

# JALALUDIN



# CURRICULUM VITAE

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## 1. PERSONAL DETAILS

- **Name** : JALALUDIN
- **Religion** : MOSLEM
- **Sex** : Male
- **Marital Status** : Married
- **Place and Date of Birth** : Jakarta, March 10, 1969
- **Nationality** : Indonesia
- **Home Address** : Jl. Siput Raya 110, RT 004/009  
Kel Kayuringinjaya, Kec. Bekasi Selatan Bekasi 17144
- **Mobile Phone** : 08111191488
- **E-mail** : [jallas1488@gmail.com](mailto:jallas1488@gmail.com)
- **Drive license** : A & C

## 2. EDUCATION

### FORMAL

- **University at Universitas dwi Tunggal Jakarta Diploma Tiga (D-III)**  
Teknik Elektro JAKARTA, 2003
- **Senior High School at SMA Negri 14 JAKARTA, 1988**
- **Junior High School at SMP Negri 20 JAKARTA, 1985**
- **Elementary School at SD Negri Kebon Pala 07 JAKARTA, 1982**

### INFORMAL

- **Certificate Wakil Pialang Berjangka, Bappebti 2015**
- **Certificate of Basic Derivatives Knowledge, Monex education 2010**
- **Certificate of Completion Candlestick Profits Strategies Course J-Club [www.IDX-Investors.com](http://www.IDX-Investors.com) Jakarta, April 2009**
- **Risk Management Training, Pt Panasonic Gobel Indonesia, December 2004**
- **Certificate for Education and Training of Sales Report Analysis, Matsushita Gobel Education Foundation Jakarta, August 2002**

### 3. EXPERIENCES

#### A. Agustus 2019 – Now

**PT TOPGROWTH FUTURES**  
**Sahid Sudirman Center Lt 40 Jakarta**

**Position : Associate Business Manager**

#### B. NOVEMBER 2008 – JULI 2018

**PT MONEX INVSTINDO FUTURES**

**Position : Financial Manager**

#### **JOB DESCRIPTION:**

1. Monitor and analyze of market movement, Forex (main and cross currency), Commodity ( Oil & Gold ) CFD and Index Hangseng, Nikkei 225, Kospi and make trade development Planning with study Analyze Technical & Fundamental strategy
2. Mantain and motivator team marketing Financial consultant
3. Maintain and up date the database of business partners
4. Responsible for monitoring and controlling Trading our client, day trade or long term trading

#### **ACHIEVEMENT:**

- Get and mantain many client with margin up \$ 500.000,-

#### B. JANUARY 2007 – NOVEMBER 2008

**PT KONTAK PERKASA FUTURES ( Member of The Jakarta Futures Exchange and The Indonesian Derivatives Clearing House ).**

**Position : Account Executive**

#### **JOB DESCRIPTION:**

- Monitor and analyze of market movement, index specially Hangseng & Nikkei 225 and make trade development Planning with study Analyze Technical & Fundamental strategy
- Maintain and up date the database of business partners
- Responsible for monitoring and controlling Trading our client, day trade or long term trading

#### **ACHIEVEMENT:**

- Get and mantain the client with margin up \$ 400.000,-

## **C. 1991 – 2006**

### **PT Panasonic Gobel Indonesia Great Jakarta**

#### **Position : Electronic Sales Supervisor/ Ka Penjualan Jakarta Area**

#### **JOB DESCRIPTION:**

- 1. Take Business Plan / Sales Target for Jakarta South Area on 2003 until 2006**
- 2. Break Down Sales Target to Salesman which there are four person according to Area capability**
- 3. Mapping Area to find Potensial dealers and Maintaining inventory for electronic products which contains of Home App ( WATER PUMP, AC Split, AC Window, Refrigerator, Washing Machine ) & Audio Visual ( Radio, mini Compo, VCD,DVD, Television ) for sales on South Jkt Area**
- 4. Analyzing Market (Market Size, Competitor Movement ) and develop Sales Strategy based on Salesman capability/Area/dealer**
- 5. Make a Strategy for fight to competitors, sales analyst and achievement target**
- 6. Implementing Marketing Event(in shop fair, exhibition, promotion) each Area Salesman on every opportunity**
- 7. To report all the cycle plan & activities to sales manager and Head Office weekly & monthly**
- 8. Motivator Team**

#### **ACHIEVEMENT:**

- Get to Sales Result Versus Business Plan year 2005 reached 110 %**
- Made new record for Iron sales on October 2004 from business plan 9.000unit Quantity get 21.000 unit all model (234%)**
- Succeeded to made Pana Family success to reach target in 6 months and get prize tour to New Zealand.**
- Made new record for Water Pump sales in Sept 2004 for 21.000 unit all model sold**
- Get reward as the best Salesman for Fan & Ventilating Fan sales and get reward tour with Star Cruise ship to Singapore, Thailand and Malaysia along with all best dealers in Indonesia**

## Sertifikat & Pelatihan Perdagangan Berjangka



## Sertifikat Wakil Pialang Berjangka

