

# Client Info Share

created by Vic and Alexa Belegrin





# Meet the Team

Vic Belegrin







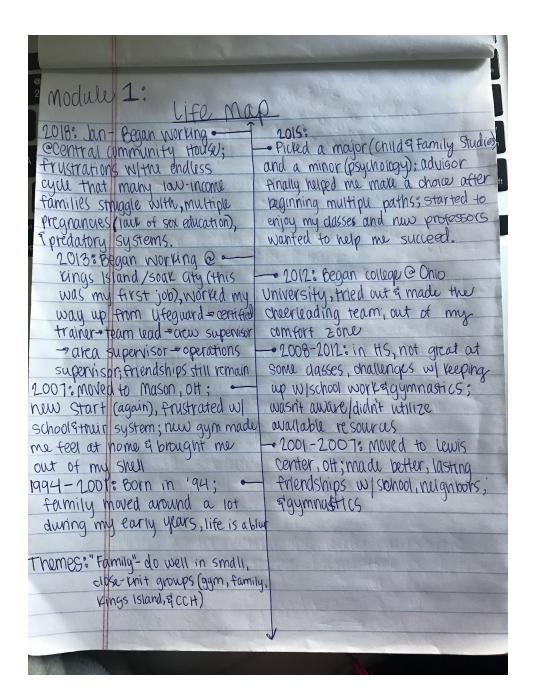
# Alexa Belegrin





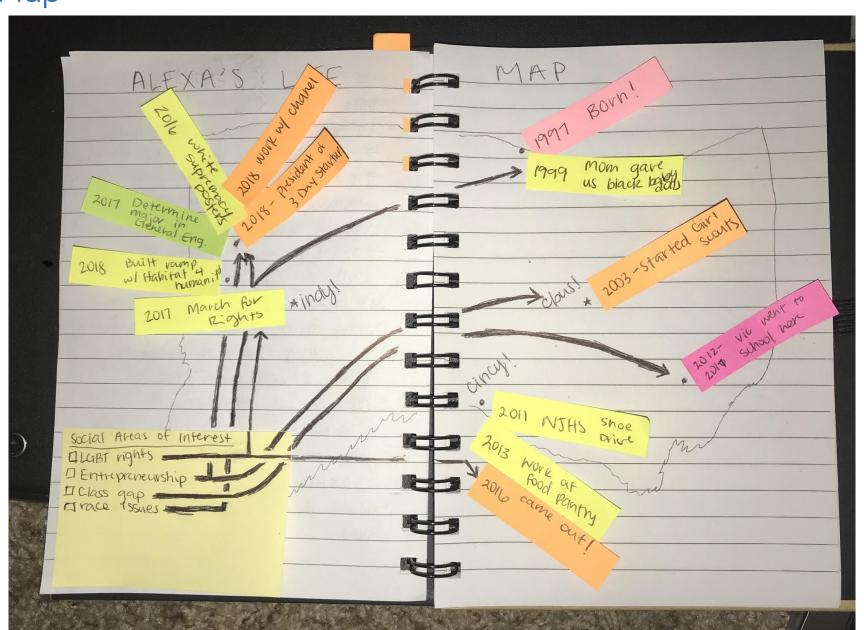


## Vic's Life Map





## Alexa's Life Map











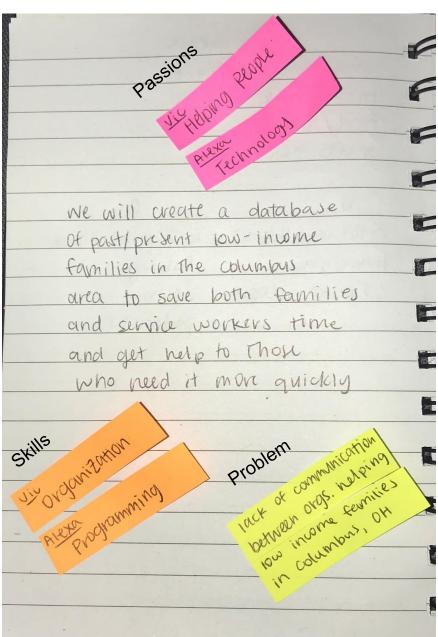








### Our Passion - Skill - Problem Triad





### The Problem We Want to Tackle

As a case worker for low-middle income families in Columbus, Ohio, Vic has seen many flaws in the system that aims to help get people out of poverty. One of the largest issues she sees is that workers like her who are passionate about getting people help are often inhibited by the time it takes to do paperwork for each case, as well as the lack of communication between organizations.

Each client may work with multiple organizations to get the help they need, and for each organization they must complete a large packet of intake forms that are repetitive and impersonal.

### The Solution We Came Up With

Our solution, based off the current online options for Electronic Health Record, is to create an online portal for case workers to use to record information about clients. Then, rather than having intake forms at each organization, case workers can log in and access pre-recorded information. When sharing the client's information with another organization, there will be an online release system where the client can give approval for the sharing of their information. We also hope to provide case workers with other services, such as a messaging system for all case workers working with the same client. Case workers will also be able to update information on clients and record notes.

## Why This Solution is Unique

As mentioned previously, we're basing this on the model created by Electronic Health Record services. Unfortunately, there does not seem to be any open-source service for connecting both government and NGOs who are working to support lower income families in cities. While all the organizations are good at what they do, there is a significant overlap in services provided and time spent on paperwork that could be avoided with online communication through a solution such as ours.













## Why We're the Best People to Tackle It

Vic and Alexa are sisters who are both interested in giving back to their communities and helping others using their unique skill sets. Vic studied Child and Family Studies at Ohio University and now works at Central Community House in Columbus, Ohio. She has been a case manager in the Family To Family program for a year. Alexa is studying Multidisciplinary Engineering at Purdue University and is interested in Human Centered Design as well as entrepreneurship. Both Vic and Alexa are quick learners and dedicated to solving this problem so that passionate people can get back to having a direct impact on their community.













### Our Theory of Change

#### Inputs:

Online database of clients and training for use of database

#### Outputs:

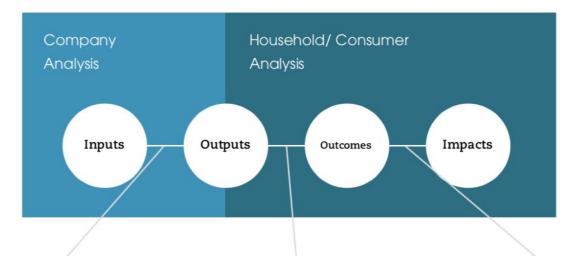
The database is being used by employees at Columbus nonprofits and government organizations

#### Outcomes:

Saved time and resources of both organizations and the clients of those organizations, more efficient communication, between different client info

#### Impacts:

Ending the cycle of short term solutions for clients and lack of communication organizations helping clients



#### Assumptions

- Training on use of the online database
- Follow ups with employees that should be using the database
- All questions regarding the database answered quickly
- Product is easy to use
- Product is easy to access

#### Assumptions

- Employees communicate any needs they have
- Creators update to accommodate for those needs
- All employees use the database
- Make it clear what each organization does for the clients

#### Assumptions

- Employees will continue to use the system after the followups stop
- With less resources being used to do intake forms, more resources can be spent on figuring out how to improve clients lives long-terms (rather than with short-term help with rent, groceries, etc.)



### Our Ecosystem Map

# Targeting the same BIG ISSUE

government organizations
- provide financial assistance without
following up and making sure steps are
taking to improve the situation in the future,
more educational programs specific to their
aid should be utilized to work on long term
success

- example: if they are on a food assistance program, they should be given resources to learn how to eat healthy on a budget and what food pantries are in their area

#### How my solution is unique

We are taking the model that Electronic Health Record enterprises are using and applying it to the issue we see in the urban community in order to break the cycle of poverty by recording and analyzing client history and success.

# Targeting the same GEOGRAPHY

# Potential business model or revenue streams

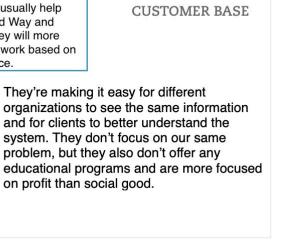
Get seed funding from funders that usually help these organizations - such as United Way and Columbus Foundation - because they will more clearly see the direct impact. Then, work based on a subscription model for maintenance.

Central Community House does not do a lot of client education, but Columbus Urban League does much better with education. Still, the orgs don't communicate and compare clientele or do research on how to get people out of the system

### Targeting the same SPECIFIC PROBLEM

All of these orgs targeting the same problem focused on education to break the cycle of poverty. None of them marketed tracking the progress of graduates of their programs to measure long term success, nor did they keep records on people who had been through the system

Targeting the same CUSTOMER BASE





## Our Plan to Become Financially Sustainable

Our plan is to get initial finances from funders that usually give money to help these organizations - such as United Way and Columbus Foundation - because they will understand how this will help in the long run. As they are funding these organizations, they would also be in support of saving money and consolidating resources. After it's creation, we hope to work on a per-case worker subscription model for maintenance.

















### Our Plan to Scale

Our idea has two potential ways to scale. The first way is to be bought out by the government. Ideally, the government would use this in any urban area to help organize client information across organizations. Another option is replication. We realize we may not create the best possible solution for every city, and residents and case workers of another city may have a different culture that may affect the design of their client sharing platform.

















### Our Next Steps!

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Alexa is finishing her senior year at Purdue University and will have the opportunity to continue working on this idea in a few different ways including design competitions and a senior design course.

After more work is done initially, we would talk to other organizations to learn more about the specifics of their intake processes. Further, we would do more research on client portals (medical or otherwise) to better understand the best way to share information with many organizations. Once we have a good pitch ready, we would share this idea with Vic's

bosses and see if they think this solution is viable in the current case work

















### Course Reflection





This course helped Vic and Alexa learn what social entrepreneurship is. They both had a conception of entrepreneurship, but didn't know how to combine that and their passions for helping others. Hopefully, we will continue to work on this idea. Alexa will have the opportunity through design contests and courses, while Vic will continue to live through the problem. Now, they are less focused on growing than they are on scaling. Before completing the last module, we were worried about creating a product that would work in bigger cities like New York or Los Angeles, but now we are more concerned with giving clients in our area the best possible experience.









