



# TRAVEL ADVISOR AGREEMENT

Zago Tours Ltd  
Registered Office: 73 Shelton Street  
United Kingdom  
Email: partnerships@zagotours.com  
Phone: +44 2076605116

[Partner Name]  
Address:  
Email:  
("advisor")  
Collectively referred to as "the advisor."

## 1. Role & Scope

- 1.1 The Advisor is an independent travel advisor who introduces travelers to Zago Tours for the purpose of booking travel experiences.
- 1.2 The Advisor operates as an independent contractor and is not an employee, agent, partner, or legal representative of Zago.
- 1.3 The Advisor has no authority to bind Zago contractually, alter pricing, or make guarantees beyond those expressly provided by Zago.

## 2. Booking & Revenue Structure

- 2.1 Zago earns a platform/service fee equal to 15% of the total trip value for each confirmed booking.
- 2.2 This platform/service fee constitutes Zago's gross booking revenue for commission calculation purposes.

## 3. Advisor Compensation

- 3.1 The Advisor shall earn a commission equal to 20% of Zago's gross booking revenue for each booking directly facilitated by the Advisor.
- 3.2 Commissions are payable only after Zago has received full payment from the traveler or booking party.
- 3.3 Commissions shall be calculated and paid monthly via Stripe, direct bank transfer, or Wise.
- 3.4 This commission structure applies during Zago's initial operating period and may be reviewed or adjusted annually at Zago's discretion.

## 4. Cancellations, Refunds & Adjustments

- 4.1 If a booking is cancelled or refunded, any corresponding commission shall be adjusted or reversed accordingly.
- 4.2 Zago reserves the right to offset future commissions to account for refunds or chargebacks.

## 5. Independent Contractor Status

- 5.1 The Advisor is solely responsible for all taxes, insurance, licenses, and regulatory compliance arising from commissions earned.
- 5.2 Nothing in this Agreement shall be construed as creating an employment relationship.

## 6. Confidentiality & Conduct

6.1 The Advisor agrees not to disclose any confidential or proprietary information relating to Zago, its partners, pricing, or operations.

6.2 The Advisor agrees to act professionally, ethically, and in good faith when representing Zago to travelers.

## 7. Termination

7.1 Either Party may terminate this Agreement with thirty (30) days' written notice.

7.2 Zago may terminate immediately in the event of misconduct, misrepresentation, or breach of terms.

7.3 Upon termination, the Advisor shall be entitled only to commissions earned on completed bookings prior to the termination date.

## 8. Governing Law

This Agreement shall be governed by and construed in accordance with the laws of England and Wales.

## 9. Entire Agreement

This Agreement constitutes the entire understanding between the Parties and supersedes all prior discussions or agreements relating to advisor compensation and bookings.

Sincerely,

Akinsola Esther

11/9/2025

Head of Partnership

Name:

Date:

Title:

