

# Abbie M. Popa, Ph.D.

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## Experience

### Merck

Remote

Associate Director of Data Science

September 2021 - Present

- Led build by a team of business analysts and software engineers of a python-based web-app that replaced a cumbersome excel model used for market budget optimization of Merck's suite of oncology products, speeding time to value by 50%.
- Led design and implementation of a robust parallel processing engine for use by different web apps within the company, in one case decreasing runtime from over 6 hours to under 15 minutes per run.
- Built an internal interactive web-app that generates range forecasts based on Monte Carlo simulations for Merck's HPV and RSV product-lines. Users generated over 50 simulations and visited the app over 3,000 times during one cycle of long-range operations planning.

### App Annie

San Francisco, CA

Staff Data Scientist

April 2021 – August 2021

Senior Data Scientist

August 2019 – April 2021

- Developed machine learning models and led small team of data scientists and data engineers to enhance App Annie's core b2b product.
- Increased the accuracy of our core model in predicting extremely well-performing app launches, resulting in a significant decrease in customer support tickets ([Patent US-20220311834-A1](#)).
- Modeled user acquisition by apps across four paid and organic channels ([blog post](#)).
- Modeled likely causes of anomalous events in the Insights (formerly Data Stories) product ([blog post](#)).

### Cogitativo (healthcare consulting start-up)

Berkeley, CA

Data Science Intern

April 2019 – June 2019

- Identified non-recommended procedures from millions of records on AWS Redshift.
- Built a Tableau dashboard to visualize anomalous behavior of home healthcare providers.

### The Data Institute at the University of San Francisco

San Francisco, CA

Data Science Post Doctoral Fellow

August 2018 – July 2019

- Described nodes in brain networks of patients with schizophrenia and healthy controls using self-supervised machine learning (feature embeddings) resulting in a [Network Science publication \(video\)](#).
- Consulted on student intern projects with private sector companies on topics including computer vision, natural language processing, and smart-bidding.
- Managed projects resulting in two published IEEE COMPSAC proceedings using PySpark and SparkML to make predictions on EEG data ([pdf 1](#), [pdf 2](#)).

### University of California at Davis

Davis, CA

Ph.D. Researcher

September 2012 – June 2018

- Used mixed-effects linear modeling, k-means clustering, and ICA to interpret participants' behavior and brain activity resulting in 4 publications and 18 conference presentations ([google scholar](#)).
- Trained and mentored 6 junior research assistants and 7 volunteer interns.
- Member of the UC Davis Data Science Initiative.
- Founding member of the Davis Incubator Group, a student-run community for Ph.D. students interested in transitioning to data science careers.

## Technical Skills

Python | R | git | PostgreSQL | PySpark | scikit-learn | pandas | NumPy | Agile Development | Stakeholder Communication  
Avid proponent of open source, contributed to sklearn and pandas, focusing on updating existing code to the latest gold standards in python. Co-author on the [paper](#) behind the opensource package [multi-node2vec](#).

## Education

Ph.D., University of California at Davis, Neuroscience  
Honors Sc.B., Brown University, Cognitive Neuroscience