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## Scaling from 1 to million customers on AWS

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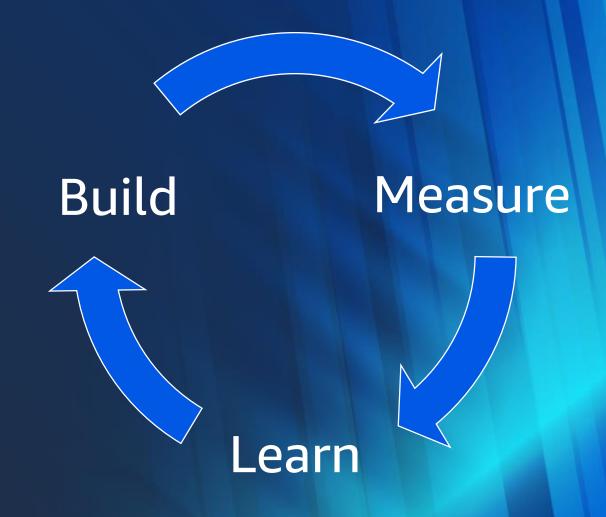
There is no compression algorithm for experience.

Andy Jassy CEO, AWS



## An approach to scaling...

- 1-way door and 2-way door decisions
- Build Measure Learn
- Avoid undifferenced heavy lifting





## Scaling to 100+ customers



## Scaling to 100+ customers: Build

#### **Development**

- Scope
- Application stack
- Loosely coupled components
- Application performance metrics

#### Deployment

- Infrastructure sizing
- Infrastructure monitoring
- Repeatability in deployment



## Scaling to 100+ customers: Measure









Reference Architecture



## Scaling to 100+ customers: Measure (dive deep)





### **Scaling to 100+ customers: Learn**

#### **Performance**

- Latency
- Spiky workloads
- Unoptimized and read only queries

#### **Availability**

- Single point of failures
- Only one of three availability zones used

#### Cost

Explore cost optimization options

#### Security

- No identity context within the application
- Application open to Layer 7 attacks

#### **Development**

- Application development is taking too long
- Manual release management

#### **Positives**

- Quick proof-of-concept
- Customer feedback



## Scaling to 100+ customers: Best Practices check

#### AWS Well-Architected Framework





## Scaling to 10000+ customers



## Scaling to 10000+ customers: Build

#### Scaling development

- Accelerate coding
- Automate release management
- Stateless application

#### **Performance improvements**

- Object storage and CDN
- Auto scale horizontally
- Use cache to offload database
- Database read replica

#### **Security improvements**

- Customer identity management
- Web Application Firewall

#### **Availability improvements**

• Use multiple availability zones

#### **Cost improvements**

Explore cost optimization

#### **Well-Architected report**

Remediate the risks



## **Scaling development**

#### **Build applications faster**

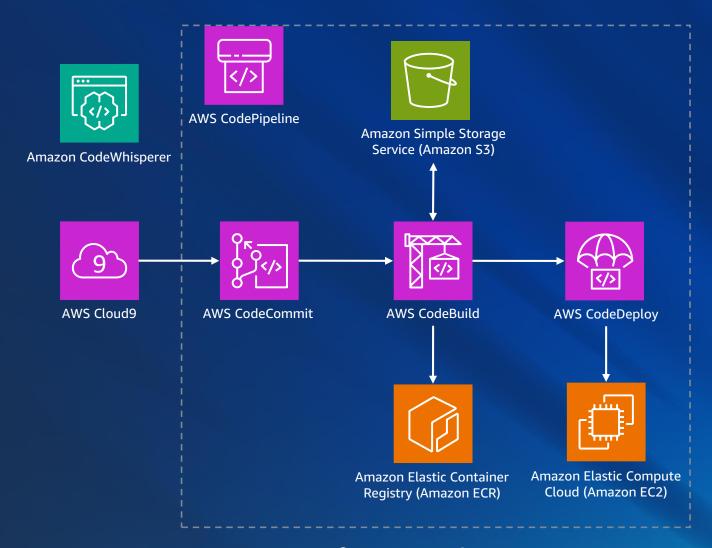
• Al coding companion accelerated development

#### CI/CD pipeline

- Cloud based IDE to scale development efforts
- Automated build on code commit
- Build image and push to Amazon ECR
- Deploy build to Amazon EC2
- Artifact stored in Amazon S3



Workshop: Introduction to AWS Code Family

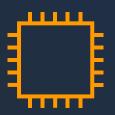


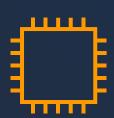
#### Reference Architecture

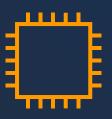


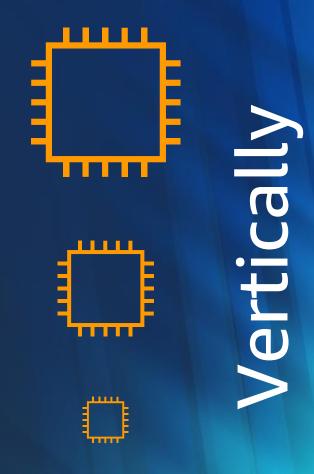
## **Scaling compute**

## Horizontally



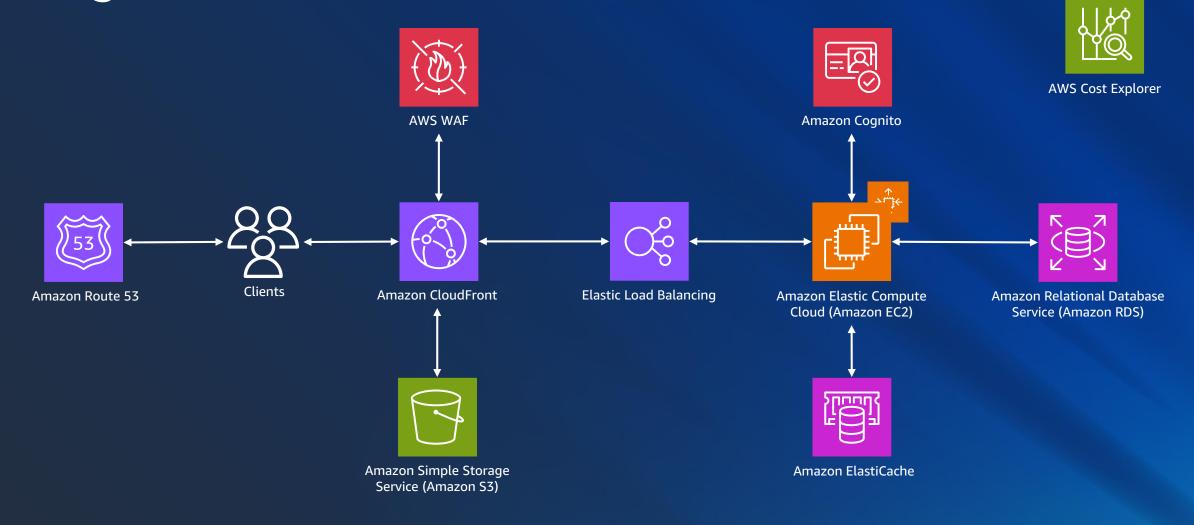








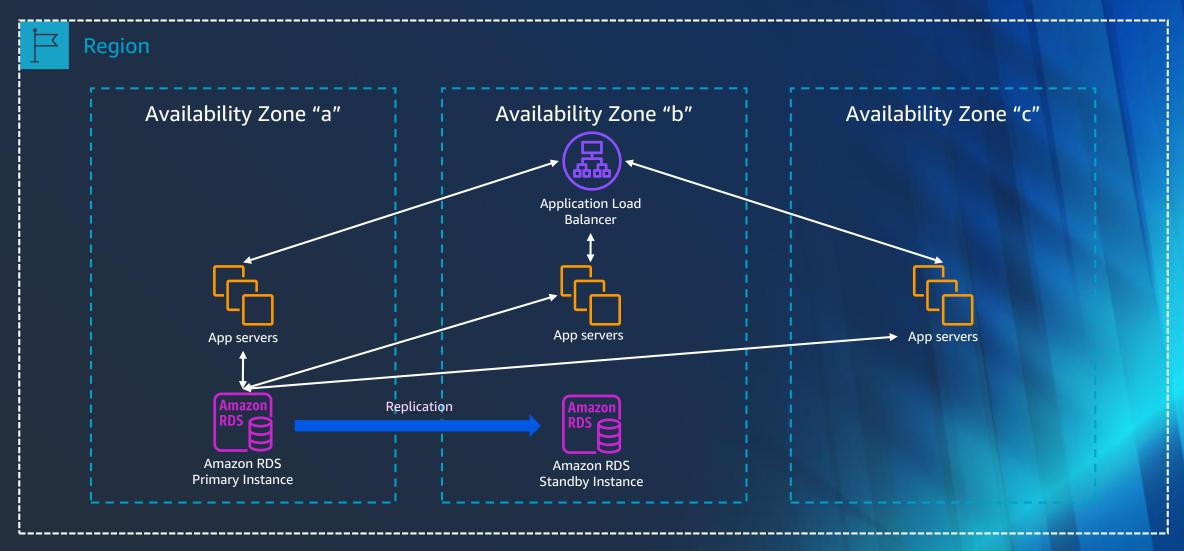
### Scaling to 10000+ customers: Measure



Reference Architecture

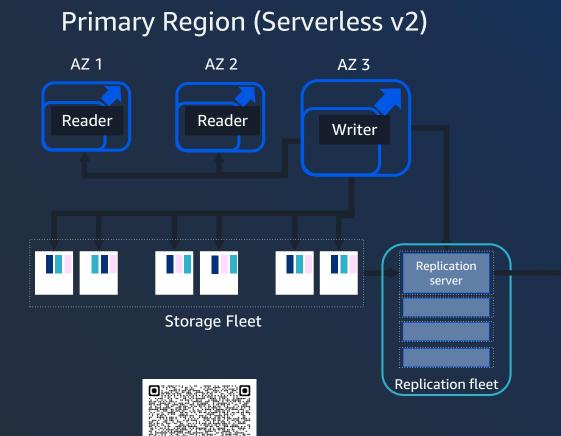


## Scaling to 10000+ customers: Measure (dive deep)

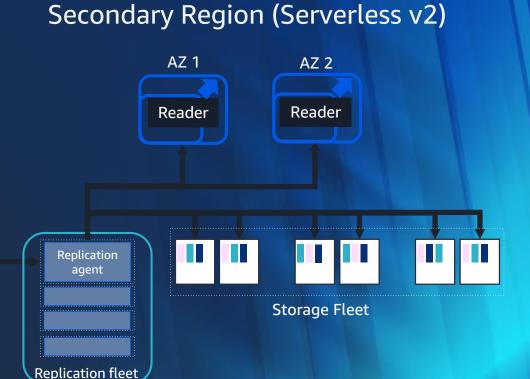




### **Aurora Global Database & Aurora Serverless v2**



Blog : Evaluate Amazon Aurora Serverless v2





## Scaling to 10000+ customers: Learn

#### **Access patterns**

- Interact beyond web interface
- Repeated joins and database access patterns

#### **Operational issues**

- Undifferentiated heavy lifting
- Release management related concerns
- Multi-region disaster recovery



## Scaling to 10000+ customers: Best practices check

#### AWS Well-Architected Framework





## Scaling to 1M+ customers



## Scaling to 1M+ customers: Build

#### Design

- Managed API service
- Muti-region disaster recovery strategy
- Purpose-built database

#### **Well-Architected report**

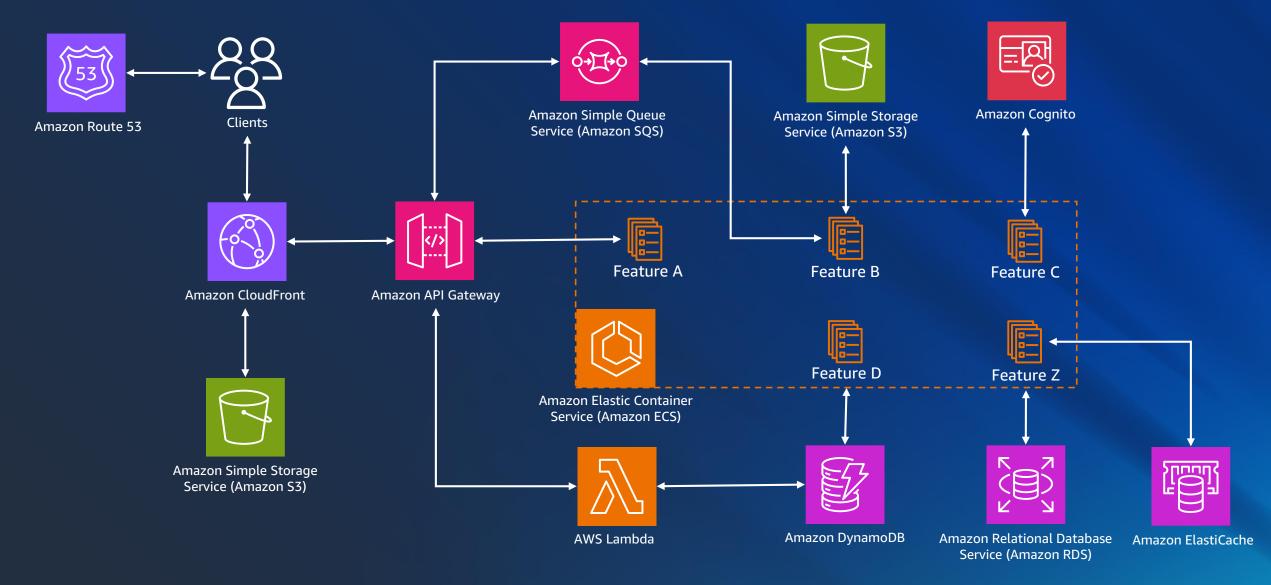
Remediate the risks

#### Operational

- Container orchestration
- Manage and scale features independently

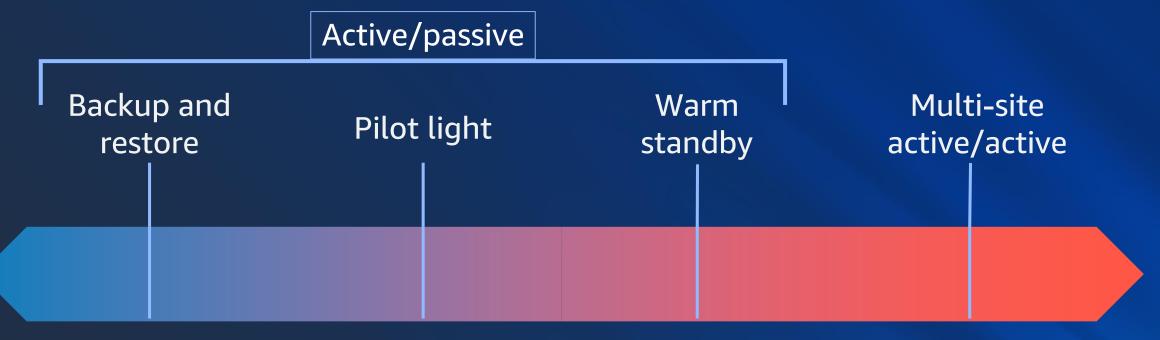


## Scaling to serve 1000000+ customers: Measure





## Strategies for disaster recovery



## RPO/RTO: Hours

- Low-priority use cases
- Provision all AWS resources after event
- Restore backups after event
- Cost \$

## RPO/RTO: Tens of minutes

- Data live
- Services idle
- Provision some AWS resources and scale after event
- Cost: \$\$

## RPO/RTO: Minutes

- Always running, but smaller
- Business critical
- Scale AWS resources after event
- Cost \$\$\$

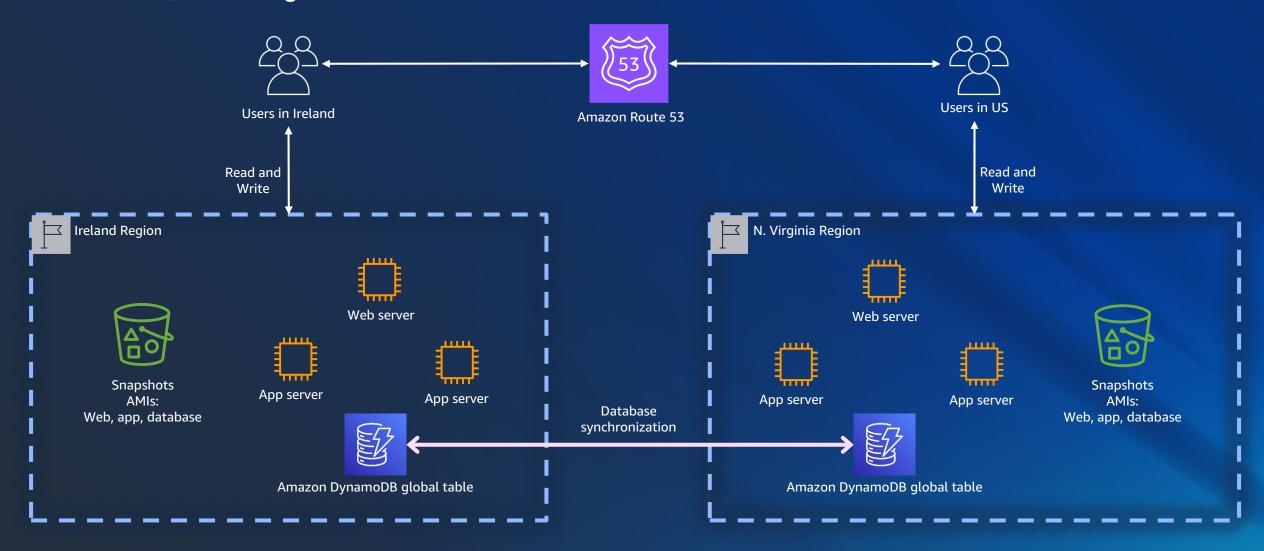
#### RPO/RTO: Real time

- Zero downtime
- Near-zero data loss
- Mission-critical services
- Cost \$\$\$\$



## Multi-region active/active

Multi-writer, multi-region





## **Multi-region architecture**

#### **Design principles**

- Regional independence
- Understand dependencies and simplify recovery steps
- Minimize data replication
- Monitoring and observability
- Infrastructure as Code (IaC)
- Distributed system design best practices
- Test regularly



Blog: Implementing Multi-Region
Disaster Recovery



Video: Multi-Region design patterns and best practices





## **AWS Global Infrastructure**



Regions

Coming soon

31 Launched Regions

each with multiple Availability Zones (AZs)

99 Availability Zones

**410+ Points of Presence** 

400+ Edge Locations and 13 Regional Edge Caches



## **Scaling to 1M+ customers: Learn**

#### Design

- Scaling from 1 to 1M+ customers is a journey
- Your journey is going to be unique to you
- Try not to be rigid about your architecture on Day 1
- Build Measure Learn
- Avoid undifferenced heavy lifting



## Scaling to 1M+ Customers: Best Practices check

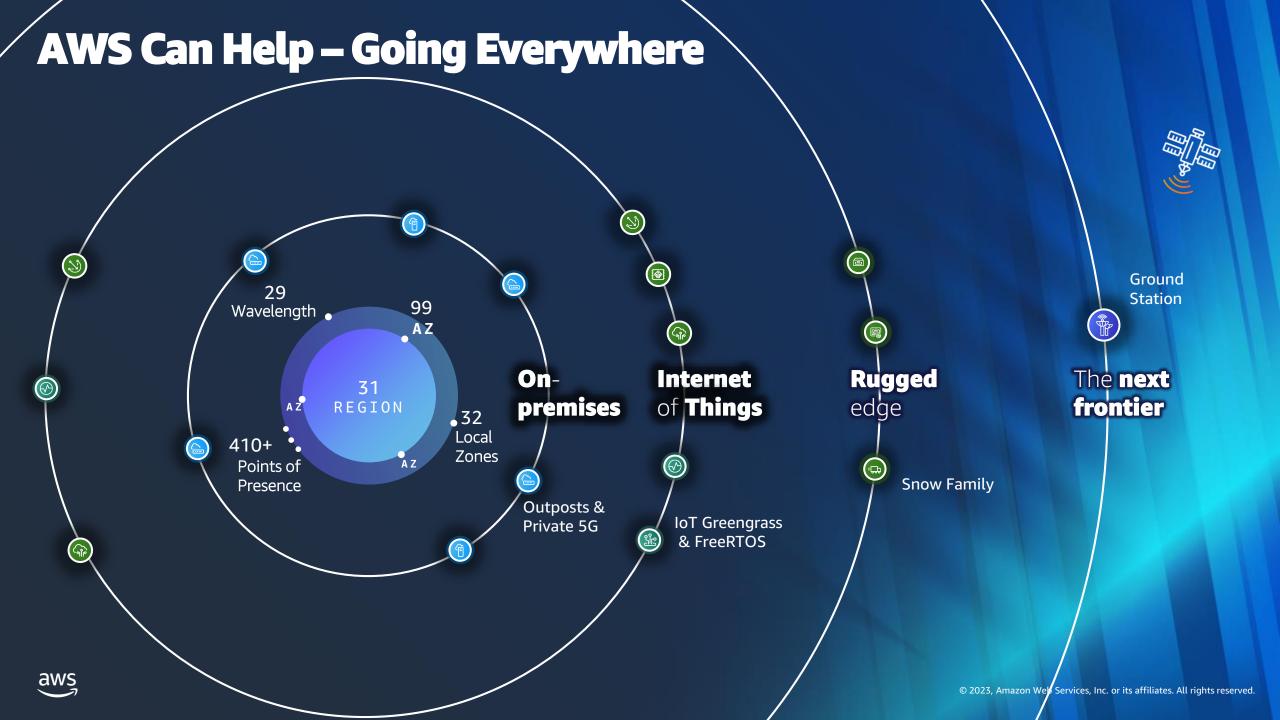
#### AWS Well-Architected Framework





## Scaling beyond a million customers





## Summary



### **Takeaways**

#### Scaling design

- Look for "best fit" technology based on your need
- Build, Measure, Learn
- Loose coupling, independently scale every layer
- Event-driven architecture, asynchronous processing
- SOA or independent application features
- Disaster recovery and business continuity
- Leverage AWS Partners, AWS Professional Services
   & AWS Prototyping team

#### **Scaling implementation**

- Cache at edge, and within application
- Use purpose-built database
- Accelerate code development with Generative Al
- Automate CI/CD
- Use managed services, let AWS do the heavy lifting
- Use Amazon API Gateway to route traffic to application
- Focus on application features more than infrastructure



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# Thank you!

