



**Phani Teja  
KAMBHAMPATI**

“Be the change you wish to see in the world”  
- Gandhi

+91 9866512965  
phaniteja1@gmail.com  
linkedin.com/in/phani-teja/

**National Renewable Energy Internship  
MNRE – Govt. Of India**

**MISSION**

Master in Energy Management at ESCP EUROPE. Aims to contribute in mitigating the challenges for Clean Energy Transition of Indian Energy Sector and Clean Energy Economy.

Six years of IT Consulting experience in IT Process & Operations Management, Technology Cost Management and Business Analytics. Holds entrepreneurial experience in three consumer goods sectors. Available Immediately.

**EDUCATION**

2018-2020	<b>ESCP EUROPE BUSINESS SCHOOL, PARIS</b> <b>MASTER OF SCIENCE IN ENERGY MANAGEMENT</b> Thesis: Challenges for Energy Transition in the Indian consumer market Relevant Coursework: Electricity & Renewable Markets; Energy Trading; Oil & Gas Business; Energy Policy; Energy Markets & Commodities; Energy Security & International Politics; R&D and Innovation in Energy Business;	UK France
2008-2012	<b>JN TECHNOLOGICAL UNIVERSITY, HYDERABAD</b> <b>BACHELOR OF TECHNOLOGY IN COMPUTER SCIENCE AND ENGINEERING</b>	India

**PROFESSIONAL EXPERIENCE**

2017-2018	<b>UNITED HEALTH GROUP, USA   SENIOR BUSINESS ANALYST</b> Technology Cost Management   Business Analytics	India
	<ul style="list-style-type: none"><li>• Spearheaded the Technology Cost Management (TCM) initiative on behalf of Office of CIO</li><li>• Formulated methods for IT cost optimization, resulted in annualized savings of \$5M USD</li><li>• Resolved cost leaks worth \$6.9M USD/year through IT chargebacks</li></ul>	
2012-2017	<b>HCL TECHNOLOGIES LTD   SENIOR SPECIALIST - ITIL PROCESS MANAGER</b> IT Infrastructure Operations   ITSM Data Analytics   ITIL Process Management	India
	<ul style="list-style-type: none"><li>• Led strategic process reviews with C-Level executives and stakeholders. Oversaw service improvements</li><li>• Deployed ITSM analytical solutions for major incident, problem and IT capacity management processes</li><li>• Directed several IT war rooms during major IT service disruptions for timely restoration of service</li></ul>	

**VOLUNTEERING**

2011-2013	<b>INDIAN YOUTH CLIMATE NETWORK   PROJECT COORDINATOR</b> Energy & Carbon Audit: Led the audit for partnered institutions such as Hospitals, Schools & Hotels	India
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**START-UP PROJECTS**

2018-2019	<b>NIJI DESIGN STUDIO   Fashion</b> <ul style="list-style-type: none"><li>• <b>Digital Marketing:</b> Enabled the digital marketing platform and oversaw brand’s outreach</li><li>• <b>Operations:</b> Managed the operations within the supply chain network</li></ul>	India
2017-2018	<b>PEPUP   Food &amp; Beverages</b> <ul style="list-style-type: none"><li>• <b>Investor:</b> Managed the capital funds and cashflow accurately, resulted in net growth</li><li>• <b>Operations:</b> Streamlined end to end operations by reducing the complexity in the supply chain</li></ul>	India
2017-2018	<b>FEGO INNOVATIONS   Automotive accessories</b> <ul style="list-style-type: none"><li>• <b>Marketing &amp; Sales:</b> Facilitated the marketing campaign for the product launch</li><li>• <b>Product Design:</b> Contributed in real-time product testing and design improvements</li></ul>	India

**TOOLS**

CERTIFICATIONS	IT TOOLS	LANGUAGES
ITIL Intermediate: Service Operations in IT Service Management, 2016	Microsoft Office: Excel, PowerPoint, Word Bloomberg Terminal ITSM Tools: Service Now, BMC Remedy Data Viz: Tableau	English: Bilingual Hindi: Bilingual Telugu: Native Tamil: Elementary French: Elementary

**INTERESTS**

**MOTORCYCLING** | Completed a 2500 kms long circuit across the Himalayas including one of the highest motorable pass (5359 MASL)

**ISHA FOUNDATION** | Pursuing classical form of Hatha yoga and meditation

Date: 04-12-2019

Dear Officer,

I am Phani Teja, final year student of **Master in Energy management** at ESCP EUROPE Business School (London & Paris).

I am writing this letter expressing my interest to work under NREI scheme (6 months) at Ministry of New and Renewable Energy, Government of India.

I appreciate this internship opportunity as this would give me a grassroots level exposure in diverse Renewable Energy projects undertaken by the Ministry and it also enables me to contribute in achieving the some of the objectives of the program.

With the Passion to work in Renewable Energy Industry, after working for 6 years in IT industry, I am currently pursuing Masters in Energy Management, through which I have gained **insights about the International Renewable Energy Market and the Energy Transition** in the European Markets.

My thesis '**Challenges for clean energy transition in Indian market**' is primarily focused on **Rooftop Solar adaption in the Indian market**. It has allowed me to gain insights about the various policies launched by MNRE and the impact it has created in the Solar Industry and by large, within the Indian Renewable Energy sector.

It would be an honour to be part of the MNRE and work for the distinguished officers. I believe I can contribute to the team by bringing the International perspective while also incorporating my business education and IT skills.

I'm currently in my final year of my master's program and **immediately available** to assume the responsibilities of Intern at any of the designated locations as assigned.

At MNRE, as an Intern, I would not only have a chance to apply my International Business Education coupled with my IT Consulting experience but also pursue my passion to contribute in the transition towards clean energy economy.

I look forward to interacting with you soon to discuss further about my experience and explore the contribution I could make at MNRE.

Thank you for your time and consideration.

Sincerely,



Phani Teja KAMBHAMPATI

MSc Energy Management  
ESCP EUROPE Business School, Paris