Abdullah Al Marjuc Talha

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SUMMARY

A highly organized and detail-oriented final-semester student with proven experience in customer-facing roles. Skilled in effective communication, record-keeping, and coordination. My background in **tele-sales**, **event facilitation**, **and entrepreneurship** has equipped me with the ability to manage multiple tasks efficiently and ensure client satisfaction. I am eager to apply my skills to the Assistant Executive, Reservation position.

Education

AMERICAN INTERNATIONAL UNIVERSITY - BANGLADESH

JAN 2022 - PRESENT

BSc in Computer Science and Engineering

- Major in Information Systems.
- \circ Research on "Exploring the Impact of Artificial Intelligence on Personalized Education"
- o Thesis on "Real-Time Confidence Detection Using Facial & Hand Gesture"

CANTONMENT PUBLIC SCHOOL AND COLLEGE MOMENSHAHI

2018 - 2020

Higher School Certificate (Science)

Cisco Networking Academy program

JAN 2022 - PRESENT

- IT Essentials: PC Hardware and Software.
- Data Analytics Essentials.

Experience

Tele-Sales Executive

Dhaka

TalkGens

JUNE 2025 - SEP 2025

Delivering outbound sales calls and providing customer support for international clients, deriving conversions, and building strong customer relationships. Managed a high volume of client interactions and ensured accurate recording of all call details.

Intern - Human Resources

Remote

KLOZER.io

MAY 2025 - SEP 2025

Developed and enhanced communication skills through professional interactions and remote collaboration.

Executive - Strategic Member

Dhake

ESAB AIUB Unit Face

JUNE 2025 - PRESENT

Previously, I served ESAB as a volunteer for about 1 year and 7 months.

Crew Facilitator

Dhaka

Space Innovation Camp

JULY 2025 - PRESENT

Coordinated with team members to ensure smooth implementation of camp activities. Assisted in registration of participants and handling logistical details for various events.

Co-Founder

Dhaka

Prime Corner - Online Clothing Business

JULY 2023 - PRESENT

Co-founded and successfully managed an online clothing brand. Resolved customer queries and coordinated logistics, ensuring a seamless customer experience from order to delivery.

Former General Member

Dhaka

AIUB Environment Club

JUNE 2023 - JUNE 2024

I worked with the AIUB Environment Club to raise awareness about environmental protection.

Volunteering Experience

- o The Second Space Exploration Olympiad as a Crew Facilitator on 01 August 2025.
- o JLPT (Japanese Language Proficiency Test) Exam, 2025.
- Bangladesh Physics Olympiad, 2024 2025.
- $\circ\,$ Research Assistant, ADPC-ICARE Innovation Fund Project, 2024.

Projects

Real-Time Confidence Detection Using Facial and Hand Gesture(Thesis Project)

GitHub **∠**

- Developed a real-time confidence detection system using Mediapipe, JavaScript, HTML, and CSS.
- Used facial landmarks and hand gestures to infer levels of confidence during speaking or presentation.
- Designed front-end interface to capture live video feed and display confidence indicators dynamically.
- Implemented processing pipeline in JavaScript, integrating Mediapipe's face and hand tracking modules.
- $\circ\,$ Ensured smooth performance and responsiveness to allow near real-time feedback.

Library Management

GitHub **∠**

- Developed a web-based system using HTML, CSS, PHP, XML, and MySQL to manage library operations.
- Implemented features such as book catalog, member registration, issue/return tracking, and search functionality.
- Designed a responsive front-end with HTML and CSS and integrated it with a PHP-based backend.
- Managed database operations in MySQL to store and update book and member records.
- Improved efficiency by reducing manual work through automated record management.

Pharma Care Portal Management

GitHub ☑

- o Developed a web-based pharmacy management portal using HTML, CSS, PHP, and MySQL.
- o Implemented features such as medicine catalog, stock control, customer registration, and purchase tracking.
- Designed a responsive front-end and integrated it with a PHP-MvSQL backend for seamless data flow.
- Automated real-time inventory updates to minimize errors and improve operational efficiency.

Skills

Technical Skills: Web Development (HTML, CSS, JavaScript, PHP), Database Management (Microsoft SQL Server, MySQL), Data Science (R, Python), Programming (C, C++, Java, Python), Graphic Design (Canva).

Sales Skills: Alongside this, I have been proudly and successfully running an online clothing business for the past three years. The name of our online page is Prime Corner, and I am one of its Co-Founders.

Communication and Customer Interaction: Proven ability to communicate effectively with clients, manage inquiries, and provide timely, helpful responses, as demonstrated in my tele-sales and entrepreneurial roles.

Organizational and Record Keeping: Adept at managing and maintaining detailed records of customer interactions and reservations. My experience in event management highlights my strong ability to organize and prioritize tasks.