

## Personal Information

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Background in Finance and Consulting, with hands-on experience analysing business performance, engaging stakeholders, and turning complex information into clear, actionable insights. Enjoys understanding how organisations operate and where AI & technology can improve processes.

Currently transitioning into enterprise and Tech sector, motivated to build strong customer relationships through thoughtful conversations, curiosity, and consistent execution as part of the Customer Success team. [Personal Portfolio >>](#)

## Professional Experience

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### Career break – Upskilling, Language acquisition and Travel Jan 2025 – Present

- Built AI tools for automated equity analysis and simplified investment risk evaluation.
- Completed German language training up to the B1 level.

### Financial Research Analyst Oct 2022 – Dec 2024 Infosys BPM Limited Dublin, Ireland

- Built financial and analytical models to provide clear, data-driven insights that helped customers make informed decisions and realize long-term value.
- Worked closely with customers to understand their goals, address challenges, and support successful outcomes through regular engagement.
- Collaborated with data engineers and developers to troubleshoot system and data issues, ensuring accuracy and consistency in financial databases.

### Consultant Dec 2020 – Sept 2021 Triple Line Limited Addis Ababa, Ethiopia

- Designed project-specific financial data models to track KPIs.
- Managed client-facing engagements for donor-funded and private sector projects in banking, fintech, and investment promotion.

### Investment Analyst Sept 2018 – Oct 2020 Ethiopia Investment Commission (EIC) Addis Ababa, Ethiopia

- Conducted investment feasibility study in manufacturing sector.
- Prepared policy briefs and roadmaps to increase Foreign Direct Investment, collaborating with stakeholders across government and private sector.

## Education

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### Master of Science in Finance (Capital Market) Sept 2021 – Aug 2022 Dublin City University, Business School Dublin, Ireland

### Bachelor of Arts in Economics Sept 2015 – July 2018 Addis Ababa University, School of Commerce Addis Ababa, Ethiopia

## Technical Skills

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- **Skills:** Customer Engagement, Stakeholder management, Data analysis, Financial analysis and Problem Solving
- **Software:** AI tools (Copilot, Notebooklm, NapkinAI, Claude, Loveable, Replit), MS Excel & Office, Python, SQL, Data visualization and Presentation.

## Language

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- English – Fluent; Amharic – Native, German – Intermediate

## Training and Certificates

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|------------------------------------|-----------|
| • 365 E – Learning Provider – SQL  | 2024      |
| • Infosys BPM – Generative AI      | 2024      |
| • Introduction to Asset Management | 2024      |
| • Quarterly Excellence Awards      | 2023/2024 |