

# QuickPick

A new AUI feature for those with busy lifestyles

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**Uber Eats**

# Imagine this...

- Rebecca
  - Mother of 3
- It's pizza night but her kids keep her busy
- Wants to order food quickly
- Frustrated by inconvenience of accessing past order history



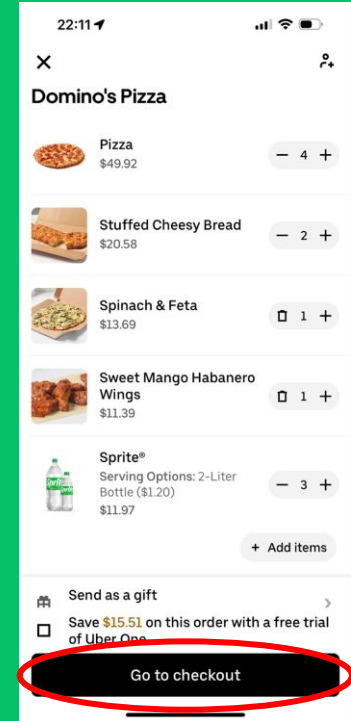
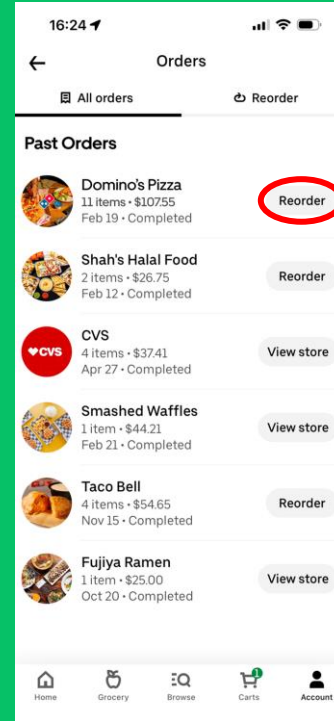
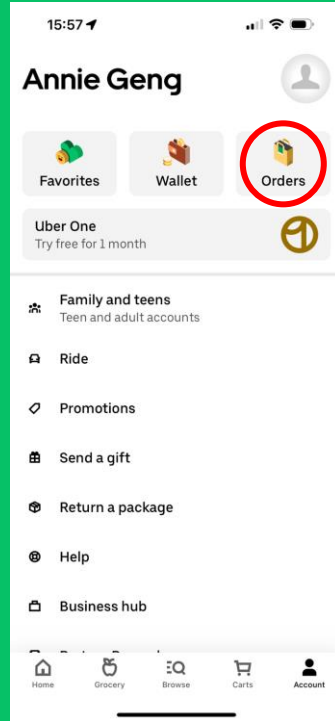
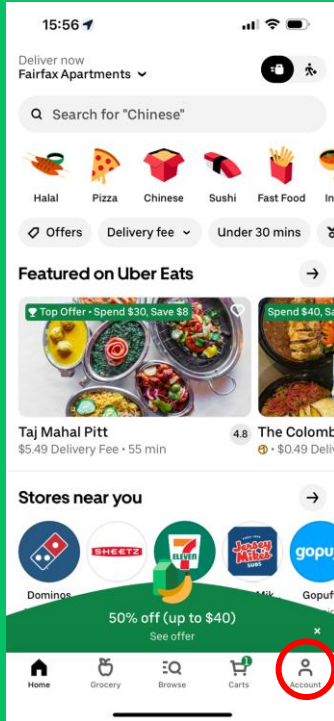
# 63%

of families prefer delivery for the convenience

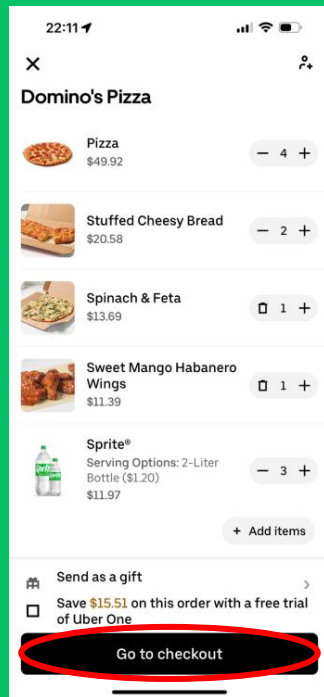
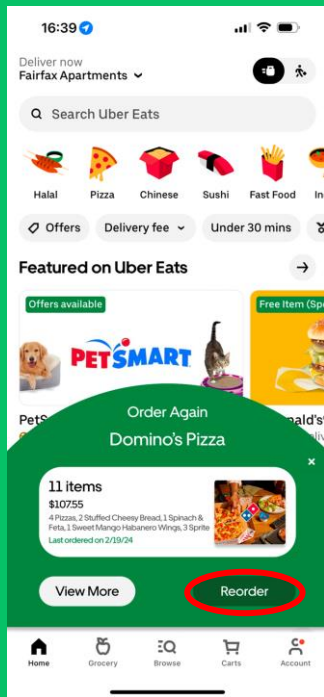
# Over 60%

of consumers order food delivery 1x a week

# Current interaction flow takes 4 clicks.



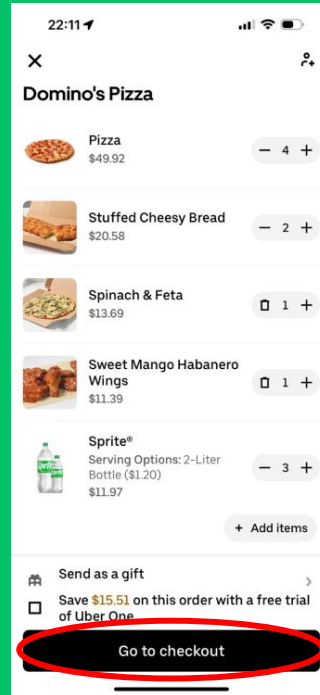
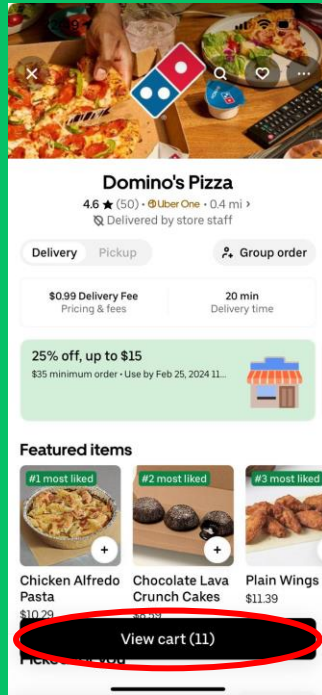
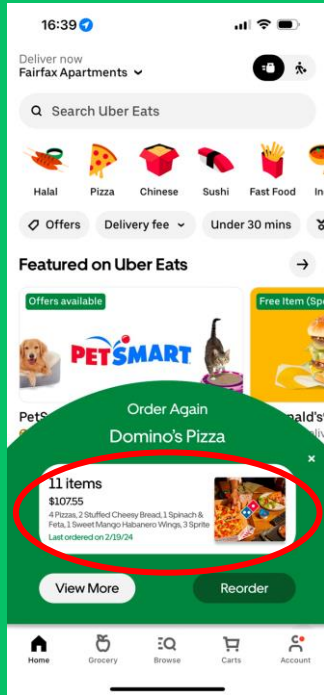
# Our solution takes as little as 2...



- Takes into account location, time, and frequency of past orders
- Pre-selected customizations directly from past orders
- **Increases retention, and user satisfaction**

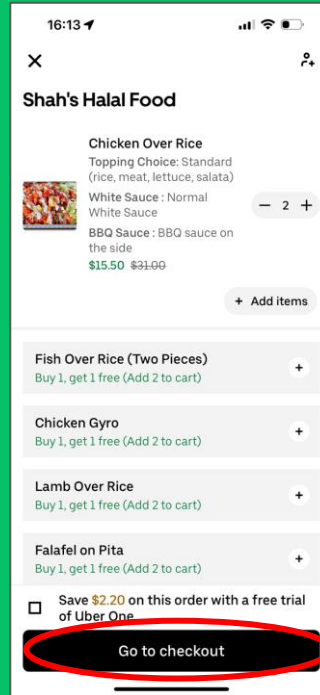
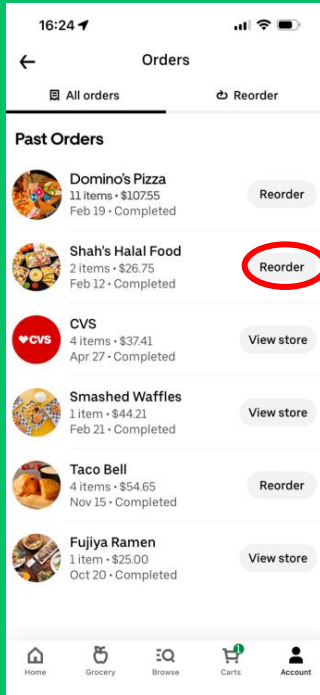
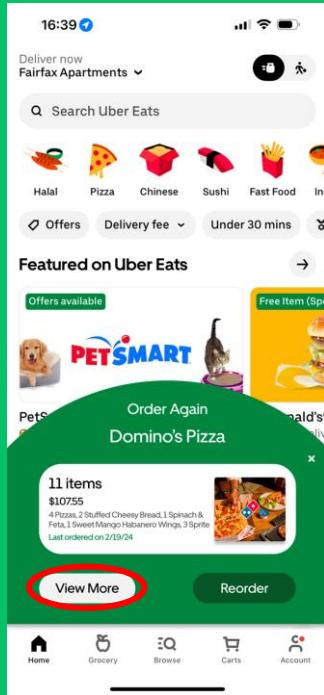
*Interaction Flow 1: Directly reorder the past order.*

# ...and takes at most 3 clicks.



*Interaction Flow 2: Make edits to a past order.*

# ...and takes at most 3 clicks.



*Interaction Flow 3: View all past orders to order something else.*



# Low Effort, High Returns!

Technically  
Feasible

Existing  
Infrastructure

Minimal/No  
Integration

Scalability  
Potential

User Behaviour  
Data Exists

Quickpicks  
can make  
inferences  
based on



Time



Location



Customization



Bundle Orders

# 3-Fold Value Creation



Uber Eats



Reduced decision  
fatigue

More free time for  
other things

Increased order value  
and frequency

Increased user base

Increased sales

# Financial Viability

- **Inexpensive:** Can use our existing customer data
- **Customer Demand:**
  - For customers ordering large orders
  - For customers that are too busy
- **Increased Retention:**
  - Quick checkout access through suggestions
  - Interface not used by competitors

# FATE Aspects of QuickPick

- **Fairness:** equal access to faster ordering without any drawbacks
- **Accountability:** draws data solely from past order history
- **Transparency:** user is able to infer how QuickPick makes suggestions
- **Ethics:** maintains confidentiality of user's data
- **Subtlety:** easy to exit out of and experience not worsened if suggestion is wrong

**Thank You!**

# Appendix

# Value Flow Model

