

PROFILE

Full-stack web developer and project manager with expertise in designing, building, scaling, and maintaining large-scale web applications from the ground up. Thrives in a fast-paced work environment, with a background in co-founding and growing an online startup. Keen ability to bring together the technical, operational, and business perspectives to work with clients and company executives alike.

EDUCATION

Baylor University, Waco, TX - 4.0 GPA

B.B.A. Economics, Baylor Business Fellows

Arabic, Japanese Minors

May 2012

EXPERIENCE

Chief Technology Officer - First Centurion Group, inc.

September 2014 - present

Online product marketing company launching a workout product line and fitness ecosystem

- Built analytics dashboard to integrate with the company CRM to track revenue, advertising performance, and key operational metrics for company's \$21 million annual revenue stream
- Built payment processing plugin to expand CRM functionality, doubling average cart values
- Managed team of front end developers and a graphic designer in updating and developing new product offer websites and core business websites

Co-Founder/Chief Technology Officer - Vendevor, inc.

July 2012 - August 2014

All-in-one ecommerce platform to help small businesses easily begin monetizing their websites

- Built ecommerce shopping cart platform from the ground up, processing \$400k+ for over 9,000 stores. Co-raised \$490k in funding.
- Integrated third-party apps and APIs as well as custom iOS and Android apps
- Managed scalable cloud-based infrastructure on Amazon Web Services
- Worked with COO of TransFirst to become a certified Payment Service Provider (PSP)
- Pitched business plan at Baylor University's New Venture Competition, winning 1st out of 59 including Harvard, MIT, and others for a \$25,000 prize

Freelance Web Developer

Fall 2009 - June 2012

- Front-end web work and backend work including a Nascar fantasy site, lead generation platform, and a wedding RSVP tool
- Built a web/mobile device based Point-of-Sale system targeted at restaurants

Residential Technology Advisor - Baylor University

January 2009 - September 2009

- Provided technical support to students and faculty specializing in Mac OS X and linux

TECHNICAL SKILLS - Portfolio available at <http://austinbarnes.net>

- PHP/MySQL, CakePHP, Ruby on Rails
- Payment processing & ecommerce
- HTML5, CSS & SASS, Javascript & jQuery, Bootstrap
- Amazon Web Services (AWS)
- Linux server administration
- Analytics expertise in Google Analytics, Kissmetrics, CrazyEgg

ADDITIONAL

- Fluent in German. Intermediate proficiency in Japanese, Russian, and Arabic.
- 2012 Recipient of Baylor University's Robert E. Cook Award for excellence in economics
- Eagle Scout, 2004