

# Team Project 1

*Allison Young and Anna Berman*

*10/24/2018*

## Data Overview

In the 1970s, researchers in the United States ran several randomized experiments intended to evaluate public policy programs. One of the most famous experiments is the National Supported Work Demonstration (NSWD), in which researchers wanted to assess whether or not job training for disadvantaged workers had an effect on their wages. Eligible workers were randomly assigned either to receive job training or not to receive job training. Since this is a randomized experiment, we can make causal claims about the effect of job training on wages for this population of workers.

We analyze a subset of the data from the NSWD. These and other data were originally analyzed in a highly influential paper by the economist Robert Lalonde. The reference for the study is Lalonde, R. J. (1986), Evaluating the econometric evaluations of training programs with experimental data, The American Economic Review, 76, 604 - 620.

We will use linear and logistic regression modeling to answer the following questions of interest.

- Is there evidence that workers who receive job training tend to earn higher wages than workers who do not receive job training? What is a likely range for the effect of training? Is there any evidence that the effects differ by demographic groups? Are there other interesting associations with wages that are worth mentioning?
- Is there evidence that workers who receive job training tend to be more likely to have positive (non-zero) wages than workers who do not receive job training? What is a likely range for the effect of training? Is there any evidence that the effects differ by demographic groups? Are there other interesting associations with positive wages that are worth mentioning?

A summary of the dataset used in both our linear and logistic regressions is summarized below:

```
##           X      treat      age      educ      black
## NSW1      : 1    0:429   Min.   :16.00   Min.    : 0.00   Min.    :0.0000
## NSW10     : 1    1:185   1st Qu.:20.00   1st Qu.: 9.00   1st Qu.:0.0000
## NSW100    : 1           Median :25.00   Median :11.00   Median :0.0000
## NSW101    : 1           Mean    :27.36   Mean    :10.27   Mean    :0.3958
## NSW102    : 1           3rd Qu.:32.00   3rd Qu.:12.00   3rd Qu.:1.0000
## NSW103    : 1           Max.     :55.00   Max.     :18.00   Max.     :1.0000
## (Other):608
##           hispan      married      nodegree      re74
## Min.   :0.0000   Min.    :0.0000   Min.    :0.0000   Min.    : 0
## 1st Qu.:0.0000   1st Qu.:0.0000   1st Qu.:0.0000   1st Qu.: 0
## Median :0.0000   Median :0.0000   Median :1.0000   Median : 1042
## Mean    :0.1173   Mean    :0.4153   Mean    :0.6303   Mean    : 4558
## 3rd Qu.:0.0000   3rd Qu.:1.0000   3rd Qu.:1.0000   3rd Qu.: 7888
## Max.     :1.0000   Max.     :1.0000   Max.     :1.0000   Max.     :35040
##
##           re75      re78      re78c      re75c
## Min.    : 0.0   Min.    : 0.0   Min.    : -6793   Min.    : -2185
## 1st Qu.: 0.0   1st Qu.: 238.3   1st Qu.: -6555   1st Qu.: -2185
## Median : 601.5   Median : 4759.0   Median : -2034   Median : -1583
## Mean    : 2184.9   Mean    : 6792.8   Mean     : 0     Mean     : 0
## 3rd Qu.: 3249.0   3rd Qu.:10893.6   3rd Qu.: 4101   3rd Qu.: 1064
```

```

## Max. :25142.2 Max. :60307.9 Max. :53515 Max. :22957
##
## re74c agec employed78 employed75
## Min. :-4558 Min. :-11.363 Min. :0.0000 Min. :0.000
## 1st Qu.: -4558 1st Qu.: -7.363 1st Qu.:1.0000 1st Qu.:0.000
## Median : -3515 Median : -2.363 Median :1.0000 Median :1.000
## Mean : 0 Mean : 0.000 Mean :0.7671 Mean :0.601
## 3rd Qu.: 3331 3rd Qu.: 4.637 3rd Qu.:1.0000 3rd Qu.:1.000
## Max. :30483 Max. : 27.637 Max. :1.0000 Max. :1.000
##
## employed74 educ.bin educ.bin2 age2
## Min. :0.0000 HS :157 Some HS + :480 Min. : 0.1319
## 1st Qu.:0.0000 MS or less :134 MS or less:134 1st Qu.: 11.3111
## Median :1.0000 Some HS :253 Median : 54.2166
## Mean :0.6042 More than HS: 70 Mean : 97.4788
## 3rd Qu.:1.0000 3rd Qu.:107.3958
## Max. :1.0000 Max. :763.7931
##
## age3
## Min. :-1467.24
## 1st Qu.: -399.21
## Median : -13.20
## Mean : 986.08
## 3rd Qu.: 99.69
## Max. :21108.80
##

```

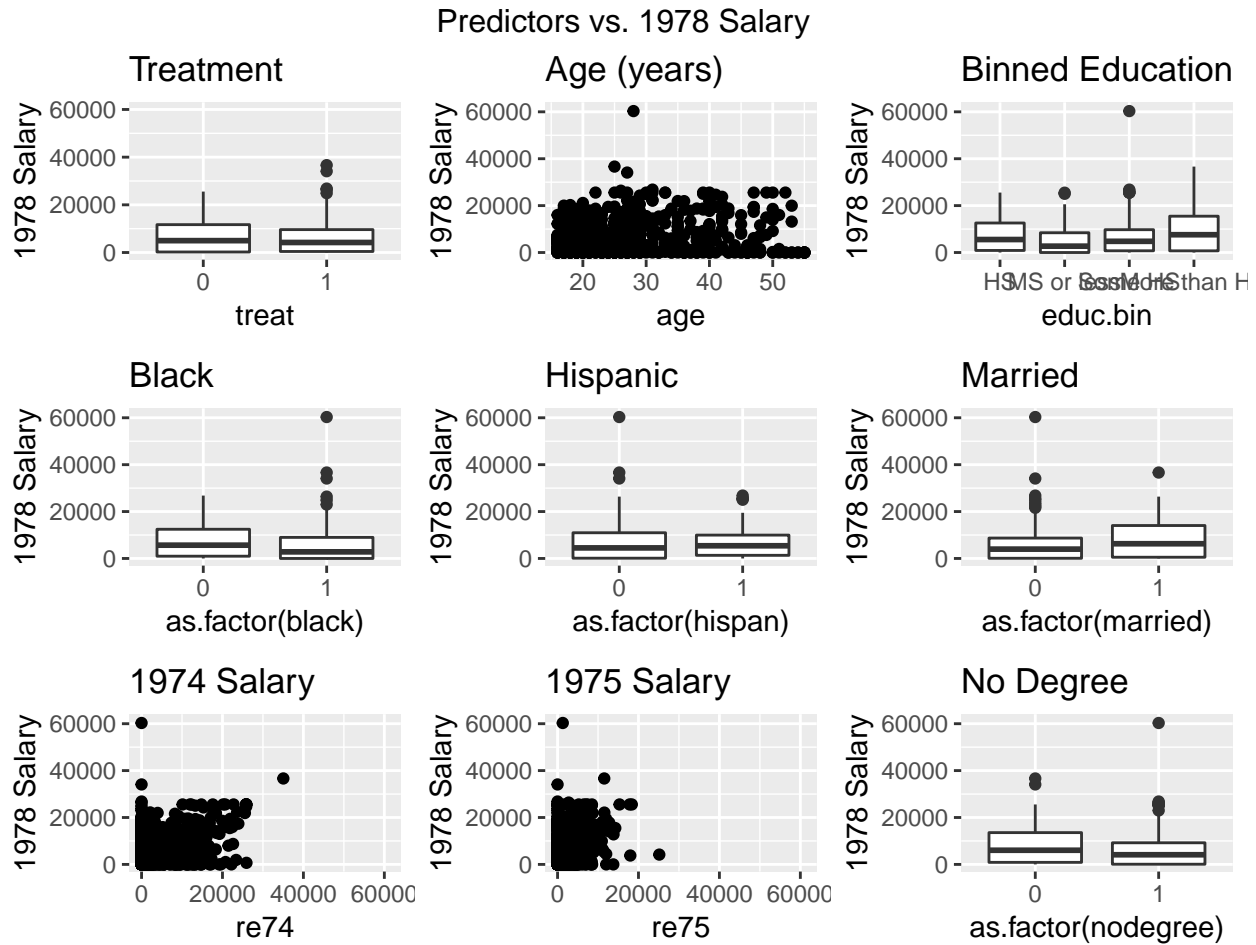
## Linear Regression

### Exploratory Data Analysis

For concern of multicollinearity, we cannot include both nodegree and education in our model (nodegree is, in essence, a binned version of education with 0 being over 12 years of education and 1 being less than 12 years of education). We were originally concerned with including both 1974 salary (re74) and 1975 salary (re75), however, the correlation between these two variables is only 0.55 which low enough to allow both salary variables as predictors in our model. No other variables had high enough correlation to be a multicollinearity concern.

A plot of each predictor in relation to our outcome variable, 1978 salary is below.

```
## Warning: Removed 1 rows containing non-finite values (stat_boxplot).
```



## Model Selection

Through a series of modeling fittings, we examined a variety of logistic models to answer the question, ‘Is there evidence that workers who receive job training tend to earn higher wages than workers who do not receive job training?’. We evaluated each model based on R-squared value and whether addition variables and interactions resulted in a significant or near-significant nested F test results.

We attempted logging our outcome variable (1978 salary (re78)), logging 1974 and 1975 salaries, using nodegree as opposed to education, using education as a continuous variable as well as a binned factor variable. We also looked at potential interaction effects between treatment and education, treatment and black, treatment and hispanic, and treatment and age (see appendix Fig. 1 for plots of potential interaction effects). Additionally, we used mean-centered continuous variables to aid in interpretation.

Before we finalized our model selection we examined the residuals and influential points. The residuals of this model are normally distributed and have constant variance therefore fitting our assumptions of linear regression (see appendix). The most influential points in our model were determined to be corner cases and did not call for alteration of our final model. (For further details on our model’s residuals and influential points, see appendix).

Ultimately, we selected the model summarized below.

```
##
## Call:
## lm(formula = re78 ~ treat + agec + educ.bin + black + hispan +
```

```
## married + re74c + re75c, data = lalonde)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -13858  -4842  -1516   4062   54869
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)    6655.8106    724.1249   9.192 < 2e-16 ***
## treat1         1612.9207    779.9046   2.068  0.0391 *
## agec           6.9456     32.4362   0.214  0.8305
## educ.binMS or less -1693.6195    844.2911  -2.006  0.0453 *
## educ.binSome HS    29.6427    726.9096   0.041  0.9675
## educ.binMore than HS 2254.6884   1003.6187   2.247  0.0250 *
## black          -1278.3191    767.4450  -1.666  0.0963 .
## hispan         357.4441    931.7120   0.384  0.7014
## married        518.6474    696.6006   0.745  0.4568
## re74c           0.3044     0.0580   5.247 2.14e-07 ***
## re75c           0.2205     0.1043   2.113  0.0350 *
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 6934 on 603 degrees of freedom
## Multiple R-squared:  0.1526, Adjusted R-squared:  0.1385
## F-statistic: 10.86 on 10 and 603 DF, p-value: < 2.2e-16
```

## Interpretation

Our model has an R-squared of 0.15. In other words, our model explains 15% of the variance 1978 salary.

**Intercept:** For non-black, non-hispanic, un-married individuals of average age, average 1974 and 1975 salaries, with High School only education, who did not receive treatment, we estimate the average salary in 1978 to be \$6655.81 (95% CI: \$5233.7, \$8077.92).

**Treatment:** Holding all else constant, individuals who participated in the treatment are estimated to have average 1978 salaries increased by \$1612.92 (95% CI: \$81.26, \$3144.58).

**Age:** Holding all else constant, for each 10 years an individual ages on average we estimate his salary to increase by \$69.46 (95% CI: \$-567.56, \$706.47). Given that this confidence interval includes 0, we are not confident that there is a meaningful effect of age on 1978 salary.

**Education:** Holding all else constant, for an individual with:

- Less than a middle school education: we estimate average 1978 salary to be \$1693.62 less (95% CI: \$-3351.73, \$-35.51).
- Some high school education: we estimate average 1978 salary to be \$29.64 more (95% CI: \$-1397.94, \$1457.22). Given that this confidence interval includes 0, we are not confident that there is a meaningful effect of some high school compared to completion of high school on 1978 salary.
- More than a high school education: we estimate average 1978 salary to be \$2254.69 more (95% CI: \$283.68, \$4225.7).

**Married:** Holding all else constant, for married individuals we estimate average 1978 salaries to be \$518.65 more (95% CI: \$-849.41, \$1886.71). Given that this confidence interval includes 0, we are not confident that there is a meaningful effect of blackness on 1978 salary.

**Black:** Holding all else constant, for black individuals we estimate average 1978 salaries to be \$1278.32 less (95% CI: \$-2785.51, \$228.87). Given that this confidence interval includes 0, we are not confident that there is a meaningful effect of blackness on 1978 salary.

**Hispanic:** Holding all else constant, for black individuals we estimate average 1978 salaries to be \$357.44 more (95% CI: \$-1472.35, \$2187.24). Given that this confidence interval includes 0, we are not confident that there is a meaningful effect of hispanic ethnicity on 1978 salary.

**1974 Salary:** Holding all else constant, for each \$1,000 an individual made in 1974, on average we estimate his 1978 salary to be \$304.35 higher (95% CI: \$190.43, \$418.26).

**1975 Salary:** Holding all else constant, for each \$1,000 an individual made in 1975, on average we estimate his 1978 salary to be \$220.53 higher (95% CI: \$15.59, \$425.47).

## Discussion

Because this is a randomized control trial, we can say treatment may result in increased salaries. However the effect size of treatment may be small.

The effect of treatment on salary is confounded by additional factors that, when isolated, also explain differences in salary in this data set. These factors include age, ethnicity, education, marital status, and previous salary.

Some factors may or may not have an effect on salary. The factors that fall into this category are being black, being hispanic, and being married. This is evident because, when isolated, the confidence intervals of the model coefficients include zero.

From our data exploration, it appears the 1974 salary of individuals is more representative of earning potential in 1978 compared to 1975, and thus a greater predictor factor of 1978 salary in our final model.

It is unclear whether having a high school diploma differs significantly from having some high school education when it comes to salary in 1978. However, it is clear that having less than a high school education results in a lower salary, and having more than a high school education results in a higher salary.

## Limitations

Our model has an R-squared of 0.15. In other words, our model explains 15% of the variance 1978 salary. It seems that we are missing variables in our model that would explain additional variation in 1978 salary, therefore more research is needed to fully understand the relationship between job training programs and salary and the mediating variables in this relationship.

Doesn't work for wealthy or older individuals (Why older?) Also black Outliers

## Logistic Regression

### Exploratory Data Analysis

In terms of multicollinearity, the same reasoning from our linear regression applies to our logistic regression. Therefore our only restriction is a choice between either education or no degree.

A plot of each predictor in relation to our outcome variable, employment in 1978 is below (employment being defined as salary above 0).

Table 1: Average employed '78 Cases by predictor

	0	1
treat	0.77	0.76
educ.bin2	0.79	0.67
black	0.80	0.72
hispan	0.76	0.83
married	0.76	0.78
nodegree	0.78	0.76



## Model Selection

We examined a variety of linear models to answer the question, ‘Is there evidence that workers who receive job training tend to be more likely to have positive (non-zero) wages than workers who do not receive job training?’. We evaluated each model based on the area under the curve (AUC) and whether addition variables and interactions resulted in a significant or near-significant change in deviance tests.

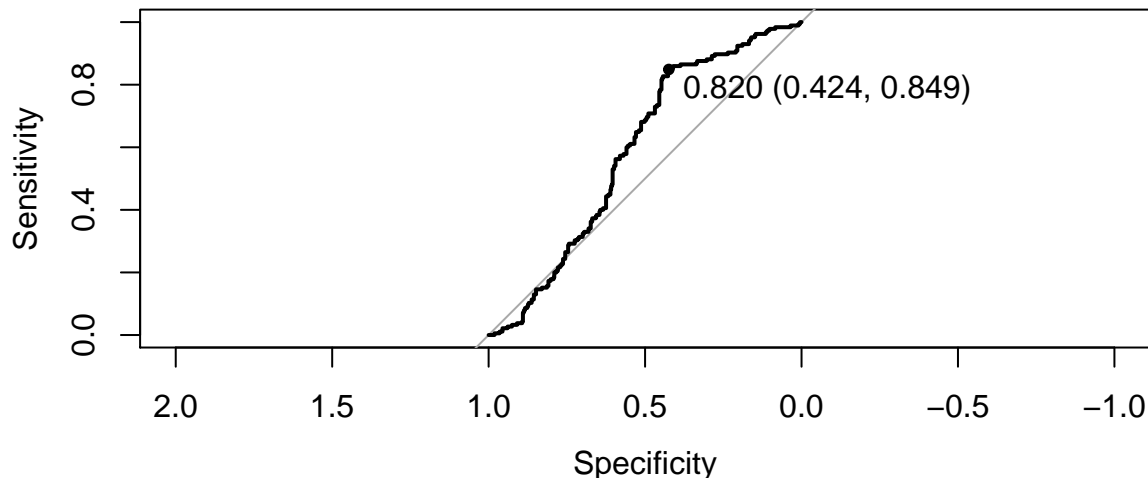
We attempted binning education in multiple ways, nonzero 1974 and 1975 variables. We also examined potential interactions between treatment and previous salaries as well as interactions between treatment and level of education (see appendix for examination of interaction effects). Additionally, we used mean-centered continuous variables to aid in interpretation.

Before we finalized our model selection we examined the residuals and influential points. The residuals of this model fit our assumptions of logistic regression (see appendix).

The most influential points in our model were determined to be corner cases and did not call for alteration of our final model. (For further details on our model’s residuals and influential points, see appendix).

Ultimately, we selected the model summarized below.

```
##
## Call:
## glm(formula = employed78 ~ treat * employed74 + agec + married +
##       black + hispan + educ.bin2 + re75c, family = binomial, data = lalonde)
##
## Deviance Residuals:
##      Min       1Q   Median       3Q      Max
## -2.4043   0.3469   0.6049   0.7440   1.4117
##
## Coefficients:
##              Estimate Std. Error z value Pr(>|z|)
## (Intercept)    1.177e+00  2.796e-01   4.209 2.57e-05 ***
## treat1         7.732e-01  3.244e-01   2.383  0.01716 *
## employed74     4.703e-01  2.771e-01   1.698  0.08959 .
## agec          -3.260e-02  1.039e-02  -3.137  0.00171 **
## married        4.758e-02  2.429e-01   0.196  0.84468
## black         -5.287e-01  2.675e-01  -1.976  0.04810 *
## hispan         2.088e-01  3.601e-01   0.580  0.56201
## educ.bin2MS or less -5.688e-01  2.328e-01  -2.443  0.01456 *
## re75c          1.297e-04  4.511e-05   2.874  0.00405 **
## treat1:employed74 -1.187e+00  4.711e-01  -2.519  0.01176 *
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##      Null deviance: 666.5  on 613  degrees of freedom
## Residual deviance: 622.7  on 604  degrees of freedom
## AIC: 642.7
##
## Number of Fisher Scoring iterations: 4
```



```
## [1] "Confusion Matrix"
##
##      FALSE TRUE
## 0      118   25
## 1      287  184
```

```
## Waiting for profiling to be done...
## [1] "Confidence intervals"
##           Estimate      2.5%      97.5%
## (Intercept)  3.2440128  1.8954738  5.6865021
## treat1      2.1666346  1.1510708  4.1177880
## employed74   1.6005330  0.9269135  2.7524916
## agec         0.9679244  0.9483436  0.9878683
## married      1.0487287  0.6527574  1.6943581
## black        0.5893666  0.3481850  0.9953958
## hispan       1.2321777  0.6250256  2.5907711
## educ.bin2MS or less 0.5662319  0.3598939  0.8980752
## re75c        1.0001297  1.0000460  1.0002234
## treat1:employed74 0.3051571  0.1219336  0.7774356
```

## Interpretation

Our model has an AUC of 0.59. Using the suggested threshold of 0.82, our model has a sensitivity of 0.391 and a specificity of 0.175. In other words, our model correctly predicts 39.1% of nonzero wage earners and 82.5% of zero wage earners.

**Intercept:** For non-black, non-hispanic, un-married individuals of average age, average 1975 salaries and a zero 1974 salary, with some High School or more education, who did not receive treatment, we estimate the odds of nonzero salary 1978 to be 3.24 (95% CI: \$1.895, 5.69).

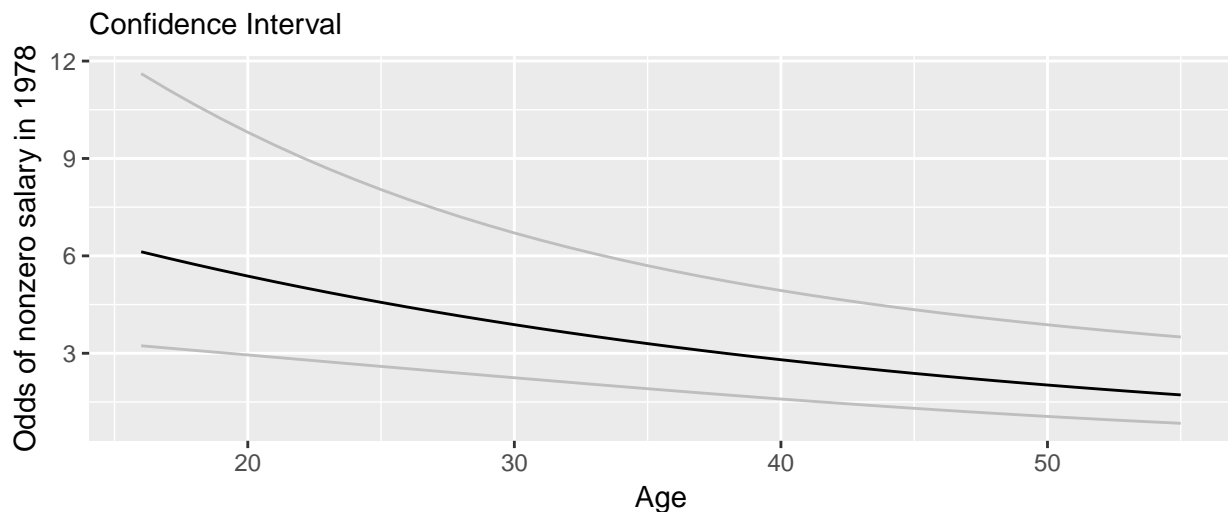
**Intercept:** For non-black, non-hispanic, un-married individuals of average age, average 1975 salaries and a zero 1974 salary, with some High School or more education, who did not receive treatment, we estimate the odds of nonzero salary 1978 to be 3.24 (95% CI: 1.895, 5.69).

**Treatment:** Holding all else constant, for individuals who participated in the treatment we estimate the odds of nonzero wage in 1978 to increase by a factor of 2.17 (95% CI: 1.15, 4.12).

**Education:** Holding all else constant, for an individual less than a middle school education we estimate the odds of nonzero wage in 1978 to decrease by a factor of 0.57 less (95% CI: 0.36, 0.9).

**Age:** Holding all else constant, for each 10 years an individual ages on average we estimate his salary to decrease by 0.72 (95% CI: 0.59, 0.89).

## Odds of nonzero salary in 1978 by Age



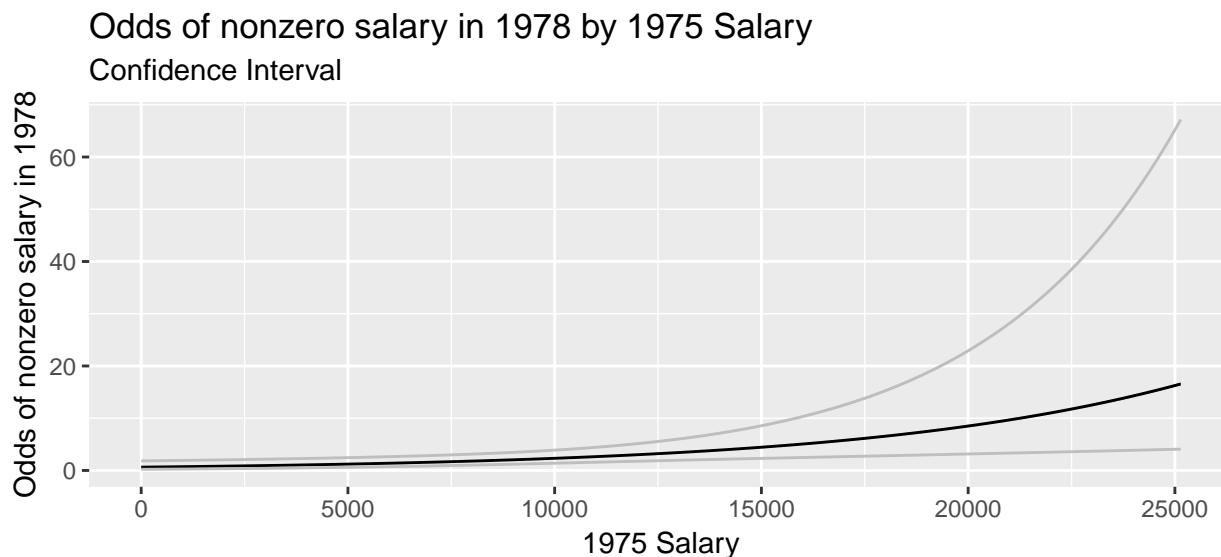


**Married:** Holding all else constant, for married individuals we estimate estimate the odds of nonzero wage in 1978 to increase by a factor of 1.05 more (95% CI: 0.65, 1.69). Given that this confidence interval includes 1, we are not confident that there is a meaningful effect of being married on odds of nonzero salary in 1978.

**Black:** Holding all else constant, for black individuals we estimate estimate the odds of nonzero wage in 1978 to decrease by a factor of 0.59 less (95% CI: 0.35, 1).

**Hispanic:** Holding all else constant, for black individuals we estimate estimate the odds of nonzero wage in 1978 to increase by a factor of 1.23 more (95% CI: 0.63, 2.59). Given that this confidence interval includes 1, we are not confident that there is a meaningful effect of hispanic ethnicity on odds of nonzero salary in 1978.

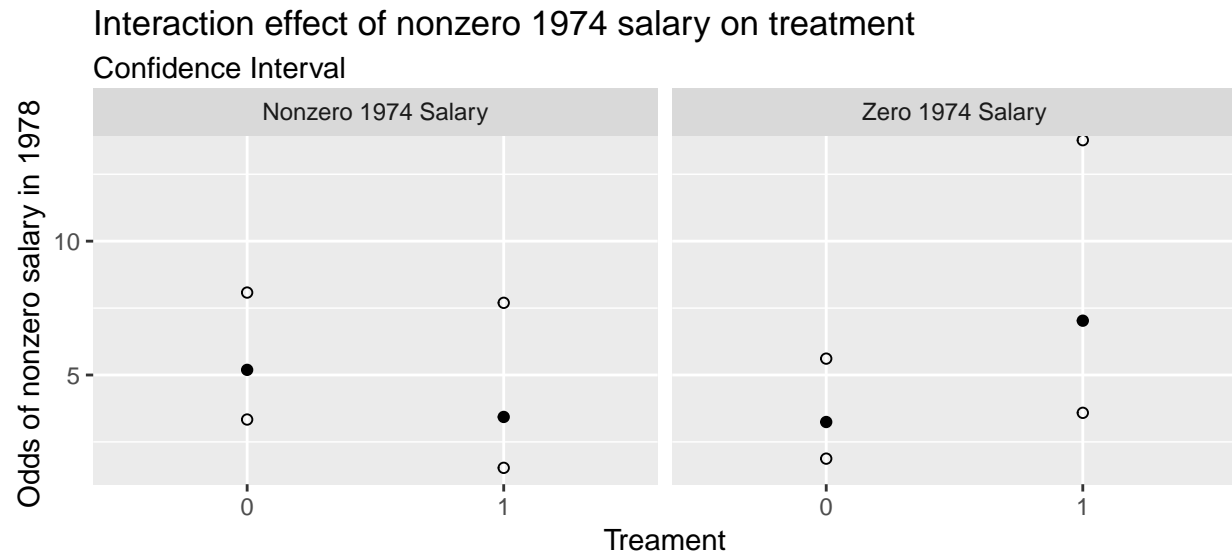
**1975 Salary:** Holding all else constant, for each \$1,000 an individual made in 1975, on average we estimate estimate the odds of nonzero wage in 1978 to increase by a factor of 1.14 higher (95% CI: 1.05, 1.25).



**1974 Salary (Zero vs. Nonzero):**

## Waiting for profiling to be done...

- Zero Salary: Holding all else constant, for individuals who participated in the treatment we estimate the odds of nonzero wage in 1978 to increase by a factor of 2.17 (95% CI: 1.15, 4.12).
- Nonzero Salary: Holding all else constant, for individuals who participated in the treatment we estimate the odds of nonzero wage in 1978 to decrease by a factor of 0.74 (95% CI: 0.34, 1.67). Given that this confidence interval includes 1, we are not confident that there is a meaningful effect of treatment on nonzero salary in 1978 for those with nonzero salaries in 1974.



## Discussion

According to our findings, participating in the training program has a positive effect on employment status for individuals who were unemployed in 1974, increasing the odds of a non-zero salary in 1978 by an estimated factor of 2.17. However, we can not say with certainty whether the impact is the same for those who were employed in 1974.

For those employed in 1974 our estimates indicate that the job training program may actually have a negative impact, decreasing odds of employment in 1978 by an estimated factor of .74. There appears to be a negative effect on the odds of employment for those who were employed in 1974, we are not able to say with confidence that this effect is negative. Moreover, we are unable to say an interaction between treatment and employed status in 1974 exists. The confidence intervals overlap, and as such, the true odds ratio may be the same for both groups.

Odds of employment in 1978 are also influenced by number of years of education, age, and marital status. When all other factors are held constant, each of these factors is associated with greater odds of employment in 1978, with an odds ratio confidence interval that does not include 1.0.

Being black, being hispanic, and an individual's 1975 salary may or may not effect odds of employment in 1978. When all other factors are held constant, each of these factors has an odds ratio confidence interval that includes 1.0.

## Limitations

There are several limitations to our model that should be taken into consideration when interpreting results. First, while the confidence interval for the odds ratio of employment in 1978 for an individual in a job training program doesn't include 1.0, it is very close to 1.0. Therefore, while a positive effect is likely, it may not be large.

Second, our resulting model has a low area under the curve (AUC) of .59. Therefore, an AUC of .59 is on the lower end of the possible range of .5-1.0. Specific to our model, there is a sizable difference in the sensitivity (.820) and specificity (.424) of our model. Meaning, while our model is good at predicting individuals likely to be unemployed in 1978, it is not as good at capturing the breadth of individuals who are truly employed.

## Conclusion

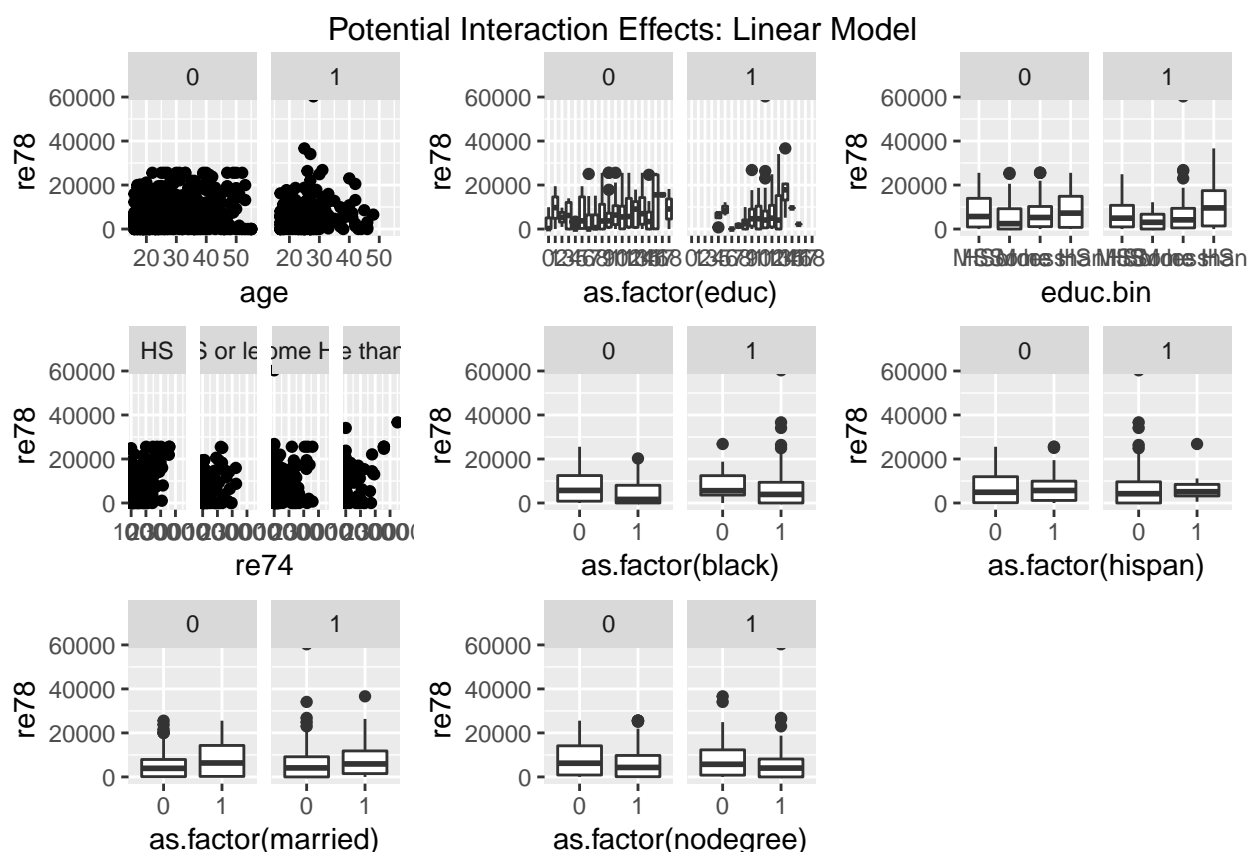
Based on our models, there is good evidence that job training positively influences the odds of employment and the salaries of individuals who complete the program. However, neither our linear model nor our logistic model provide confidence in large increases in odds of employment nor salaries, as they both have large confidence intervals.

## Appendix

### Interaction Exploration

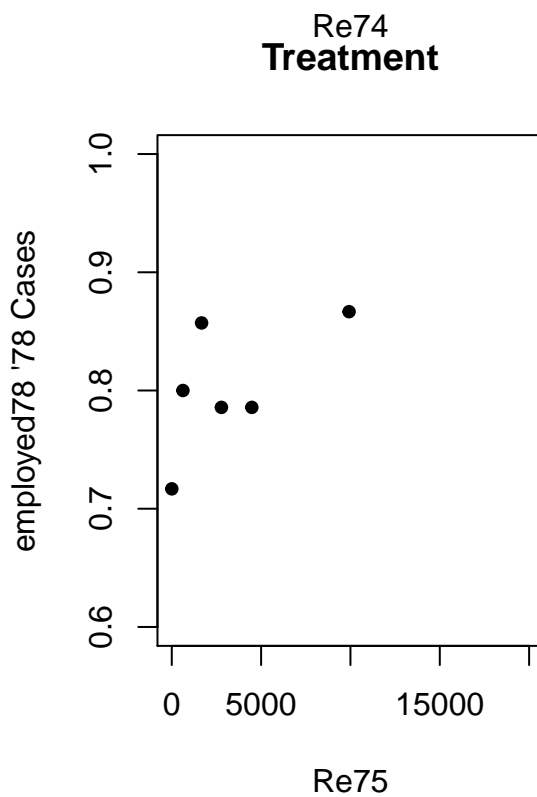
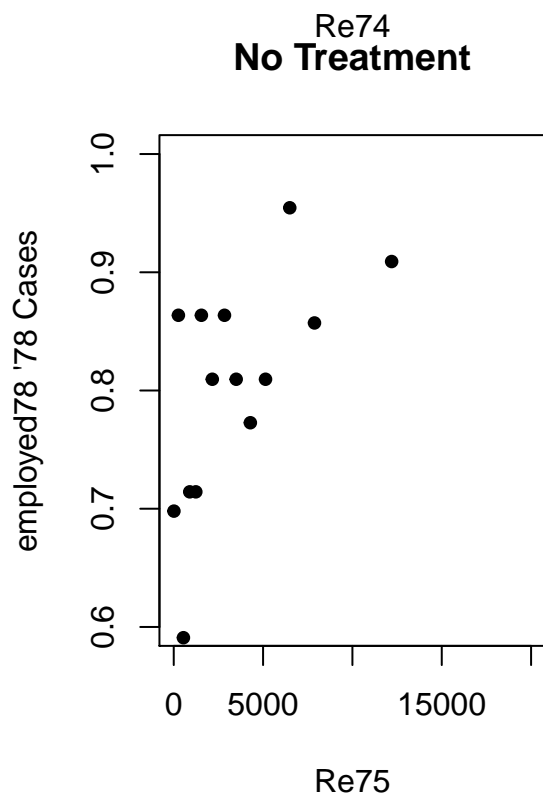
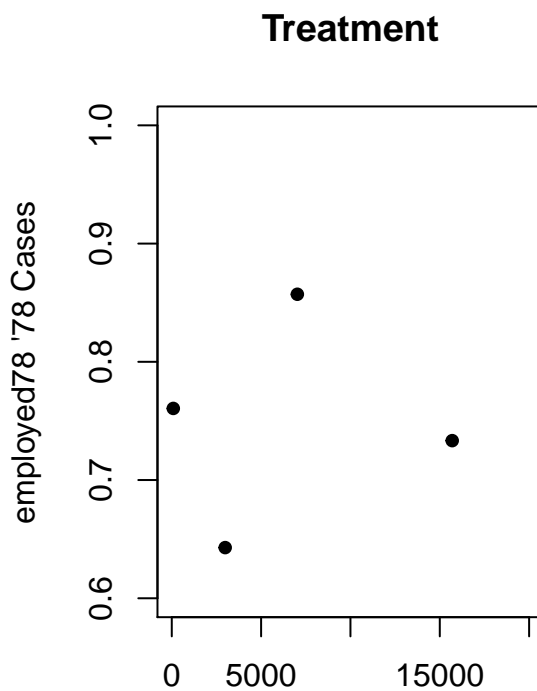
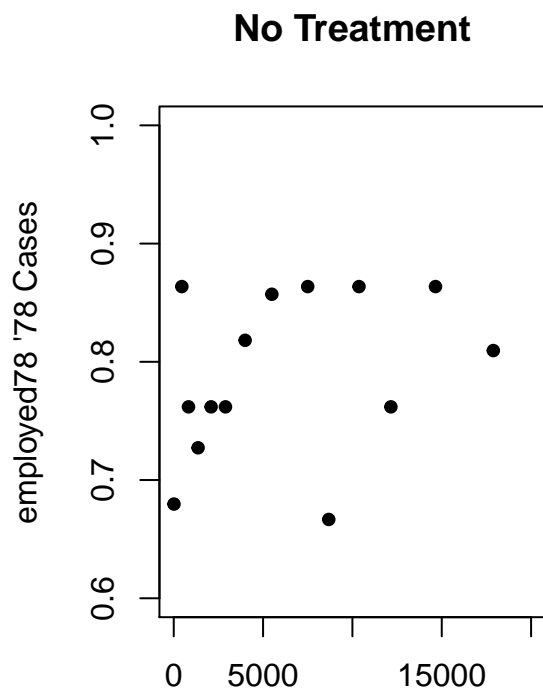
Below is an exploration of potential interaction effects between treatment and other predictor variables in our dataset. Although some exploratory analysis seemed promising, no addition of interaction terms meaningfully increased our models performance. Therefore our final model did not include any interaction effects.

#### Linear Model



#### Logistic Model

Below is an exploration of potential interaction effects between treatment and other predictor variables in our dataset. The only interaction effect that meaningfully improved prediction for our model was the addition an interaction between a nonzero employment in 1974 and treatment.



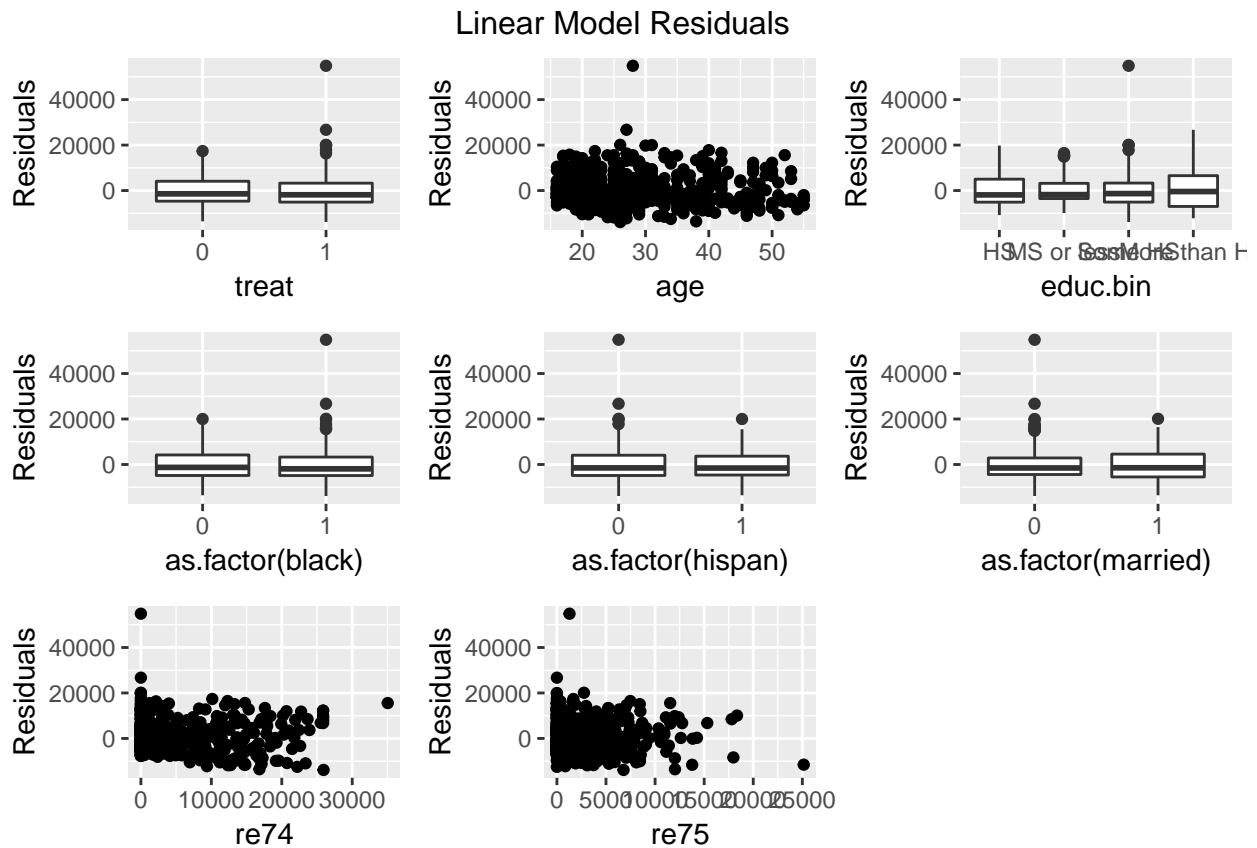
```
##           Unemployed 75  Employed 75
## No Treatment    0.6865672  0.8101695
## Treatment      0.7207207  0.8108108

##           Unemployed 74  Employed 74
## No Treatment    0.6696429  0.8075710
```

```
## Treatment      0.7633588  0.7407407
##               Some HS + MS or less
## No Treatment  0.8049536  0.6698113
## Treatment    0.7707006  0.6785714
```

## Residuals

### Linear Model



### Logistic Model

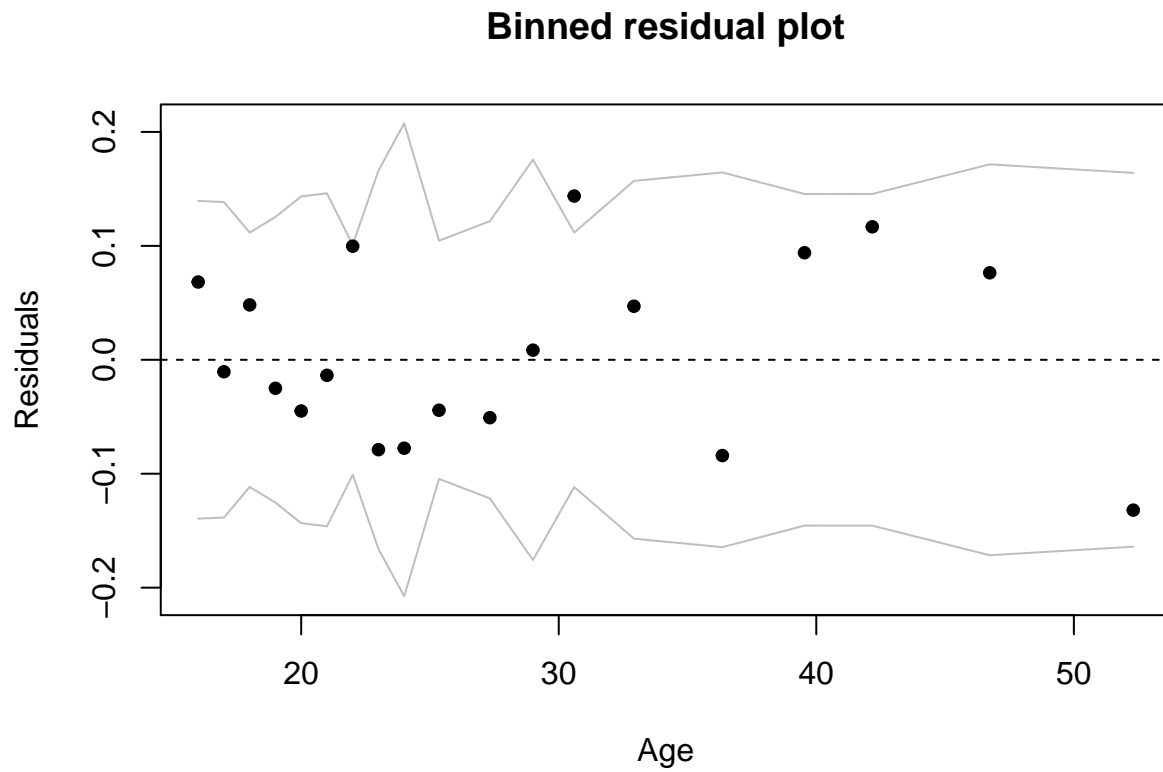
```
##      Some HS +      MS or less
## 1.120612e-09 1.286734e-09

##      0      1
## 1.230703e-09 1.044137e-09

##      0      1
## 1.134503e-09 1.325221e-09

##      0      1
## 3.727226e-10 2.260819e-09

##      0      1
## 1.668805e-10 1.805295e-09
```

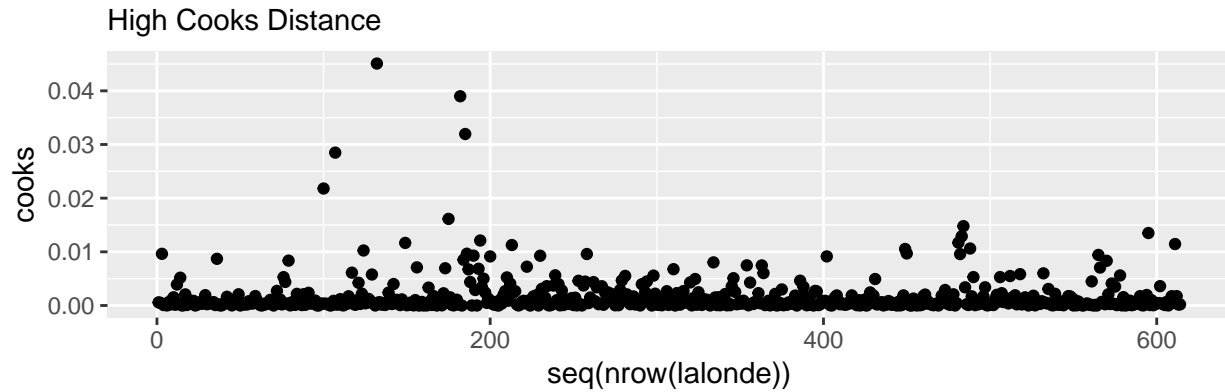
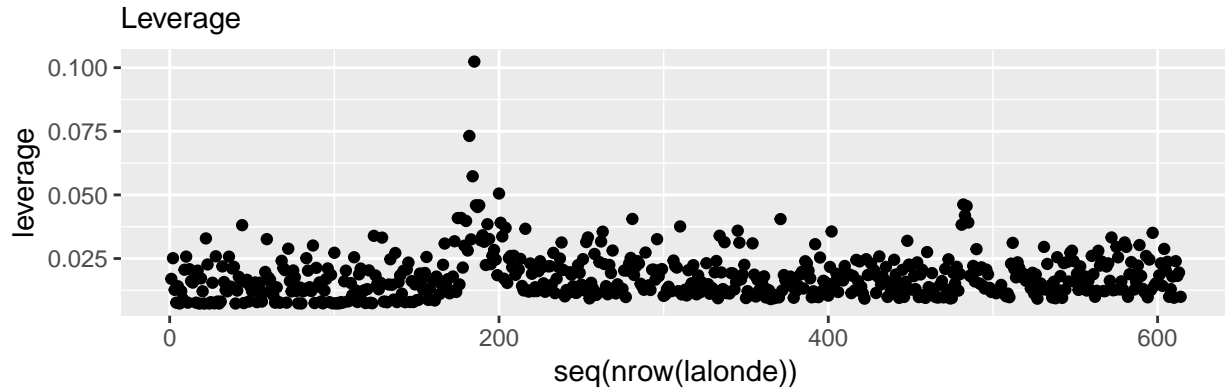


## Influential Points

### Linear Model

Observations with high leverage or cooks distance in our final linear model are below:

## Potentially Influential Points



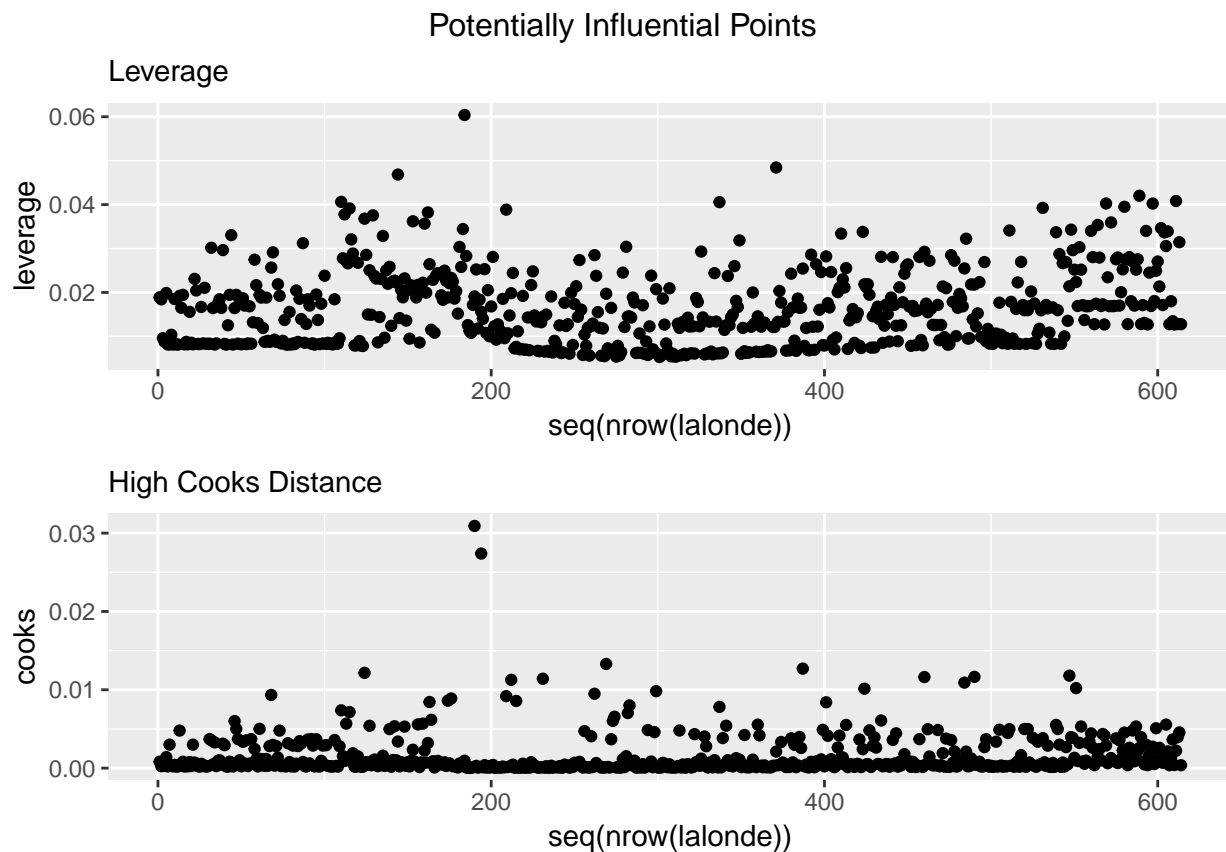
```
##      X treat age educ black hispan married nodegree      re74      re75
## 1 NSW100     1  31   9    0      1       0         1    0.0000    0.000
## 2 NSW107     1  27  13    1      0       0         0    0.0000    0.000
## 3 NSW132     1  28  11    1      0       0         1    0.0000  1284.079
## 4 NSW182     1  25  14    1      0       1         0  35040.0700 11536.570
## 5 NSW184     1  35   8    1      0       1         1  13732.0700 17976.150
## 6 NSW185     1  33  11    1      0       1         1  14660.7100 25142.240
## 7 PSID15     0  22  14    1      0       1         0   748.4399 11105.370
##      re78      re78c      re75c      re74c      agec employed78
## 1 26817.600 20024.766 -2184.9382 -4557.547  3.6368078         1
## 2 34099.280 27306.446 -2184.9382 -4557.547 -0.3631922         1
## 3 60307.930 53515.096  -900.8592 -4557.547  0.6368078         1
## 4 36646.950 29854.116  9351.6318 30482.523 -2.3631922         1
## 5  3786.628 -3006.206 15791.2118  9174.523  7.6368078         1
## 6  4181.942 -2610.892 22957.3018 10103.163  5.6368078         1
## 7 18208.550 11415.716  8920.4318 -3809.107 -5.3631922         1
##  employed75 employed74      educ.bin  educ.bin2      age2      age3
## 1           0           0      Some HS  Some HS + 13.2263711  48.10176982
## 2           0           0 More than HS  Some HS +  0.1319086  -0.04790816
## 3           1           0      Some HS  Some HS +  0.4055242   0.25824098
## 4           1           1 More than HS  Some HS +  5.5846773 -13.19766572
## 5           1           1  MS or less MS or less 58.3208336  445.38499829
## 6           1           1      Some HS  Some HS + 31.7736024  179.10169025
## 7           1           1 More than HS  Some HS + 28.7638304 -154.26595026
##      leverage      cooks
## 1 0.027257833 0.021798727
## 2 0.020244859 0.028482254
```

```
## 3 0.007797395 0.045086361
## 4 0.073164174 0.038990285
## 5 0.057317557 0.008516218
## 6 0.102376529 0.031957785
## 7 0.050528522 0.009140412
```

The influential points show that our model is not as accurate in its predictions for those who have high salaries in either 1974 or 1975. Because these are not the typical demographic to partake in a job training program, they are not of great interest for this research paper. Therefore we do not alter our model.

## Logistic Model

Observations with high leverage or cooks distance in our final logistic model are below:



##	X	treat	age	educ	black	hispan	married	nodegree	re74
## 1	NSW110	1	26	10	1	0	1	1	2027.9990
## 2	NSW124	1	27	13	0	0	1	0	9381.5660
## 3	NSW144	1	46	8	1	0	0	1	3165.6580
## 4	NSW184	1	35	8	1	0	1	1	13732.0700
## 5	PSID5	0	25	9	1	0	1	1	14829.6900
## 6	PSID9	0	38	9	0	1	1	1	16826.1800
## 7	PSID84	0	37	11	0	1	0	1	615.2098
## 8	PSID152	0	52	0	0	1	1	1	773.9104
## 9	PSID186	0	53	10	0	1	0	1	7878.2120
## 10	PSID202	0	20	9	0	1	1	1	0.0000
## 11	PSID384	0	31	4	0	1	0	1	0.0000
## 12	PSID404	0	55	7	0	0	0	1	0.0000



```

## 13 PSID412      0 53 12      1      0      0      0      0.0000
## 14 PSID426      0 24 1      0      1      1      1      0.0000
##      re75      re78      re78c      re75c      re74c      agec
## 1      0.0000      0.000 -6792.834 -2184.9382 -2529.548 -1.3631922
## 2      853.7225      0.000 -6792.834 -1331.2157 4824.019 -0.3631922
## 3      2594.7230      0.000 -6792.834 409.7848 -1391.889 18.6368078
## 4      17976.1500 3786.628 -3006.206 15791.2118 9174.523 7.6368078
## 5      13776.5300      0.000 -6792.834 11591.5918 10272.143 -2.3631922
## 6      12029.1800      0.000 -6792.834 9844.2418 12268.633 10.6368078
## 7      4713.9190      0.000 -6792.834 2528.9808 -3942.337 9.6368078
## 8      2506.4520      0.000 -6792.834 321.5138 -3783.636 24.6368078
## 9      1489.5480 13170.980 6378.146 -695.3902 3320.665 25.6368078
## 10     1283.6610      0.000 -6792.834 -901.2772 -4557.547 -7.3631922
## 11      0.0000 1161.493 -5631.341 -2184.9382 -4557.547 3.6368078
## 12      0.0000      0.000 -6792.834 -2184.9382 -4557.547 27.6368078
## 13      0.0000      0.000 -6792.834 -2184.9382 -4557.547 25.6368078
## 14      0.0000 19464.610 12671.776 -2184.9382 -4557.547 -3.3631922
##      employed78 employed75 employed74      educ.bin      educ.bin2      age2
## 1      0      0      1      Some HS      Some HS +      1.8582929
## 2      0      1      1      More than HS      Some HS +      0.1319086
## 3      0      1      1      MS or less      MS or less      347.3306056
## 4      1      1      1      MS or less      MS or less      58.3208336
## 5      0      1      1      Some HS      Some HS +      5.5846773
## 6      0      1      1      Some HS      Some HS +      113.1416805
## 7      0      1      1      Some HS      Some HS +      92.8680649
## 8      0      1      1      MS or less      MS or less      606.9722994
## 9      1      1      1      Some HS      Some HS +      657.2459151
## 10     0      1      0      Some HS      Some HS +      54.2165991
## 11     1      0      0      MS or less      MS or less      13.2263711
## 12     0      0      0      MS or less      MS or less      763.7931463
## 13     0      0      0      HS      Some HS +      657.2459151
## 14     1      0      0      MS or less      MS or less      11.3110617
##      age3      leverage      cooks
## 1 -2.533210e+00 0.04062583 0.0073756699
## 2 -4.790816e-02 0.03679869 0.0121590942
## 3 6.473134e+03 0.04684611 0.0033930294
## 4 4.453850e+02 0.06040330 0.0009428119
## 5 -1.319767e+01 0.01909379 0.0309170281
## 6 1.203466e+03 0.01561386 0.0273889532
## 7 8.949517e+02 0.01969965 0.0132959816
## 8 1.495386e+04 0.04056232 0.0078171676
## 9 1.684969e+04 0.04844849 0.0021112125
## 10 -3.992072e+02 0.02544092 0.0127010077
## 11 4.810177e+01 0.04025713 0.0028860602
## 12 2.110880e+04 0.04201691 0.0025731029
## 13 1.684969e+04 0.04024095 0.0027277268
## 14 -3.804127e+01 0.04081239 0.0022232284

```

We see that many of influential points are those who have nonzero salary in 1974, but who have a zero salary in 1978. These are, in fact, outliers in our observation as they are people who seem to be meaningfully financially worse off in 1978 than in 1974. These cases are potentially influential in our model, but are scientifically relevant cases to include in our observations. Because we cannot justify removing these observations from our dataset, we leave our model unaltered.

Additionally, there are several outliers including relatively high 1978 salaries. Again, although this observation

is not the norm, we include this observation in our model as it is an important edge case.