Italian Island)

Wednesday, December 17, 2025 9:38 AM

A lot of cultural influences completely different from the Mainland. Clients that want a Lake Como vibe would not really be looking for Sardinia. A very lived in Italy. You get culture from old influences, and experiencing the region. Not a go to museum's kind of place

Night Min			
5-7			
Pricing pp pw			Seasonality
High		Peak	
Mid		Shoulder	
Low		Low	
Solo		General Notes	
General Notes	Cost Effective for Italy Great bang for your buck		

- Why Visit -		- Setting Client Expectations -	
<ul style="list-style-type: none"> Oceanside towns & beaches Mountainscapes, wild nature, & rolling hills One of Europe's oldest inhabited islands. Nuragic ruins, Bronze age towers, and archeological sites. Gastronomy: Slow food movement known for "blue zone" cuisine. World-class wine at a fraction of Chianti's cost. 		<ul style="list-style-type: none"> SD is essential & part of the adventure. Roads are scenic with very few highways. Drives take longer than expected. It isn't "mainland Italy with beaches". It's closer to an island nation than to Rome or Florence. Time moves slow. Service, dining, and tours have a relaxed pace. Expect long lunches and dinners. Shops often close midday for siesta. Each region has its own seasonal dish. The best meals are found in agriturismi (farm stays) Book dining ahead – restaurants are small. English isn't widely spoken outside of resorts. 	
(North) Sardinia	(Central) Sardinia	(South) Sardinia	
Historical & City tour(s) <ul style="list-style-type: none"> Sardinian Giants & Archaeological Tours (4 hrs) Exploring Castelsardo (2 hrs) Archaeology and Vermentino wine (6 hrs) Culture Tours <ul style="list-style-type: none"> Artisan Crafts & Cork Tour (5 hrs) Active Tours <ul style="list-style-type: none"> Hiking the Limbara Mountains (4 hrs) Exploring the Pevero Health Trail (5 hrs) Nature Tours <ul style="list-style-type: none"> US ONLY- Cruise excursion to Tavolara Marine Reserve (6 hrs) Private Boat Excursion to Corsica (6 hrs) Discovering Gallura (6 hrs) Boat Excursion to La Maddalena (6 hrs) 	Culture Tours <ul style="list-style-type: none"> Orgosolo Art & Culture Tour (3 hrs) <hr/> Active tours <ul style="list-style-type: none"> Su Gologone Gomoru Canyon Hike (Staying guests only) (6 hrs) Exploring Lanaitto Nature Reserve (6 hrs) Cascate Purpurigne Valley & Waterfall Tour (6 hrs) Cala Luna Beach & Hiking Experience (6 hrs) <hr/> Gastronomy & Wine Tours <ul style="list-style-type: none"> Beekeeping & Honey Tasting (Stay Guests only) Traditional Lunch w/ Sardinian Shepherds (Stay Guests only) (3 hrs) Su Gologone Wine Tasting (Staying guests only) (2.5 hrs) Telling the Story of Pasta and Cheese (4 hrs) Su Gologone Cooking Class (Staying Guests only) (4 hrs) Sardinia Cheese Experience (3.5 hrs) Beekeeping & Honey Tasting Experience (Staying guests only) (2 hrs) 	Historical & City tour(s) <ul style="list-style-type: none"> Underground Walking Tour of Cagliari (2.5 hrs) Su Nuraxi di Barumini Archaeological Site (4 hrs) Sightseeing tour of Cagliari (2.5 hrs) Ancient Nuragic Culture (4 hrs) Ancient City of Nora (3 hrs) <hr/> Nature Tours <ul style="list-style-type: none"> Sunset at Capo Carbonara Marine Sanctuary (4 hrs) 4x4 Nature Reserves Experience (5 hrs) <hr/> Gastronomy & Wine Tours <ul style="list-style-type: none"> Handmaking Fresh pasta in historic house (3 hrs) Canina Olliana Wine Experience (2 – 4 hrs) Cagliari Gourmet Tour (2.5 hrs) 	

Example of a really cool cultural experience

Culture & Cuisine	Traditional Lunch w/ Sardinian Shepherds	<ul style="list-style-type: none"> Enjoy a traditional meal with local shepherds inside a rustic, traditional stone & thatch hut called a pinnethu. Feat. farm-to-table dishes w/ fresh cheeses, slow-roasted meats, and local wine. Shepherds share stories of pastoral life and centuries-old traditions. 	3 hrs	<ul style="list-style-type: none"> Clients looking for an authentic, cultural, and gastronomic experience. Clients staying at Su Gologone ONLY
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Very Self-Drive Friendly!!! A Manual car needs to be requested ahead of time.

Driving Conditions & Road Types

- Main roads(SS roads) are well maintained and easy to navigate. Secondary/rural roads can be narrow w/ hairpin bends and limited lighting at night.
- Driving times are often longer than expected due to terrain and road layout.

Local Driving Culture

- Sardinians tend to drive confidently and assertively, particularly in towns. Overtaking on roads is common.
- Livestock frequently wander onto rural roads, especially in central Sardinia.
- Speed limits are enforced by fixed cameras and mobile controls! Fines can be issued months after travel via the rental company.

Rental Car Considerations

- Compact or mid-size cars are strongly recommended. Larger cars can be difficult in narrow village streets and tight parking areas.
- Manual transmission is standard. Automatic cars are limited and should be requested well in advance!
- Fuel stations are sparse in rural areas. Don't let the tank drop low, especially in central Sardinia or on Sundays.

Navigation & Connectivity

- Google Maps works well, but offline maps are essential, especially in mountainous areas with limited signal.

Seasonal Traffic

- July and August bring heavy traffic, limited parking, and higher stress levels on coastal roads.
- May-June, September–October, driving is easier and more enjoyable.

Practical Insider Tips

- Central Sardinia drives offer amazing scenery and cultural insight! Don't focus only on the coast!
- When in doubt, ask locals! Sardinians are proud of their island and generous with advice. 😊

Luxembourg

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min					Key Facts	Accommodations	Client Types
2-3*							
	Pricing pp pw	PP PD		Seasonality			
High Season	\$6.5k		Peak	July-Aug		Most hotels are boutique	
Shoulder	\$4.5-5k		Shoulder	May-June & Sept		Medium to first class	
Low Season	\$4.5k		Low	Oct-March			
Solo			General Notes				
General Notes			Pax Limit:				

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Netherlands

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min				
5				
	Pricing pp pw	PP PD		Seasonality
High Season	\$6.5-7k		Peak	June-Aug (60s-70s) April-May (tulip season)
Shoulder	\$6.5k		Shoulder	Sept-Oct
Low Season	\$5.5k		Low	Nov-March (40s-50s)
Solo	\$12k-\$15k		General Notes	
General Notes	These prices are based off most of the time spent in Amsterdam		Pax Limit:	

Key Facts	Accommodations	Client Types
<p>If a client is looking to visit all of Benelux (Belgium, Netherlands, Luxembourg) then 10 days will allow them to see all of the area</p> <p>Capital: Amsterdam - Canals, museums, historical sites - Jewish history from WW2 (including Anne Frank House)</p> <p>Rotterdam: A blend of old and new architecture post WW2 (bombing destroyed city), in a beautiful seaport</p> <p>The Hague: Seat of international justice and peace negotiations, haven of arts and culture.</p> <p>Private driving: This is an option but can be very costly</p> <p>*Netherlands is relatively flat so makes it easier for people with handicap issues</p>	Simple to Deluxe	<ul style="list-style-type: none"> • Good for - People with accessibility issues - WW2 history - Architecture - Museums - tons of canals

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY**:** Fjords book out at LEAST 6 months in advance (recommend booking 6-9 months in advance - summer solstice is June 21/can be busy as well as Christmas

INCLUDED IN BOOKING CALENDAR TRIAL

Night Min			
5 (9-12 for Fjords)			
	Pricing pp pw	PP PD	Seasonality
?	\$9k-\$15k	Peak	June-Early Sept *Fjords during this time
?	\$8.5k	Shoulder	April/May Late September
?	\$7k	Low	Nov-March (winter) March/April October/early Nov *activities are not ideal at this time*
Solo	\$10k-\$15k	General Notes	Northern Lights are best between Dec-March Northern Region is best during the fall Southern Region is between May-August
Fjords	\$10k-\$15k Self-drive- closer to \$10k Private driver - closer to \$15k	Pax Limit:	

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Key Facts				Accommodations	Client Types						
Fjords book up at least 6 months in advance recommend planning a trip to Norway 6-9 months in advance *Best to book at least 1 year in advance for summer/smaller villages in the fjords	How to Feature: commonly paired with Sweden and Denmark Not interested in nature: Oslo and Bergen are fine	Capital: Oslo - Well-preserved Viking ships, an accessible Royal Palace and a long culinary tradition, all in Norway's contemporary capital	Museums but they are far from the central city Some pretty streets, great food scene	Bergen: Snow-gilded mountains, steely gray fjords, a medieval fortress and modern-art museums, plus a busy fish market *Bergen is rainy all year*	Alesund: Viking-inspired Art Nouveau architecture, fjord cruises, nesting seabirds, and fresh seafood, all in the pretty fishing	Norwegian Fjords: Epic mountains, dazzling glaciers and a coastline carved into thousands of fjords, all on Norway's rugged western shore	WE ARE NOW SELLING LOFTON ISLANDS The most famous fjord is Geirangerfjord and we only work with 2 hotels If you are going to Fjords recommend not going to Oslo as it's really out of the way	We also offer: - Little fjord villages sprinkled throughout including Loen - Tromso	Highlights: Seafood, Vikings, history	Simple to Deluxe	<ul style="list-style-type: none"> • Good for: • History • Architecture • Museums • tons of parks and nature

****URGENCY**** summer solstice is June 21/can be busy as well as Christmas

INCLUDED IN BOOKING CALENDAR TRIAL

Night Min			
5			
	Pricing pp pw	PP PD	Seasonality
Audley Standard	\$7k-\$9k	Peak	June-Aug (60s)
		Shoulder	May Sept (50s)
		Low	Nov-March (30s-40s) March/April October/early Nov *activities are not ideal at this time*
Solo		General Notes	Northern Lights are best between Dec-March Can only really visit the Lapland in Summer and Winter During the winter the Lapland is dark all day
General Notes		Pax Limit:	

Key Facts	Accommodations	Client Types
<p>Most people will just to Stockholm</p> <p>*Best to book at least 1 year in advance for summer/smaller villages in the fjords</p> <p>How to Feature: Copenhagen and Stockholm are commonly paired -Stand alone or pair with other Scandinavian / European cities</p> <p>Capital: Stockholm - Royal palaces, pickled herring, sunken warships and leafy parks, all in Sweden's stylish capital, Stockholm - Stockholm is made up of 14 different islands - Includes great shopping, restaurants, grand buildings, and museums</p> <p>Gothenburg: Coffee and cinnamon rolls, a welcoming atmosphere and an archipelago with more than 8,000 islands in Sweden's second-largest city, Gothenburg.</p> <p>Swedish Lapland: Northern lights, the midnight sun, Sámi culture, exquisite local cuisine and winter sports, all in Europe's last wilderness, Swedish Lapland</p> <p>Malmö: Is a cute Swedish town with lots of history and buildings</p> <p>Self and Private drive</p> <p>**Winter offers winter sports/holiday markets/northern lights</p>	<p>Simple to Deluxe</p> <p>Lapland: - Laplands forestry area - Have the tree hotel - The Arctic Bath - The Ice Hotel - Camp Rapkin</p>	<ul style="list-style-type: none"> • Good for: -history -Architecture -Museums -tons of parks and nature

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY****

Night Min			
5			
	Pricing pp pw		Seasonality
High	\$7k	Peak	May-Aug (70s)
Mid	\$6k	Shoulder	April & Sept-Oct (60s)
Low	\$5.5k	Low	Nov-March (winter wonderland but gets busy around Christmas)
Solo	\$5.5k-\$6k	General Notes	
General Notes	Swiss+Italy \$5.5k-\$6k No Self drive	Pax Limit:	

Key Facts				Accommodations	Client Types
Typical standalone trip is 9-10 days in country				Mix between boutique and larger properties	<ul style="list-style-type: none"> • Good for - Outdoorsy - Adventurous people - Off the beaten path - Families - Skiers (we do not organize skiing for them) - Hikers: mainly self-guide. Not a lot of guided hiking or mountain tours, the trails are VERY well marked
Zurich: small city, cute old town, pretty lake views, walking tours, usually 1 or 2 nights. Great restaurants, good Michelin star option Lucerne: 45 min from Zurich (can stay here and get to Zurich airport day of no problem), cute old town, chocolate tastings, cruises on the lake, steepest cog train in the world (fun for kids!), hiking, walking tours	Typical upgraded room types include a lake or mountain view	They LOVE their spas	All very casual, don't have too many UBER deluxe	Newer destination for Audley, so don't have too many off the beaten path/small town options	Audley value is definitely the assistance with logistics and train passes
Bernese Oberland/Grindelwald: great for getting outdoors and hiking. Jungfraujoch – highest peak in Europe. Really fun for kids. Grindelwald is always a highlight. Geneva: not added too often, interesting for people who love watches Montreux: French/Swiss, really cool architecture, wine tours, great culture, under 2 hours by train to Geneva int'l airport St Moritz: posh little ski town. Kind of like Vail Colorado.	One of the top three happiest countries in the world! Clients will find a much more relaxed and casual atmosphere. Trips are all about just meandering and taking in the scenery and culture at your own pace.	Winter Travel: We don't have too much winter product compared to summer/spring/fall. If they want skiing we can provide accommodations, transfers, general guidance, but we do not book the skiing for them. Can offer snowshoeing, tobogganing, tubing, cross country skiing – a winter wonderland feel	*Glacier Express train is sold out for the next of 2025 season* Train Travel: clients will download SBB Mobile app for their train passes. Most travel between locations done independently. Leave train ticket time open for clients to decide how they feel that day, meaning most often we will not book transfers from train stations – otherwise we would need a specific arrival time. Typically it's a short walk or they haul a quick taxi. Panoramic trains: essentially all trains will have those gorgeous big windows – however the Glacier Express gets the most interest. Route: Zermatt and St Moritz. 5 course meal on board with wine. Glacier Express travels VERY slow, nearly an 8 hour journey. Only worth it for excellence or first class tickets. Switzerland has 4 panoramic trains: Glacier Express (St Moritz-Zermatt and vice versa), Golden Pass (Montreux-Interlaken or Lucerne, and vice versa), Gotthard Express (Lucerne to Lugano and vice versa), and Bernina Express (St Moritz to Lugano and vice versa).	Self-drive: WE DONT OFFER - Grindelwald, Zermatt, and St Moritz basically don't allow cars, very pedestrian heavy. Becomes an issue of finding parking for clients. Trains and cable cars get them most locations	Flights: don't have a ton of contracts. Can sometimes get a deal so worth a quote but not always the best value through us. Most likely flying in and out of Zurich for the most direct options

SKI – Switzerland

Tuesday, November 25, 2025 10:10 AM

We are now able to get Ski Passes and Ski Rentals in Switzerland!

We do **NOT** offer Ski Guides at this time

ONLY IN THE FOLLOWING AREAS:

- Adelboden–Lenk
- Andermatt
- Crans-Montana
- Davos–Klosters
- Engelberg–Titlis
- Jungfrau Region (Interlaken, Grindelwald, Mürren, Wengen)
- Saas-Fee
- St. Moritz
- Zermatt

When handling enquiries:

1. We must reiterate that while Audley can assist with passes, equipment, and accommodation, but we are not ski experts.
2. GTT must set expectations around the level of advice we can offer, as we are not a ski provided. The passes we can offer are to **enhance the experience** – not the whole experience.
3. GTT can continue to send/accept ski enquiries but must use the wording above.
Please log any/all ski-related enquiries so Risk can assess volume for future insurance considerations. This is necessary for expansion, too

LOG HERE: https://audleytravelonline-my.sharepoint.com/:x/g/personal/hannah_heidtman_audleytravel_com/EUKQ8O9wNyJHgzCxBI3RBIkBjskcRMo1i_0qHa8NdulaLA?wdOrigin=TEAMS-MAGLEV.p2p_ns.rwc&wdExp=TEAMS-TREATMENT&wdhostclicktime=1762463419801&web=1

Multi-Country Trips

Wednesday, January 29, 2025 4:35 PM

Pass through must have:

- Clients top country
- Client must understand they will need to be flexible with budget
- Client must understand for the best value we suggest 3 days in each location to get the Audley experience . If the client is insists we can still pass it through but we want to set the expectation for the CS (NOTE: we would recommend 3 days min per *location*, to avoid any confusion that someone can cover 2-3 cities within a country.)

Common Europe combos that are possible:

Most commonly successful country combos we see are:

- Italy, Switzerland
- Italy, France
- Italy, Greece
- Greece, Turkey
- France, Switz
- London stopovers & Paris stopovers (due to convenience of international airports)

	STARTING POINT
Italy, Switzerland	\$6500 pp/pw
Italy, France	\$8000 pp/pw
Italy, Greece	\$8000 pp/pw
Greece, Turkey	\$8500 pp/pw
France, Switz	\$7500 pp/pw

- Recommend 3 days min per location – then a half to full day for transfers/travel
- Product is more in depth and cultural, we feel it requires time to be in each spot

Helpful tips

- 3 cities is the most successful way to do 3 countries, then the next easiest would be 3 countries that border one another

For example:

- London, Paris, Rome
- Switz, Germany/Aus

	STARTING POINT	Notes
London, Paris, Rome	\$8500 - \$10000 pp/pw	Price varies depending on whether they travel by car/train/plane. This is for main cities, not for secondary locations.
Switz, Germany/Aus	\$7500 - \$10000 pp/pw	

- 3 countries that DON'T border each other become significantly harder/may cross department lines

~~**URGENT**~~

Night Min	
	Pricing pp PN
Low	\$3.5k pp pn (in two twins accomm)
Mid	\$8.5k pp pn for suite accomm
High	\$10k pp pn for the grand suite
Solo	
General Notes	
Seasonality	
Peak	
Shoulder	
Low	
General Notes	

Key Facts	Accommodations	Client Types
At least Six Months in Advance to Book		
Train Content		
<ul style="list-style-type: none"> • 18 cars, 12 passengers, 3 dinner cars, 1 bar cart, 1 steward, will have a meal in each dining car • 108 people total • All inclusive, 3 meals, (drinks are as well besides high end wine and mixed drinks) • ALC covered 		
Services		
<ul style="list-style-type: none"> • Transport from hotel to train station • Porters will be there to take your luggage • Checked bags goes to destination dropping off luggage • Every car has a steward • Women have to wear dresses, men sport coats (can't be over dressed, could be underdressed) 		
The different routes		
<ul style="list-style-type: none"> • 24 hours on train Venice to Paris, 1 night <ul style="list-style-type: none"> ◦ Stops twice to change engines (45 min it takes) ◦ Suggest you stay in Paris the night before ◦ NO EXCURSIONS, stops are very short for the engine change • 5 days, Paris to Istanbul <ul style="list-style-type: none"> ◦ Twice a year ◦ Stops Bucharest, and Budapest put you in hotels to shower change, not too many showers on the train • One for the French Alps <ul style="list-style-type: none"> ◦ In the winter for a ski trip • From Paris... <ul style="list-style-type: none"> ◦ You can go to Florence, Rome, Venice, and Istanbul, Prague, Vienna, Geneva 		
Accommodations		
Two twins <ul style="list-style-type: none"> - \$3.5k PP USD - 2730 pounds, pp - Couch to bunk beds - Wash basin - Morning breakfast in cabin - 8 people share a bathroom, cleaned constantly 		
Suites <ul style="list-style-type: none"> - \$8.5k PP USD - 6600 pounds pp - 8 suites - Double beds or twin beds - Private marble en-suite bathroom and mosaic floor - Comp amenities, kimono and slippers that get shipped to you 		
Grand Suite <ul style="list-style-type: none"> - 10K PP USD - 24 hour butler - Free flowing champagne - Private in cabin dining - Spacious marble - Plus lounging 		
-		

Other train journeys available in ESE:

- **Switzerland:** none are overnight
 - Glacier Express: St Moritz-Zermatt ~8hr
 - Golden Pass: Montreux-Interlaken or Lucerne
 - Gotthard Express: Lucerne-Lugano
 - Bernina Express: St Moritz-Lugano: Not available due to construction at the moment
- Denmark, Norway, Sweden
- **Maggiore Express:** Lake Maggiore in Italy

Sunday, November 23, 2025 11:03 AM

Japan bucket list

Would prefer guides - is scared to get lost

Can't go in 2026, would be 2027

Africa safari

South africa

2 pax - her and her daughter

First time safari

Doesn't really know anything

****URGENCY**** EARLY TO MID AUGUST 2026 VERY TIGHT DUE TO SOLAR ECLIPSE – EXPECT 3X COST AND TAKING WHAT THEY GET

Night Min				
4				
	Pricing pp pw	PP PD		Seasonality
Opulent options	\$10k-\$15k (private driver)		Peak	May-Sept (40s-50s - midnight sun)
Private Driver	\$8.5k-\$13k		Shoulder	May-June & Sept-Oct (70s-80s)
Self-Drive	\$4k-\$7k (self-drive - not avail Oct-Apr)		Low	Oct-March (30s-40s)
Solo	\$8k-\$25k (\$15k-\$25k for private driver /opulent options)		General Notes	<p>Northern lights are best mid Sept-mid April</p> <p>Puffins are best mid May-mid Aug</p>
General Notes	Holidays can range from \$7k-\$14k availability in southeast Iceland and the east fjords of Iceland is so bad for the summer.		Pax Limit:	12 or less is ideal (GHA can book large busses but need good budget)

Key Facts	Accommodations	Client Types
<p>**we do not offer igloo stays or dog sledding in Iceland – Scandinavia does</p> <p>NO SELF-DRIVE OCT-APR, have to use a private driver (*Iceland had 3 domestic airports that can also be used instead of driving)</p> <ul style="list-style-type: none"> - Private transfer trips are so expensive because the majority of our guides in Iceland live in either Reykjavik or Akureyri, so if clients want to go to places outside of these cities, they're not only paying for 8 hours of touring per day but also paying for the guide's accommodations as well. <p>*Recommend a full 2-weeks if a client wants to do the full ring *Recommend full week for a Northern Lights trip</p> <p>Capital: Reykjavik</p> <p>Activities in Iceland:</p> <ul style="list-style-type: none"> - Hike on age-old glaciers - Snorkel between diverging tectonic plates - Hike into ice caves - Learn how to cook on a local farm - Bath in natural hot pool - Chase the northern lights - Go whale watching in a traditional Icelandic fishing boat <p>South Shore: Lots of opportunities for waterfalls</p> <p>Golden Circle:</p> <ul style="list-style-type: none"> - Puffins: May to Sept - Orca Whales: Winter - Humpback Whales: Summer <p>Small group tours of Golden Circle and South Coast available during winter but pricing would need to be given by CS.</p> <p>If Client's ask about driving the Ring Road (whole circumference of Iceland)</p> <ul style="list-style-type: none"> - 24 hours if they didn't stop at all (No bathroom breaks) - 10 -12 the ring road (very fast paced) - 2-3 weeks would be better (fasted paced but moving around every couple of nights) 	<p>Nordic and Scandinavian style, very simple but super expensive</p> <p>Deplar Farm The Retreat Skalakot Manor Torfhús Retreat</p>	<ul style="list-style-type: none"> • Good for: • Families • outdoor enthusiasts • nature lovers • science lovers

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY****

Summer is **VERY** limited– needs to be okay with what's left or plan for 2026; groups bigger than 4 for will struggle with avail for summer

Night Min				
4-minimum (ideally 5) 7-10 days recommended				
At least 14 days for fleshed out UK/Ireland trip				
	Pricing pp p/w	PP PD		Seasonality
5*	\$7k (self-drive) \$8k-\$9k (private)		Peak	May-Sept (55-60s)
4*	\$6k		Shoulder	April OR Oct (40s-50s)
3*	\$4-5k - more bare bones. Less Audley		Low	Nov-March
Solo	\$7k-\$9k		General Notes	
General Notes			Pax Limit:	

Key Facts	Accommodations	Client Types
<p>Routing: Train and car can be used for most routing</p> <p>Southern Route: Dublin start, loop south through Cork, Dingle, and end in Galway</p> <p>Northern Route: Dublin start; loop north through Belfast, Giant's Causeway, Donegal and can end in Galway</p> <p>Wild Atlantic Way: Drive along west coast of Ireland; ocean, farmland, Dingle peninsula, Ring of Kerry, Cliffs of Moher</p> <p>Capital: Dublin- can be done in about two days -Trinity College - has the book of Kells(illuminated manuscript of New Testament created by monks in 800s AD) -Guinness Factory Tour, and Jameson Distillery -St. Patrick' Cathedral</p> <p>Cork: Titanic Museum, Kinsale, near Blarney Castle Killarney: cute town to visit, Ring of Kerry scenic driving route Galway City: coastal city. Close to the Cliffs of Moher</p> <p>Things to do in Ireland:</p> <ul style="list-style-type: none"> • Cliffs of Moher - near Galway • Giant's Causeway - North of Ireland • The Ring of Kerry <p>Excursion/Activities examples:</p> <p>Cooking classes, Irish soda bread making, major site tours, hiking, kayaking, fishing</p> <p>Ireland is really beautiful best known for villages and rolling hills also offers great pub life</p> <p>Self-drive available (No Motorcycles)</p> <p>We do NOT sell the Isle of Man</p> <p>**Ryder Cup (golf) in 2027 hosted at Adare – no avail in '27 and likely increased demand for 26.</p> <p>Product for Sales - Ireland</p>	<p>Wide range of choices, castle properties (expensive)</p> <p>Expansive portfolio in Dublin</p> <p>Smaller, boutique and more B&B style hotels in the country. B&B/more traditional properties may not have air con or elevators.</p> <p>Hard to find rooms that accommodate more than 2 adults, rooms tend to be small</p>	<p>• Good for:</p> <ul style="list-style-type: none"> • Heritage trips • First timers out of the states • Whiskey lovers • Self-drivers • Independent travelers • Golfers

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY****

Summer is **VERY limited**— needs to be okay with what's left or plan for 2026; groups bigger than 4 will struggle for avail in summers

Night Min				
4-minimum (ideally 5) 7-10 days recommended				
At least 14 days for fleshed out UK/Ireland trip				
	Pricing pp pw	PP PD		Seasonality
High Season	\$7k-\$9k (self-drive) \$8k-\$9k (private drive)		Peak	May-Oct (70s) crowds
Shoulder	\$7k-\$8k		Shoulder	April (60s)
Low Season	\$7k		Low	Nov-Mar
Solo	\$10k-\$15k		General Notes	
General Notes	London peak no less than \$7k Transfers either half or full can be up to \$1,500 per day		Pax Limit:	

Key Facts	Accommodations	Client Types
<p>Train can be used for a lot of routing</p> <p>How to feature: Stand alone or pair with France, Scotland, or Ireland</p> <p>Known for: - Literary history, lakes, rolling hills, beautiful villages, architecture, gardens, history, diverse topography</p> <p>Excursions/Activities/Guided tours examples: Cooking classes, major sites, garden tours, mini cooper tours, Paddington tours, hiking, some fishing, theatre tickets Premier League tix can be booked but say "we can look into arranging that" as opposed to guarantee. Can't book Wimbledon</p> <p>Capital: London - Tower of London, Westminster Abbey, London Eye, Buckingham Palaces(only open for tours July-Sep) different markets, Theatre - Stonehenge and Oxford relatively close, can do long day trips out there</p> <p>Cotswolds: Pretty and photogenic villages, including Bath</p> <p>Oxford: History, Oxford College, charming English countryside. Near Cotswolds</p> <p>Lake District: Green fields, mountainsides, and beautiful lakes. Many small villages</p> <p>York: Medieval Viking history, middle ages, picturesque city</p> <p>Cornwall: Beach/coastline</p> <p>Stratford-upon-Avon: Shakespeare's hometown. Less well traveled than other places listed above</p> <p>WALES: newer Audley destination, more driving involved. More spread out than Southern England</p> <p>Self drive not typically recommended for clients who aren't comfortable international drivers</p> <p>Product for Sales: UK</p>	Medium to Deluxe Castles: Only a few available in Wales for bigger budget; some in England quite luxurious, including having spa options and being more high tech than Scotland but there are more overall in Scotland. Wide hotel portfolio in London. In some of the countryside; more B&B style B&B/more traditional properties may not have air con or elevators. Hard to find rooms that accommodate more than 2 adults, rooms tend to be small	<ul style="list-style-type: none"> • Good for: - First time travelers, history buffs, soccer and sport fans, theatre

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

URGENCY

Summer is **VERY** limited— needs to be okay with what's left or plan for 2026; no groups bigger than 4 for summer

Azores - Pricing

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min	
Pricing pp pw	
Low	Nov-March \$5k-\$8k
Mid	April/May & Sept/Oct \$7k-\$9k
High	June-Aug \$8k-\$10k
Solo	\$6k-\$8k
General Notes	

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
2/10/2025	Maddie	Kristen Ziino	Pricing

URGENCY

Scotland

Wednesday, May 29, 2024 3:42 PM

Summer is **VERY limited– needs to be okay with what's left or plan for 2026; no groups bigger than 4 for summer**

Night Min				
4-minimum (ideally 5) 7-10 days recommended				
At least 14 days for fleshed out UK/Ireland trip				
	Pricing pp pw	PP PD		Seasonality
High Season	\$7k-\$9k (self-drive) \$8k-\$9k (private driver)		Peak	June-Aug (60s-70s)
Shoulder	\$7k-\$9k		Shoulder	April/May Sept/Oct (60s)
Low Season	\$5k-\$6.5k - more bare bones. less Audley		Low	Dec-March (40s-50s)
Solo	\$12k ?		General Notes	
General Notes			Pax Limit:	

Key Facts	Accommodations	Client Types
<p>Car needed more to get around in Scotland, especially the Highlands, When compared to England and Ireland</p> <p>How to Feature: Stand alone, with Ireland or any other country in Europe</p> <p>Capital: Edinburgh -Lots of golf, Harry Potter train, great fishing, national parks like Cairngorms -Cobblestone, hills, and stairs can make mobility issues tricky</p> <p>Glasgow: more industrialized than Edinburgh, a little less popular, often skipped unless there's interest from client</p> <p>Lochs(lakes): very romantic, cycling, boat tours</p> <p>Iverness: close to Loch Ness, where Loch Ness Monster legend is based</p> <p>Isle of Skye: island north of Scotland, well known but 10 day minimum for trip to include</p> <p>Best for those looking for more outdoor activity and can be more challenging to get around for those with mobility issues</p> <p>Excursions/Activities examples: Historical sites/cooking classes/hiking/kayaking/fishing all available Scotland is wild and active and best for those looking to do more hiking and outdoor activities offers mountains and dramatic cliffs</p> <p>Royal Scotsman: Luxury train tour departing from Edinburgh (*availability note - books up VERY quickly, particularly in the summertime)</p>	Medium to Deluxe. Wide hotel portfolio in Edinburgh, more B&B in the countryside B&B/more traditional properties may not have air con or elevators. Hard to find rooms that accommodate more than 2 adults, rooms tend to be small Castles - more historical/traditional than England	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - Scottish heritage - lovers of adventure (hiking/outdoor activities) - self-drives - Golfers • Bad for: <ul style="list-style-type: none"> - Can be difficult for people with accessibility issues, lots of hills and cobblestone/stairs in Edinburgh

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY**** Summer is **VERY limited**— needs to be okay with what's left or plan for 2026; no groups bigger than 4 for summer

Night Min			
4-5 (7 recommended)			
	Pricing pp pw	PP PD	Seasonality
High Season	\$8k-\$10k		Peak June-Aug (70s-80s)
Shoulder	\$7k-\$10k		Shoulder April/May Sept/Oct (70s)
Low Season	\$6k-\$7k		Low Dec-March (50s-60s)
Solo			General Notes
General Notes	Northern Spain will be more expensive during peak season		Pax Limit: 7 for one transfer

Key Facts	Accommodations	Client Types
<p>How to Feature: Combine with Portugal or Morocco, can also Combine with France if they are going to the North.</p> <p>Capital: Madrid (main airport) - Art museums, incredible architecture, history, modern metropolis of innovative cuisine and boutique shops</p> <p>Barcelona: Huge art and architecture culture, medieval cathedrals, the Sagrada Familia, the Picasso Museum, Las Ramblas, beaches</p> <p>Costa del Sol – Malaga & Marbella: Beach, Marbella more luxurious and very expensive, less cultural, Malaga also has the Picasso Museum and more cultural points of interest</p> <p>Seville: great for families, Muslim and Christian history, Flamenco, riverfront town</p> <p>Granada: Alhambra (most visited site in Spain) and Albaicin Quarter</p> <p>Cadiz: One of Europe's oldest cities, beach, Cadiz Cathedral, laid back vibes</p> <p>Cordoba: Mezquita Catedral, Jewish Quarter</p> <p>Toledo: Historic capital of Spain, Romans, Moors, Christians and Jews all lived here. UNESCO world heritage site.</p> <p>Basque Country: San Sebastian and Bilbao main destinations, region is known for food, beach, and culture</p> <p>La Rioja Region - wine region, least populated area in Spain</p> <p>Santiago de Compostela: Known for its Cathedral and UNESCO old town</p> <p>Self-Drive is avail but hard to drive in major cities, use it as a way to get in between destinations. Trains are more reliable in some areas than others. Can have private transfers but they get expensive in the Northwest and Galicia.</p> <p>Northern Spain: - Definitely a second trip to Spain destination - Not tons of art museums or history - Really just a food/wine focused destination but still super beautiful</p> <p>Costa Brava in Northern Spain</p> <p>Islands: Azores, Mallorca, Menorca (not during off-season), Ibiza</p> <p>Do not offer Canary Islands or Pamplona</p>	4-5 star hotels Local Spanish chains but still feels like a boutique (not like Hiltons—they feel very Classical Spain vibes) All of our hotels almost always have elevators and A/C Mobility wheelchair bound Barcelona one of the most accessible cities in the world Madrid and Barcelona very flat	• Goof for - Wine - History - Art - Food

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

River Cruises

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Key Facts	Accommodations	Client Types
<p>Ideally pair with land packages</p> <ul style="list-style-type: none"> - Do not block a sale if they just want the cruise but we encourage a before/after land package - Be careful of pushing them to the AMA website because the quotes with AMA will be different (less) 	-	
<p>Largest river cruise has</p> <ul style="list-style-type: none"> - Gym, spa, laundry, pool, pickleball court - 102-196 pax count 		
<p>Excursions:</p> <ul style="list-style-type: none"> - They handle a variety of excursions 		
<p>Viking has 1 excursion a day - AMA had 3 so you can choose (variety of comfort levels)</p>		
<p>Accessible for those with mobility issues ON BOAT</p> <ul style="list-style-type: none"> - Getting off can be very difficult - pax might have to walk up to the top deck of your boat, over to another boat, down the stairs of another cruise, and out. Be cautious with complete wheelchair bound clients 		
<p>Food:</p> <ul style="list-style-type: none"> - Part of the most prestigious food and wine - No drink packages (beer and wine and NA bevs including in every meal) 		
<p>Most rooms have balconies - no underwater cabins</p>		
<p>Boutique atmosphere</p>		
<p>We offer every cruise on the AMAWaterways website (at least in Europe)</p>		
<p>Routing:</p>		
<p>AMAWaterways Cruises: Main destinations</p>		
<ul style="list-style-type: none"> - France - Spain/Portugal - Benelux - Switzerland - Austria - Hungary 		
<p>Cost:</p>		
<ul style="list-style-type: none"> - \$7k-\$13k pp pw dependent on the cruise (7 nights) 		
<p>Routing:</p>		
<ul style="list-style-type: none"> - Danube and Rhine are the most popular rivers 		
<p>Rhine: Netherlands, Germany, France, Switzerland</p>		
<p>Danube: Germany, Austria, Slovakia, Hungary, Romania, Serbia, Bulgaria</p>		
<p>Christmas Market Cruises are fully booked for 2025 and book out a year in advance</p>		
<p>Specialists Trained on River Cruises: Taylor Lack,</p>		

		info	

****URGENCY**: 2027 Solar Eclipse trips not doable – max capacity**

Night Min			
7			
	Pricing pp pw	PP PD	Seasonality
High	\$6k (w/o cruise) \$10k (with cruise)		Peak Feb-April Sept-Dec
			Shoulder April-May (warm and pleasant)
Low	\$3k (w/o cruise) \$6k (with cruise)		Low July-Aug (100+ do not recommend)
Solo	\$8k-\$9k		General Notes
General Notes	\$600-\$800 pp pd		Pax Limit:

Key Facts	Accommodations	Client Types
<p>**BE MINDFUL OF RAMADAN!! RAMADAN IS DONE OFF LUNAR CALENDAR SO ALWAYS A LITTLE DIFFERENT DATE WISE FROM YEAR TO YEAR, (GENERALLY SPRING BUT NOT ALWAYS). Clients can still travel, can be disruptive for itineraries and touring, can't eat or drink in public/outdoors, no alcohol until after sunset at hotels; but can be less busy time to travel, can join families to break the fast in the evening for a very special experience.</p> <p>**Cruises offered (Nile)**</p> <p>*NOTE: 3 night cruise options almost always depart on Fridays; 4 night cruise options almost always depart on Mondays</p> <p><u>Advantage of booking with us is the on-the-ground safety/security and coordination through in-country partners. Emphasis on thoughtful travel in the ME sets us apart from other companies.</u></p> <p>How to Feature: Stand alone, or combine with Jordan or Israel.</p> <p>Capital: Cairo <ul style="list-style-type: none"> - 3 nights recommended (full day Pyramids, museums, and sites downtown) - Pyramids and Nile river </p> <p>Luxor & Aswan: Where the Nile cruises start and finish</p> <p>Red Sea: diving</p> <p>We now offer Sharm el Sheikh & Hurghada; we also offer the North Coast for relaxation, and Siwa – off the beaten track, very authentic, cultural & historical experiences.</p> <p>We can arrange a day trip to Dendera & Abydos - an ancient complex north of Luxor. It is generally a whole day trip. <ul style="list-style-type: none"> - We do NOT have accommodations in Dendera & Abydos! Day trip ONLY </p> <p>*Any/All guides that we provide are certified Egyptologists – they go through extensive schooling and training in order to receive a certification/degree to be able to give tours/excursions</p> <p>**waiver for level 3 travel</p>	Big international chains Family friendly resorts Nile cruises	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - First timers to middle east - History and ancient civilization lovers - Cultural immersion

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Stop sell

URGENCY: Ramadan is Feb 28th-March 30th CAN travel - Different cultural experience

Night Min			
6			
	Pricing pp pw	PP PD	Seasonality
High	\$10k	Peak	July-Aug (80s-90s, not recommended)
Mid	\$9k	Shoulder	April-May Sept-Oct (70s-80s, we recommend)
Low	\$8k	Low	Nov-March (40s, AVOID winter holidays! Super crowded)
Solo	\$21k BARE MIN	General Notes	**Be aware of religious holidays**
General Notes	Most expensive country in the Middle East!!	Pax Limit:	

Key Facts	Accommodations	Client Types
**AVOID RAMADAN!! RAMADAN IS DONE OFF LUNAR CALENDAR SO ALWAYS A LITTLE DIFFERENT DATE WISE FROM YEAR TO YEAR, (GENERALLY SPRING BUT NOT ALWAYS)	Simple to deluxe	
How to feature: Stand alone or pair with Jordan or Egypt to make it cheaper! (No direct flights from Israel to Egypt) Capital: Jerusalem	Large chain hotels	
Jerusalem: Old city with key religious sites. Dome of the Rock, Western wall, Church of the Holy Sepulcher, Mount of Olives Bethlehem: Birthplace of Jesus	Lovely boutique hotels	
Tel Aviv: Historic Jaffa (old port) flea markets, cafes. Modern Tel Aviv, beaches cafes, gay capital of Mediterranean Negev Desert: Barren rocky desert (no dunes), great for 4x4 jeeps, star gazing, stunning hotel overlooking Makhtesh Ramon crater		
Sea of Galilee: Home of the Christian pilgrimage sites where Jesus was said to walk on water, fed 5000 Nazareth: Nazareth was Jesus' childhood home, today major city of Christian pilgrimage site Jericho: Palestinian city in the West Bank - oldest civilization in the world Golan Heights: We only offer day trips, can visit Tel Dan nature reserve		

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY**:** Ramadan is Feb 28th-March 30th CAN travel - Different cultural experience

Night Min			
6			
	Pricing pp pw	PP PD	Seasonality
Audley Standard	\$3.5k-\$5k	Peak	March-Apr Oct-Nov (70s and 80s)
		Shoulder	Sept-Nov & Feb & May (70s - recommended)
Solo	\$1k pd	Low	July- early Sept (100+ but cheaper rates)
		General Notes	Winter can get below freezing, sometimes snowing
General Notes		Pax Limit:	

Key Facts	Accommodations	Client Types
<p>**AVOID RAMADAN!! RAMADAN IS DONE OFF LUNAR CALENDAR SO ALWAYS A LITTLE DIFFERENT DATE WISE FROM YEAR TO YEAR, (GENERALLY SPRING BUT NOT ALWAYS)</p> <p>VERY walking heavy destination. No self-drive available</p> <p>How to feature: Stand alone or pair with Israel or Egypt</p> <p>Capital: Amman (1-2 nights) - only int'l airport in Jordan</p> <ul style="list-style-type: none"> - The citadel displays Dead Sea Scrolls - This is in question - it's a launch point for Jerash (Roman Ruins) and castles - Crusader sites - Great for one or two nights, as only int'l airport in Jordan. 3hrs to Petra, 45 mins to Dead Sea, 3.5hrs to Wadi Rum - Cultural excursions - food tours, winery visits, cooking classes <p>Aqaba: Beach town, main attractions are diving/snorkeling (we can't organize)</p> <ul style="list-style-type: none"> - Hotels here are fairly bare bones and resort-style, minimal excursions - "lay on beach" for five days location <p>The Dead Sea: novel to swim here and is lower point on earth below sea level</p> <p>Petra: lots of history and amazing ruins.</p> <p>(The main Jordan attraction - a Modern wonder of the world, but must be done as one full day (minimum two nights) site is 6 square miles!!)</p> <p>Wadi Rum: Thamudic inscriptions dating back 2 millennia, unusual geological formations</p> <p>Dana Nature Reserve: Great hiking and cultural experiences</p>	Simple to Deluxe	<ul style="list-style-type: none"> • Good for - History/religion buffs - Family friendly

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

****URGENCY**:** Ramadan is Feb 28th-March 30th CAN travel - Different cultural experience

Night Min			
6			
	Pricing pp pw	PP PD	Seasonality
High	\$9k	Peak	Sept-Nov (60s-70s)
Mid Range	\$7k-\$8k	Shoulder	June-Aug (80s-100)
Low	\$5.5k	Low	Dec-March (holidays are an exception)
Solo	\$9-10K	General Notes	General rule of thumb: add \$1-2k pp if they want to do Sahara
General Notes	For SOLO 2 weeks, could maybe get it down to \$16/17K depending on hotels and time of year	Pax Limit:	Months Before and after Ramadan have limited availability and prices point is around \$6k-\$7k pp pw

Key Facts	Accommodations	Client Types
<p>**AVOID RAMADAN!! RAMADAN IS DONE OFF LUNAR CALENDAR SO ALWAYS A LITTLE DIFFERENT DATE WISE FROM YEAR TO YEAR, (GENERALLY SPRING BUT NOT ALWAYS)</p> <p>How to feature: Stand alone or pair with Jerusalem or Egypt.</p> <p>SUPER rich in excursions, recently updated/visited by product</p> <p>Erg Chebbi: most popular sand dunes in the Sahara (6-8hr drive out to this from Fes)</p> <p>Casablanca: Modern, stopover city Not very Audley, we don't usually recommend - Main attraction is Hassan II Mosque (STEER AWAY EXCEPT FOR ARRIVAL/DEPT. AS INT'L FLIGHTS ARE BEST FROM CMN)</p> <p>Essaouira: Coastal hippie town known for their music and art. (ALSO TONS OF HISTORY - accessible Morocco due to its small size, making it less intimidating versus Marrakesh or Fez)</p> <p>Chefchaouen: Northern city, known as "blue heaven". - Only incorporate if they're going north, would have to be its own leg. (Can be done as a day trip, but 3hr from Fez and 3hrs from Tangier, so set proper expectation - recommend one night)</p> <p>Marrakesh (\$\$\$): known for their traditional souqs (markets), spice and livestock trading, opportunities to see the local nightlife</p> <p>Fes (\$\$\$): Famous for Cuisine, feels very lost in time, lots of crafts/leather</p> <p>Atlas Mountains: tons of hiking, "day in the life of a Berber family" type excursions</p> <p>Everything is spread out - 12 days rec for a full tour (its about the size of Cali)</p>	Resorts Riads (traditional, smaller, more boutique-y. Courtyard inn with rooms around the edge)	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> - Bucket listers, foodies, hikers, couples, interest in culture, crafts, architecture. • Bad for: <ul style="list-style-type: none"> - Difficult for people who have trouble walking and small children

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Turkey

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min			
5			
	Pricing pp pw	PP PD	Seasonality
5*	\$8k-\$10k	Peak	June-Aug (70s-90s)
Audley Standard	\$7k	Shoulder	May & Sept-Oct (60s-80s)
		Low	Nov-April (40s-60s - Ski areas are open but many tourist areas close)
Solo		General Notes	
General Notes		Pax Limit:	

Key Facts	Accommodations	Client Types
<p>How to Feature: Stand alone or paired with other Middle East, or Europe countries—Greece is an easy one</p> <p>Capital: Ankara</p> <p>Great for wine, middle point between middle east and Europe, food, religious history, Ottoman empire</p> <p>Istanbul: tons of ancient and modern history, bazaars, mosques, palaces, street food markets, cafe culture. Straddles Asia and Europe, two sides to the city to explore</p> <p>Cappadocia: famous rock formations, hot air balloons, cooking class, jeep safari, pottery, walking</p> <p>Ephesus: one of the best preserved classical cities in the Mediterranean, pre-Biblical and Biblical significance, massive tourist site but a must-see for many</p> <p>Bodrum: party and resort town with a cool historical side towards the bottom of the Turquoise Coast. Huge capacity for luxury. Jeff Bezos vacays here.</p> <p>Gallipoli: WW1 memorial</p>	Ranges from simple and traditional to luxurious	<ul style="list-style-type: none"> • Good for: <ul style="list-style-type: none"> -History/religion buffs -Off the beaten path -Honeymooners -Foodies/vegetarians • Bad for: <ul style="list-style-type: none"> -People who have walking limitations

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes

Oman

Wednesday, May 29, 2024 3:42 PM

Night Min				Key Facts	Accommodations	Client Types
6						
Pricing pp pw			Seasonality			
High	\$10k	Peak	Nov-March (70s-80s)	Overview: city, ancient history, beach, turtle hatching, snorkeling, desert, camels PAIRS WELL WITH: Dubai and Abu Dhabi (UAE) Capital: Muscat - surrounded by mountains and desert, city feel Culture and history, markets, architecture - mosques, forts, etc "old Arabia" vibes Daymaniyat: Small islands off coast of Muscat - day excursions for turtle hatching, snorkeling and diving, dolphins Nizwa: ancient forts, cattle markets, village - day trip from Muscat Wahiba Sands: Desert, camels, beautiful Sur: turtle hatching Salalah: Beautiful coastline city, camels	Excellent 5 star hotels Palace and boutique properties Luxury camping with air conditioner in the Wahiba Sands	Snorkelers, people wanting to go to middle east with culture not being in your face. Great for children as accommodations have kids clubs, and activities for kids
Low	\$6k	Shoulder	April-June Sept-Oct (80s-90s)	**More relaxed than other Middle East countries, most of the staff are working immigrants on visa (culture isn't as in your face vs Morocco) Cheapest way to do Oman: stay in Muscat as homebase and do day trips around Self-Drive is an option but rarely done		
Solo		General Notes	Best time for turtle hatching is September (July/August too) Week of Christmas-New Year's NO GO			
General Notes		Pax Limit:				
				<p>**Oman sits at the point of the Arabian peninsula bordered by UAE, Saudi Arabia, and Yemen. The capital of Oman, Muscat, is only about a 6 hour drive to Dubai and Abu Dhabi in the UAE. Oman is in a generally safe part of the ME, as most of the unrest is way up in Jordan/Isreal/Palestine area.</p>		

Night Min				Key Facts	Accommodations	Client Types
				How to feature <ul style="list-style-type: none"> • Works well as both a stopover and standalone destination – plenty to do for a week without getting bored • Stopover – min 2 nights max 4 to SEA, India, Africa, ANZ and Middle East. • Stand Alone – cover 4 of the 7 Emirates plus have desert accommodation so easily enough for a 2 week trip • Pairs well with – Oman is the easiest pairing but can pair with anywhere due to how well connected the airlines are. 	<ul style="list-style-type: none"> • Hotels in UAE are excellent, often loads of facilities and are very high quality. • Many are on the beach or close by, and have multiple restaurants. • There are few smaller properties in Fujairah but overall NOT good for clients who like small boutique properties. <p>Christmas/NYE: last-minute bookings are possible due to sheer volume of accoms in the city, but prices will skyrocket so it's <u>best to book at least 6-8 months in advance</u>.</p>	<ul style="list-style-type: none"> • Family friendly • Something for everyone especially good for families, those who like high end chain hotels and maybe those who want to visit the ME but has never gone before. • Good entry point into the region
	Pricing pp pw		Seasonality			
		Peak	Nov - Apr (not too hot)			
Audley Standard	\$700-1000 pp pn	Shoulder	October			
		Low	May – Sept (very hot) It can get exceptionally hot during summer especially during July and August	What we offer: Dubai best-known of the emirates and most glitzy / Loads to do here but can feel a bit inauthentic to many. It's a little like Vegas for a US comparison / We have properties in the old town, Jumeirah Beach, The Palm. Abu Dhabi capital of the UAE and more cultural and laid back than Dubai but still plenty to do / There is the Louvre here and other museums due to open like the Guggenheim / Really geared towards families and older couples. RAK up near the Omani border at the Musandam Peninsula / Up and coming emirate / Have some properties that have little beach bungalows / known for its outdoor activities like hiking, ziplining etc. Fujairah probably the least known emirate that we offer / Smaller, more authentic accommodation here / Nice for a few nights for something a little bit different and more relaxed. Desert properties are scattered throughout		
Solo	\$2k (4 nights)	General Notes	Ramadan Compared to other countries in the region UAE is very liberal and there are few closures during this period. Christmas/NYE is popular and expensive	Popular excursions <ul style="list-style-type: none"> • Desert safari – have 4 different ones which cater to different types of clients. • Old Dubai with Tasty Breaks exploration of the old town of Dubai. • Abu Dhabi city tour • Attraction tickets – Burj Khalifa, Museum of the Future, Louvre Abu Dhabi. 		
General Notes		Pax Limit:				

Date last updated	GTT member that updated	CS/RSM that provided the info	Summary of changes
6/18/25	RW/KW/SC	SB/SM	New product

SharePoint Page

Friday, January 3, 2025 12:17 PM

Please use this page **sparingly**. By this I mean do not do the CS's job for them. Use it to give clients quick basic information to help sell them on working with Audley, and push them through to sales.

- 90% of the information on this page should be for CS conversation only

<https://audleytravelonline.sharepoint.com/sites/CruiseProductInformationUSO/?xsdata=MDV8MDJ8QnJpZGdIdC5NYXJzaGFsbEBhdWRsZXl0cmF2ZWwuY29tfDFmZDhIOTJhMTBmMTRiMzA5MDc3MDhkZDJjMjA3MzAwfDdmMDg2YjVIMmMwODRhOWE4NzqxZGZINWUyNGZjNGVjfDB8MHw2Mzg3MTUyNDAwOTQwMDg4MTd8VW5rbm93bnxUV0ZwYkdac2IzZDhleUpGYlhCMGVVMWhjR2tpT25SeWRXVXNjbFlpT2Ijd0xqQXVNREF3TUNJc0lsQWIpaUpYYVc0ek1pSXNJa0ZPSWpvaVRXRnBiQ0lzSWxkVUlqb3lmUT09fDB8fHw%3d&sdata=d1FyK1NLZW0wTHVpYS9HbEk3d2I4eWlkdhJudWhhdmxzOStQa1Y3VTNuND0%3d>

ISE Template

Friday, January 3, 2025 12:06 PM

Cruise Call Structure Sheet.docx

WHO:

of people going (Party Size):

- Names:
- Special occasion?:

WHEN:

- Estimated dates of trip (time of year):
- Length of trip:

WHERE:

- Where are they going?:

BOAT PREFERENCES

- Have they cruised before?:
- Boat Size?:
- Cabin Preferences (inside, ocean view, balcony, suite)?:
- Cruise Liner preference/is it one we work with?:

PRE/POST

- Specific interests/why they want this destination:
- Mobility Issues?:

HOW MUCH: \$

- (total or pp/pw?, including flights?):

****URGENCY**:** We still do NOT offer the Caribbean

ASIA:

CS	Cruise Region	Land Coverage
Matt McClean	SEA	Cambodia, Indonesia, Myanmar, Thailand, Vietnam
Tesia Batts	East Asia, SEA	Japan, Thailand, Maldives
Tamatha Frederick	Japan	Japan, Argentina, Chile

WEMEA:

CS	Cruise Region	Land Coverage
Corinne Landry	Mediterranean	Portugal, Spain, Azores, Morocco

CANAL:

CS	Cruise Region	Land Coverage
Emma Gailey	South/Central America	Antarctica, Argentina, Belize, Chile, Costa Rica, Ecuador, Panama, Arctic
Jessica Taylor	South America	AZ, NZ, CK, Fiji, Hawaii Samoa
Meghan Bergstrom	South America	Belize, Alaska, Brazil, Guatemala, Mexico, Canada
Piper Eskridge	Australasia, Hawaii	Brazil Guatemala, Mexico, Canada, Belize, Alaska
Ryan Moncton	South America	Ecuador Peru Arctic

ESE:

CS	Cruise Region	Land Coverage
Brianna Zirilli	Mediterranean	Italy, Switzerland
Lisa Finnegan	Western Europe, Mediterranean, Northern Europe	France, Netherlands, Luxembourg, Belgium, River Cruising
Aislyn Emerson	Scandinavia, Northern Europe	Scandinavia, UK, Ireland

Basic Ship Information

Tuesday, January 7, 2025 11:17 AM

For your knowledge and qualifying room requirements are 21 years of age plus to be alone in a cabin. If they are under 21 and in their own room it needs to be interconnecting. However, interconnecting rooms are hard to find. If they need an interconnecting room they need to book far in advance, be flexible, or needs to be an adult and a teen in each room.

Silver Seas Ships	Size	# of Passengers	# of Crew	Style	Fleet
Silver Dawn	Small	596	411	Ultra Luxury	Ocean Fleet
Silver Moon	Small	596	411	Ultra Luxury	Ocean Fleet
Silver Muse	Small	596	411	Ultra Luxury	Ocean Fleet
Silver Nova	Medium	728	556	Ultra Luxury	Ocean Fleet
Silver Ray	Medium	728	554	Ultra Luxury	Ocean Fleet
Silver Shadow	Small	392	302	Ultra Luxury	Ocean Fleet
Silver Spirit	Small	608	411	Ultra Luxury	Ocean Fleet
Silver Whisper	Small	392	302	Ultra Luxury	Ocean Fleet
Silver Origin	Boutique	100	90	Ultra Luxury	Galapagos
Silver Endeavor	Boutique	200	200	Ultra Luxury	Expedition Fleet
Silver Cloud	Boutique	254	212	Expedition	Expedition Fleet

Average number of Passengers = 579 Passengers

Celebrity Ships	Size	# of Passengers	# of Crew	Style	Fleet
Celebrity APEX	Super	2910	1320	Premium Resort	Ocean Fleet
Celebrity Ascent	Super	3260	1400	Resort	Ocean Fleet
Celebrity Beyond	Super	3260	1400	Premium Resort	Ocean Fleet
Celebrity Constellation	Super	2148	997	Resort	Ocean Fleet
Celebrity Eclipse	Super	2852	1000	Resort	Ocean Fleet
Celebrity Edge	Super	3373	1320	Premium Resort	Ocean Fleet
Celebrity Equinox	Super	2852	1000	Resort	Ocean Fleet
Celebrity Millennium	Super	2218	997	Resort	Ocean Fleet
Celebrity Reflection	Mega	3046	1000	Resort	Ocean Fleet
Celebrity Silhouette	Super	2902	1285	Resort	Ocean Fleet
Celebrity Solstice	Super	2852	1000	Resort	Ocean Fleet
Celebrity Summit	Super	2218	1000	Resort	Ocean Fleet
Celebrity Xcel (Nov 2025)	Super	3373	1377	Resort	Ocean Fleet
Celebrity Flora	Boutique	100	80	Luxury	Galapagos
Celebrity Infinity	Super	2170	997	Resort	Ocean Fleet

Average number of Passengers = 2,635 Passengers

Paul Gaugin	Size	# of Passengers	# of Crew	Style	Fleet
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South Pacific Ship	Small	330	309	Luxury	Ocean Fleet
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Star Clippers	Size	# of Passengers	# of Crew	Style	Fleet
Royal Clipper	Boutique	227	106	Premium	Ocean Fleet
Star Flyer	Boutique	166	74	Premium	Ocean Fleet
Star Clipper	Boutique	166	74	Premium	Ocean Fleet

Average number of Passengers = 186 Passengers

Arauni	Size	# of Passengers	# of Crew	Style	Fleet
South Pacific Ship	Small	230		Luxury	Ocean Fleet

Who we work with

Friday, January 3, 2025 12:19 PM

We can only work with these. Do not PT if the client wants a different cruise line.

Cruises we have current partnerships with for regular clients

1. Silver Seas
2. Holland America
3. Celebrity Cruises
4. Paul Gaugin
5. Star Clippers
6. Aranui
7. Azamara
8. Ama-waterways (River Cruise)
9. Seabourn
10. Ponant
11. Reagent
12. Cunard
13. Scenic luxury cruises and tours

Only cruise lines we can book for SJ/Tas:

1. Silversea
2. Oceania,
3. Swan Hellic
4. Ponant
5. Paul Guaguin,
6. Azamara
7. Amawaterways

Why Cruise with Audley

Friday, January 3, 2025 12:15 PM

SELLING POINTS

- We have hand-picked our cruise partners to ensure we offer our clients a range of experiences and budgets that meet the standard that we would expect for our clients.
- We have **no** affiliation with a particular operator so will focus on understanding the client's requirements and getting the right experience for them rather than pushing them into something that is not suitable unlike some larger cruise operators/ direct cruise lines.
- One point of contact throughout the process- you can speak to your specialist directly by phone and email
- Specialist knowledge of the **destination** and (some) cruise operator and ships knowledge.
- **Biggest Sell:** If you want to combine a cruise with a touring itinerary, we have access to excellent Country Specialists in each part of the world that can build a tailor-made trip around the cruise itself.

ESG Response

Monday, January 6, 2025 2:43 PM

FROM MARKETING: Audley has a robust ESG strategy in place and has always strived to ensure the travel it arranges for clients is inherently respectful and considerate of the destinations visited. The addition of ocean cruising is to meet demand from clients to explore some destinations more deeply as well as open up access within them.

US does not sell

Wednesday, June 12, 2024 12:52 PM

- Samoa/Samoan Islands
- Myanmar
- Everest (Nepal)
- Canada to Canadians
- Caribbean
- Yukon area of Canada
- Mongolia
- Papua New Guinea
- Finland
- Southern USA (Florida, Georgia, South Carolina, North Carolina, etc)
- Florida
- Washington DC
- Caribbean (As of 4/2022)
- PNW of USA
- Poland
- Nicaragua
- Russia
- Afghanistan
- Pakistan

Trip Categories

Tuesday, February 28, 2023 12:13 PM

<u>Cruising</u>	<u>Self-Drive</u>	<u>Train Journey</u>
Seychelles	Botswana	South Africa
India	Namibia	India
Egypt	South Africa	Australia
Jordan	Croatia	Peru
China	Australia	Japan
Argentina	New Zealand	China
Chile	Canada	Russia
Colombia	Hawaii	Mongolia
Ecuador	Costa Rica	Bolivia
Galapagos Islands	Mexico	Colombia
Peru	Iceland	Ecuador
Cook Islands	Ireland	Thailand
French Poly	Italy	Canada
Cambodia	Portugal	Ireland
Indonesia	Spain	Switzerland
Laos	Oman	
Thailand	Japan	
Vietnam	Argentina	
Antarctica	Brazil	
Arctic	Chile	
Canada	Uruguay	
Germany		
Japan		

<u>Wildlife</u>	<u>Beach/Coastal</u>	<u>Active/Adventure</u>
South Africa	Australia	Croatia
Namibia	Costa Rica	South Africa
Botswana	South Africa	Argentina
Kenya	Cook Islands	Chile
Tanzania	Fiji	Peru
Rwanda	French Polynesia	Costa Rica
Uganda	Greece	Belize
India	Croatia	Japan
Sri Lanka	Italy	Morocco
Oman	Hawaii	Vietnam
Australia	Thailand	Indonesia
Galapagos	Zanzibar	Myanmar
Brazil	Malawi	Sri Lanka
Costa Rica	Mozambique	Thailand
Belize	Seychelles	Bhutan
	Mexico	Galapagos
		Antarctica
		Nepal
		New Zealand
		Malawi

<u>Diving</u>	<u>Alcohol Lovers</u>	<u>Foodies</u>
Egypt	Italy	Italy
Belize	Australia	Croatia
Iceland	New Zealand	Morocco
French Polynesia	Argentina	Thailand
Maldives	Chile	Vietnam
Indonesia	UK & Ireland	Peru
Australia	Vietnam	Mexico
Costa Rica?	Germany	South Africa
	France	India
	Croatia	Japan

<u>Families</u>	<u>Honeymooners</u>	<u>Elderly/Mobility Issues</u>
Australia	Cook Islands	Spain (Barcelona)
Japan	Thailand	Netherlands
Costa Rica	Vietnam	Belgium
Egypt	Italy	London/UK - not Scotland
Iceland	France	Sweden
Galapagos	New Zealand	Germany
Ireland & UK	Croatia	Japan
Italy		
Morocco		Australia (semi)
Chile/Argentina		Colombia
Croatia		South Africa (semi)

All-Inclusive

French Poly
Maldives
Maybe Cook Islands

*Very few and far between in Central/South America! If
a client is insistent and has a HIGH budget, reach out to
CANAL as we do have a handful that we work with*

Destinations for Kids

Wednesday, October 8, 2025 3:15 PM

Laura Miller's Words of Wisdom:

in all honesty as I've traveled with tiny tots, toddlers, tweens, teens and 20-somethings and at every stage of pregnancy - the destination is secondary - a 1-year old will have no attention span and will be out of sorts when their routine is thrown off by traveling to another time zone - they should go where they want to go, but rather than trying to determine what might interest their 1-year old, they should instead be focusing on what they want to do and where they want to go - but at the same time understanding that they won't likely be able to partake in certain activities or experiences bringing a 1-year old with them - ideally, however, a location that isn't museum heavy and instead offers a mix of outdoor and select indoor options - think beaches, national parks, countries that offer great scenery - potentially short boat trips, moderate hikes and walks, nature, wildlife, surroundings that stimulate but not over stimulate -it's a fine line, but they can't expect to spend 4 hours in the Louvre or experience a cooking class or walk through the streets of Tokyo - none of that will work - this is still vague I know, but maybe gives you an idea ?

UK doesn't sell

Wednesday, June 12, 2024 12:52 PM

Doesn't Sell

- Austria
- Belgium
- Denmark
- France
- Germany
- UK/Ireland/Scotland - The U.S can sell to UK clients as long as they're okay with signing our SOA
- Luxembourg
- Netherlands
- Sweden
- Switzerland

****UK DOES NOT TAKE SMITHSONIAN LEADS****

Pax Limits

Wednesday, July 31, 2024 12:09 PM

General Rule of Thumb:

1-9 = Audley wheelhouse

10-15 = challenging but can still deliver a good Audley trip

16-19 = tough to make it "Audley" but sometimes can be a good fit depending on client wants/budget/ urgency to plan as room allotment becomes verryyy difficult
(These would be really helpful for GTT to flush out and check with CS/RSM if its feasible)

20+ = no fly zone 99% of the time. Never seen it operated by Audley without immense headaches or poor client experience

Redpoint Travel Protection

Wednesday, August 7, 2024 1:06 PM

Why Redpoint?

- Redpoint is vertically integrated, all departments work for Redpoint under Redpoint so they can all access your info, clients don't have to worry about contacting 3rd parties to access medical records, additional info, etc.
- claims resolved within 8-10 days on avg (medical claims can obv complicate things and create longer process)
- clients would also have a single point of contact that would work with them throughout the claims process
- RAPID RESPONSE: Redpoint started as an emergency evacuation organization
- Military reasons are listed under cancellation reasons

Comprehensive coverage:

- Plans are customizable, tailored to specific needs of traveler
- Trip Cancellation
- Interruptions
- Medical emergencies
- Lost luggage
- Other unforeseen circumstances
- Cancel for any reason is an additional coverage a client can choose (note that certain exclusions apply, i.e. self-harm)
 - Personal reasons are covered, so people can cancel "for personal reasons" under this coverage

Benefits:

- 30 covered reasons for cancellation/interruption incl buisness reasons and pets
- Pandemic coverage, incl cancellation, interruption and quarantine
- Medical Evacuation to home hospital of choice
- \$100,000 of secondary medical expense
- Travel Inconvenience Benefits
- Policies can go up to 8 pax and would be covered per household

CAVALRY TRAVEL PROTECTION

Key Plan Benefits

- ✓ 30 covered reasons for cancellation & interruption, including business reasons and pets
- ✓ Pandemic coverage that includes cancellation, interruption and quarantine
- ✓ Medical evacuation to your home hospital of choice
- ✓ \$100,000 of secondary medical expense coverage
- ✓ Travel inconvenience benefits

Boston Windrush Room - +

CAVALRY TRAVEL INSURANCE	
BENEFITS	Maximum Benefit per Person
Trip Cancellation*	Up to 100% of the insured trip cost
Cancellation For Any Reason (CFAR)***	Up to 75% of Trip Cost - Optional for additional cost
Trip Interruption***	150% of the Trip Cost limit
Trip Delay	up to \$200/day, \$1,000 max
Itinerary Change	\$250 per person
Single Occupancy Supplement	up to 100% of Trip Cost
Missed Connection	\$1,000
Travel Inconvenience	\$250 per each inconvenience up to a maximum of \$750
Pet Return	\$1,000 per pet
Baggage & Personal Effects	\$2,500, subject to per item maximum of \$300
Medical Evacuation & Repatriation of Remains	included up to \$1,000,000
Baggage Delay	12 hrs min delay, \$600 max
Baggage Delivery	\$100 per trip
Emergency Accident and Emergency Sickness Medical Expense	\$100,000 per person
Dental Expense	\$750 per person
Accidental Death & Dismemberment	\$25,000

*Up to the lesser of the Trip Cost paid or the limit of coverage on Your confirmation of coverage
**You must insure the total cost of all prepaid non-refundable Travel Arrangements that are subject to cancellation Penalties
***\$1000 Return air ticket cost only if \$0 Trip Cost displayed for Trip Cancellation

Time Sensitive Benefits

CFAR

We will reimburse You, up to the Maximum Benefit Amount shown in the Schedule of Benefits for the unused, forfeited, prepaid non-refundable Payments or Deposits You paid for Your Trip, when You cancel Your Trip prior to Scheduled Departure Date for any reason not otherwise covered by this policy, provided the following conditions are met:

1. You purchase the Cancel for Any Reason Benefit within the Time Sensitive Period;
2. You insure the total cost of all prepaid non-refundable Travel Arrangements that are subject to Cancellation Penalties and/or restrictions by the Travel Supplier;
3. You insure the full cost of any subsequent arrangements added to Your Trip within 15 days of the date of Your payment for any such subsequent Travel Arrangements;
4. You cancel Your Trip no later than 48 hours prior to the Scheduled Departure Date of Your Trip.

This coverage will be terminated and no benefits will be paid under this Cancel for Any Reason benefit if the total cost of all prepaid non-refundable Travel Arrangements, including any subsequent arrangements added to Your Trip, is not insured. Any premium paid for this Cancel for Any Reason coverage will be refunded.

Time Sensitive Benefits

Pre-Existing Conditions Waiver

We will waive the Pre-Existing Medical Condition exclusion if all of the following conditions are met:

1. Your premium for this policy is received within the Time Sensitive Period; and
2. You or Your Traveling Companion are medically able and not disabled from travel at the time Your premium is paid based on assessment of a Physician; and
3. You insure 100% of the cost of all Travel Arrangements that are subject to Cancellation Penalties or restrictions including the cost of any subsequent Travel Arrangements made for the same Trip (or any other Travel Arrangements not made through Your Travel Supplier added to Your Trip); and
4. You must update the coverage to include the additional cost of the subsequent arrangements within 15 days of payment to the Travel Supplier.

This coverage will be terminated and no benefits will be paid under the Pre-existing Medical Conditions Exclusion Waiver if the full cost of all prepaid non-refundable Travel Arrangements, including any subsequent arrangements added to Your Trip is not insured.

From <<https://teams.microsoft.com/v2/>>

From <<https://teams.microsoft.com/v2/>>

Template 2

Wednesday, May 29, 2024 3:42 PM

URGENCY**

Night Min			
	Pricing pp pw		Seasonality
High		Peak	
Mid		Shoulder	
Low		Low	
Solo		General Notes	
General Notes			

Key Facts	Accommodations	Client Types

Template

Wednesday, May 29, 2024 3:42 PM

****URGENCY****

Night Min	
Pricing pp pw	
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Key Facts	Accommodations	Client Types
	-	

ASIA

Thursday, January 27, 2022 3:25 PM

- **Ladakh region- India (far North)**
 - We do from the UK office, but not from the US side. It's a fairly challenging part of the country to travel through (incredibly low level accommodation, high altitude, limited services and logistic challenges). Since we don't have a specialist who has travelled there in the US office, we can't offer accurate advice and fear we a trip would not be able to deliver what they might expect from Audley (and the high standard we hold ourselves to). Therefore, we don't offer in the US office.
- **Japan- Mt.Fuji:**

The window for climbing Fuji is really small: from early July to early Sept (so basically just 2 months out of the year). We can help with it but only during those months (outside of that time it's dangerous, people actually die).
- **Dubai** - have 3 CS's trained for Dubai, stop sell as a solo destination but we can organize it for a 2-3 day stopover.
- **Indonesia** - Muslim country- so best not to broadcast LGBTQ+ relationships
- **Vietnam:** when planning trips there for Vietnam War vets, "we just say that we have a great team on the ground who can locate old places of interest that may not exist anymore. We say we do lots of trips for vets and have experience. we also would chat about how the country has changed and if they want to do more of a cultural trip but with added focus on the places they served during the war etc."
- **China** – Currently not selling since Caitlin Frost is no longer in team.

WEMEA

Thursday, January 27, 2022 3:25 PM

Africa Routings:

Clients looking to see South Africa, Botswana, and Tanzania need to know that a lot of their time in country will be wasted by overnight hotel stays.

-If clients are willing: **SUGGEST subbing Tanzania out for Kenya, it will be smoother.**

Egypt Regions

Areas that we cover: Hurghada, Luxor, Aswan, Cairo, Alexandria.

Popular areas we either no longer service or don't have fortified relations: Siwa, Sinai Peninsula, Sharm El Sheik, Marsa Alam

River Cruising:

We offer any of AmaWaterways European options. So Netherlands, Germany, Austria, Hungary, France, Portugal being the main countries. Their itineraries hit a few others, but those are the countries we sell land options for as well.

NMEA

'Tulip Time' Amsterdam 7N Roundtrip

Amsterdam, Hoorn, Delta, Middelburg, Ghent, Antwerp, Rotterdam, Kinderdijk, **Amsterdam**

'Enticing Douro' 7N Porto Roundtrip

Porto, Regua, Pinhao, Vega de Terron, Barca d'Alva, Pinhao, Entre-os-Rios, **Porto**

'Colors of Provence' 7N Lyon to Vivieres

Lyon, Villefranche-sur-Saone, Vienne, Tournon, Tarascon, Avignon, **Vivieres**

'Taste of Bordeaux' 7N Bordeaux Roundtrip

Bordeaux, Libourne, Blaye, Bourg, Pauillac, Cadillac, **Bordeaux**

Ireland

"We pretty much cover the entire island, but can't always promise a lot of excursions and hotels in the "Ancient East" as you might hear it called sometimes. There's an area South/Southeast of Dublin that's mostly small villages and less touristy which we don't cover, but sometimes clients with Irish heritage will ask about it"

France

- We **do not have product** in the cities of Marseille, Cannes, or Menton
-Nor do we offer self-drive in the French Riviera

England

- No accomodations in Cornwall

In England: **what we cover**

-London & day trips to the surrounding area (Canterbury, Dover, Brighton, Bath)

- Bath & The Cotswolds (most of the English countryside immediately to the West of London)
- Lake District (Northern England area near Scotland)

In Scotland:

We cover a lot more here, so it's easier to list what **we don't cover**:

- North Coast 500 (NC 500), a stretch of very remote highland areas in the Northwest
- Inner and Outer Hebrides islands

Ireland

- Private driver better for large groups – have a 16 seater van available

Portugal

- we do not have off the beaten path in Portugal. We basically just have the Algarve/Lisbon Area/Porto and Douro Valley area. We have hotels in a few other places but zero excursions
- we launched Portugal at Audley within the last 4 years, we pride ourselves in inspecting every little thing, so for now we have built up a really solid base in Lisbon/surrounding, Porto and Douro Valley, and the Algarve. We are working on adding more but we want to make sure that we dont expand too big too fast for the best possible experience

ESE

Thursday, January 27, 2022 3:25 PM

These are the river cruise trips we sell: AmaWaterways

ESE

'Magna on the Danube' 7N Budapest to Vilshofen

Budapest, Vienna, Bratislava, Vienna, Krems, Spitz, Linz, Passau, Grein, **Vilshofen**

2023 Magna on the Danube



AMA

Magna on...

'Romantic Danube' 7N Budapest to Vilshofen

Budapest, Bratislava, Vienna, Weissenkirchen, Linz, Passau, **Vilshofen**

2023 Romantic Danube



AMA

Romantic ...

'Captivating Rhine' 7N Amsterdam to Basel

Amsterdam, Cologne, Rudesheim, Ludwigshafen, Strasbourg, Breisach, **Basel**

2023 Captivating Rhine



AMA

Captivatin...

Have a client looking for an emailed itinerary? Per Taylor: so you can send them to the amawaterways itinerary if you want - amawaterways very much prefers not to book with clients direct so they make it pretty difficult. I think you can download a PDF though and send it. When they are ready I can quote them an itinerary based on dates, cost and cabin.

CANAL

Friday, October 29, 2021 2:27 PM

Chile versus Argentina Patagonia:

- Chile Patagonia is famous for Torres Del Paine National Park and the "W" trek
- This side of Patagonia is more set up for tourism (I.e. cute towns, hiking, fishing, horseback riding, vineyards, 4x4 vehicles etc.)

Vs.

- Argentina Patagonia is focused on glacier trekking. Perito Moreno Glacier
- Has small towns but not enough to see/keep clients interested for days
- More appealing for the independent, adventurous hiker

Really difficult to connect both sides of Patagonia by flights! Clients can see both by car but it's a 5 hour drive

Typical Routing

- Santiago, Torres Del Paine(3 days), Perito Moreno(1 day), Buenos Aires

We can send clients to Ushuaia if they are looking to add it on to their Patagonia trip. It offers pretty places to visit, but it is a port city for Antarctic boats.

-Getting there adds two domestic flights and usually isn't worth clients time or money

- **Peru:**

We can send clients to Nazca Lines, however they MUST book their own domestic flight there. There have been many plane crashes, which is why we do not recommend.

- **Q: Non USA Client Leads**

- A: Normally, the USO handles US and CAN clients, the UK handles clients from the Rest of the World. With the time zones, we have taken more South American clients as they are easier for the USO to handle. It means the clients need to pay in USD, but its easier for them so we keep the client in the USO if we can cover that destination If the client is in Africa/Asia, I'd suggest they were assigned to the UK.

- **USA** has to have at least 2 excursions and 5 nights accommodation or 1 excursion and a car hire. Must be able to have place for Audley to add value (i.e. hide our mark up)
 - Can't do: Route 66 (very easy to plan yourself), South (SC), Great Lakes, skiing
 - Can do: New England, California, National Parks, Hawaii
 - **New England** – hotels not cheap, "even travelodges will run at \$200 min a night and we don't work with them" -Jack Tydeman

- **Canada**

- Don't forget we CANNOT sell Canada to Canadians!
- Questions to ask:
 - Do you want self drive?
 - Cities?
 - Bears
- Niagra Falls
 - Cannot just do a trip for Niagra falls because there is not enough to do there, we can send people to a quaint town called Niagra by the Lake and do a day trip to the falls

- Train Info
 - [Canada Trains](#)

