PIT Final Exam
Q-2
4 will pursue for the third option
i.e ce negotiale aggressively for a cross-licencing agreement"
and following are the reasons.
· As a slartop company, it would be wise not
la a land of the court due to long
trials and delayed rouls. At soils more for larger companies
· Simply ignoring the infringement is not
wise. Af there is something that belongs to
us then at least there should be some actions
Jaken
· Cross licencing will help both the company to
use each others patents, hence help improve the
industry and will act on the people's best interests.

Q-3 IDEA method
J-3 IDEA method Yes, we can apply ideal method to solve problem
Identify: Kids around age 10 would be
too young to have or more emails
to use it for sign up, or to sign up directly it
that's He care,
Define: The problem lies is the prerequite slep
signup that is complicated for 10 yes old
Kid to perform. Since most have downloaded
app to see content right away
Final I Carl
Explore: Tollowing can be different alternative strategis
Make dignup optional like youtube
Make process of sign up form to do like
game etc for kids
Act: Since the obove mentioned chalegies are
muhally exclusive is independent, what
we com do is male the lianus approval
for those who want to see the content
straight away and also a easy fun dign up ophion
to engage kids into signing up.
Look: Doing so will result in both increase in the use of application, since no mandatury signup required and also number of sign-ups will increase
in the use of application, since no mandalory signup
required and also number of light ups will inchease
since it is a fun ochivily mow.

Q-1
Tollowing will the options that 4 (CIO)
com employee without being disappointing
9 will trywib emphasize of 5 pillors of
security and convince to exclude overly
budget extra features that are not necessary.
• 9 will let the final decision be made
by director horself to ensure the Cepts
confident to make right decision, however
few suggestion to improve will be made.
4 will try to convince director to
relook at financial plan and find some
allemate effective solutions that costs lesser
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· 4 will give confidence to the director
in making the correct decision by
givens some advice
and some contract
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