

Abdul-Samed Alhassan

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With a diverse skill set, a wide range of experience, and a proven ability to succeed. I am focused, confident, committed, and a dedicated logistics operations professional looking to build a career in a major supply chain conglomerate committed to consistently achieving targets in all sectors of the organization.

Skills Summary

- Team building and leadership
- Planning, organization, and performance optimization skills
- Excellent verbal and writing communication
- Result or goal-oriented and team player
- Great analytical skills and very punctual
- Customer relationship management, quality management, and process improvement.

Willing to relocate: Anywhere

Authorized to work in the US for any employer

Work Experience

Remote Logistics Coordinator Air& Sea Cargo Asia/Europe region

Wangkang group - Shenzhen

September 2021 to Present

- **Shipment Management and Collaboration:** Collaborate with carriers, suppliers, and internal teams to efficiently plan and coordinate the transportation of goods, ensuring on-time delivery.
- **Document Control:** Review, organize, and manage shipping documents, invoices, certificates of origin, and bills of lading to maintain accurate records.
- **Oversight of Supply Chain Operations:** Monitor the progress of shipments in transit, promptly addressing any issues that arise and providing real-time updates to stakeholders.
- **Effective Communication:** Facilitate transparent communication between clients, carriers, and relevant parties, ensuring everyone is informed and aligned throughout the shipping process.
- **Process Enhancement:** Identify opportunities for streamlining logistics procedures and enhancing operational effectiveness to optimize the movement of goods.
- **Creative Problem-Solving:** Tackle challenges encountered during shipping with agility, finding swift and practical solutions to minimize disruptions.
- **Regulatory Compliance:** Ensure strict adherence to customs regulations and trade policies, avoiding any complications during the logistics process.
- **Performance Reporting:** Generate comprehensive reports detailing logistics activities, tracking performance metrics, and pinpointing areas for continuous improvement.
- In this reworded version, the core responsibilities of the logistics coordinator role are retained while presenting the information in a slightly different manner.

Port Manager- Shipping and Freight Operations

FREIGHT CONSULT GHANA LTD - Accra Ghana.

January 2009 to February 2011

- Administered budgets and managed accounts to achieve branch financial goals.
- Assessed branch processes, staff performance, and KPIs regularly to verify operations.
- Develop and implement policies on organizational health and safety in all aspects of our business operations.
- Prepared detailed sales plans and set competitive team goals to meet business targets.
- Used coaching and performance strategies to improve team results and build successful logistics business environments.
- Implemented customized coaching and development plans to close shipping and freight operation employee knowledge and skill gaps.
- Forecasted budgets, expenditures, and revenue and used research to make financial decisions.
- Planned and coordinated process improvements and new initiatives to meet customers' needs.
- Strong Knowledge of international commerce sales and payment terms, customs regulations, and international supply chain processes.
- Followed information management strategies and monitored employee activities to protect customer information and business assets from loss and theft.
- Arrange international shipments globally, completing appropriate documentation following up to date rules and regulations. Track and report cost of Demurrage and Detention (D&D), ocean freight, air freight and other logistics issues.

Education

Bachelor of Science in Port and Shipping Administration

Regional Maritime University - Accra, GH

June 2019

Skills

- Relationship Management (10+ years)
- Supply Chain (10+ years)
- Quality Management (10+ years)
- Analysis Skills (10+ years)
- Process Improvement (10+ years)
- Logistics (10+ years)
- Management (8 years)
- Project Management (4 years)
- Business Development (5 years)
- English (10+ years)
- Russian (Less than 1 year)
- French (1 year)
- Freight
- Customer Relationship Management

- Sales Management
- Quality Assurance
- Loss Prevention

Languages

- English - Fluent

Additional Information

My work is indeed a true reflection of my personality hence I make a portrait of excellence in every organization I find my self.