

# Anthony Bernard Cereno

*Web Developer*

Goal-oriented individual versed in greeting high-volume of customers and recommending merchandise based on individual requirements. Skilled at creating displays and promote higher sales, completing cash register transactions and maintaining accurate records of all transactions.

Hardworking and passionate job seeker with strong organizational skills eager to secure entry-level Web Developer position. Ready to help team achieve company goals.

## Contact

Address: Antipolo City, Philippines 1870

Phone: +639937675671

E-mail: [cereno.abc@gmail.com](mailto:cereno.abc@gmail.com)

## Web Page:

<https://abcereno.github.io/portfolio/>

## Skills

Sales goals

Sales Experience

WordPress

HTML 5

CSS 3

Javascript

Front-End Web Development

Web Design

Programming

Certifications

Driving with Troubleshooting

## Work History

*Sales 10-2022 Shopee, Marikina*

- Generated new sales leads to achieve and exceed monthly sales goals.
- Attended monthly sales meetings and quarterly sales training.
- Prepared merchandise for sales floor by pricing or tagging.
- Assessed customer needs and utilized suggestive selling techniques to drive sales.
- Contributed to event marketing, sales and brand promotion.
- Achieved or exceeded company-defined sales quotas.
- Provided positive first impressions to welcome existing, new, and potential customers.
- Answered customer questions about sizing, accessories, and merchandise care.

## Dough Master|Pizza Hut

*Lipa - February 2014 - June 2014*

- Passionate about learning and committed to continual improvement.
- Assisted with day-to-day operations, working efficiently and productively with all team members.
- Skilled at working independently and collaboratively in a team environment.
- Self-motivated, with a strong sense of personal responsibility.
- Demonstrated respect, friendliness and willingness to help wherever needed.

## Education:

*2011-06 to 2014-01*

Bachelor of Science in Mechanical Engineering

Polytechnic University of the Philippines – Sta.Mesa, Manila

*2022-12 to Current*

Full-Stack Web Developer

KodeGo - Online Bootcamp