

Arash Bazrafshan

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Highlights

Business Operations Management
Performance Management

Lean Six Sigma Green Belt
Root Cause Analysis

Trilingual (Spanish, Farsi)
Budgeting and Forecasting

Education

B.S. Mechanical Engineering

University of Wisconsin – Madison, May 2014

Experience

Senior Aerospace SSP

2019 – 2020

Business Unit Manager

Burbank, CA

- Managed 3 production supervisors and 50 operators – P&L accountability: Responsible for achieving safety, quality, variable cost, and throughput targets for aerospace exhaust BU generating \$42M in annual revenue
- Drove execution of SIOP strategy to meet company performance objectives and customer demand
- Led operation support teams in agenda for continuous improvement focused on cost reduction, process improvement and driving revenue growth; improved productivity of business unit by 8%
- Developed and cross-trained operations team on standard work instructions; implemented takt time accountability
- Extensive people management including recruitment, development, team building and performance management

Precision Castparts Corporation

2014 – 2019

Business Unit Manager

2018 – 2019; Valencia, CA

- Managed Boeing and Northrop Grumman BU's generating \$45M in annual revenue
- Responsible for development and execution of operational strategy to improve OTD, asset staffing optimization, monthly sales revenue forecasts, production insourcing and cost reduction
 - Achieved \$945K reduction in overall delinquency of business units
 - Managed the successful re-work and delivery of \$260K of RMA's for delinquent Boeing 787 program
- Constraint management via throughput reports, daily communication with process owners and stakeholders

Area Operations Manager

2017 – 2018; Valencia, CA

- Managed 6 production supervisors and 102 operators – P&L accountability: Responsible for achieving production KPI's and operations forecasting for departments processing \$82M in WIP annually
- Improved productivity by 12.7% - Quarterly throughput increased by \$5M; variable labor cost reduced by \$318K
- Orchestrated \$1.3M recovery of delinquent Boeing 787 program with cross-functional team conducting daily production milestone performance reviews, value stream mapping and 7 wastes analyses

Technical Sales Representative

2016 – 2017; Irvine, CA

- B2B field sales of titanium alloy products – Increased quarterly sales from \$3.6M to \$4.2M against \$2.6M budget
- Frequent coordination with production facilities and distribution centers to meet customer delivery needs, resolve order-specific issues, capture business and retain customer loyalty
- Daily management of sales pipeline and meticulous follow-up on open opportunities; monthly sales forecasting

Management Development Program

2014 – 2016; Various Locations

Production Supervisor

- Supervision of 29 machinists for aerospace fastener product line generating \$26M in annual revenue
- Improved productivity by 3.9% – Quarterly throughput increased by \$80K; variable labor cost reduced by \$20K

Continuous Improvement Engineer

- Restructured and managed 5S program; improved value-add time by 12% on Airbus A320 door assembly line
- Created/implemented design projects with cumulative annual savings of \$76K in scrap/rework cost reduction

Process Engineer/Project Manager

- Identified/directed machine layout change to improve asset-operator ratio for \$67K annual labor cost reduction
- Managed \$700K capital project – Responsible for cost justification, implementation oversight and asset staffing