# Abdullah Naeem

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### **EDUCATION**

# **Simon Fraser University**

Burnaby, BC

BSc, Data Science major, Minor in Computer Science

September 2021 – June 2025

• Department of Statistics and Actuarial Science Award recipient: March 2024

#### **University of British Columbia**

Vancouver, BC

BA, Computer Science major

September 2020 – August 2021

#### **EXPERIENCE**

**Ocarina Studios** 

Burnaby, BC

Data Analyst January 2025 – April 2025

- Analyzed user behaviour data collected from ironSource and Google Analytics 4 for a mobile game startup.
- Implemented a Python pipeline to clean, transform, and analyze data collected over a 6-week period during a game testing and market research phase, supporting the studio's launch strategy for a new mobile game.
- Performed time series analysis to estimate customer lifetime value and forecast churn rate trends, providing actionable insights to guide budget allocation and design future ad campaigns.
- Proposed user segmentation strategies and stopping rule thresholds to support CRM and marketing optimization goals.

Statistics Canada Montreal, Canada

Statistics Analyst Intern

January 2023 – April 2023

- Performed a compression analysis on a variety of file types in Python, achieving a 40% reduction in file sizes, which improved workflow efficiency and lowered cloud storage costs.
- Resolved issues in the internal StatsCan record matching platform (CanSIS) related to repeated record identifiers, improving matching accuracy by 15%.
- Improved an address parsing tool by using Regex to successfully identify 365,000 incorrect formats, boosting the tool's overall accuracy and enhancing data quality.

## **Data Science Student Society**

Burnaby, BC

Director of Events

April 2022 - April 2025

- Elected as Events Director with 61.3% of votes in a departmental election, demonstrating strong peer recognition of leadership.
- Organized 5+ events and workshops for undergraduate students at SFU, including discussion panels with industry professionals and hackathons, helping to strengthen community engagement and enhance student learning opportunities.
- Developed targeted outreach strategies that doubled event attendance, contributing to increased student interest in the Data Science program.

# **PROJECTS**

### Customer Churn Prediction | Python, Scikit-Learn, Seaborn | <u>Link</u>

- Followed the data analysis pipeline using Scikit-Learn and Scipy to build a churn prediction model for a telecommunications company using Gradient Boosted Trees, achieving a 90% accuracy score on test data.
- Focused on customer behaviour analytics to support loyalty strategies by identifying key predictors of churn such as monthly bill, data usage, call length, and call frequency.

#### **ICBC Vehicle Prediction Model** | Python, R, Power BI, Pandas, Scikit-Learn | Link

- Developed a data pipeline using Python and Power BI to clean, analyse, and visualize results from 10,000+ vehicle records published by ICBC, enabling predictive insights into vehicle type classification.
- Constructed an interactive Power BI dashboard that enables stakeholders to filter and forecast EV adoption trends, supporting ICBC's initiative in sustainability and policy planning.
- Achieved an AUC score of 0.87 with Random Forests, demonstrating strong predictive accuracy during modelling.

## **TECHNICAL SKILLS**

Languages: Python, R, SQL, C, C++, HTML, CSS, JavaScript, MATLAB

Technologies: Pandas, NumPy, Scipy, Scikit-Learn, Matplotlib, Spark, Hadoop, React, Node.js, Tailwind, Vite, Azure, AWS

Tools: Power BI, Tableau, Plotly, Git, Github, Jupyter, Jira, Slack, MySQL, SQLite, Firebase, Google Analytics 4

Methods: Time Series Analysis, Hypothesis Testing, Classification, Regression