

## MOH. IRFAN SUBEKTI

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South Jakarta, Indonesia.



### Objective

Experienced in a field of sales that is in pursue of a quality career and seeking for a challenging job environment where skills and potentials can be utilized for a greater cause.



### Experience

#### PT Visual Unilumin Mandiri

2020 - 2021

Sales Consultant

Sell the company's products or services, approaching potential buyers, offering advice, recommending products, explaining user instructions, handling customer complaints. Meeting new clients, and managing good relationships with the clients to maintain future sales.

#### PT Sarana Elektrindo Utama - Bang & Olufsen

2019 - 2020

Sales Associate

Sales Associate in one of the oldest European High End Audio brand, focusing on selling portable speaker, headphones, earphones and the newest technology True Wireless Earphones.

#### PT Orion Kreatif Elektronik - Soundwave

2018 - 2019

Sales Associate

Sales Associate focusing on selling audiophile grade audio tools such as speakers, headphone and high end digital audio player.

#### PT Urban Retail Internasional - Urbanlife

2018 - 2018

Sales Associate

Sales Associate in retail focusing on selling portable audio tools such as bluetooth speakers, earphone, headphones and gadget related accesories.



### Skills

Sales: Experienced in retail sales and online sales. Digging customer needs and managing social media promotion for better sales.

Guitar Playing: Experienced in performing infront of people and huge crowds. Able to accompany people singing and can learn and play new songs by ears.

Audio Review: Expert in differentiating sound in earphones, headphones and earbuds. Able to describe and reccomend people base on their need and budget for their audio needs.

Content Creator: I create videos on my audio review. I put some of it on my youtube channel.

Barista: Love coffee, appreciate coffee. Able to operate coffee machine and open to learn new things about coffee.



### Language

English: Active speaking and writing

Indonesia: Daily Language



### Achievements & Awards

10K Finisher in Mandiri Tjanting Run 2017

Achieving high target sales in one month (December 2019)



### Activities

Jogging: 3-4 times a day. around 2 miles per day or 3,2 km in about 25-30 minutes.

**PT Alona Indonesia Raya - Alona Gadget**

*2017 - 2018*

Online sales marketer

Distributing gadget related products through online marketing campagne such as social media.

**PT Moment Global International - Moment**

*2016 - 2017*

Sales Associate

Selling health product through multi level system.

**PT Melilea Internasional Indonesia - Melilea**

*2015 - 2016*

Sales Associate

Selling health products through multi level system.

**PT Trans Coffee - Coffee Bean and Tea Leaf**

*2014 - 2015*

Barista

In charge of making coffe, taking care of the counter and assist the customer and create good vibes with the customers.

**Rumah Singgah Melodi**

*2013 - 2014*

Guitar Teacher / Wedding Musician

Teaching kids guitar at the weekdays and become wedding musician at the weekend.

*2012 - 2013*

Private Guitar Instructor

Teaching begginers playing guitar through popular music.

**PT Vacances Service Indonesia - ClubMed Group Bintan**

*2011 - 2012*

Island Crew

Work with the island team to create a comfort and safe envirointment for the customer and their families.

Guitar Playing: I recorded my guitar playing and mix match my videos with the smartphone video editing apps and post it on my instagram accounts.

Podcast Listening: I Listen to podcast on spotify and google podcast. I love to hear about people's story from their conversation.

Audio Review: I love to make audio review. I post some of my audio review in a form of videos and I Posted it on my youtube chanel.

**Education**

*2005 - 2008*

Madani Senior Highschool

**Institut Musik Daiya Indonesia**

*2009 - 2013*

Music Performance