

3 Marks

Q.1 What is the importance of planning?

Q.2 Differentiate between policies and strategies.

Q.3 Define characteristics of successful leaders.

Q.4 Explain how leaders are different from managers.

Q.5 Write short note on (a) Managerial Grid (b) Types of Plans © Difference between policies and strategies.

7 Marks

Q.1 What are the challenges organisations face in planning process, and how can they be overcome?

Q.2 Discuss the leadership theories that have evolved over time and the implications of contemporary leadership practices.

Q.3 How leaders are different from managers?

Q.4 Compare transformational and transactional leaders along with an example.

Q.5 Planning is an all pervasive and continuous function of management. Discuss the features of planning in the light of above statement.