

Hasnain Zahid

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Agronomist with 9+ years of experience assisting with and fulfilling organization staffing needs and requirements. A proven track record of using my excellent personal, communication and organization skills to lead and improve Agriculture Department, recruit excellent personnel, and improve department efficiencies. Team player with excellent communication skills, high quality of work, driven and highly self-motivated. Strong negotiating skills and business acumen and able to work independently.

Experience

JAN 2015 – MAR 2016

***Gardenia Horticulture & Landscaping services, Pakistan (Landscaping Supervisor)
Projects (Habib Bank Limited)***

Job responsibilities:

- Delegate tasks to trainees and assume responsibility for the correct completion of assignments.
- Provide technical landscape, horticultural maintenance, and installation training to trainees.
- Ensure safe use, cleanliness, and general maintenance of assigned landscape vehicle and equipment.
- Maintain positive relationships with customers.
- Complete daily paperwork and communicate with manager in a timely manner.
- Provide discipline and feedback to trainees according to the Landscape Handbook guidelines.
- Exhibit professional behavior and communication to trainees.
- Provide on-site instruction to crew members for landscape maintenance needs.
- Plant and/or maintain through activities such as mulching, fertilizing, watering, mowing, or pruning.
- Answer inquiries from potential customers regarding methods and materials.
- Train and supervise workers on tasks such as transplanting or pruning trees or shrubs, using equipment, or caring for turf.
- Daily Activity Report.
- Perform tasks such as cutting grass, planting flowers, pulling weeds, trimming edges, picking up trash, and watering plants.
- Drive crew members to different job sites.

MAR 2016 –JUL 2016

Swat Agro Chemical - SAC, Punjab, Pakistan (Territory Sales Officer)

Job responsibilities:

- Act as a point of contact for existing and potential customers within assigned territory
- Identify local business opportunities and challenges
- Report on regional sales results (weekly, monthly, quarterly and annually)
- Present our products and services to prospective customers
- Identify customer needs and recommend product solutions
- Work closely with salespeople and other internal teams to meet individual and group sales quotas
- Answer customer questions about features, pricing and additional services
- Cross-sell products, when appropriate
- Collaborate with sales representatives from different territories to share best practices and support a cohesive sales approach

Sep 2016 – Apr 2019

Pine landscaping Company (Landscaping supervisor)

Projects (Saudi Electricity – Residential Compound, Makkah Orphanage Village, Marriott Hotel – Jeddah, Core Beach Resort, Silver Sands Resort)

Job responsibilities:

- Daily Activity Report.
- Coordination with the shift to complete the daily tasks. Site observation report and its follow up.
- Train the employees about PPEs and its strictly implementation NCR and it's followed up
- Delegate tasks to trainees and assume responsibility for the correct completion of assignments.
- Provide technical landscape, horticultural maintenance, and installation training to trainees. Ensure safe use, cleanliness, and general maintenance of assigned landscape vehicle and equipment.
- Drive crew members to different job sites
- Maintenance of all indoor & outdoor plants.
- Perform tasks such as cutting grass, planting flowers, pulling weeds, trimming edges, picking up trash, and watering plants.

Apr 2019 – Jan 2024

Initial Saudi Group (Landscaping Engineer)

Projects (King Abdullah Economic City, Royal Commission Yanbu, Tabuk/Najran Airport, Arabian Homes, Durrat Riyadh City - Riyadh, Islamic Development Bank)

Job responsibilities:

- Plant and/or maintain through activities such as mulching, fertilizing, watering, mowing, or pruning. Answer inquiries from potential customers regarding methods and materials.
- Complete daily paperwork and communicate with manager in a timely manner.
- Perform tasks such as cutting grass, planting flowers, pulling weeds, trimming edges, picking up trash, and watering plants.
- Daily Activity Report.
- Monitoring Daily checklist.
- Maintenance of all indoor & outdoor plants.
- Provide discipline and feedback to trainees according to the Landscape Handbook guidelines.
- Exhibit professional behavior and communication to trainees.
- Making Daily Activity Report, incident Report.

Jan 2024 – Jul 2024

CIT Group Limited, Jeddah, Saudi Arabia (Landscaping supervisor / Coordinator

Ministry of Culture – Al Balad Project -

Job responsibilities:

- Perform tasks such as cutting grass, planting flowers, pulling weeds, trimming edges, picking up trash, and watering plants.
- Plant or maintain through activities such as mulching, fertilizing, watering, mowing, or pruning. Answer inquiries from potential customers regarding methods and materials.
- Monitoring Daily checklist
- Daily, Weekly, Monthly PPM
- Coordination with the shift to complete the daily tasks. Site observation report and its follow up.
- Train the employees about PPEs and its strictly implementation NCR and it's followed up
- Delegate tasks to trainees and assume responsibility for the correct completion of assignments.
- Provide technical landscape, horticultural maintenance, and installation training to trainees. Ensure safe use,

cleanliness, and general maintenance of assigned landscape vehicle and equipment.

- Maintain positive relationships with customers.
- Complete daily paperwork and communicate with manager in a timely manner.
- Provide discipline and feedback to trainees according to the Landscape Handbook guidelines. Exhibit professional behavior and communication to trainees.
- Provide on-site instruction to crew members for landscape maintenance needs.
- Train and supervise workers on tasks such as transplanting or pruning trees or shrubs, using equipment, or caring for turf.
- Drive crew members to different job sites

Jul 2024 – Present

PRO FM Jeddah, Saudi Arabia (Landscaping Supervisor)

Projects (Riyadh Bank, Intercontinental Hotel, City Walk, Benchmark Theater, Dana Mall)

Job responsibilities:

- Plant or maintain through activities such as mulching, fertilizing, watering, mowing, or pruning.
- Answer inquiries from potential customers regarding methods and materials.
- Train and supervise workers on tasks such as transplanting or pruning trees or shrubs, using equipment, or caring for turf.
- Making Daily Activity Report , incident Report
- Perform tasks such as cutting grass, planting flowers, pulling weeds, trimming edges, picking up trash, and watering plants.
- Coordination with the shift to complete the daily tasks.Site observation report and its follow up.
- Train the employees about PPEs and its strictly implementationNCR and it's followed up
- Delegate tasks to trainees and assume responsibility for the correct completion of assignments.
- Provide technical landscape, horticultural maintenance, and installation training to trainees. Ensure safe use, cleanliness, and general maintenance of assigned landscape vehicle and equipment.
- Maintenance of all indoor & outdoor plants using different techniques.
- Communicate with supplier for quotations.

Skills

- Leadership Skills
- Teamwork
- Microsoft Office
- Landscaping Maintenance
- Horticulture
- Agronomy
- Irrigation
- Communication
- Computer Skills

Languages

- English
- Arabic
- Urdu

Education

2010 - 2014

Bachelor of Science in Agriculture

PMAS-Arid Agriculture University, Rawalpindi, Punjab, Pakistan

3.17 GPA

Licenses & Certificates

- Standard Operating Procedure Writing Guide, eHACCP.org, Jun 2022
- ISO 9001:2015 - Quality Management System, Alison, August 2023
- Understanding PPE, BICSc, February 2024
- NPMA Rodenticide Stewardship, National Pest Management Association, June 2023
- Zika Virus and Integrated Vector Management, National Pest Management Association, June 2023
- NPMA-33 WDI Inspection Report, National Pest Management Association, June 2023