

Active Incentive Program Summary

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Model Year 2022 Cars & Trucks

Model	Special Captive Lease (See Bulletin for Details and Compatibility)	Captive Lease Cash/ HFS Lease Loyalty (See Bulletin for Details and Compatibility)	Dealer/Finance/Custom er Cash (See Bulletin for Details and Compatibility)	Special Captive APR (See Bulletin for additional tiers and rates)
2022 Civic 05/03/2022- 07/05/2022	HP-07F Tiers 1-8 MF: .00178 (Exclude Si)	AND HP-29F \$750 HFS Lease Loyalty (Exclude Si)	N/A	OR HP-06F Tiers 1-3 2.9% (24-48 mos.) / 3.9% (49-60 mos.) / 4.9% (61-72 mos.) Tier 4-8 3.9% (24-60 mos.) / 4.9% (61-72 mos.) (Exclude Si)
2022 Accord Gas 05/03/2022- 07/05/2022	HP-09F Tiers 1-8 MF: .00172	AND HP-29F \$750 HFS Lease Loyalty	N/A	OR HP-08F Tiers 1-3 2.9% (24-48 mos.) / 3.9% (49-60 mos.) / 4.9% (61-72 mos.) Tier 4-8 3.9% (24-60 mos.) / 4.9% (61-72 mos.)
2022 Accord Hybrid 05/03/2022- 07/05/2022	HP-11F Tiers 1-8 MF: .00172	AND HP-29F \$750 HFS Lease Loyalty	N/A	OR HP-10F Tiers 1-3 2.9% (24-48 mos.) / 3.9% (49-60 mos.) / 4.9% (61-72 mos.) Tier 4-8 3.9% (24-60 mos.) / 4.9% (61-72 mos.)
2022 Insight 05/03/2022- 07/05/2022	N/A	HP-29F \$750 HFS Lease Loyalty	N/A	OR HP-12F Tiers 1-3 2.9% (24-48 mos.) / 3.9% (49-60 mos.) / 4.9% (61-72 mos.) Tier 4-8 3.9% (24-60 mos.) / 4.9% (61-72 mos.)
2022 HR-V 05/03/2022- 07/05/2022	HP-14F Tiers 1-8 MF: .00156	AND HP-29F \$750 HFS Lease Loyalty	N/A	OR HP-13F Tiers 1-3 2.9% (24-48 mos.) / 3.9% (49-60 mos.) / 4.9% (61-72 mos.) Tier 4-8 3.9% (24-60 mos.) / 4.9% (61-72 mos.)
2022 CR-V Gas 05/03/2022- 07/05/2022	HP-16F Tiers 1-8 MF: .00174	AND HP-29F \$750 HFS Lease Loyalty	N/A	OR HP-15F Tiers 1-3 2.9% (24-48 mos.) / 3.9% (49-60 mos.) / 4.9% (61-72 mos.) Tier 4-8 3.9% (24-60 mos.) / 4.9% (61-72 mos.)
2022 CR-V Hybrid 05/03/2022- 07/05/2022	HP-18F Tiers 1-8 MF: .00174	AND HP-29F \$750 HFS Lease Loyalty	N/A	OR HP-17F Tiers 1-3 2.9% (24-48 mos.) / 3.9% (49-60 mos.) / 4.9% (61-72 mos.) Tier 4-8 3.9% (24-60 mos.) / 4.9% (61-72 mos.)
2022 Passport 05/03/2022- 07/05/2022	HP-20F Tiers 1-8 MF: .00180	AND HP-29F \$750 HFS Lease Loyalty	N/A	OR HP-19F Tiers 1-3 1.9% (24-48 mos.) / 2.9% (49-60 mos.) / 3.9% (61-72 mos.) Tier 4-8 2.9% (24-60 mos.) / 3.9% (61-72 mos.)
2022 Pilot 05/03/2022- 07/05/2022	HP-22F Tiers 1-8 MF: .00120	AND HP-23F \$500 Captive Lease Cash AND HP-29F \$750 HFS Lease Loyalty	AND HP-24F \$1,000 Loyalty	AND HP-21F Tiers 1-3 1.9% (24-48 mos.) / 2.9% (49-60 mos.) / 3.9% (61-72 mos.) Tier 4-8 2.9% (24-60 mos.) / 3.9% (61-72 mos.)
2022 Odyssey 05/03/2022- 07/05/2022	HP-26F Tiers 1-8 MF: .00140	AND HP-29F \$750 HFS Lease Loyalty	N/A	OR HP-25F Tiers 1-3 2.9% (24-48 mos.) / 3.9% (49-60 mos.) / 4.9% (61-72 mos.) Tier 4-8 3.9% (24-60 mos.) / 4.9% (61-72 mos.)
2022 Ridgeline 05/03/2022- 07/05/2022	HP-28F Tiers 1-8 MF: .00180	AND HP-29F \$750 HFS Lease Loyalty	N/A	OR HP-27F Tiers 1-3 2.9% (24-48 mos.) / 3.9% (49-60 mos.) / 4.9% (61-72 mos.) Tier 4-8 3.9% (24-60 mos.) / 4.9% (61-72 mos.)

Other Programs

4/1/2022 - 4/3/2023	HP-02F "Honda Military Appreciation Offer" provides select and eligible U.S. Military personnel, their spouse, and Gold Star family members \$500 toward any new 2022 or newer Honda automobile when financed or leased through Honda Financial Services (HFS).
4/1/2022 - 4/3/2023	HP-03F "Honda College Graduate Cash" provides select eligible graduates \$500 toward any new and untitled 2022 or newer Honda automobile when financed or leased through Honda Financial Services (HFS).
Regions (Residency Based)	
Region A Lease States - AZ, CA, CT, CO, DE, FL, IA, IL, IN, KY, MA, ME, MI, MN, MT, ND, NE, NH, NJ, NM, NV, NY, OH, PA, RI, SD, UT, VT, WI Region B Lease States - AK, AL, AR, D.C., GA, HI, ID, KS, LA, MD, MO, MS, NC, OK, OR, SC, TN, TX, VA, WA, WV, WY Region A APR States - AZ, CA, CT, CO, DE, FL, IA, IL, IN, KY, MA, ME, MI, MN, MT, ND, NE, NH, NJ, NV, NY, OH, PA, RI, SD, UT, VT, WI Region B APR States - AK, AL, AR, D.C., GA, HI, ID, IL, KS, LA, MD, MO, MS, NC, NM, OK, OR, SC, TN, TX, VA, WA, WV, WY	
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