



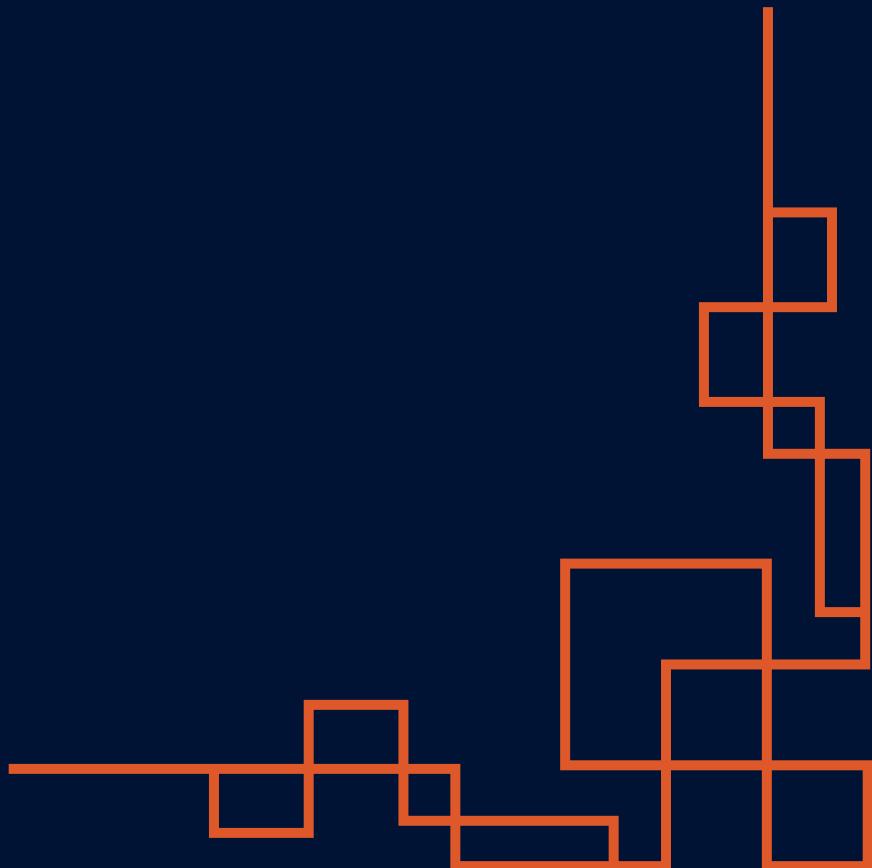
QUICKMAT

E V E R Y T H I N G Y O U N E E D , D E L I V E R E D F A S T .

What is the problem ?

THE PAIN POINTS IN THE INDUSTRY

- Difficulty in sourcing construction materials from multiple suppliers.
- Delays in delivery cause project disruptions.
- Lack of transparency in pricing bulk orders.

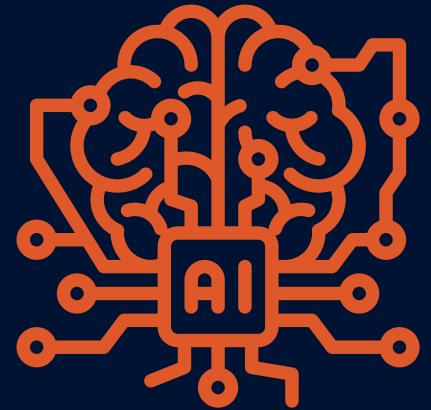




Our Soulution!

- A platform that consolidates all raw materials in one place.
- Fast delivery and real-time bulk pricing.
- Emphasize simplicity, convenience, and cost savings.

Key Value



Smart AI Solutions:
Accurate material recommendations and cost estimation based on project details.



All-in-One Convenience:
Centralized platform for plumbing, electrical, and painting needs with real-time pricing.



Fast & Cost-Effective Delivery: Reliable service with competitive pricing for bulk orders.



Target Audience

- Finishing and construction companies.
- Engineers and contractors.
- Small workshops and stores.

Prototype

الرئـيـسـيـة

من نـحـن توـاـصـلـ مـعـنـا خـدـمـاتـنـا



لسـنـا الأـسـرـع فـقـط
بـلـ اـفـضـلـ جـوـدـةـ وـرـاثـةـ

ضع مخططك الان

ابـرـزـ خـدـمـاتـنـا



تـوـصـيـلـ مـجـانـاـ

استمـتـعـ بـخـدـمـةـ التـوـصـيـلـ المـجـانـاـ لـجـمـيعـ طـلـبـاتـكـ. نـضـمـنـ لـكـ وـصـولـ الـمـوـادـ الـمـطـلـوـبـةـ بـسـرـعةـ وـكـفـاءـةـ إـلـىـ مـوـقـعـكـ، لـتـسـهـيلـ عـمـلـيـاتـ الـبـنـاءـ وـتـوـفـيرـ الـوقـتـ وـالـتـكـالـيفـ



الـتـسـوـقـ الـمـبـاـشـرـ

يمـكـنـكـ تـصـفـحـ الـمـنـتـجـاتـ، مـقـارـنـةـ الـأـسـعـارـ، وـإـتـامـ طـلـبـاتـكـ بـسـهـوـلـةـ تـامـةـ بـضـفـطـةـ زـرـ. نـضـمـنـ لـكـ تـجـرـيـةـ سـلـسـلـةـ تـابـيـةـ تـلـيـقـيـةـ مـشـارـيعـكـ بـسـرـعةـ وـكـفـاءـةـ، مـعـ مـنـاعـةـ الـطـلـبـ خـطـوـةـ بـخـطـوـةـ



الـتـسـعـيـرـ الـتـلـقـائـيـ

نـقـدـمـ خـدـمـةـ التـسـعـيـرـ الـتـلـقـائـيـ لـضـمـانـ تـوفـيرـ أـسـعـارـ تـنـافـسـيـةـ لـجـمـيعـ الـعـمـلـاءـ. تـعـتمـدـ أـلـيـاتـنـاـ عـلـىـ تـحـلـيلـ السـوقـ وـالـطـلـبـ لـضـبـطـ الـأسـعـارـ بـشـكـلـ دـيـنـاميـكيـ وـدـقـيقـ، مـاـ يـضـمـنـ شـفـاقـيـةـ وـسـهـوـلـةـ الـشـراءـ لـجـمـيعـ شـرـكـائـنـاـ



دـعـمـ الـذـكـاءـ الـاصـطـنـاعـيـ

نـقـدـمـ لـكـ اـقـرـاحـ ذـكـيـةـ لـلـطـلـبـاتـ بـنـاءـ عـلـىـ اـحـتـيـاجـاتـ مـشـارـيعـكـ فيـ الـوقـتـ الـمـنـاسـبـ. نـوـفـرـ خـدـمـةـ تـوـصـيـلـ مـبـاـشـرـةـ إـلـىـ مـوـقـعـكـ بـأـعـلـىـ كـفـاءـةـ، مـاـ يـسـاعـدـكـ عـلـىـ تـوـفـيرـ الـوقـتـ وـالـحـفـاظـ عـلـىـ سـيـرـ الـعـملـ دونـ تـأخـيرـ وـالـجـهـدـ



نـظـامـ النـقـاطـ

احـصـلـ عـلـىـ مـكـافـاتـ مـعـ كـلـ طـلـبـاتـ مـعـ نـظـامـ النـقـاطـ. قـمـ باـسـتـخـدـامـ الـمـوـقـعـ أـوـ التـطـيـقـ لـتـجـمـيعـ النـقـاطـ عـنـدـ كـلـ عـمـلـيـةـ شـراءـ، وـاسـتـيدـلـهـاـ بـمـزاـياـ حـصـرـيـةـ وـخـصـوـصـاتـ مـمـيـزةـ فـيـ الـمـسـتـقـيلـ. لـأـنـكـ تـسـتـحقـ الـأـفـضـلـ دـائـماـ



خـدـمـةـ سـرـيـعـةـ

نـضـمـنـ لـكـ سـرـعـةـ تـوـصـيـلـ اـسـتـثـانـيـةـ لـتـلـيـقـيـةـ اـحـتـيـاجـاتـ مـشـارـيعـكـ فيـ الـوقـتـ الـمـنـاسـبـ. نـوـفـرـ خـدـمـةـ تـوـصـيـلـ مـبـاـشـرـةـ إـلـىـ مـوـقـعـكـ بـأـعـلـىـ كـفـاءـةـ، مـاـ يـسـاعـدـكـ عـلـىـ تـوـفـيرـ الـوقـتـ وـالـحـفـاظـ عـلـىـ سـيـرـ الـعـملـ دونـ تـأخـيرـ وـالـجـهـدـ

Business model

Target Audience

- Finishing and construction companies.
- Engineers and contractors.
- Small workshops and stores.

Add Value

- Save time and effort for companies with a centralized solution.
- Transparent pricing to enable better decision-making.
- Custom and fast pricing service tailored to client needs.

soulation

- QuickMat platform consolidates plumbing, electrical, and paint supplies in one place.
- Provides instant pricing service for bulk orders.
- Ensures fast and reliable delivery for all products.

Problem

- Difficulty in sourcing finishing and construction materials from multiple suppliers.
- Delays in delivery cause project disruptions.
- Lack of transparency in pricing bulk orders.

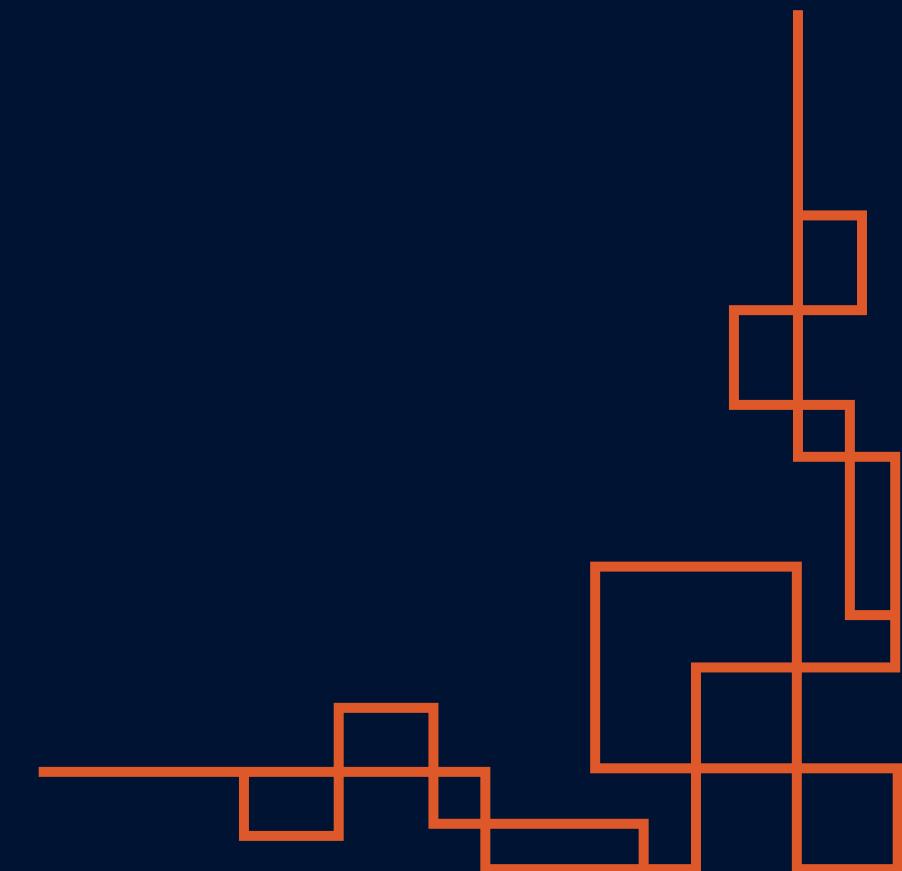
Cost & Revenue

Revenue Streams:

- Commission on Orders: 5-10% per transaction.
- Subscription Plans: Monthly/annual fees for premium services.

Cost Operation:

- Marketing Campaigns: 45%
- Logistics & Partnerships: 33%
- Customer Support: 22%



Future plan

Year 1:

Develop and launch the platform.

Onboard at least 15 suppliers.

Year 3:

Add new categories like flooring and roofing materials.

Implement AI-powered pricing tools to improve customer experience.

Year 5:

Scale to regional markets in MENA (Middle East and North Africa).

Launch a mobile app with AR features for material visualization.

Aim for 500+ suppliers and 5,000 customers on the platform.



Our Best Team



Attallah



Mohamed Awad



Amr Ahmed



Omar Sharkawi



Omar Mohamed



Thank You

FOR YOUR ATTENTION

Business model

Banking App Business Model Canvas					
Key Partners	Key Activities	Value Proposition	Customer Relationships	Customer Segments	
	Key Resources		Channels		
<ul style="list-style-type: none"> Suppliers for plumbing, electrical tools, and paints. Software Companies For technical support and integration with payment and shipping systems. 	<ul style="list-style-type: none"> Continuous development and maintenance of the website Building a network of suppliers and coordinating shipping and delivery. Promoting the platform through digital ads and social media campaigns. 	<ul style="list-style-type: none"> Providing tailored solutions for finishing and construction companies. Guaranteeing high-quality products that meet market demands. Offering a tool to estimate costs for bulk orders efficiently. Easy product ordering with fast delivery and reasonable costs. A platform that consolidates plumbing, electrical, and painting supplies in one place. 	<ul style="list-style-type: none"> Fast customer support through live chat or phone. Simple interface and order tracking service. Surveys and reviews to evaluate and improve service. 	<ul style="list-style-type: none"> Finishing and construction companies. Engineers and contractors. Small workshops and stores. 	
			<ul style="list-style-type: none"> Website Social Media Platform Digital Advertising Partnerships with Companies 		
Cost Structure	*		Revenue Streams		
<ul style="list-style-type: none"> Platform Development and Maintenance Costs building and maintaining the website and app. Shipping and Distribution Costs contracts and transportation costs and Hubs. Marketing and Advertising digital ads, marketing campaigns, and SEO optimization. Salaries wages for developers, customer support, and marketing teams. 	*		<ul style="list-style-type: none"> Sales Commissions a percentage of each purchase made through the platform. annual subscriptions for finishing companies to access premium features. 		