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| **test2 organization -Ethiopia**  **Financial Proposal For**  **test Networking2**  test-reference-number-xxx-xxx2  Option -1  (Shorter Delivery Period) |
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**UT Solutions PLC**

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**Date: test date 2**

**Our Ref. No. test-our-ref-no-xxx-xx2**

**Date: -test date 2**

**To: test2 organization -Ethiopia**

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| --- | --- | --- | --- | --- | --- |
| **No.** | **Part No.** | **Description** | **Quantity** | **Unit Price** | **Total Price** |
| **1** | **1-xx-xxx-1** | **this product is product 1 for this test** | **23** | 185.856 | 4274.688 |
| **2** | **2-xx-xxx-2** | **this is a mock item for test 2** | **12** | 163.84 | 1966.08 |
|  |  |  |  | **Total** | **28** |

**Replacement Offer (Optional)**

**↑ Replacement Product for Wireless Access Point**

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| **No.** | **Part No.** | **Description** | **Quantity** | **Unit Price** | **Total Price** |
| **2.0** | **AIR-AP2802I-E-K9** | **802.11ac W2 AP w/CA; 4x4:3; Int Ant; 2xGbE E** | **10** | 1 | 1 |
| 2.0.1 | CON-SSSNT-ARAPIEK9 | SOLN SUPP 8X5XNBD, 802.11ac W2 AP w/CA 4x4 3 Int Ant 2xGb | 10 | 1 | 1 |
| 2.1 | AIR-AP-T-RAIL-R | Ceiling Grid Clip for Aironet APs - Recessed Mount (Default) | 10 | 0.00 | 0.00 |
| 2.2 | AIR-AP-BRACKET-1 | 802.11 AP Low Profile Mounting Bracket (Default) | 10 | 0.00 | 0.00 |
| 2.3 | SW2802-CAPWAP-K9 | Cisco Aironet 2800 Series CAPWAP Software Image | 10 | 0.00 | 0.00 |
| 2.4 | AIR2800-DNA-OPTOUT | CISCO DNA SUBSCRIPTION OPTOUT for AIR2800 | 10 | 0.00 | 0.00 |

* ***Please add 15% VAT***
* ***Price is valid for 45 days***
* ***All price is in Ethiopian Birr***
* ***Delivery will be within 45 days after PO, advance and bank foreign currency approval or if WHO transfers funds to our supplier in Dubai.***
* ***Payment Term 50% advance and remaining amount after delivery.***
* ***Installation is NOT part of this Quote***
* ***If there is discrepancy in price calculation the unit price will prevail***

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| **Notes to Option -1** |
| * **Wireless Access Point you requested AIR-CAP2702I-E-K9 is on End of Sales (EOL) since 30 April 2019 with End of Support (EOS) 30 April 2024. Therefore, Cisco only offer to sell factory remanufactured edition of the product AIR-CAP2702I-E-K9-RF** * **Price for the replacement product AIR-CAP2702I-E-K9 is also quoted in this offer as optional in case you decide to replace the original requirement considering EOL and EOS** |