

# Kmrs

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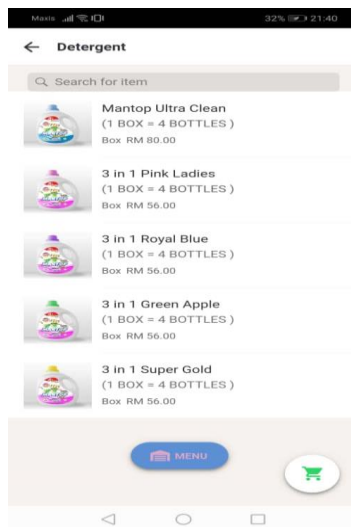
## Part 1 To do List:

- add our agent/dropship a new field. something called 'state' as we have agents from different state in country. i know i can add the field from the krms backend, on setting > registration customer field > i can add extra field from there but the thing is the extra field will have no function. i need a function when customer registration and make purchases from apps, we can filter the sales purchases based on that state field. i mean, sales and purchase report.
- it will be 3 filter, 1) state - will display how many units (item) was purchased and display the total sales. 2) customer - will display individual sales and every item sales. 3) item - will display each item that how many items that were sold. on report also will display individual who makes highest sales for daily and monthly

add our agent/dropship a new field on registration and that field will be used to pull the report sales. that new field is 'state' as we have agents from different state in country. i know that we can add new field on backend menu but as i don't know is how to pull the data based on states .so in reporting, we can filter report based on 1) STATE 2) ITEM. it's important to filter because for each state we have to p4y for royalty

- so, for reporting filter, as we select from each state, we can also filter (each) item sold, or total item sold and total sales amount for (each) item, or total sales for every item, filter also for date, be it monthly (starting 1st), or sales on certain date, note that this custom code is only for backend report customization

## Part 2 To do List:



THIS IS PRODUCT LISTED IN APP. THIS APP WILL BE USE BY AGENT / STOCKIST AS OUR CUSTOMER TO MAKE PURCHASE. WE WILL MANUALLY REGISTER CUSTOMER DETAIL IN OUR KRMS BACKEND.

**1) ADD EXTRA FIELD FOR REGISTRATION: STATE AND AGENT CODE – STATE IS IMPORTANT TO FILTER SALES REPORT BASED ON STATE REGION. DISPLAY AGENT CODE INSTEAD OF USING NAMES.**

**2) IN SALES REPORT, ADMIN AND MERCHANT CAN VIEW REPORT BASED ON FILTER BY**

- A) STATE – KL, SELANGOR, TERENGGANU,
  - B) BY CUSTOMER
  - C) BY ITEM
- (CAN SORTING HIGHEST / LOWEST SALES FOR ALL)

### EXAMPLE REPORT VIEW FOR STATE

SELECT STATE ->> DISPLAY SALES ITEM (QUANTITY) ->> DISPLAY TOTAL AMOUNT

(EXAMPLE A1)

| STATE          | ITEM             | QTY (BOX) | SUB (RM) |
|----------------|------------------|-----------|----------|
| SELANGOR       | ULTRA CLEAN      | 800       | 16,000   |
|                | 3IN1 PINK LADIES | 1000      | 14,000   |
|                | 3IN1 ROYAL BLUE  | 1000      | 14,000   |
|                | 3IN1 GREEN APPLE | 1000      | 14,000   |
|                | 3IN1 SUPER GOLD  | 1000      | 14,000   |
| TOTAL PAYMENT: |                  |           | 72 ,000  |

FOR AGENT – CAN SELECT INDIVIDUAL OR ALL AGENT IN THAT STATE AND DISPLAY THE DETAIL SALES.

SELECT STATE ->SELECT INDIVIDUAL/ALL CUSTOMER->SELECT DATE->

| STATE          | AGEN   | ITEM             | QTY | SUB (RM) |
|----------------|--------|------------------|-----|----------|
| KELANTAN       | KEL001 | ULTRA CLEAN      | 30  | 600      |
|                |        | 3IN1 PINK LADIES | 70  | 980      |
|                |        | 3IN1 ROYAL BLUE  | 60  | 840      |
|                |        | 3IN1 GREEN APPLE | 50  | 700      |
|                |        | 3IN1 SUPER GOLD  | 55  | 770      |
| TOTAL PAYMENT: |        |                  |     | 3,890    |

ADD ROYALTY AGENCY ->DEFINE ROYALTY AMOUNT FOR EACH ITEM

**3) ROYALTY – FOR EACH STATE THERE WILL BE A ROYALTY PAYMENT. WE NEED TO DEFINE AMOUNT FOR EACH ITEM AS A ROYALTY PAYMENT.**

DEFINE AMOUNT FOR EACH ITEM

| ITEM             | ROYALTY (RM PER BOX) |
|------------------|----------------------|
| ULTRA CLEAN      | 4                    |
| 3IN1 PINK LADIES | 2                    |
| 3IN1 ROYAL BLUE  | 2                    |
| 3IN1 GREEN APPLE | 2                    |
| 3IN1 SUPER GOLD  | 2                    |

BASED ON EXAMPLE (A1), WHEN SELECT DATE OF 1-30, ULTRA CLEAN (800 BOX X RM4)

3IN1 (4000 BOX X 2) AND WE WILL GET THE AMOUNT OF ROYALTY PAYMENT WHICH IS 3200+8000 = RM 11,200 THAT WE NEED TO PAY FOR STATE ROYALTY.

FOR ALL FILTER BY STATE, BY AGENT(CUSTOMER) , BY ITEM , CAN HAVE THE OPTION FOR SORTING BY HIGHEST / LOWEST SALES .