

\$10.5M PROFIT

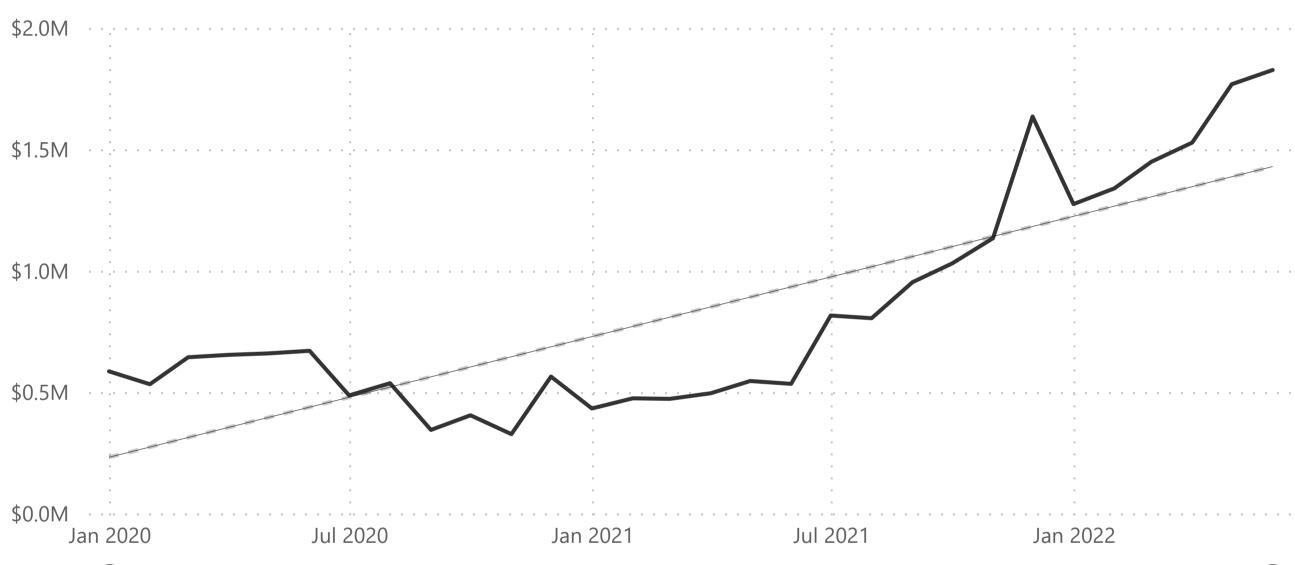
25.2K

ORDER

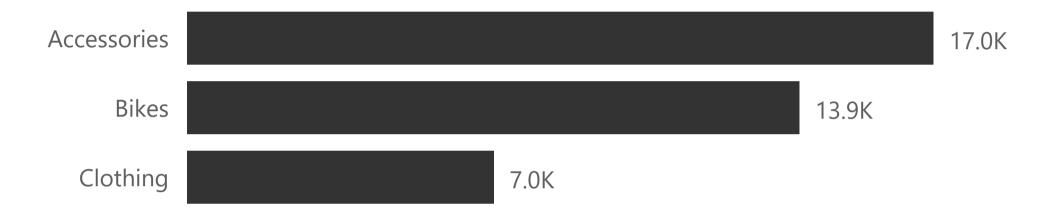
2.2%

RETURN RATE

Revenue Trending



Order by Category



| Top 10 Products | Order • | Revenue | Retrun % |
|-------------------------|------------|-----------|----------|
| Water Bottle - 30 oz. | 3,983 | \$39,755 | 1.95% |
| Patch Kit/8 Patches | 2,952 | \$13,506 | 1.61% |
| Mountain Tire Tube | 2,846 | \$28,333 | 1.64% |
| Road Tire Tube | 2,173 | \$17,265 | 1.55% |
| Sport-100 Helmet, Red | 2,099 | \$73,444 | 3.33% |
| AWC Logo Cap | 2,062 | \$35,882 | 1.11% |
| Sport-100 Helmet, Blue | 1,995 | \$67,120 | 3.31% |
| Fender Set - Mountain | 1,975 | \$87,041 | 1.36% |
| Sport-100 Helmet, Black | 1,940 | \$65,270 | 2.68% |
| Mountain Bottle Cage | 1,896 | \$38,062 | 2.02% |
| Total | 15,587 | \$465,678 | 1.85% |

Monthly Revenue

\$1.83M

Prev Month: \$1.77M (+3.31%)

2,146

Monthly Orders

Prev Month: 2,165 (-0.88%)

Monthly Returns

166

Prev Month: 169 (+1.78%)

Most Ordered Product Type:

Tires and Tubes

Most Returned Product Type:

Shorts









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Selected Product:

Road Tire Tube



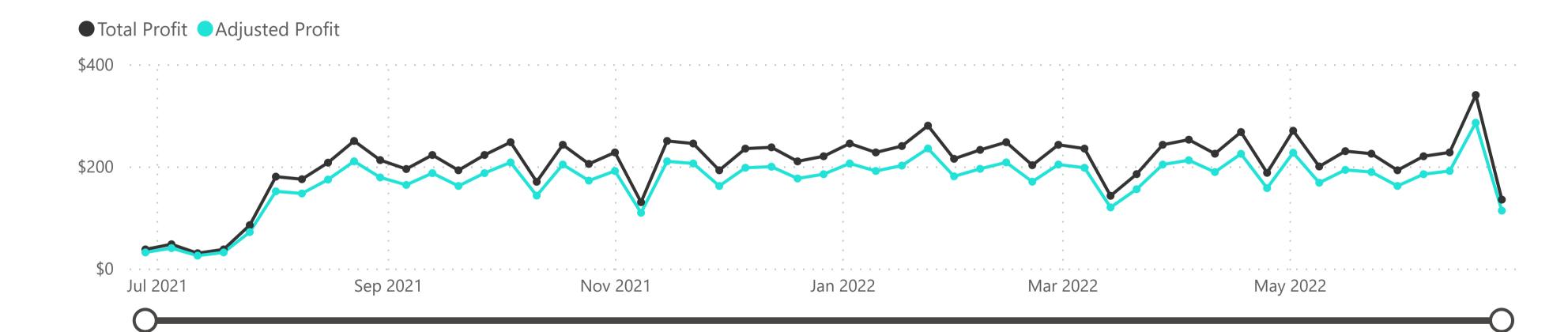


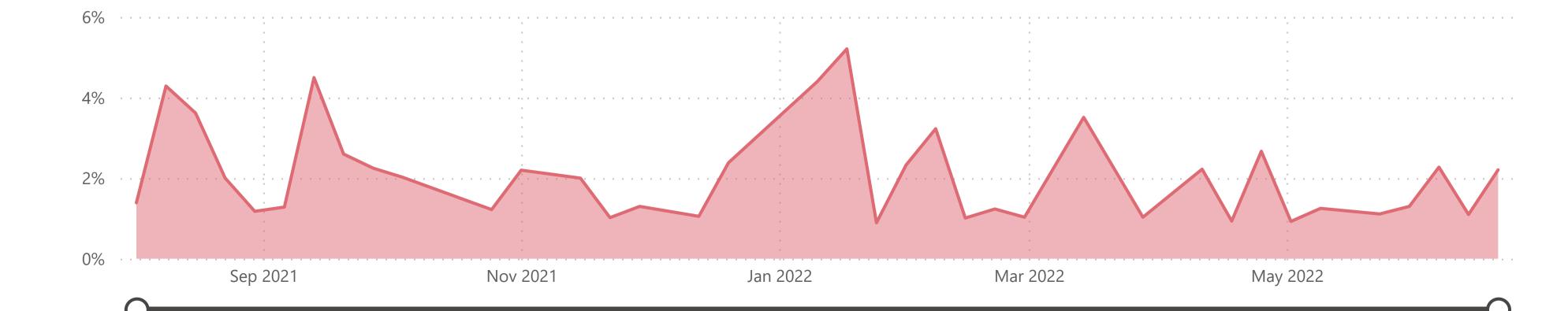
-0.10



Product Metric Selection

- Order
- Revenue
- Profit
- Returns
- Retrun %











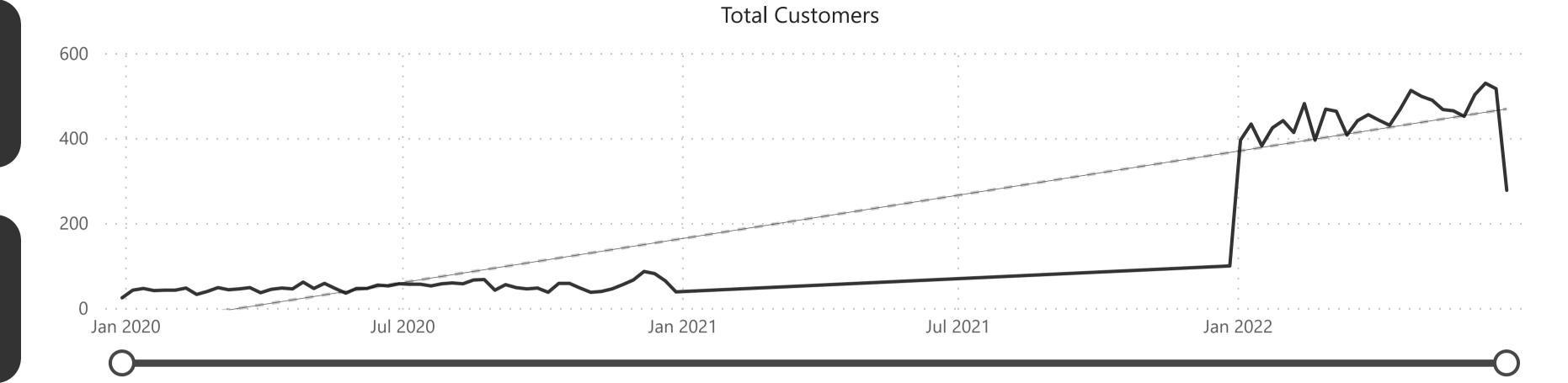


Total Customers

Revenue per Customer

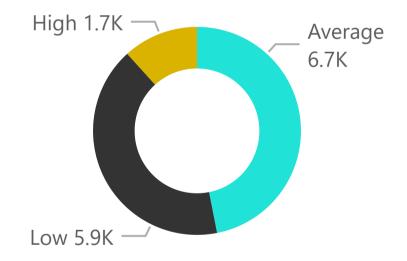
11.6K
UNIQUE CUSTOMERS

\$1,346

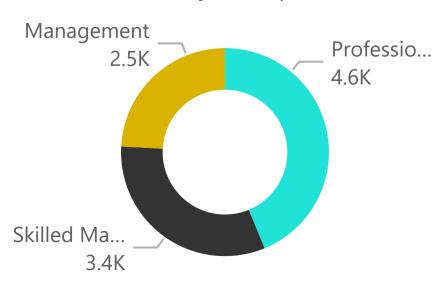


Orders by Income Level

REVENUE PER CUSTOMER







Top 100 Customers

| Customer Key | Full Name | Order | | Revenue - |
|---------------------|------------------------|-------|-------|-----------|
| 15106 | Mr. Shannon Navarro | | 3 | \$8,186 |
| 15097 | Mrs. Morgan Bennett | | 3 | \$8,150 |
| 15692 | Mr. Ryan Garcia | | 3 | \$8,146 |
| 15695 | Mr. Bruce Gomez | | 3 | \$8,109 |
| 15691 | Mr. Julian Henderson | | 3 | \$8,107 |
| 15354 | Mr. Corey Kumar | | 3 | \$8,091 |
| 11245 | Mr. Ricky Vazquez | | 3 | \$8,065 |
| 15118 | Mr. Nelson Ortega | | 3 | \$8,064 |
| 11995 | Mr. Kelvin Carson | | 3 | \$8,045 |
| 11237 | Mr. Clarence Anand | | 3 | \$7,994 |
| 11992 | Mrs. Tonya Chande | | 3 | \$7,893 |
| 11991 | Mr. Frederick Martinez | | 3 | \$7,892 |
| 11993 | Mrs. Rosa Wang | | 3 | \$7,891 |
| 11427 | Mrs. Desiree Dominguez | | 3 | \$7,613 |
| 11400 | Mar Decision Design | | 1 000 | #7.COC |
| Total | | | 1,000 | \$833,414 |



Top Customer (By Revenue);

Mr. Shannon Navarro



Revenue

8.2K



Customer Mr. Terrence Sharma categorized in low income and with management occupation scored the highest revenue in 1 Oct 2022.





