

PME SAMPLE PAPERS II

Sample Question Paper - 2

END TERM EXAMINATION

SIXTH SEMESTER [B.TECH] JUNE 2024

Paper Code: MS-302

Subject: Principles of Management for Engineers

Time: 3 Hours

Maximum Marks: 75

Note: Attempt five questions in all including Q.No1 which is compulsory.

Select one question from each unit.

(2.5x10=25)

Q1. Attempt all questions:

- a) Why is management considered a "dynamic, life-giving element" in an organization?
- b) Briefly explain "Unity of Command" as a principle of organizing.
- c) What are "Standing Plans"? Give an example.
- d) Define "Leadership."
- e) What is the core idea behind Mintzberg's "Decisional Roles" of a manager?
- f) Briefly explain "Span of Management."
- g) What is "Feedback Control" in the context of organizational control?
- h) Define "Organizational Culture."
- i) What is "Job Specification" in manpower planning?
- j) Explain the concept of "Ethnocentric Attitude" in international management.

UNIT-I

Q2. a) Discuss the various functions of management. How are these functions interrelated in the management process? **(6.5)**

b) Is management a profession? Critically evaluate this statement based on the characteristics of a profession. **(6)**

Q3. a) "Different external environments play a crucial role in shaping organizational strategies." Reflect on the impact of the Economic and Technological environments on management practices. **(7)**

b) Explain three levels of management. Briefly outline their primary functions and the type of decisions they typically make. **(5.5)**

UNIT-II

Q4. a) What are the major challenges organizations face in the planning process? Suggest measures to overcome these challenges. **(6.5)**

b) Differentiate between policies and strategies. How do they guide organizational action? **(6)**

- Q5. a) Discuss the evolution of leadership theories, highlighting the shift from trait approaches to contemporary views. What are the implications for modern leadership practices? **(7)**
- b) Explain the different environments of decision-making (Certainty, Risk, Uncertainty). How do these environments affect a manager's approach to choosing an alternative? **(5.5)**

UNIT-III

- Q6. a) "The choice of an appropriate organization structure is contingent upon several situational factors." Discuss any four such factors. **(6)**
- b) Explain the concept of Human Resource Inventory (HRI) in manpower planning. How can organizations effectively utilize HRI data? **(6.5)**
- Q7. a) Compare and contrast "Line Authority" and "Staff Authority." What are the common reasons for conflict between line and staff personnel? **(6.5)**
- b) Discuss the advantages and disadvantages of internal versus external sources of recruitment. **(6)**

UNIT-IV

- Q8. a) Explain the different types of organizational control (Market, Bureaucratic, Clan). Provide an example for each. **(6.5)**
- b) What are the key requirements for an effective control system in an organization? **(6)**
- Q9. a) Discuss PERT and CPM as new control techniques. What are the key differences between these two project management tools? **(7)**
- b) "Controlling and planning are two sides of the same coin." Elaborate on this statement, explaining the link between planning and control. **(5.5)**
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