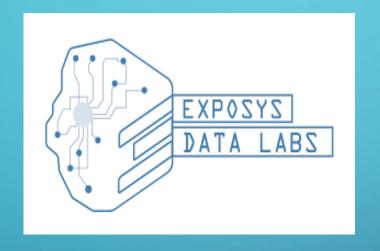
# WELCOME TO EXPOSIS DATA LABS



# DATA SCIENCE

(CUSTOMER SEGMENTATION)

### INTRODUCTION TO MAIN PROJECT

- Customer segmentation is the process of dividing customers into groups based on common characteristics so companies can market to each group effectively and appropriately.
- In this project customer segmentation is done by the help of K Means Clustering Algorithm.
- Here I use 'StandardScalar' to standardize the data
- Here I also use 'Elbow' method to find the optimal number of clusters(k-value)

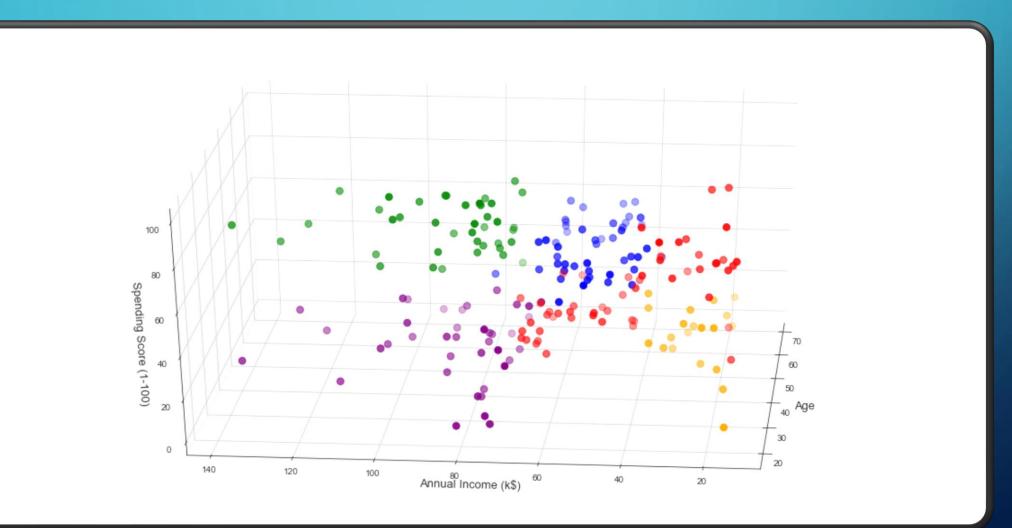
### TOOLS AND TECHNOLOGIES USED

#### • JUPYTER NOTEBOOK:

The Jupyter Notebook is an open-source web application that allows you to create and share documents that contain live code, equations, visualizations and narrative text. Uses include: data cleaning and transformation, numerical simulation, statistical modeling, data visualization, machine learning, and much more.

- scikit-learn(version-'0.21.2')
- seaborn(version-'0.9.0')
- numpy(version-'1.16.4')
- pandas(version-'0.24.2')
- matplotlib(version-'3.1.0')

## 3D VISUALIZATION OF CUSTOMER SEGMENTATION



### CONCLUSION

• In my project work, I try to develop a Machine Learning model using K-Means Clustering for customer segmentation. By the help of this project many business man grow their business. To develop this project I have faced many problem but I hardly tried to develop this project. My supervisor helps me by giving his valuable opinion, decision and time.

# THANK YOU

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