



# Abhijith S

Microsoft Dynamics CRM  
Developer

**Address**  
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- Key Skills**
- C#, JavaScript
  - Dynamics CRM Sales
  - IICS
  - Alteryx
  - QlikView
  - Power Automate

- Certifications and Achievements**
- MB-210 Microsoft Dynamics Sales
  - Top Achiever in Product Team

**Education**  
Mar Athanasius College of Engineering,  
Kothamangalam  
2015 - 2019  
BTech in Electrical and Electronics  
Engineering  
  
Technical Higher Secondary School,  
Perinthalmanna  
2013 - 2015  
Higher Secondary Education

## Profile

Microsoft Dynamics CRM developer with 2 years of experience in the entire software development life cycle. Proven skills in interacting with businesses to meet the requirements and develop features. I am a collaborative team player, an effective communicator, self-motivated and driven with strong time management and prioritization abilities.

## Experience

**Engineer | Ford Motor Company**  
4 Nov 2019 - Present | 2 Years  
Experience on Microsoft CRM Sales module, Informatica Cloud, Alteryx, and QlikView at Ford Motor Company

**Projects**

**1) Lead Management**  
**Product Details:** Lead Management application for Ford of Europe. Accepting leads various sources like websites, social media and delivering to dealers through CRM Portal.

- Dynamics CRM Developer**  
*Key Responsibilities:*
- Customizing entities and forms
  - Developing dashboard and charts
  - Developing, testing, and deploying plugins for validations and automation
  - Importing and correcting bulk data using console applications
  - Migrating from legacy Java application by implementing functionality in Dynamics CRM
  - Implementing real time and on-demand workflows
  - Generating custom SSRS reports for business
  - Customizing portals with JavaScript
  - Creating workflows in Power Automate

**Tools:** .Net, C#, JavaScript, Dynamics CRM Sales, Power Automate

- Informatica Cloud Developer**  
*Key Responsibilities:*
- Creating Application integration processes for loading data to Dynamics CRM from sources
  - Implementing exception handling in current ETL processes
  - Creating Data Integration mapping for running scheduled jobs

**Tools:** Application Integration, Data Integration, Postman, SoapUI

- 2) Dashboard Development**  
**Product Details:** Dashboard development for leads generated in Ford of Europe
- Key Responsibilities:*
- Extracting data from SQL DB and transforming
  - Creating a CSV file from transformed data
  - Loading the transformed data to QlikView Dashboard

**Tools:** Alteryx, QlikView