# **REQUEST FOR PROPOSAL (RFP)**

Ochoa, Long and Ramirez

#### **PROJECT OVERVIEW**

Name: Forge Angel Emergency Response

Type: Emergency Response

Location: North Angel, SD (Factory Complex)

Industry: Manufacturing Value: \$5,148,990 Complexity: 1/5 Date: April 09, 2025

Disciplines: Process Engineering, Industrial Automation

Regulations: ASME Standards

## **SCOPE OF WORK**

Scope of Work: Industrial Manufacturing Project - Automated Packaging Line Upgrade

Project Goal: Upgrade an existing manual packaging line to a semi-automated system, increasing packaging speed and reducing labor costs.

## **Discipline: Process Engineering**

- 1. Line Optimization & Layout: Analyze the current manual packaging process to identify bottlenecks and inefficiencies. Develop a revised process flow diagram (PFD) and a detailed layout for the semi-automated system, including equipment placement (dimensions: within 10m x 5m footprint), material handling (conveyor speeds and capacities to be specified), and operator interfaces, incorporating ergonomic principles. This will include a revised bill of materials for necessary process equipment.
- 2. Packaging Material Selection: Evaluate existing packaging materials (corrugated cardboard boxes, size: 20cm x 30cm x 15cm) for compatibility with the new automated system. Specify new materials or modifications to existing materials if required to ensure proper handling and sealing using the automated equipment. This task will also include testing and documentation of material suitability under operational conditions.
- 3. Process Validation: Develop a validation plan for the updated packaging process to ensure it meets required quality and output specifications. This will involve defining key performance indicators (KPIs), such as packaging speed, error rate, and material waste. Conduct testing and documentation to verify the KPIs are met and to create a final process validation report.

## **Discipline: Industrial Automation**

- 1. PLC Programming & HMI Design: Program a Programmable Logic Controller (PLC) to control the automated packaging line's operation, including conveyor belt speed control, robotic arm movements (e.g., picking, placing and box sealing), and sensor inputs (e.g., box presence detection). Design a Human-Machine Interface (HMI) for easy monitoring and control of the system, adhering to industry best practices for human factors engineering.
- 2. Safety System Integration: Design and implement a safety system for the automated packaging line according to relevant safety standards (e.g., ANSI/RIA 15.06 for industrial robots). This involves integrating safety sensors (light curtains, emergency stops) and interlocks into the PLC program to ensure operator safety during operation. This will also include comprehensive safety documentation and procedures.

  Cross-Disciplinary Tasks
- 1. Equipment Integration: Collaborate between process engineers and automation engineers to ensure seamless integration of newly selected packaging equipment and automated controls systems. This includes verifying the compatibility of all equipment interfaces and communication protocols (e.g., Ethernet/IP, Profinet) to ensure smooth data transfer and operational control. A list of integrated equipment and communication protocols will be delivered.
- 2. Commissioning & Training: Conduct joint commissioning of the upgraded packaging line, testing all aspects of the system's functionality to ensure it meets the specified requirements. Develop and deliver operator training manuals and on-site training sessions to ensure safe and efficient operation of the new semi-automated packaging line by production personnel.

Complexity Impact Note: This project's complexity is accurately assessed as Level 1 due to the straightforward nature of the upgrades and the limited scope of engineering challenges.

### **REQUEST FOR QUOTATION**

Request for Quotation: Forge Angel Emergency Response - Automated Packaging Line Upgrade

Project Name: Forge Angel Emergency Response (North Angel, SD)

Industry: Manufacturing

Date: April 09, 2025

Due Date: April 30, 2025

Project Goal: Upgrade existing manual packaging line to a semi-automated system within a 10m x 5m footprint, increasing speed and reducing labor costs. Packaging material: 20cm x 30cm x 15cm corrugated cardboard boxes.

# Scope of Work:

This project requires the design, engineering, and implementation of a semi-automated packaging line, encompassing:

- \* Process Engineering: Line optimization & layout, PFD development, material selection & testing, and process validation (KPIs: packaging speed, error rate, material waste).
- \* Industrial Automation: PLC programming & HMI design, safety system integration (meeting ANSI/RIA 15.06), and equipment interface specifications (Ethernet/IP, Profinet preferred).
- \* Cross-Disciplinary: Equipment integration, commissioning, and operator training.

#### **Deliverables:**

- \* Detailed technical design (1-2 pages).
- \* Comprehensive cost breakdown.
- \* Bill of materials for process equipment.
- \* Process validation report.
- \* PLC program and HMI design documentation.
- \* Safety documentation and procedures.
- \* Operator training manuals and on-site training.
- \* List of integrated equipment and communication protocols.

### Qualifications:

Minimum 3 years of experience in industrial manufacturing automation projects; proven regulatory compliance.

**Evaluation Criteria:** 

- \* Technical Approach (50%)
- \* Cost (30%)
- \* Experience (20%)

**Contract Type: Fixed Price** 

Timeline:

\* RFQ Release: April 09, 2025

\* Questions Due: April 24, 2025

\* Proposals Due: April 30, 2025

\* Project Start: May 05, 2025

\* Project Duration: 4 Months

### Submission:

Please submit your proposal electronically to: procurement@manufacturing.com

Contact: [Add Contact Name and Phone Number Here]

## CONTACT

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### **TIMELINE**

Include key dates such as submission deadlines, inquiry deadlines, and project start dates.