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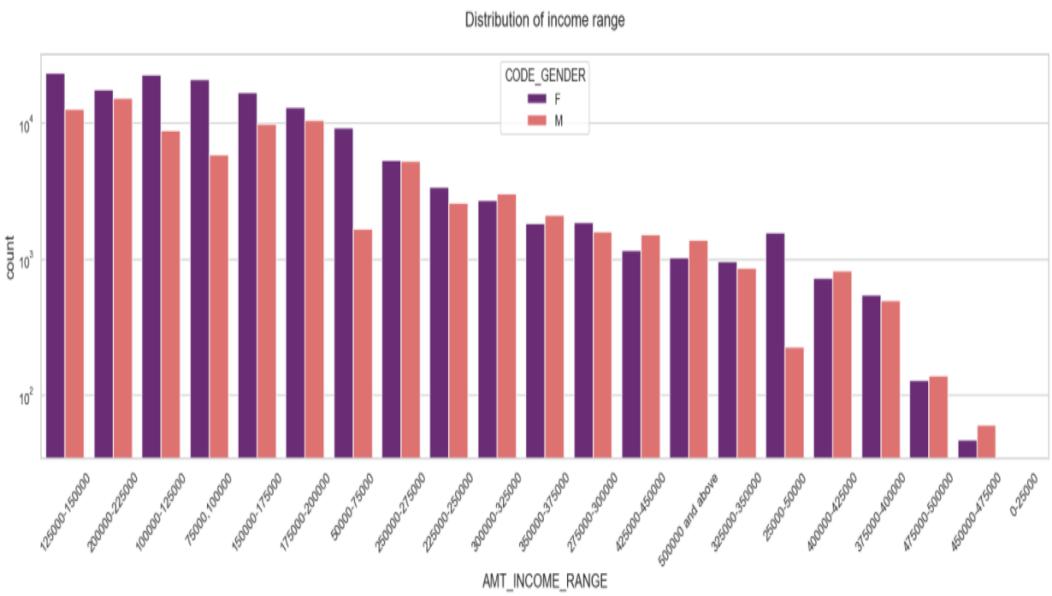
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fa;tn

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~ a h#
" #i;jE ~ n#fa;tn#fE ~ # ~~~~ #E #
~~~ #f#ua"vI t# ffn# · ~ inf#s#  
jfnlvfl  
° #Suv#faE; #ua#n~ a }hf#f#  
~ ffn#ua; # a)n#M#ua"vI t#jfnlvfl#  
sf#ua#fa;tni  
, #Nf# #nf#f#jE · i #sf#M jE ~ n#fa;tn#  
~~~ #ail#ai#f"ni

In [23]: # Plotting for income range

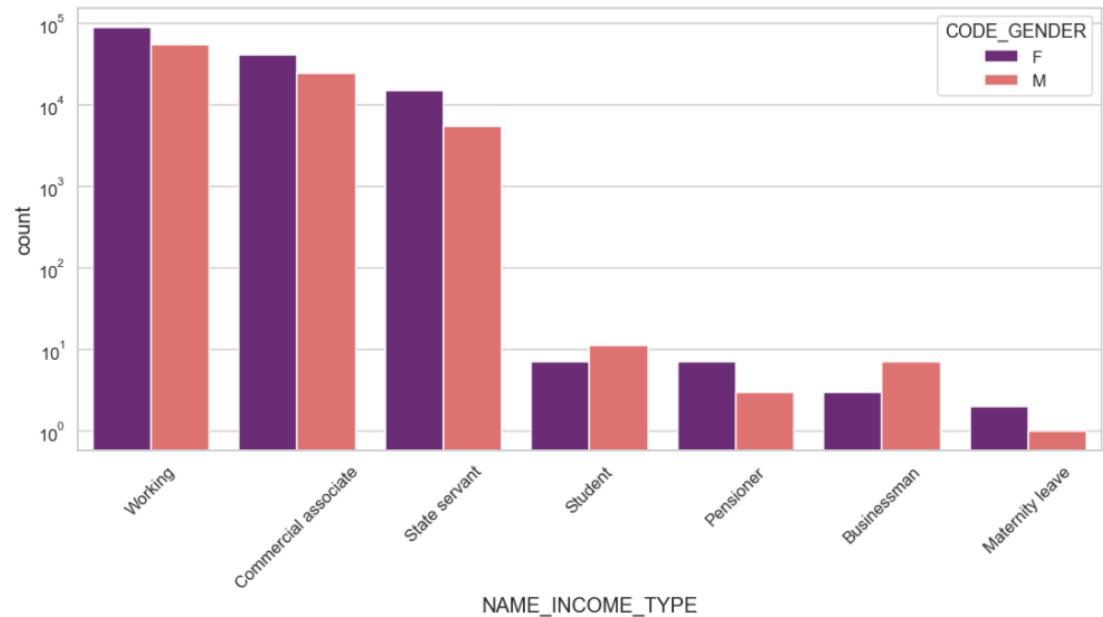
```
uniplot(Application_target0_df,col='AMT_INCOME_RANGE',title='Distribution of income range',hue='CODE_GENDER')
```



```
In [24]: # Plotting for Income type
```

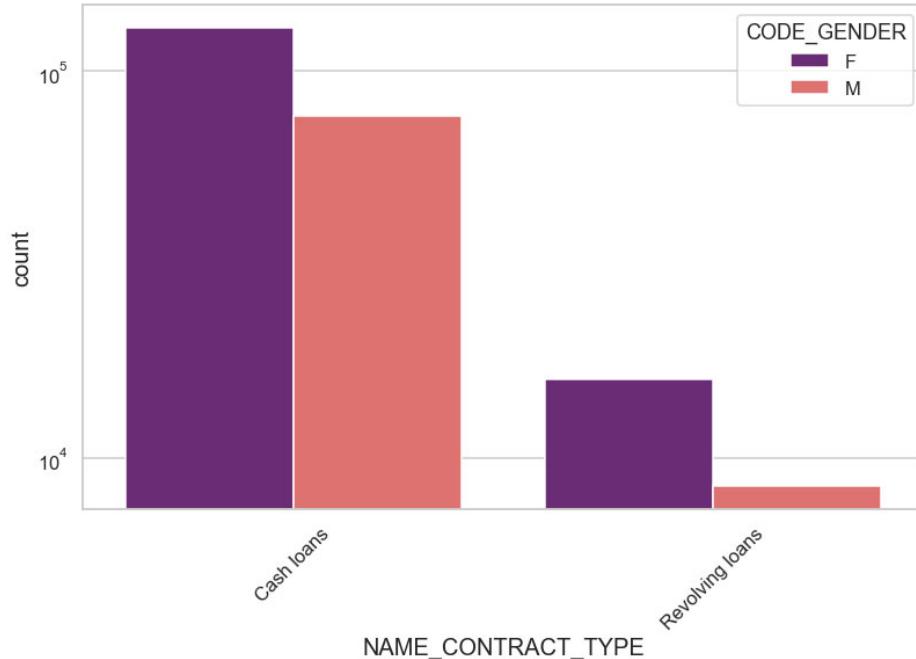
```
uniplot(Application_target0_df,col='NAME_INCOME_TYPE',title='Distribution of Income type',hue='CODE_GENDER')
```

Distribution of Income type

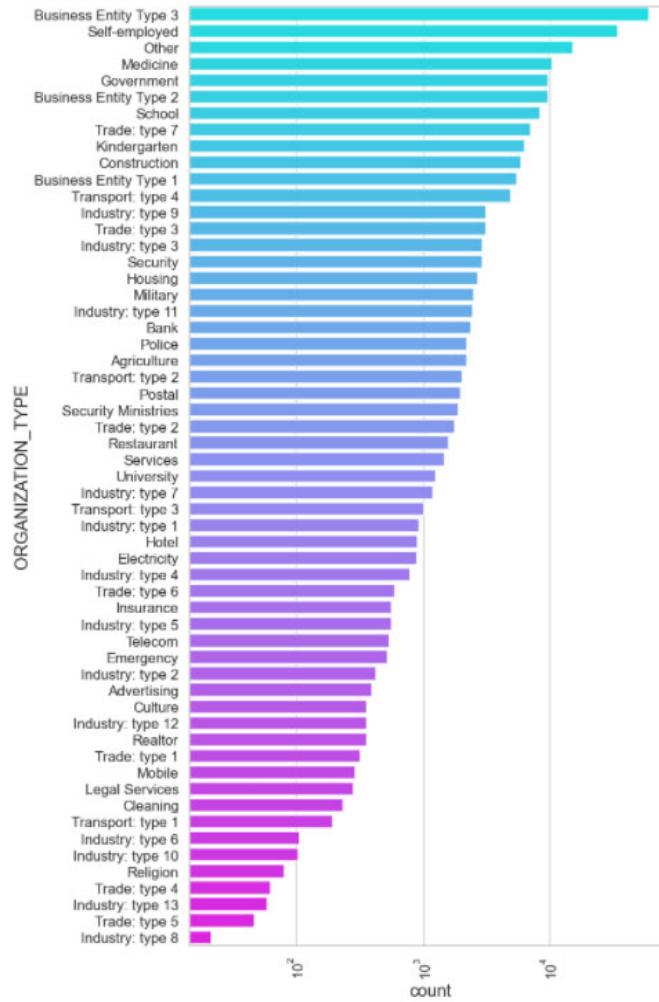


```
In [25]: # Plotting for Contract type  
uniplot(Application_target0_df,col='NAME_CONTRACT_TYPE',title='Distribution of contract type',hue='CODE_GENDER')
```

Distribution of contract type

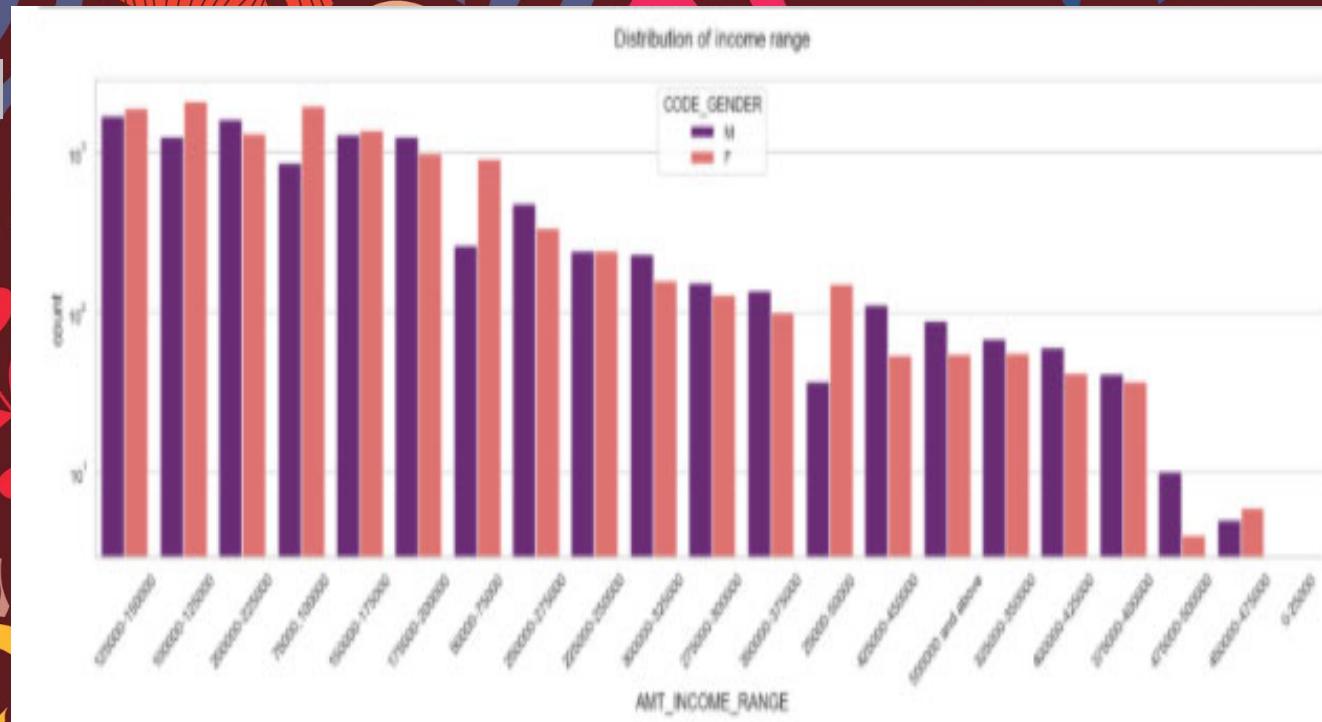


Distribution of Organization type for target - 0



Points to be concluded from the above graph.

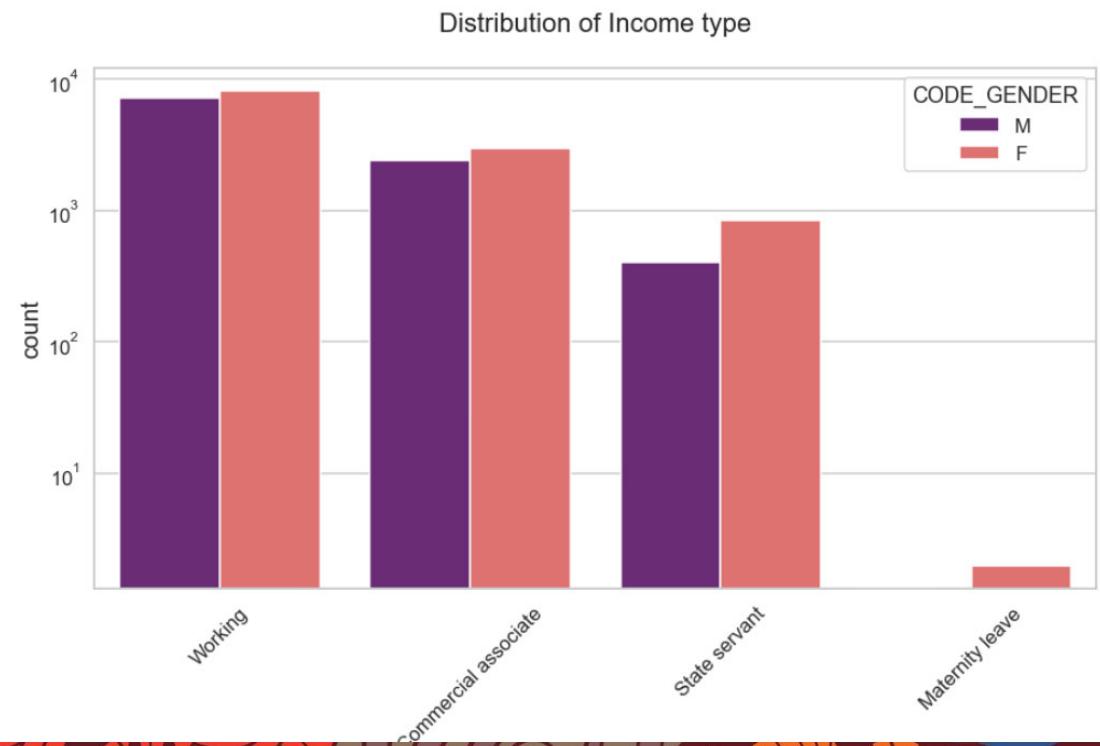
- 1. Male counts are higher than female.**
- 2. Income range from 100000 to 200000 is having more number of credits.**
- 3. This graph show that males are more than female in having credits for that range.**
- 4. Very less count for income range 400000 and above.**



Points to be concluded from the above graph.

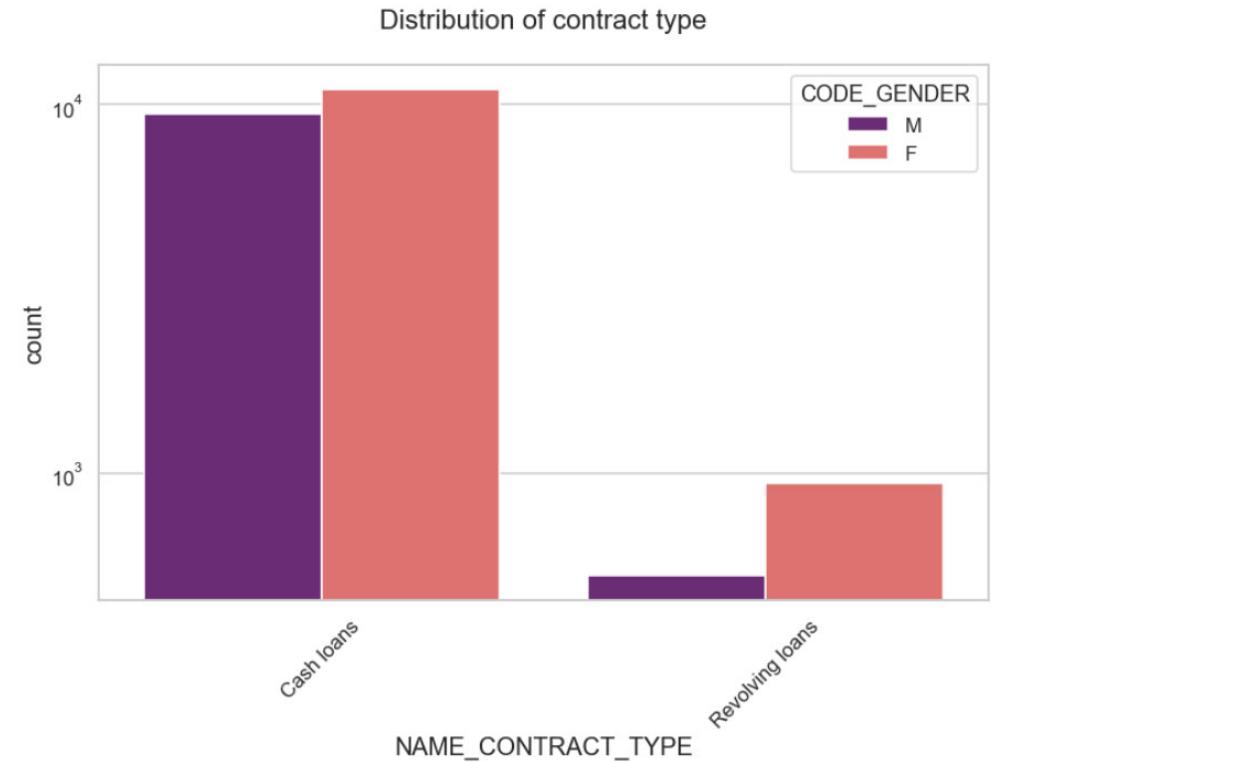
1. For income type 'working', 'commercial associate', and 'State Servant' the number of credits are higher than other i.e. 'Maternity leave'.
2. For this Females are having more number of credits than male.
3. Less number of credits for income type 'Maternity leave'.
4. For type 1: There is no income type for 'student', 'pensioner' and 'Businessman' which means they don't do any late payments.

```
In [28]: # Plotting for Income type  
uniplot(Application_target1_df,col='NAME_INCOME_TYPE',title='Distribution of Income type',hue='CODE_GENDER')
```



- Points to be concluded from the above graph.**
- 1. For contract type 'cash loans' is having higher number of credits than 'Revolving loans' contract type.**
 - 2. For this also Female is leading for applying credits.**
 - 3. For type 1 : there is only Female Revolving loans.**

```
In [29]: # Plotting for Contract type  
uniplot(Application_target1_df,col='NAME_CONTRACT_TYPE',title='Distribution of contract type',hue='CODE_GENDER')
```



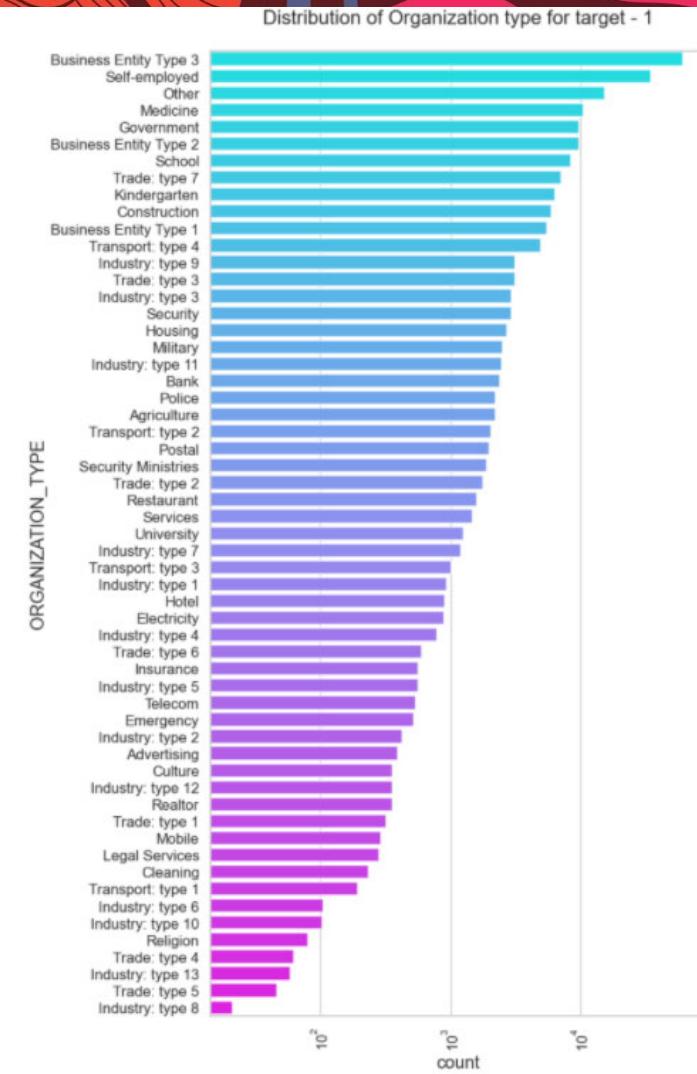
Points to be concluded from the above graph.

1. Clients which have applied for credits are from most of the organization type

'Business entity Type 3' , 'Self employed' , 'Other' , 'Medicine' and 'Government'.¹

2. Less clients are from Industry type 8,type 6, type 10, religion and trade type 5, type 4.

3. Same as type 0 in distribution of organization type.



```
In [32]: # Correlation for target 0
```

```
Application_target0
```

out[32]:

| | CNT_CHILDREN | AMT_INCOME_TOTAL | AMT_CREDIT | AMT_ANNUITY | REGION_POPULATION_RELATIVE | DAYS_BIRTH | DAY |
|-----------------------------|--------------|------------------|------------|-------------|----------------------------|------------|-----------|
| CNT_CHILDREN | 1.000000 | -0.021950 | -0.023652 | -0.010795 | | -0.030579 | 0.266534 |
| AMT_INCOME_TOTAL | -0.021950 | 1.000000 | 0.403876 | 0.472204 | | 0.110074 | -0.054666 |
| AMT_CREDIT | -0.023652 | 0.403876 | 1.000000 | 0.826689 | | 0.060706 | -0.169030 |
| AMT_ANNUITY | -0.010795 | 0.472204 | 0.826689 | 1.000000 | | 0.064328 | -0.100287 |
| REGION_POPULATION_RELATIVE | -0.030579 | 0.110074 | 0.060706 | 0.064328 | | 1.000000 | -0.041663 |
| DAYS_BIRTH | 0.266534 | -0.054666 | -0.169030 | -0.100287 | | -0.041663 | 1.000000 |
| DAYS_EMPLOYED | 0.030948 | -0.060868 | -0.104251 | -0.074643 | | 0.000900 | 0.307787 |
| DAYS_REGISTRATION | 0.155518 | 0.040559 | -0.015318 | 0.010712 | | -0.042400 | 0.265449 |
| DAYS_ID_PUBLISH | -0.119164 | -0.036702 | -0.038197 | -0.027354 | | -0.010299 | 0.083331 |
| HOUR_APPR_PROCESS_START | -0.030162 | 0.073503 | 0.036923 | 0.032953 | | 0.133213 | 0.051299 |
| REG_REGION_NOT_LIVE_REGION | -0.022813 | 0.077634 | 0.015118 | 0.033435 | | -0.025292 | 0.058627 |
| REG_REGION_NOT_WORK_REGION | -0.015475 | 0.159962 | 0.041693 | 0.070841 | | 0.032446 | 0.038104 |
| LIVE_REGION_NOT_WORK_REGION | -0.005576 | 0.148281 | 0.045175 | 0.069051 | | 0.056814 | 0.012789 |
| REG_CITY_NOT_LIVE_CITY | 0.002344 | -0.001023 | -0.040616 | -0.019954 | | -0.049779 | 0.167477 |
| REG_CITY_NOT_WORK_CITY | 0.007487 | -0.013856 | -0.037000 | -0.024085 | | -0.034808 | 0.111539 |
| LIVE_CITY_NOT_WORK_CITY | 0.013295 | -0.004758 | -0.011194 | -0.008087 | | -0.007332 | 0.029007 |



```
In [33]: # Correlation for target 1
```

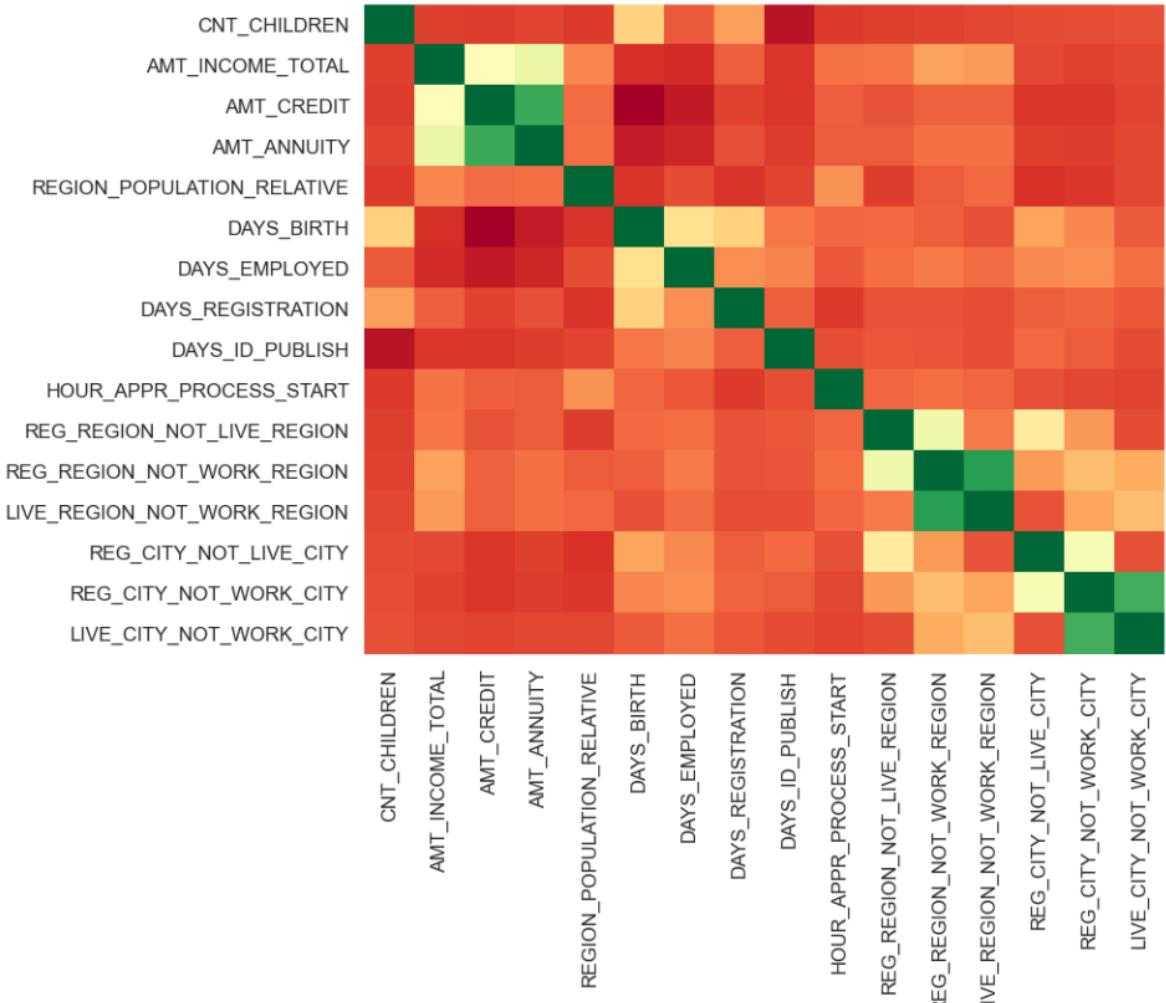
```
Application_target1
```

```
Out[33]:
```

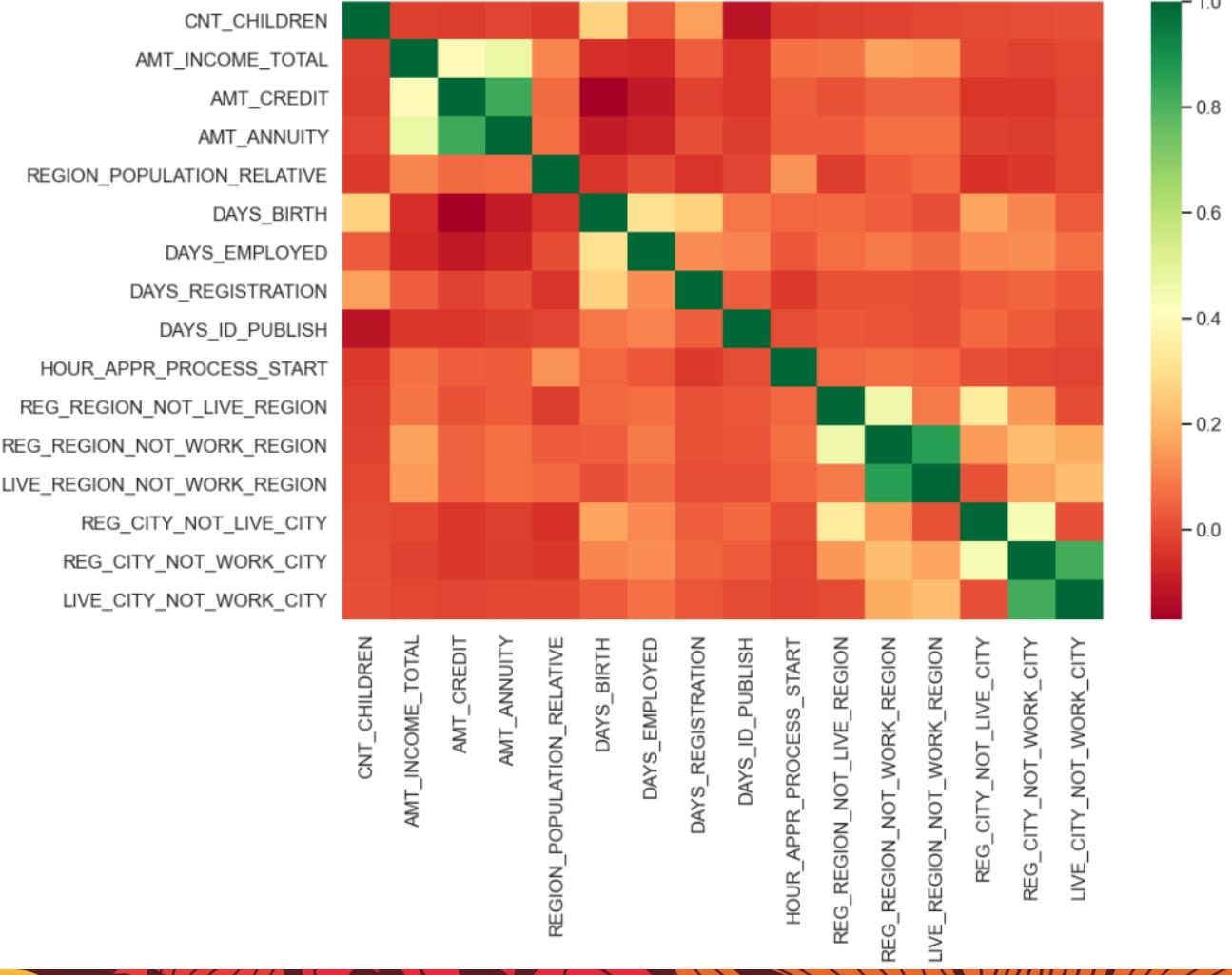
| | CNT_CHILDREN | AMT_INCOME_TOTAL | AMT_CREDIT | AMT_ANNUITY | REGION_POPULATION_RELATIVE | DAY_BIRTH | DAY_ID_PUBLISH |
|-----------------------------|--------------|------------------|------------|-------------|----------------------------|-----------|----------------|
| CNT_CHILDREN | 1.000000 | -0.039123 | 0.000427 | 0.015133 | | -0.029682 | 0.175025 |
| AMT_INCOME_TOTAL | -0.039123 | 1.000000 | 0.364559 | 0.428947 | | 0.058005 | -0.103026 |
| AMT_CREDIT | 0.000427 | 0.364559 | 1.000000 | 0.812093 | | 0.043545 | -0.200718 |
| AMT_ANNUITY | 0.015133 | 0.428947 | 0.812093 | 1.000000 | | 0.028666 | -0.100200 |
| REGION_POPULATION_RELATIVE | -0.029682 | 0.058005 | 0.043545 | 0.028666 | | 1.000000 | -0.044444 |
| DAY_BIRTH | 0.175025 | -0.103026 | -0.200718 | -0.100200 | | -0.044444 | 1.000000 |
| DAY_EMPLOYED | 0.006823 | -0.053798 | -0.107605 | -0.060193 | | -0.015246 | 0.256870 |
| DAY_REGISTRATION | 0.110854 | 0.011378 | -0.021973 | 0.019762 | | -0.033490 | 0.192350 |
| DAY_ID_PUBLISH | -0.091042 | -0.051113 | -0.065143 | -0.044128 | | -0.017779 | 0.146246 |
| HOUR_APPR_PROCESS_START | -0.040338 | 0.078779 | 0.024616 | 0.021129 | | 0.109400 | 0.041994 |
| REG_REGION_NOT_LIVE_REGION | -0.035213 | 0.075615 | 0.015043 | 0.029646 | | -0.032702 | 0.046320 |
| REG_REGION_NOT_WORK_REGION | -0.040853 | 0.156374 | 0.032536 | 0.060363 | | -0.008160 | 0.022208 |
| LIVE_REGION_NOT_WORK_REGION | -0.027993 | 0.145982 | 0.034861 | 0.059724 | | 0.012602 | 0.000356 |
| REG_CITY_NOT_LIVE_CITY | -0.016072 | -0.003813 | -0.030974 | -0.011744 | | -0.057239 | 0.145884 |
| REG_CITY_NOT_WORK_CITY | -0.005444 | -0.006241 | -0.032882 | -0.015938 | | -0.044761 | 0.096181 |
| LIVE_CITY_NOT_WORK_CITY | 0.009557 | 0.004230 | -0.012465 | -0.003012 | | -0.014753 | 0.009633 |



Correlation for target 0



Correlation for target 0



As we can see from above correlation heatmap, There are number of observation we can point out

1. Credit amount is inversely proportional to the date of birth, which means Credit amount is higher for low age and vice-versa.

2. Credit amount is inversely proportional to the number of children client have, means Credit amount is higher for less children count client have and vice-versa.

3. Income amount is inversely proportional to the number of children client have, means more income for less children client have and vice-versa.

4. less children client have in densely populated area.

5. Credit amount is higher to densely populated area.

6. The income is also higher in densely populated area.

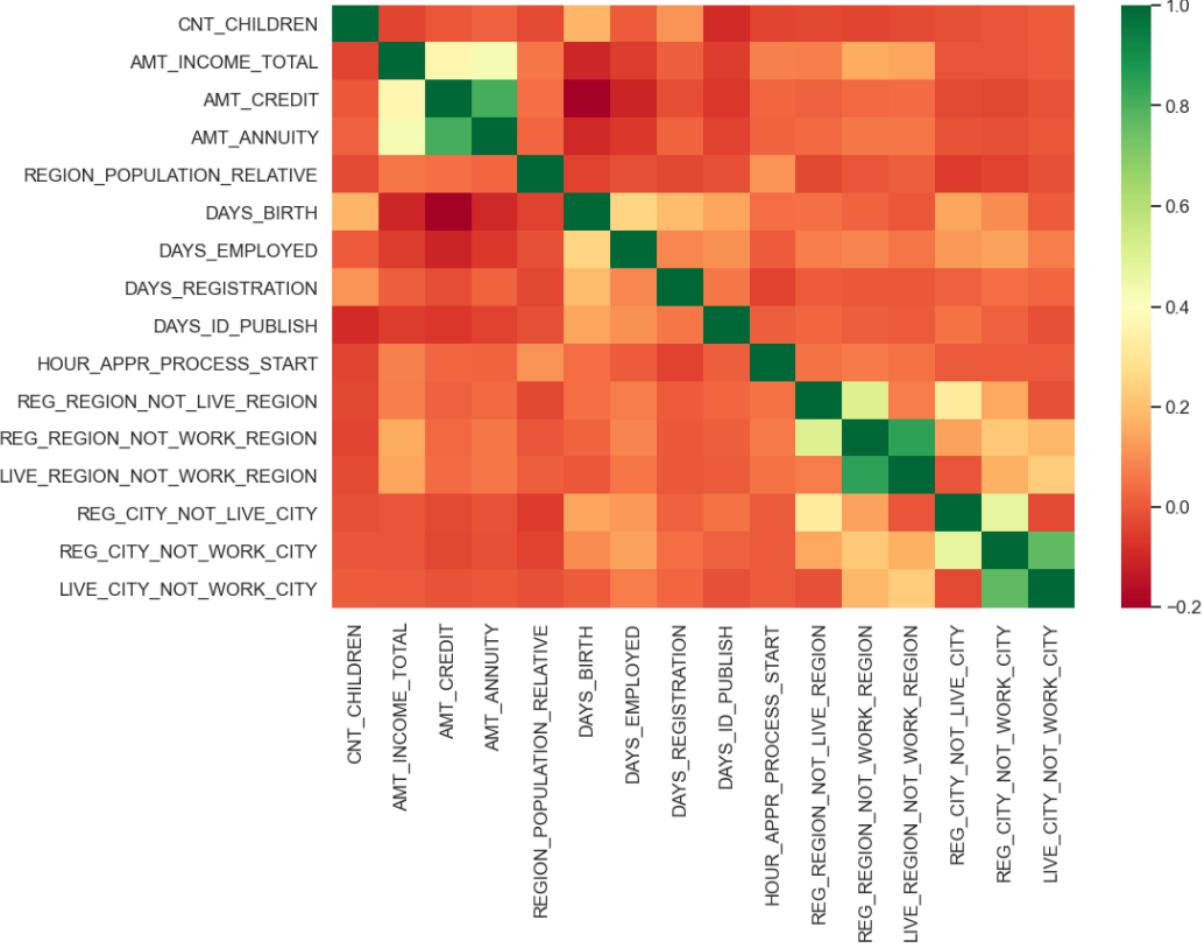
This heat map for Target 1 is also having quite a same observation just like Target 0. But for few points are different. They are listed below.

1. The client's permanent address does not match contact address are having less children and vice-versa

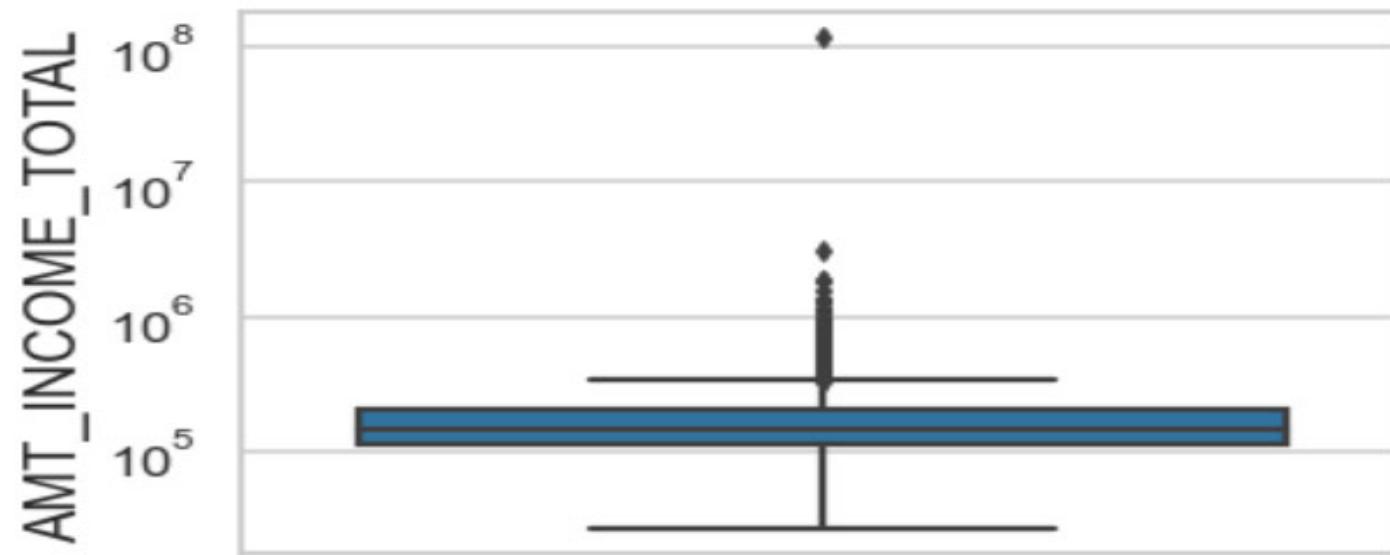
2. the client's permanent address does not match work address are having less children and vice-versa

Univariate analysis for variables

Correlation for target 1



Distribution of income amount

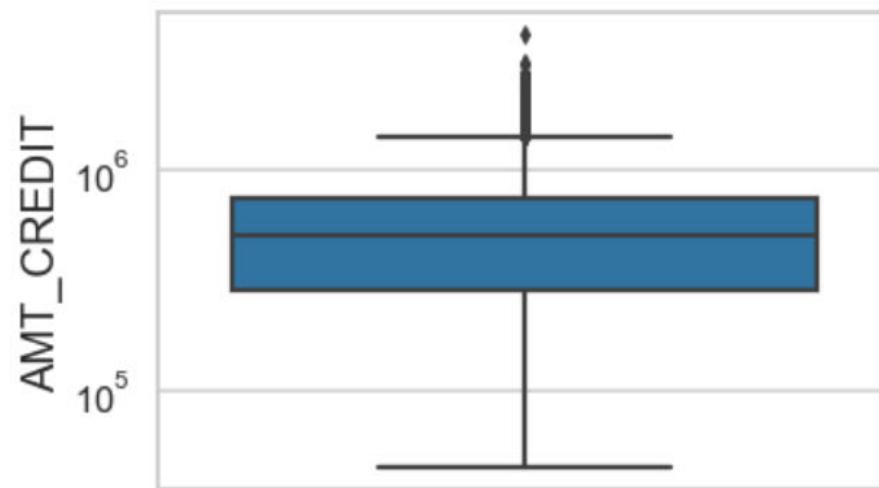


Few points can be concluded from the graph above.

- 1. Some outliers are noticed in income amount.**
- 2. The third quartiles is very slim for income amount.**

```
In [39]: # Disrtibution of credit amount  
univariate_numerical(data=Application_target0_df,col='AMT_CREDIT',title='Distribution of credit amount')
```

Distribution of credit amount

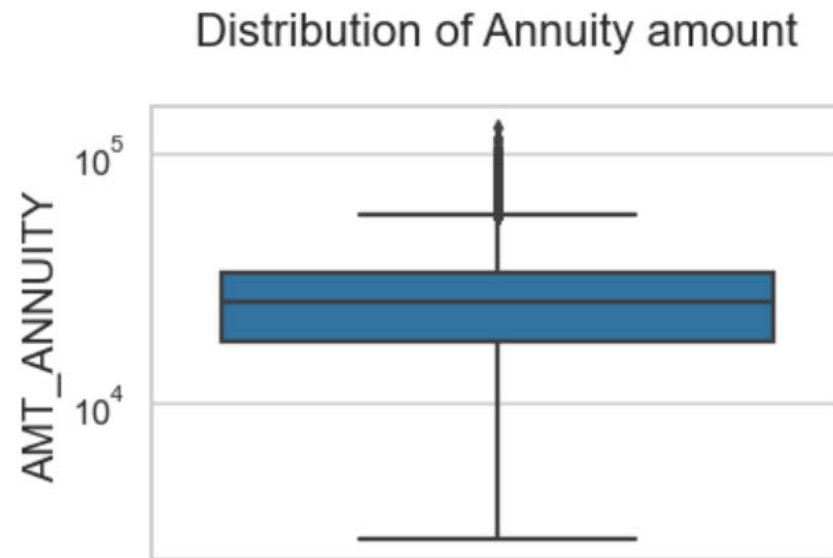


Few points can be concluded from the graph above.

1. Some outliers are noticed in credit amount.

```
In [40]: # Distribution of annuity amount
```

```
univariate_numerical(data=Application_target0_df,col='AMT_ANNUITY',title='Distribution of Annuity amount')
```



Few points can be concluded from the graph above.

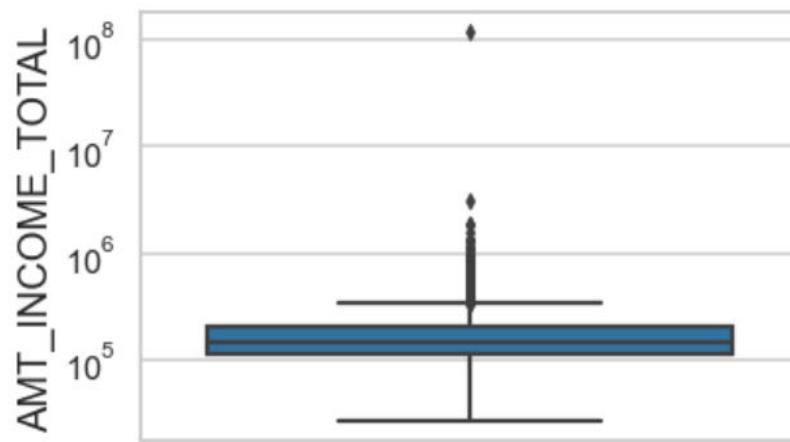
1. Some outliers are noticed in annuity amount.
2. The first quartile is bigger than third quartile for annuity amount which means most of the annuity clients are from first quartile.

For Target 1 - Finding any outliers

```
In [41]: # Distribution of income amount
```

```
univariate_numerical(data=Application_target1_df,col='AMT_INCOME_TOTAL',title='Distribution of income amount')
```

Distribution of income amount

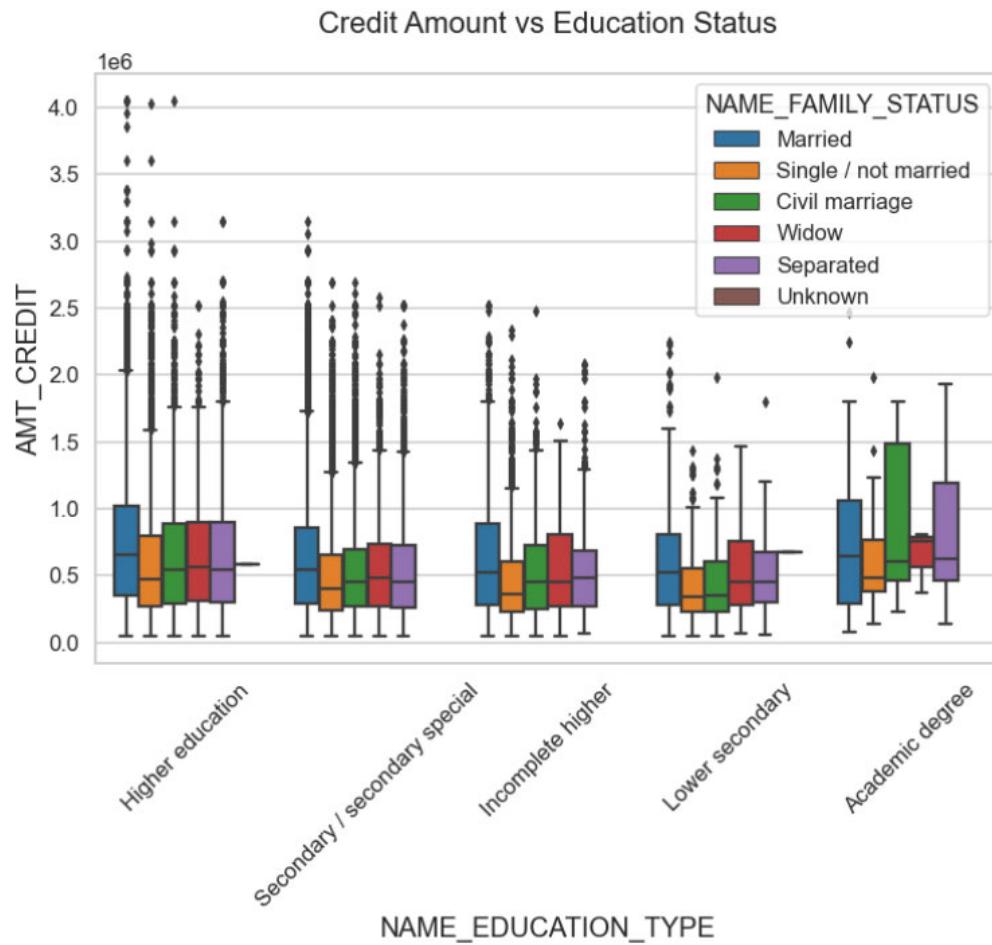


Few points can be concluded from the graph above.

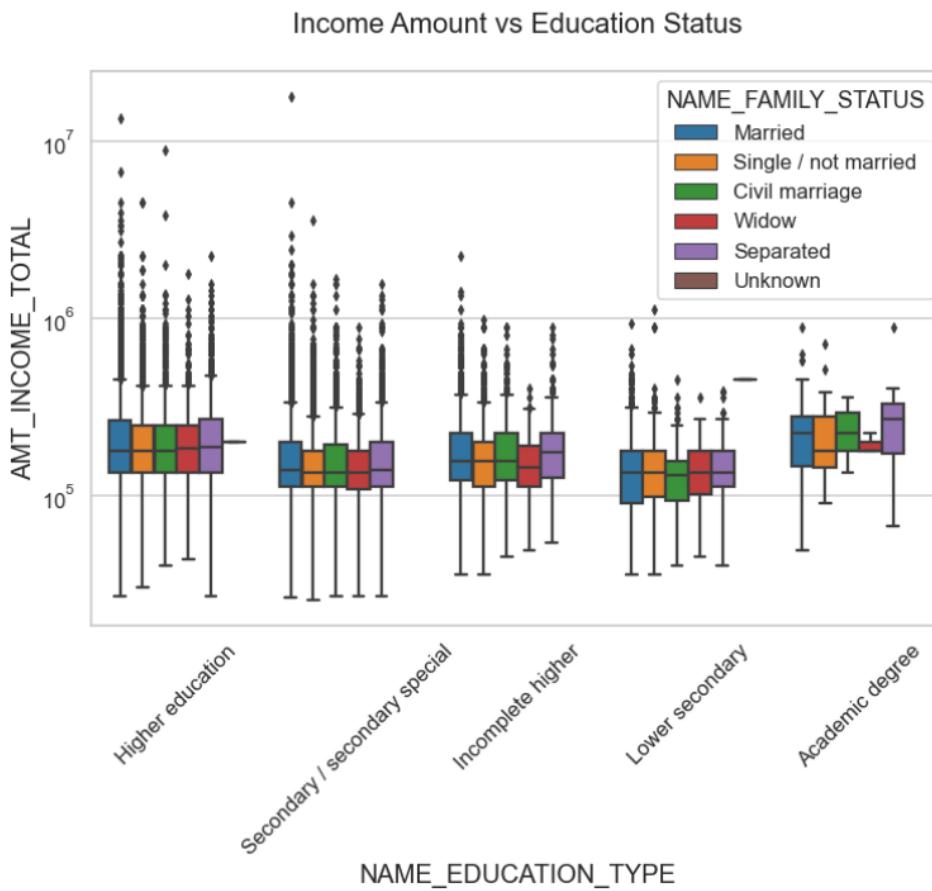
1. Some outliers are noticed in income amount.
2. The third quartiles is very slim for income amount.
3. Most of the clients of income are present in first quartile.

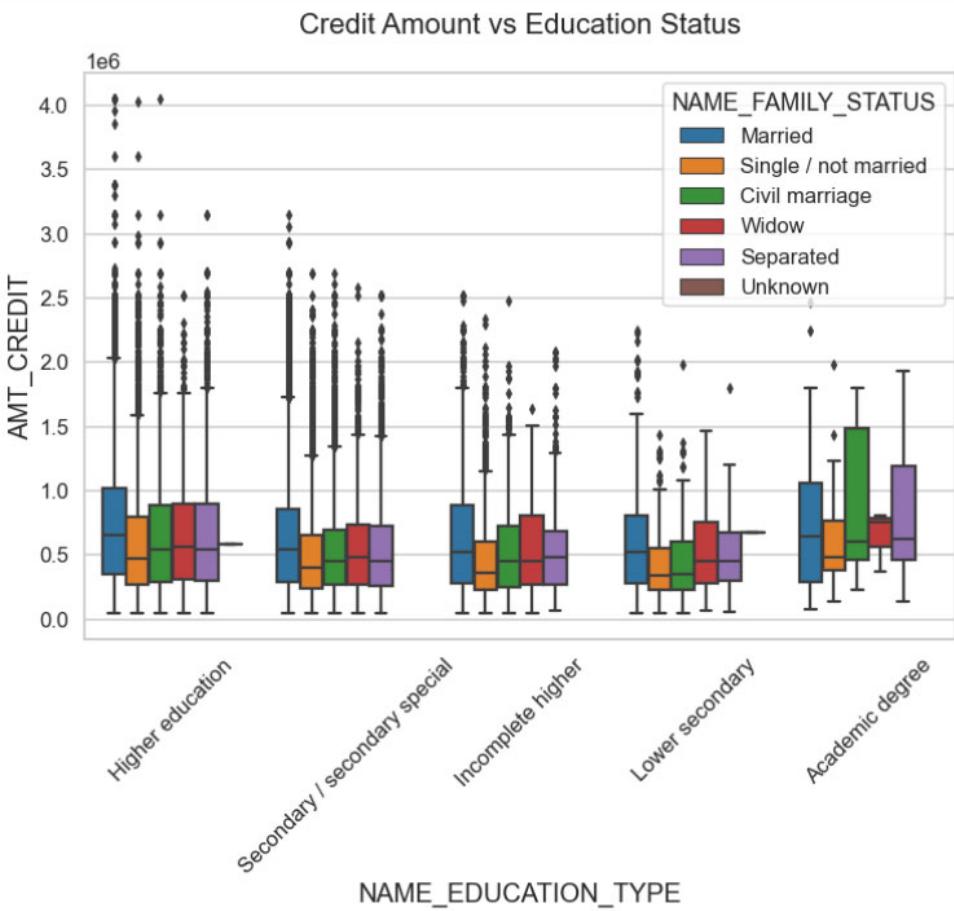
```
In [44]: # Box plotting for Credit amount
```

```
plt.figure(figsize=(12,8))
plt.xticks(rotation=45)
sns.boxplot(data =Application_target0_df, x='NAME_EDUCATION_TYPE',y='AMT_CREDIT', hue ='NAME_FAMILY_STATUS',orient='v')
plt.title('Credit Amount vs Education Status')
plt.show()
```



```
In [45]: # Box plotting for income amount in logarithmic scale
plt.figure(figsize=(12,8))
plt.xticks(rotation=45)
plt.yscale('log')
sns.boxplot(data =Application_target0_df, x='NAME_EDUCATION_TYPE',y='AMT_INCOME_TOTAL', hue ='NAME_FAMILY_STATUS',orient='v')
plt.title('Income Amount vs Education Status')
plt.show()
```



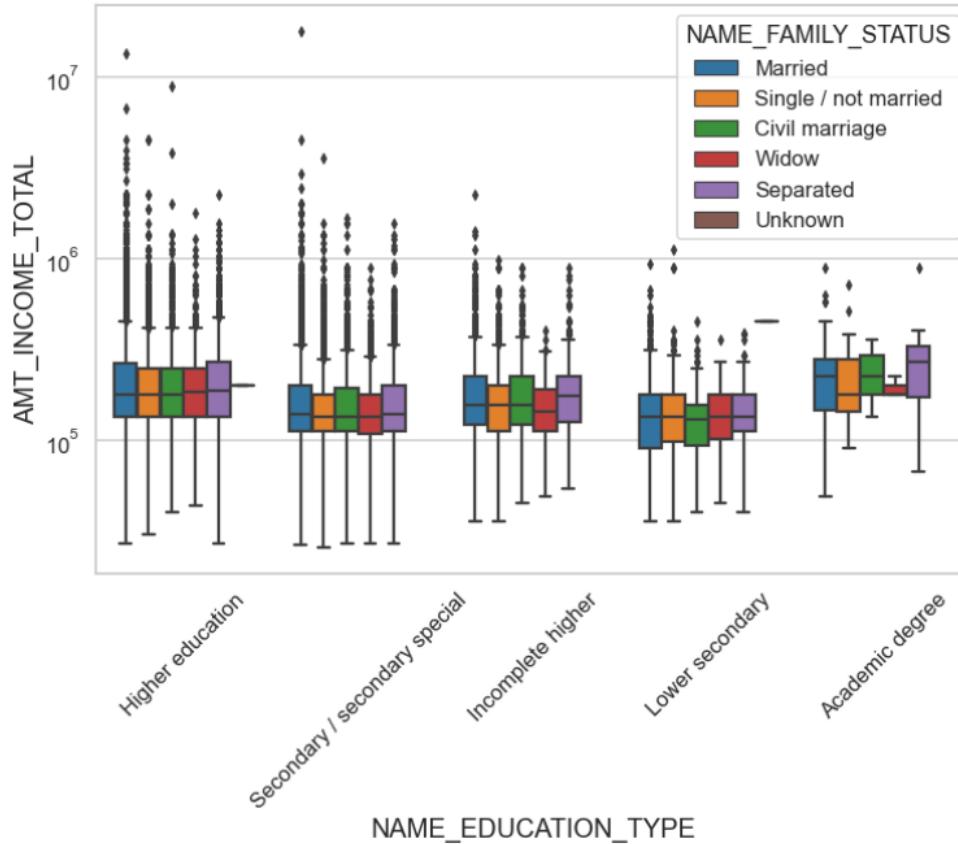


Quite similar with Target 0

From the above box plot we can say that Family status of 'civil marriage', 'marriage' and 'separated' of Academic degree education are having higher number of credits than others. Most of the outliers are from Education type 'Higher education' and 'Secondary'.

Civil marriage for Academic degree is having most of the credits in the third quartile.

Income Amount vs Education Status



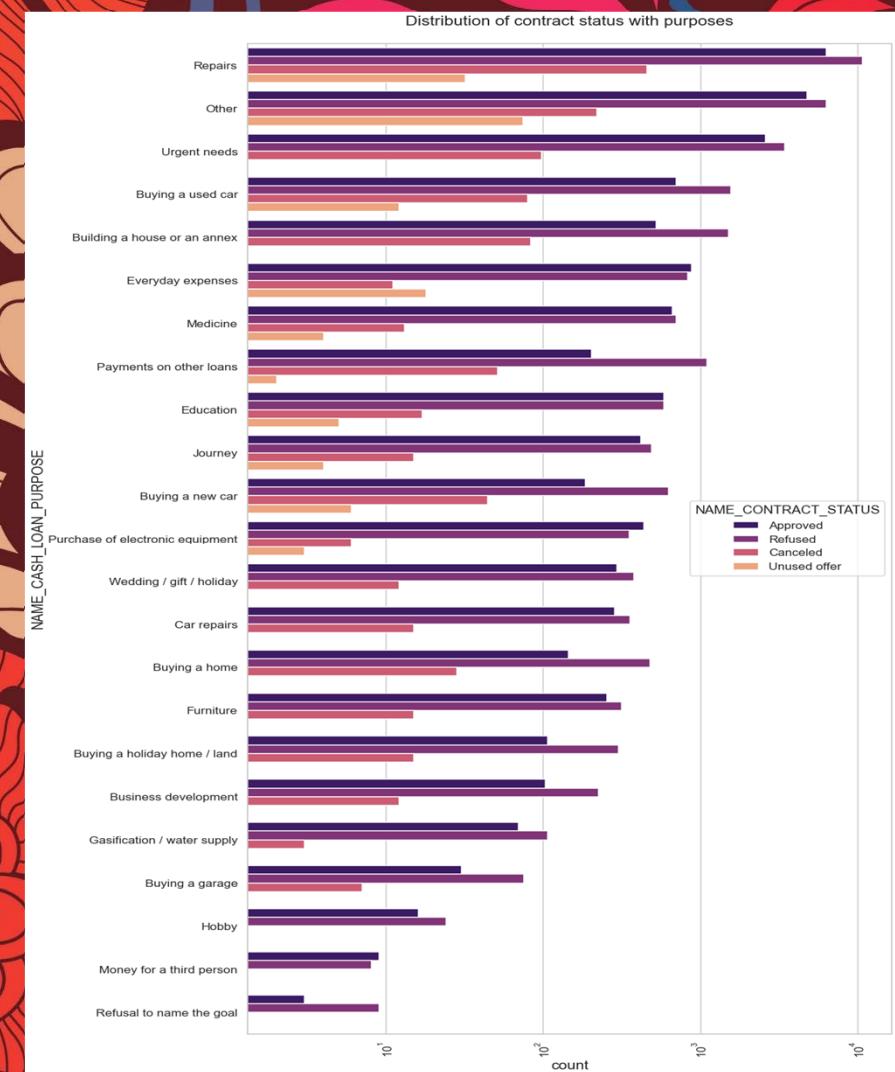
Have some similarity with Target0,

From above boxplot for Education type 'Higher education' the income amount is mostly equal with family status. Less outlier are having for Academic degree but there income amount is little higher than Higher education.

Lower secondary are have less income amount than others.

Points to be concluded from above plot:

1. Most rejection of loans came from purpose 'repairs'.
2. For education purposes we have equal number of approves and rejection.
3. Payign other loans and buying a new car is having significant higher rejection than approves.

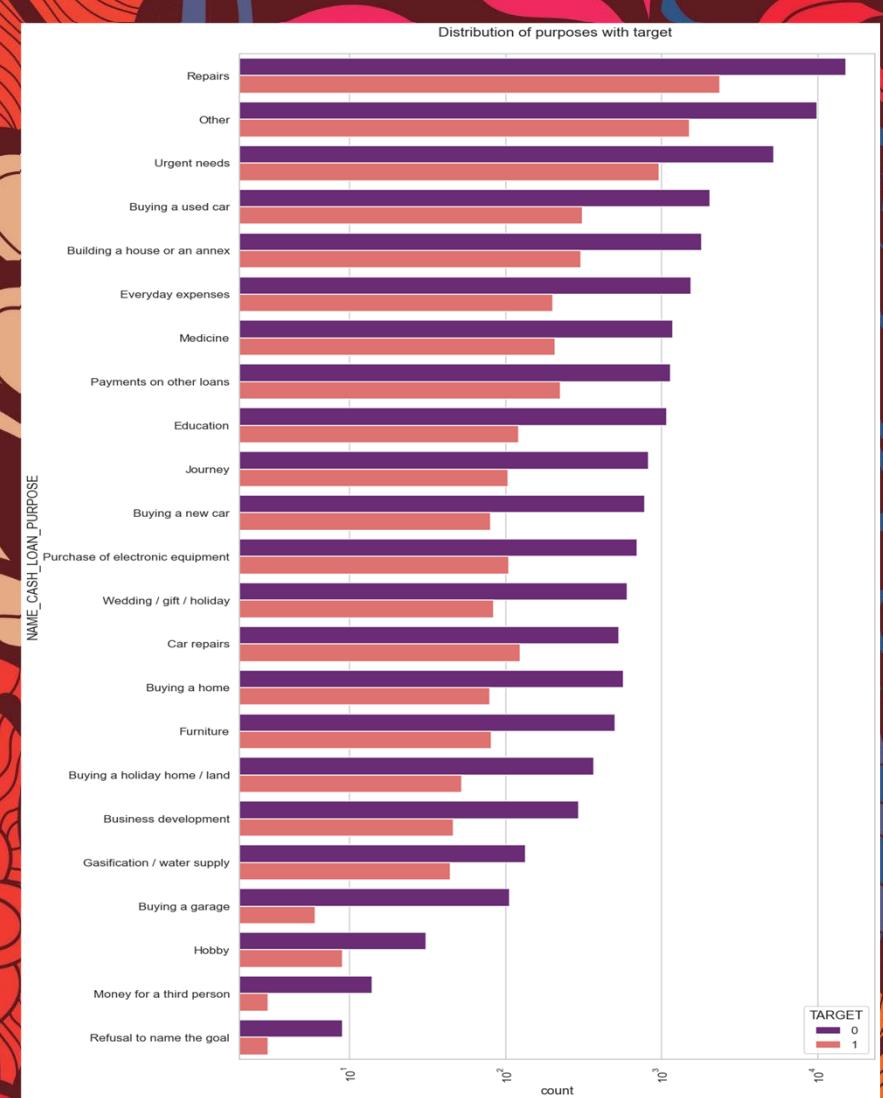


Few points we can conclude from abpve plot:

- 1. Loan purposes with 'Repairs' are facing more difficulties in payment on time.**
- 2. There are few places where loan payment is significant higher than facing difficulties.**

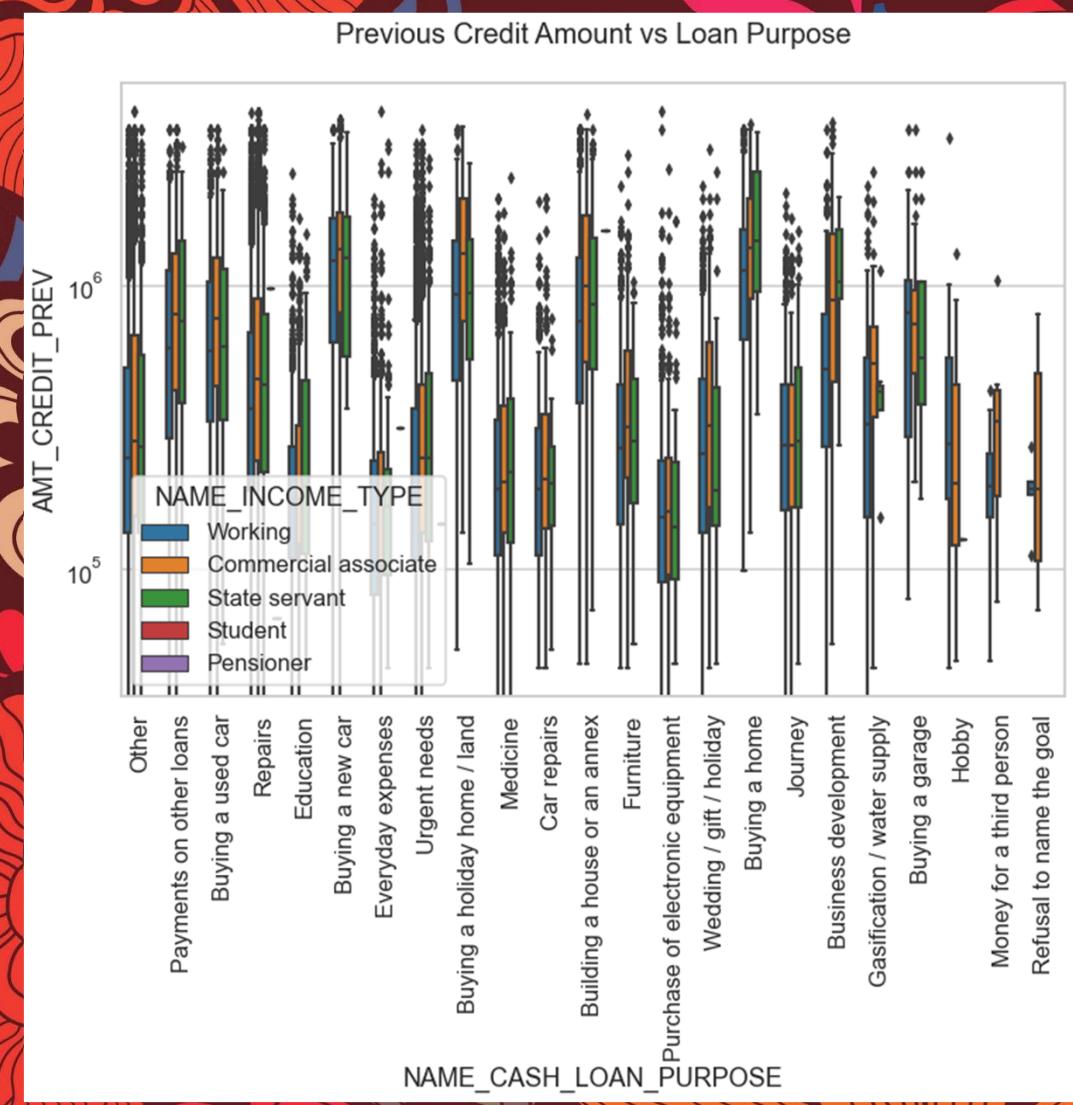
They are 'Buying a garage', 'Business developemt', 'Buying land', 'Buying a new car' and 'Education'

Hence we can focus on these purposes for which the client is having for minimal payment difficulties.



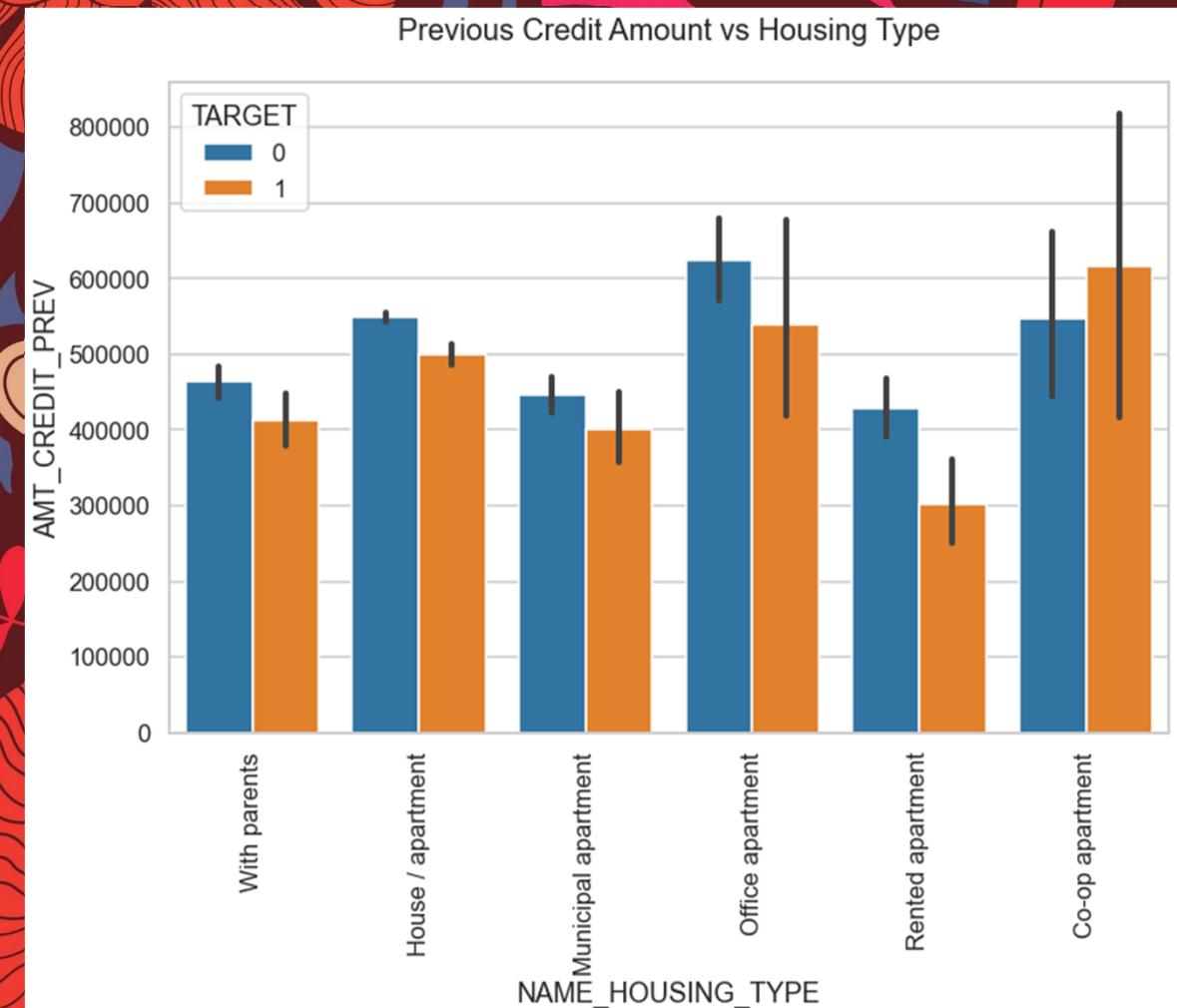
From the above we can conclude some points-

- 1. The credit amount of Loan purposes like 'Buying a home', 'Buying a land', 'Buying a new car' and 'Building a house' is higher.**
- 2. Income type of state servants have a significant amount of credit applied**
- 3. Money for third person or a Hobby is having less credits applied for.**



Here for Housing type, office apartment is having higher credit of target 0 and co-op apartment is having higher credit of target 1. So, we can conclude that bank should avoid giving loans to the housing type of co-op apartment as they are having difficulties in payment.

Bank can focus mostly on housing type with parents or House\apartment or miuncipal apartment for successful payments.



CONCLUSION

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