



1bn

Sum of sales

83M

Sum of store_nbr

8M

Sum of onpromotion

33

Count of family

Year

2013

2017

sales per year

194M!

Goal: 289M (-32.72%)

sales per quantity

257M!

Goal: 264M (-2.6%)

sales per day

22M✓

Goal: 21M (+5.48%)

sales per month

97M✓

Goal: 80M (+20.78%)

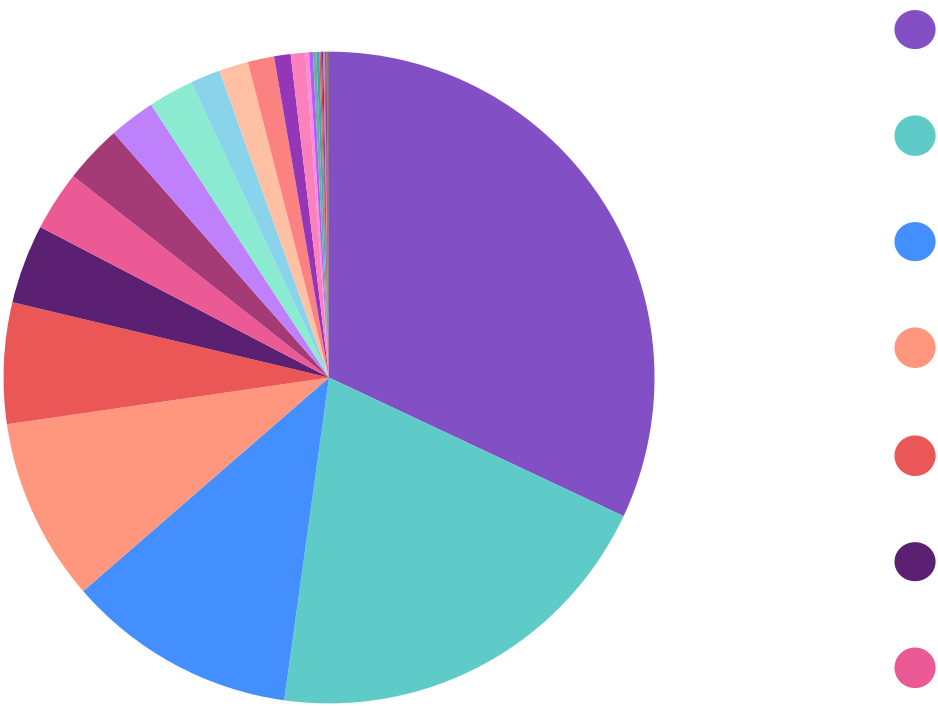
Sum of sales by Year and Month

Year	Month	Sum of sales
2013	Jan	15M
2013	Feb	12M
2013	Mar	18M
2013	Apr	14M
2013	May	16M
2013	Jun	13M
2013	Jul	17M
2013	Aug	15M
2013	Sep	14M
2013	Oct	16M
2013	Nov	13M
2013	Dec	15M
2014	Jan	16M
2014	Feb	14M
2014	Mar	19M
2014	Apr	15M
2014	May	17M
2014	Jun	14M
2014	Jul	18M
2014	Aug	16M
2014	Sep	15M
2014	Oct	17M
2014	Nov	14M
2014	Dec	16M
2015	Jan	17M
2015	Feb	15M
2015	Mar	20M
2015	Apr	16M
2015	May	18M
2015	Jun	15M
2015	Jul	19M
2015	Aug	17M
2015	Sep	16M
2015	Oct	18M
2015	Nov	15M
2015	Dec	17M
2016	Jan	18M
2016	Feb	16M
2016	Mar	21M
2016	Apr	17M
2016	May	19M
2016	Jun	16M
2016	Jul	20M
2016	Aug	18M
2016	Sep	17M
2016	Oct	19M
2016	Nov	16M
2016	Dec	18M
2017	Jan	19M
2017	Feb	17M
2017	Mar	22M
2017	Apr	18M
2017	May	20M
2017	Jun	17M
2017	Jul	21M
2017	Aug	19M
2017	Sep	18M
2017	Oct	20M
2017	Nov	17M
2017	Dec	19M

family	2013	2014	2015	2016	2017	Total
BOOKS	0	0	0	4119	2319	6438
BABY CARE	0	619	1529	5166	2737	10051
HOME APPLIANCES	9777	9141	9157	6533	6993	41601
HARDWARE	17534	22210	22402	23972	17352	103470
MAGAZINES	0	14946	48376	124029	79008	266359
SCHOOL AND OFFICE SUPPLIES	0	31985	43337	81216	112778	269316
BEAUTY	47372	55607	68725	99478	66711	337893
PET SUPPLIES	0	56990	62783	129993	106818	356584
LAWN AND GARDEN	51171	82655	91199	118599	201918	548842
Total	140418976	209474176	240880036	288654264	194217058	1073644505



pre_month by family



Count of store_nbr by Year



sales by Year

