Rebaza, Alcázar & De Las Casas

Alberto Rebaza

- Practices
- Mergers and Acquisitions
- Capital Markets
- Free and unfair competition
- > Education
- Juris Doctor by Pontificia Universidad Católica del Perú Law School, 1993.
 Summa Cum Laude.
- Master of Laws by University of Virginia Law School, 1995.
- Distintions
- Director of Amrop Perú
 S.A.C., Angel Ventures and
 Rigel Perú S.A.
- Member of de Board of Lima museum.
- Member of the Acquisition Committee of Contemporary Art (CAAC MALI)
- Member of Young Presidents Organization (YPO).
- Mentor of Wayra.
- Chambers & Partners
 - Mergers and Acquisitions: Band 1
 - Banking and Finance:
 Band 2
- Arbitrator, Lima Chamber of Commerce.
- Arbitrator, Arbitration center of Pontificia Universidad Católica del Perú.
- Arbitrator, American Chamber of Commerce in Peru
- Lenguages Spanish and English



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Alberto Rebaza is founding partner and managing partner of Rebaza, Alcazar & De Las Casas law firm. Partner leads to mergers and acquisitions and corporate areas. In addition to his masters, he has studies at Georgetown University and England.

Alberto has been consistently considered by legal rankings as a leading lawyer in M&A, Banking and Finance. These publications include Chambers & Partners, IFRL 1000, Who's Who Legal and LatinLawyer, among others. LatinLawyer included Alberto in 2004 in its "Top 20 under 40" list of lawyers under 40 who enjoy the highest recognition. Also, Chambers & Partners called him "as the leading voice for large financial transactions and M&A".

He has been a speaker at different conferences of the International Bar Association – IBA in Dublin, San Paulo, Bogotá, Panamá; LatinLaywer in Barcelona, NYC, México, Bogota, Dublin, Singapur.

Very much involved in the arts world, Alberto is a board member of the Museum of Art of Lima, and is chair of the Acquisition Committee of Contemporary Art (CAAC MALI) and Artecho.

MERGERS AND ACQUISITIONS

- Sale of a strategic shareholding package in en Hermes Transportes Blindados S.A. in favor of The Carlyle Group.
- Sale of the safety companies J&V Resguardo, J&V Resguardo Selva y J&V Alarmas in favor of The Carlyle Group.
- Sale of Ambev's assets related to the business of non-alcoholic beverages in Peru, including a production plant located in the north of the country, to the

Guatemala based group CBC.

- Sale of a majority shareholding package in the insurance company Protecta S.A. in favor of Chilean based Grupo Security.
- Acquisition of a stake in Peruvian pipeline operator Transportadora de Gas del Perú (TGP) and a deal with Canada Pension Plan Investment Board (TGP's largest shareholder) in a deal totaling US\$ 481 million.
- Acquisition of Nextel Peru for US\$ 400 million.
- Acquisition of BBVA Horizonte.
- Acquisition of La Curacao (Total Artefactos) for US\$ 150 million.
- Sale of a majority shareholding package in InVita Life Insurance in favor of Grupo Sura by US\$ 3,600 million.
- Sale of Soldexa S.A. (a Brescia Group company) in favor of Colfax Corpor for US\$235 million.
- Sale of a shareholding package in AFP Integra S.A. and ING Wealth Management S.A. to ING Group for US\$ 55 million.
- Acquisition for Profuturo AFP (Pension Fund) for US\$ 40 million.
- Sale of 100% of shares of Farmacias Peruanas S.A. (FASA) and Drogueria La Victoria S.A.C.
- Sale of 51% stake in Condor Travel S.A.
- Sale of 100% stake of Clinica El Golf in favor of Pacificos Seguros S.A. –
 Entidad Prestadora de Salud.
- Acquisition of Farmacias Ahumada in Mexico, Peru, Brazil and Chile for the amount of US\$ 637 million.
- Sale of a package of shares, representing 55% of the holding company owner of Laboratorios Clinico Roe and a majority shareholding of Clinica San Felipe S.A., in favor of the Chilean company Banmédica Foundation.
- Sale of 100% stake in Bembos S.A. in favor of Nexus Group.
- Sale of 100% stake in Peru Alert in favor of NG Restaurants SA (an Interbank Group member company).
- Acquisition of 25% stake in Kallpa Generacion S.A. for US\$ 85 million.
- Acquisition of a package of shares of ONCOSALUD S.A.C.
- Acquisition of a package of shares of Cementos de Lima S.A.A. (Celima).
- Acquisition of 46% shares of Neptunia S.A., property of Ultramar Agencia Maritima Interncional S.A. (Chile).
- Acquisition of Chevron Texaco Petroleum Company (Chevron Texaco). The value of the transaction was US\$ 11,850,000.
- Acquisition of Corporacion Jose R. Lindley (JRL), Inka Cola bottler for US\$ 132 million.
- Sale of Pesquera Alexandra S.A.C., Empresa Pesquera Flor De Ilo S.R.L and Pesquera Victor S.A.C. in favor of China Fishery Group Limited.

PURCHASES OUT OF PERU

- Acquisition of Coney Island Divertronica Medellin S.A. in Colombia by Peruvian editorial group Grupo El Comercio.
- Acquisition of Coney Island YUKIDS in Chile by Peruvian editorial group Grupo El Comercio.
- Acquisition of Lafarge cement company in Chile (today Melon) in the amount of US\$ 555 million.
- Acquisition of three foreign welding companies (Colombia and Venezuela) in the amount US\$ 97 million.
- Acquisition of 100% shares of PROQUIMSA, Ecuadorian company engaged in the manufacture of salt and caustic soda.
- Acquisition of 47% of shares of the Sociedad Boliviana de Cementos (Soboce), largest cement company in Bolivia.

FINANCING

- Funding to Canadian company HudBay by BNP Paribas for US\$150 million for its copper mine Constancia in the south east of Perú.
- Funding to Peruana de Combustibles S.A. (Pecsa) by Darby (Mezzanine Fund).
- Funding to Andino Investment Holding (AIH) by Goldman Sachs Credit Partners for US\$ 85 million.
- Financing to Cemento Yura S.A. by JP Morgan for the acquisition of Sociedad Boliviana de Cementos (Soboce), largest cement company in Bolivia.

CORPORATE STRATEGIES AND CONFLICTS

- Advice to Empresas Polar in its conflict with Bavaria of Colombia and the Cisneros Group for the acquisition of shares in UCP Backus, which led to a settlement between the three companies.
- Advice to Milpo Mining Company in defending its hostile takeover by Cia.
 Minera Atacocha against the National Supervisory Commission for Companies and Securities (CONASEV).

BOND ISSUES

- Advice to JP Morgan Chase as Structuring Bank in the first sovereign bonds issues denominated in Euros, carried out in the Republic of Peru, for the amount of € 650 million.
- Advice to International Finance Corporation (IFC) in the first issue of bonds carried out in the Peruvian capital market in the amount of US\$ 15 million.
- Advice to the Republic of Peru in the first Sovereign Bond issues made in the international market for over US\$ 2,000 million.

He speaks fluently Spanish and English.