

## STUDY CASE: Annual Income Prediction

A UK-based financial services company aims to develop a machine learning model to predict an individual's annual income. This model will be used to streamline loan application processes and offer personalised financial products. Click [here](#) for details about the dataset.

### Project Outline:

1. Data Collection: The company has gathered data from 1,548 individuals, including demographic information, employment details, and financial status.
2. Data Pre-processing:
  - Handle missing values, particularly in the Type\_Occupation column.
  - Convert categorical variables (e.g., GENDER, Car\_Owner) into numerical format using techniques like one-hot encoding.
  - Normalise numerical features such as Birthday\_count and Employed\_days.
3. Feature Engineering:
  - Create new features like 'Age' from Birthday\_count.
  - Develop a 'Financial\_Responsibility\_Score' based on Car\_Owner, Propert\_Owner, and Housing\_type.
  - Create new features (e.g., Income per Family Member =  $\text{Annual\_income} / \text{Family\_Members}$ ).
  - Convert Type\_Income into binary categories (example: "Stable" vs. "Unstable" income).
4. Model Development:
  - Use Spark ML's Linear Regression or Random Forest Regression algorithms.
  - Split the data into training and testing sets.
  - Train the model using the input variables to predict Annual\_income.
5. Model Evaluation:
  - Use metrics such as Mean Squared Error (MSE) and R-squared to assess model performance.
  - Employ cross-validation to ensure model robustness.
6. Hyperparameter Tuning:
  - Utilise Spark ML's ParamGridBuilder and CrossValidator for hyperparameter optimisation.