

Juan José Cárdenas

- **Practices**
- **Concessions and Project Finance**
- **Education**
 - **Juris Doctor by Pontificia Universidad Católica del Perú Law School, 1995**
 - **Master in Finance Law by The London School of Economics and Political Science (UK), 2000**
- **Distinctions**
- **Professor of Project Finance, Masters Program at Universidad Peruana de Ciencias Aplicadas**
- **Professor of Financial Law, Masters Program at Universidad Peruana de Ciencias Aplicadas**
- **Professor of Securities Law, Universidad del Pacífico**
- **Chambers & Partners:**
 - **Corporativo/M&A: Leading individuals**
 - **Projects: Leading individuals**
 - **Corporate/M&A: Leading individuals**
- **Languages**
- **Spanish and English**



Juan José Cárdenas is Senior Partner at Rebaza, Alcázar & De Las Casas Abogados. Along with his professional career, he has gained significant and diverse experience in corporate and financial counseling to both local and international organizations.

His professional practice focuses on Concessions, PPP's Projects, Project Finance, Administrative and Regulatory Law, Mergers and Acquisitions, Securities, Investment Funds and Derivatives.

Among the most recent operations are:

- Legal counsel to Odebrecht, as a member of the consortium awarded with a concession to design, finance, build, operate and maintain the South Gas Pipeline which has an estimated investment amount of US\$4 billion.
- Legal counsel to Kuntur Wasi, an internacional consortium composed by Andino Investment Holding and Corporación América, which was awarded with the concession for the design, build, finance, maintain and operate a new international airport at Chinchero – Cusco (AICC) for an amount of US\$658 MM.
- Legal counsel to DP WORLD during the public tender to design, finance, build and operate the concession of Pisco Port Terminal in the south of Peru. Estimated investment of US\$ 102.4 MM.
- Legal counsel to International Consortium composed by Alatec (Spain) – CSI (Uruguay) – Serman (Argentina) for the provision of legal services to the Private Investment Agency- PROINVERSION- in the public tender of the first Peruvian Amazon Waterway: Rivers Marañon and Amazonas, sections Saramiriza – Iquitos – Santa Rosa; river Huallaga, section Yurimaguas – convergence with river Marañon; river Ucayali, section Pucallpa – convergence

Partner

Lima Office

T: 4425100

F: 4425100 A: 264

juanjose.cardenas@rebaza-alcazar.com

Secretary

Andrea Lietzenmayer

andrea.lietzenmayer@rebaza-alcazar.com

T: 4425100 A: 264

with

river

Marañon.

- Legal counsel to an international consortium during the design, filing and development of the first co-financed private initiative called "Peripheral Ring Road" (Iniciativa Privada Cofinanciada Anillo Vial Periférico) for the design, build, operate and maintenance of a 33.2 km highway. Estimated investment of US\$1 billion.
- Legal counsel to an international consortium during the bid for the Provision of Sanitation Services in the Southern Districts of Lima (*Provisur*). This project involves the design, finance, build, operate and maintenance of the systems for purification, storage and distribution of drinkable water and, sewerage and disposal of treated wastewater in the south of Lima. Estimated investment of US\$100 MM.
- Legal counsel to the Metropolitan Municipality of Lima during the evaluation and implementation of the proposed private initiative called "Vía Expresa Sur", as well as the negotiation and execution of the Concession Agreement with the concessionaire (Graña y Montero). This project involves the design, finance, construction, operation and maintenance of the infrastructure works corresponding to the Expressway until the Panamericana Sur Highway ("Vía Expresa Sur"). Estimated investment of US\$ 200 MM.
- Legal counsel to Graña y Montero S.A.A. in the public tender for the concession to build, operate and transfer the highway section called: DV.Quilca- DV.Arequipa- DV.Matarani- DV.Moquegua- DV.Ilo- Tacna- La Concordia. Estimated investment of US\$ 196 MM.
- Legal counsel to the Metropolitan Municipality of Lima in the evaluation and implementation of the proposed private initiative called "Vías Nuevas de Lima" (highways and civil works in Lima City) and the negotiation and execution of the Concession Agreement with the concessionaire (Odebrecht). This project involves the design, construction, operation and maintenance of new urban highways in Lima, and the procurement and maintenance of existing urban highways. Estimated investment of US\$ 500 MM.
- Legal counsel to Obras de Ingeniería S.A and COPASA (as a Consortium: "Concesión Estacionamientos Miraflores S.A.") during the negotiation and execution of a Concession Agreement before the Municipality of Miraflores District to build an underground parking lot. Estimated investment of US\$ 10 MM.
- Legal Counsel to the Supervisory Board for Investment in Public Transport Infrastructure - OSITRAN in drafting the amendments to the OSITRAN's Rules of Sanctions.
- Legal counsel to Mediterranean Shipping Company in the public tender for granting the concession of the Northern Pier of the Port of Callao. Estimated investment of US\$ 748 MM.
- Legal counsel to Penta Tanks Terminals S.A. during the negotiation of a financing agreement with Corporación Interamericana ("CIFI"), in order to build a port terminal for exporting ethanol (Ethanol Storage Plant) for a total amount of US \$ 15 MM.
- Legal counsel to Obras de Ingeniería S.A. in the execution of the Concession Agreement of a toll road in the Lambayeque region Mocupe-Cayalti-Oyotun. Estimated investment of US\$ 17 MM.
- Legal counsel to SSA Marine International and Brescia Group in the public tender for the concession to build and operate the Paita Port in the north of Peru. Estimated investment of US\$ 230 MM.
- Legal counsel to the National Port Authority for setting up a US\$100 MM trust

agreement pursuant to the Concession Agreement executed by the Peruvian Government with DP World for the Callao Port South Pier for improving the access to Callao Port.

- Legal counsel to Deutsche Bank A.G. in the financing through the securitization of milestone payment obligations (CRPAOs) of IIRSA Sur Road Section 1. Negotiation of loan agreements, trust agreement and purchase of notes. Estimated investment of US\$ 193 MM.
- Legal counsel to Keppel Seghers Engineering Singapore in the public tender for the concession to build and operate the Taboada Waste Water Plant. Estimated investment of US\$ 380 MM.
- Legal counsel to Deutsche Bank A.G. in the financing of Buenos Aires – Canchaque Highway for an amount of US\$ 45 MM through the securitization of milestone payment obligations (CRPAOs) issued by the Peruvian Government.
- Legal counsel to Lima Airport Partners, concessionaire of the Lima International Airport, in the US\$ 164 MM financing of the second phase of the Lima International Airport by way of the issuance of Senior Secured Amortizing Discount Notes (due 2022) under the Regulation 114A and Regulation S, arranged by Merrill Lynch.

He speaks fluently Spanish and English.