

TEXT MINING ON USER REVIEWS TO STUDY USER CONCERNS

Group - 3



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Objective

Exploration of the fields of NLP & Text Mining

Business Recommendation : Employ topic modeling techniques to extract major concerns that the users have about a brand/product (vis-à-vis battery life, design etc.)

Academic Exploration : Predict user ratings based for cell phones on their reviews

Approach



Data sourcing



Data Cleaning & Manipulation



Exploration of the dataset



Sentiment Analysis



Topic Modeling



Predictive Model

Data sourcing

Source: [Amazon cell-phone reviews dataset](#) from kaggle

items :

Pre-scraped data
for select 720
phones items

reviews: ~68000
reviews for phone
brands in *items*

merged data

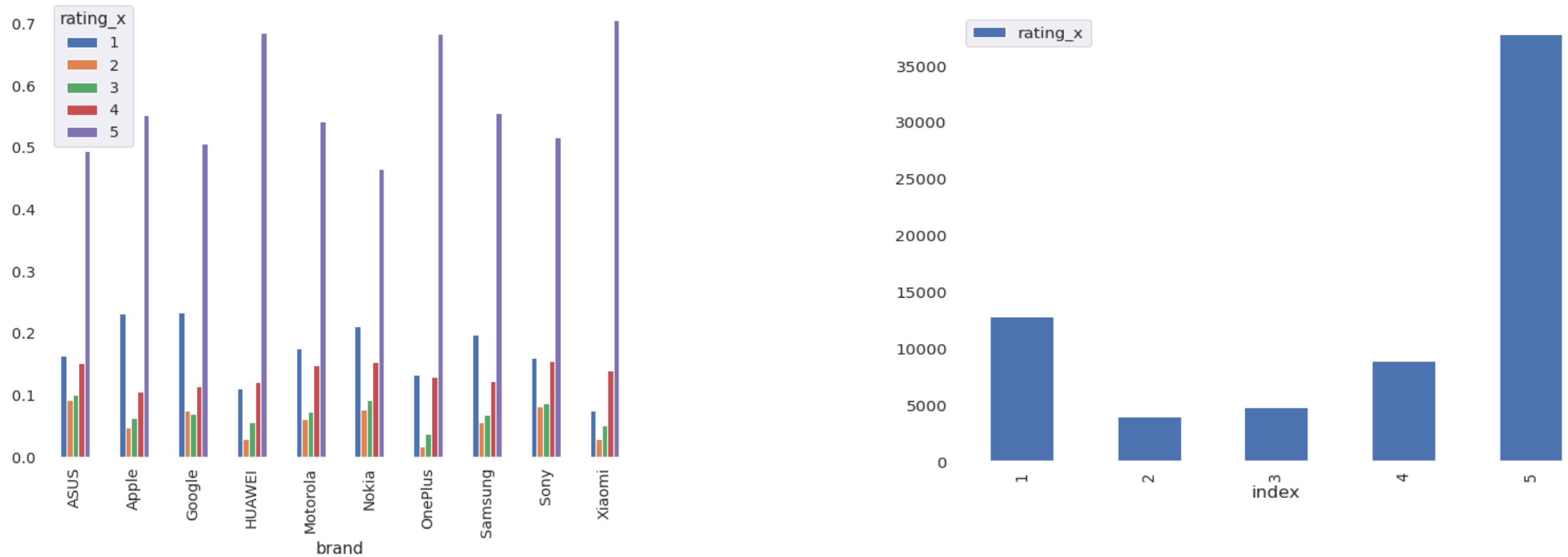
| | asin | name | rating_x | date | verified | title_x | body | helpfulVotes | brand | title_y | url | image | rating_y | reviewUrl | totalReviews | price | originalPrice |
|---|------------|------------|----------|-------------------|----------|-----------------------------|---|--------------|-------|---|---|-----------------------------------|----------|---|--------------|-------|---------------|
| 0 | B0000SX2UC | Janet | 3 | October 11, 2005 | False | Def not best, but not worst | I had the Samsung A600 for awhile which is abs... | 1.0 | NaN | Dual-Band / Tri-Mode Sprint PCS Phone w/ Voice... | https://www.amazon.com/Dual-Band-Tri-Mode-Acti... | amazon.com/images/I/2143EBQ210... | 3.0 | https://www.amazon.com/product-reviews/B0000SX2UC | 14 | 0.0 | 0.0 |
| 1 | B0000SX2UC | Luke Wyatt | 1 | January 7, 2004 | False | Text Messaging Doesn't Work | Due to a software issue between Nokia and Spri... | 17.0 | NaN | Dual-Band / Tri-Mode Sprint PCS Phone w/ Voice... | https://www.amazon.com/Dual-Band-Tri-Mode-Acti... | amazon.com/images/I/2143EBQ210... | 3.0 | https://www.amazon.com/product-reviews/B0000SX2UC | 14 | 0.0 | 0.0 |
| 2 | B0000SX2UC | Brooke | 5 | December 30, 2003 | False | Love This Phone | This is a great, reliable phone. I also purcha... | 5.0 | NaN | Dual-Band / Tri-Mode Sprint PCS Phone w/ Voice... | https://www.amazon.com/Dual-Band-Tri-Mode-Acti... | amazon.com/images/I/2143EBQ210... | 3.0 | https://www.amazon.com/product-reviews/B0000SX2UC | 14 | 0.0 | 0.0 |

Exploration of the dataset

- We have **67986 reviews** with **17 features**.
- 40% of the reviews are for **Samsung**.
- **Samsung, Motorola, Nokia** and **Apple** have less than 0.2 rating deviation.

| | brand | reviews | avg_avlb_rating | count_phone | avg_rating | total_reviews | data_ratio | rating_dev |
|---|----------|---------|-----------------|-------------|------------|---------------|------------|------------|
| 0 | Samsung | 33629 | 3.781736 | 346 | 3.632659 | 37701 | 0.891992 | 0.149077 |
| 1 | Motorola | 8880 | 3.818694 | 105 | 3.643810 | 9419 | 0.942775 | 0.174884 |
| 2 | Nokia | 5915 | 3.584446 | 44 | 3.386364 | 6182 | 0.956810 | 0.198083 |
| 3 | Apple | 5145 | 3.701263 | 63 | 3.782540 | 6315 | 0.814727 | -0.081276 |
| 4 | Xiaomi | 4411 | 4.371344 | 46 | 4.415217 | 5574 | 0.791353 | -0.043873 |
| 5 | Google | 3787 | 3.584896 | 38 | 3.771053 | 4238 | 0.893582 | -0.186157 |
| 6 | Sony | 3196 | 3.786921 | 27 | 3.788889 | 3312 | 0.964976 | -0.001968 |
| 7 | HUAWEI | 2225 | 4.240899 | 32 | 4.021875 | 2467 | 0.901905 | 0.219024 |
| 8 | OnePlus | 347 | 4.213256 | 10 | 3.580000 | 406 | 0.854680 | 0.633256 |
| 9 | ASUS | 251 | 3.721116 | 5 | 3.860000 | 263 | 0.954373 | -0.138884 |

Exploration of the dataset : Distribution of Rating



- ~67% of ratings are 4 & 5 in general
- This is the same for all the brands as well

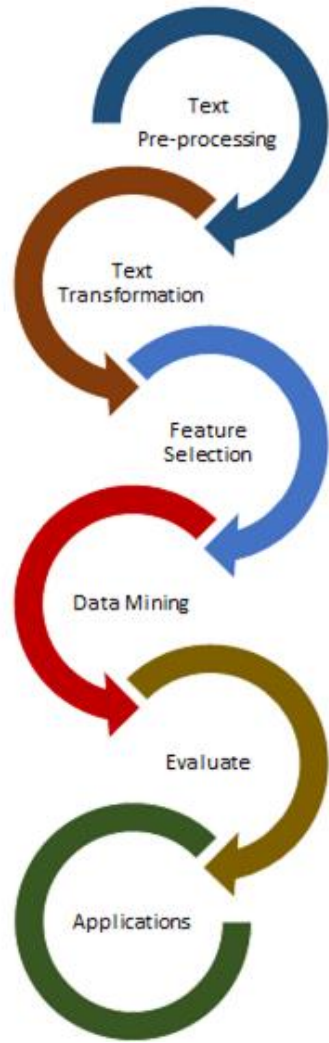
The Companies that we focus on

For this analysis, we focus on 3 major Smartphone companies:



Together, they constitute ~65% of the total smartphone market

Text Mining



- Extracting structured information from unstructured text using natural language processing
- High-value knowledge discovery in various areas of application
- R&D, competitive intelligence, patent analysis and market research using sentiment analysis and social media mining
- Algorithms include Entity extraction, Information retrieval, Categorization, Clustering, Summarization

Sentiment Analysis

Helps organizations understand the social sentiment of their brand, product or service while monitoring online conversations / reviews



Input : Corpus - A collection of words where order matters.

Output :

- Sentiment score ranging from -1 to 1 (which is polarity)
- Subjectivity score of 0 to 1 where 0 indicates a fact and 1 indicates an opinion.

Sentiment analysis

Libraries used

Text Blob

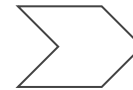
- Python-based open source library
- **Output** : Tuple, polarity, and subjectivity
- Polarity lies within -1.0 & 1.0
- Polarity > 0 = positive
- Polarity < 0 = negative

VADER

- Valence Aware Dictionary & Sentiment
- Protected under MIT license
- **Output** : Polarity score in dictionary format
- Evaluates probability of a positive, negative or neutral sentiment.
- If P(positive) is more, label = positive
- Else, label = negative

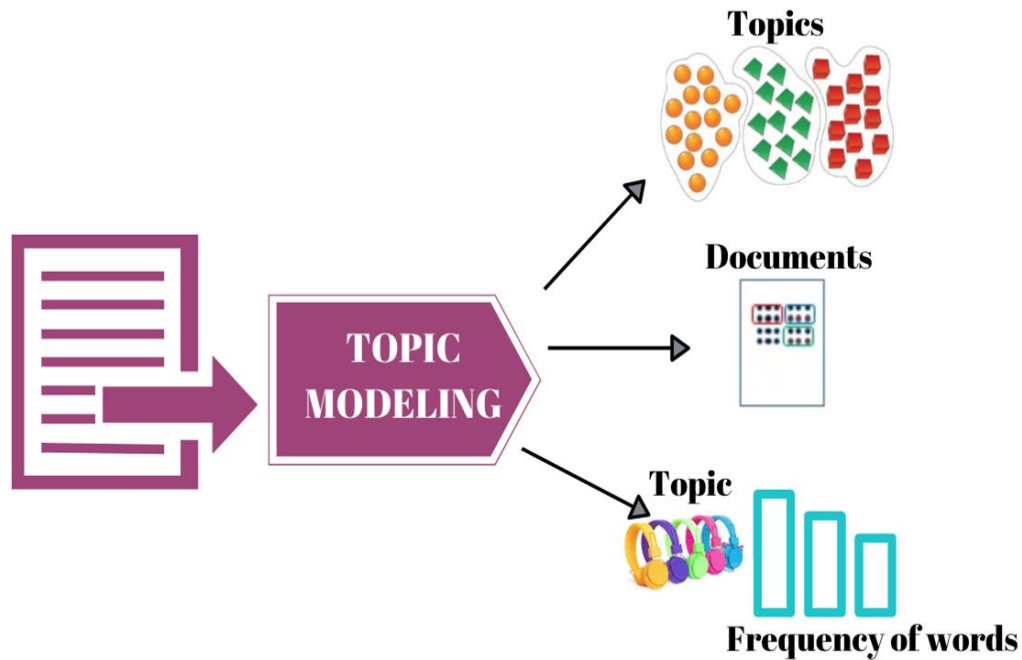
Sentiment analysis

| | | | | | | | | | | | | | |
|---------------------|-------|-------|---|----------|----------|---------|------|------|--------|--------|------------|---------|---------|
| sentiment: negative | | | | | | | | | | | | | |
| rating: 4 or 5 | | | | | | | | | | | | | |
| Unnamed: 0 index | | | body | brand | rating_x | sent_tb | tb_p | tb_n | tbnb_p | tbnb_n | sent_vader | vader_p | vader_n |
| 24 | 24 | 24 | SERVED ME WELL AS A BACK UP PHONE. | Motorola | 5 | 0 | 0 | 0 | 0 | 0 | 0.2732 | 0 | 1 |
| 31 | 31 | 31 | We never use cell phones, but thought we neede... | Motorola | 5 | 0 | 0 | 0 | 0 | 0 | -0.6526 | 0 | 1 |
| 37 | 37 | 37 | I almost never write reviews for anything, but... | Motorola | 5 | 0 | 0 | 0 | 0 | 0 | -0.9063 | 0 | 1 |
| 43 | 43 | 43 | This phone isn't kidding when it says military... | Motorola | 4 | 0 | 0 | 0 | 0 | 0 | -0.8005 | 0 | 1 |
| 45 | 45 | 45 | i wont (enter special code) | Motorola | 5 | 0 | 0 | 0 | 0 | 0 | -0.3089 | 0 | 1 |
| ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| 67948 | 67948 | 67948 | Sorry, this video is unsupported on this brows... | Sony | 5 | 0 | 0 | 0 | 0 | 0 | 0.4372 | 0 | 1 |
| 67950 | 67950 | 67950 | En general es uno de los mejores Xperia que he... | Sony | 5 | 0 | 0 | 0 | 0 | 0 | 0.0000 | 0 | 1 |
| 67953 | 67953 | 67953 | Quility | Sony | 5 | 0 | 0 | 0 | 0 | 0 | 0.0000 | 0 | 1 |
| 67968 | 67968 | 67968 | forget about iPhones. I've been using xperia s... | Sony | 5 | 0 | 0 | 0 | 0 | 0 | 0.2398 | 0 | 1 |
| 67983 | 67983 | 67983 | buy one more for my cousin | Sony | 5 | 0 | 0 | 0 | 0 | 0 | 0.0000 | 0 | 1 |



| | brand | avg_sent_tb | tb_p | tb_n | avg_sent_vader | vader_p | vader_n |
|---|----------|-------------|------|------|----------------|---------|---------|
| 0 | ASUS | 0 | 0 | 0 | 0.450343 | 177 | 74 |
| 1 | Apple | 0 | 0 | 0 | 0.303738 | 3124 | 2021 |
| 2 | Google | 0 | 0 | 0 | 0.371158 | 2549 | 1238 |
| 3 | HUAWEI | 0 | 0 | 0 | 0.456779 | 1499 | 726 |
| 4 | Motorola | 0 | 0 | 0 | 0.405286 | 6120 | 2760 |
| 5 | Nokia | 0 | 0 | 0 | 0.373347 | 4018 | 1897 |
| 6 | OnePlus | 0 | 0 | 0 | 0.488430 | 244 | 103 |
| 7 | Samsung | 0 | 0 | 0 | 0.361681 | 22199 | 11430 |
| 8 | Sony | 0 | 0 | 0 | 0.447593 | 2263 | 933 |
| 9 | Xiaomi | 0 | 0 | 0 | 0.396646 | 2592 | 1819 |

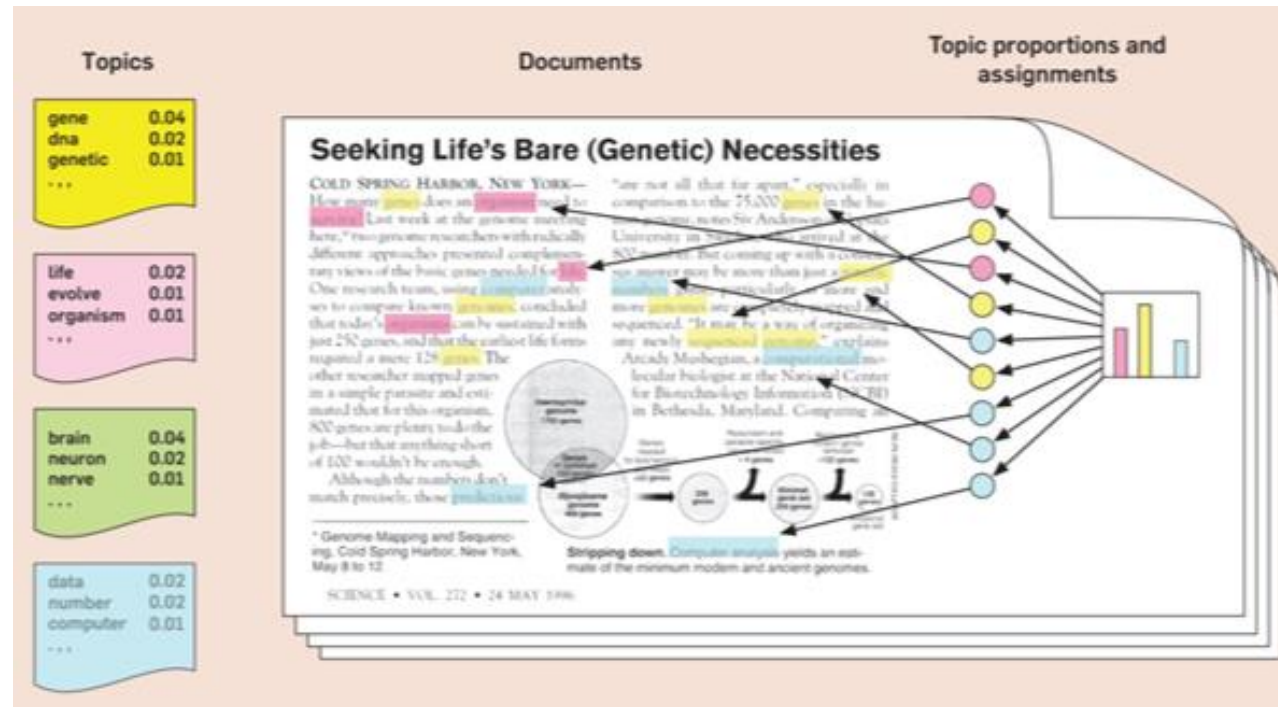
Topic Modeling



- Discovers abstract “topics” in a collection of documents
- Automatically “learns” groups or clusters of words that best characterize the data
- Major algorithms
 - [Latent Dirichlet Allocation](#)
 - Structural Topic Models
 - [Non-negative matrix factorization](#)

Linear Dirichlet Allocation

Concept : Each document can be described by a distribution of topics
Each topic can be described by a distribution of words



Visualizing the findings of LDA Model

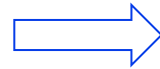
- Our analysis is focussed on these 3 companies : Samsung, Apple and Xiaomi.
- The subsequent slides will show the following 2 aspects on a brand-wise level
 - Word cloud of top 10 words in each topic
 - The most discussed topics in the documents
 - By weight in that document
 - By summing up the weight contribution of each topic to the document



Positive comments

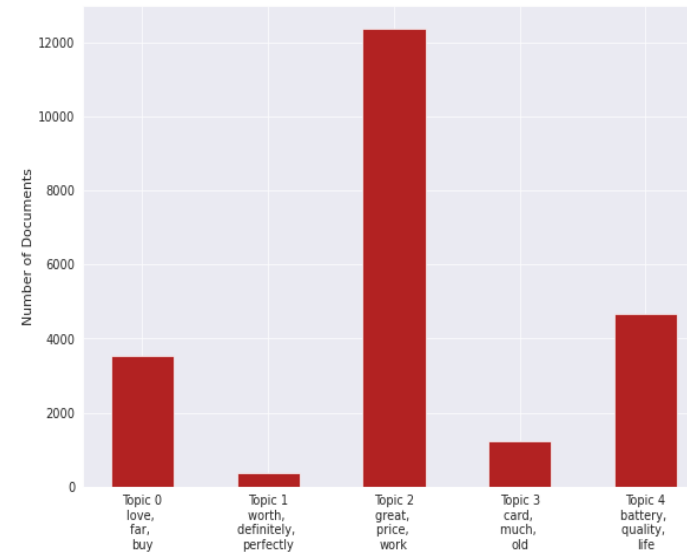


Word cloud

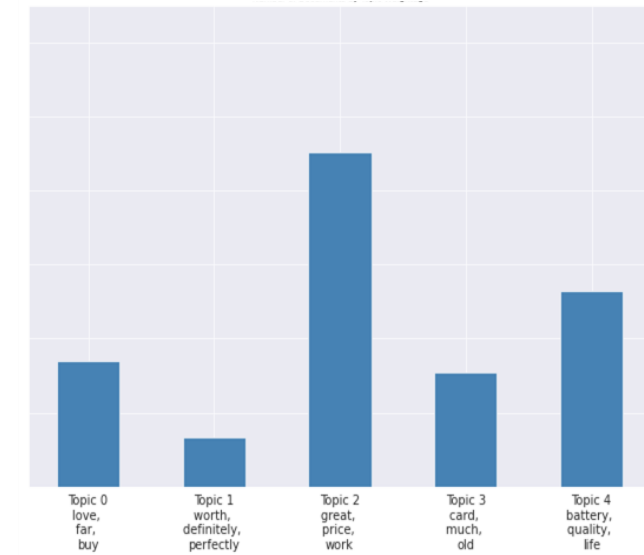


Most Discussed Topics

by dominant topic



by topic weightage



Takeaways:

1. Users tend to love their purchase experience
2. User find the product worth the money spent
3. Users like the quality & durability of product

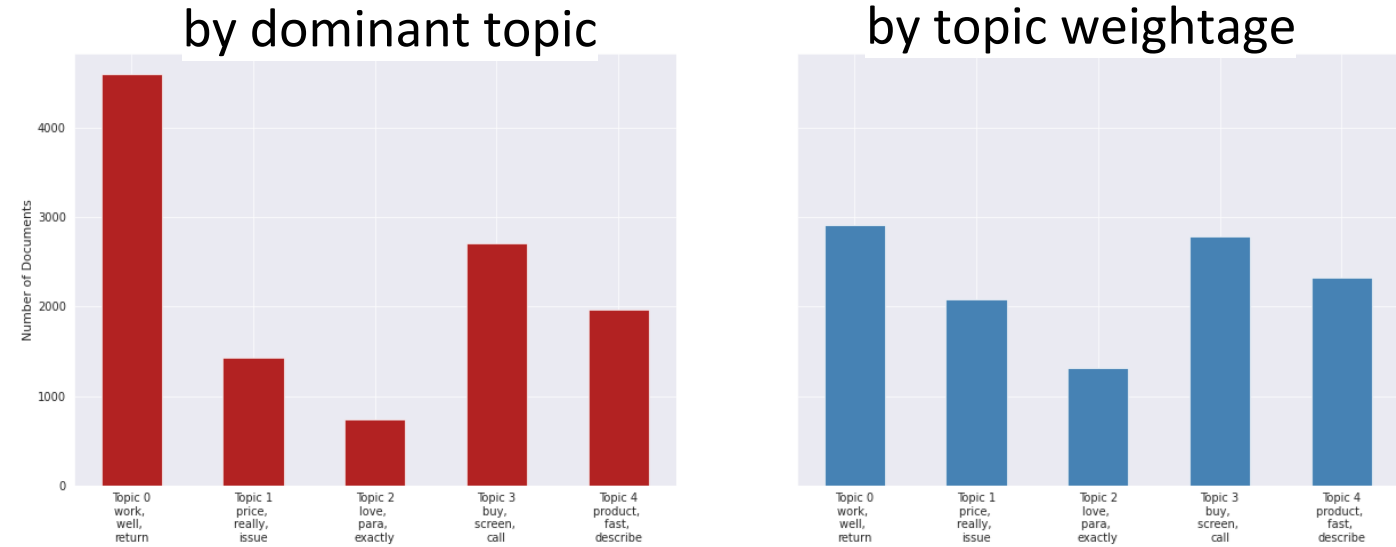


Negative comments

Word cloud



Most Discussed Topics



Takeaways:

1. Users have an issue with the working of product such as heating issue
2. Users have problems with camera , screen etc
3. Users do not find the product to be fast



Positive comments

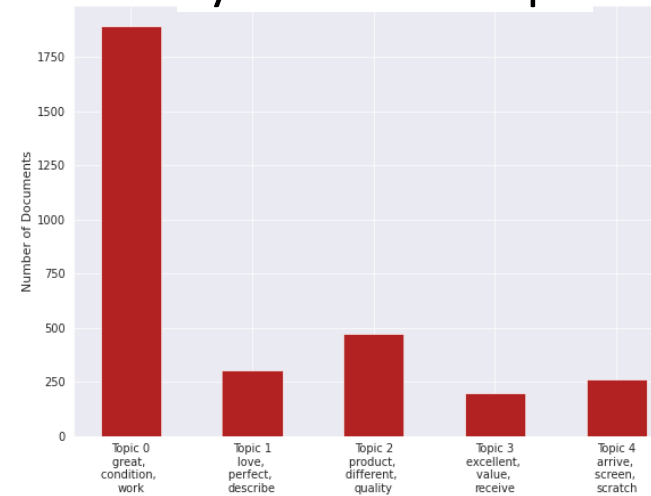


Word cloud

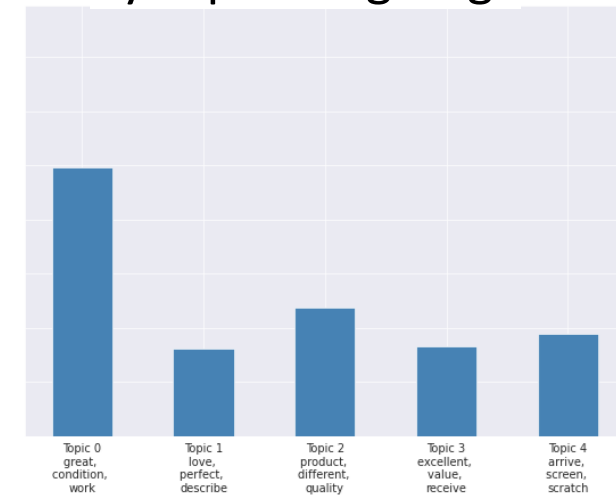


Most Discussed Topics

by dominant topic



by topic weightage



Takeaways:

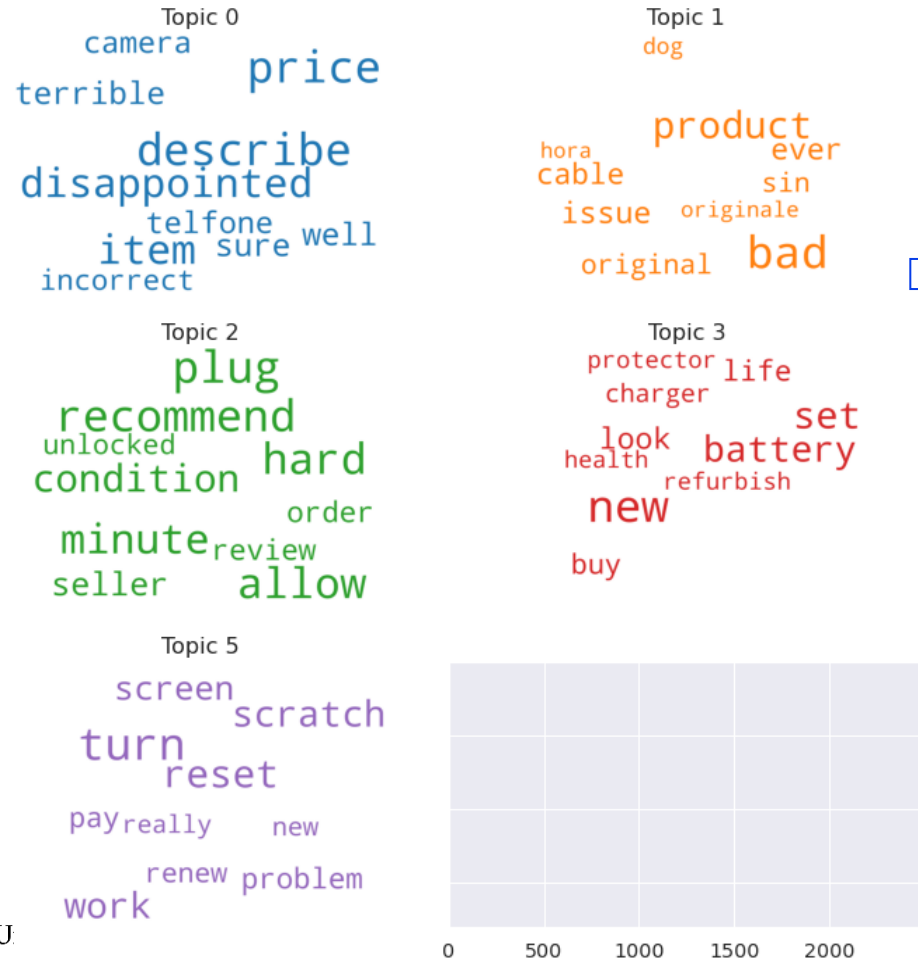
1. Users find product to be great buy
2. Users are positive about the quality
3. Users like the seller qualities



Negative comments

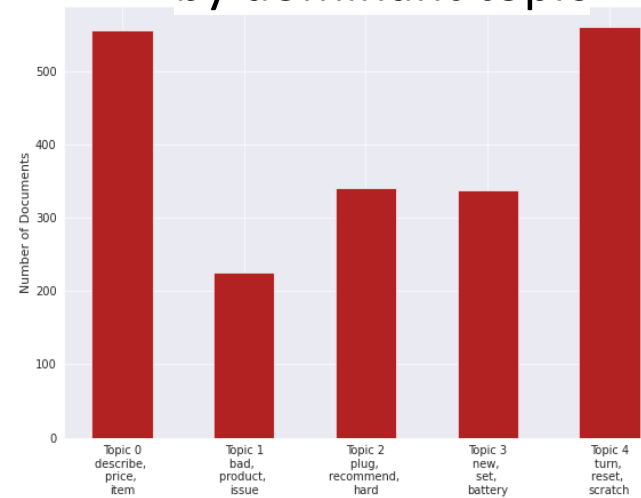


Word cloud

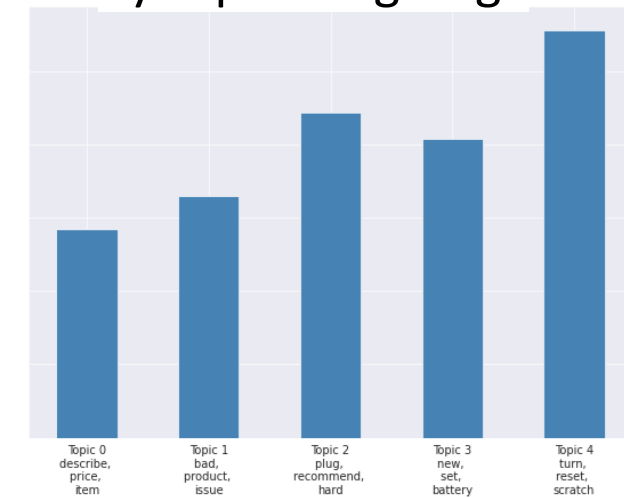


Most Discussed Topics

by dominant topic



by topic weightage



Takeaways:

1. Users are divided on the priciness of product
2. Product screen has scratches on arrival
3. Users have issues with the plug



Positive comments

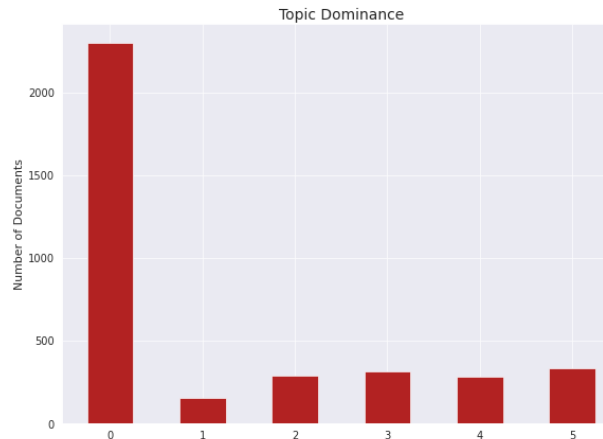


Word cloud

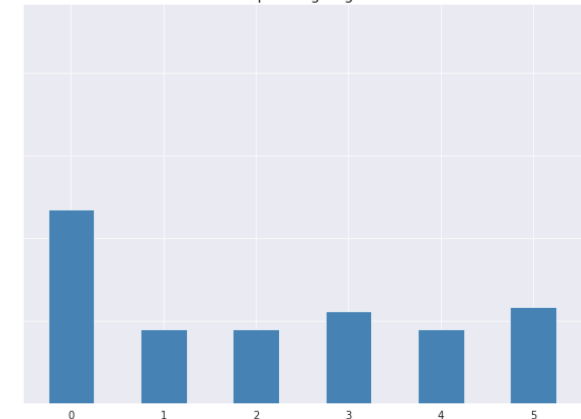


Most Discussed Topics

Dominant Topics and Weightage



Topic Weightage



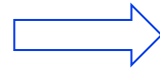
Takeaways:

1. Users find the product to be a great value for money
2. Users like the camera and battery aspects of the product

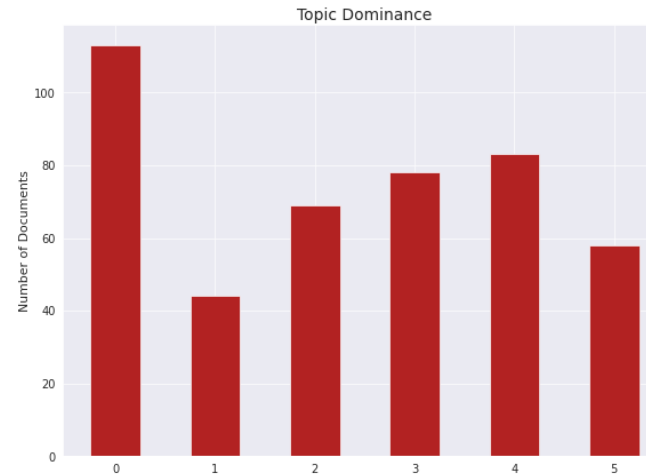


Word cloud

Most Discussed Topics



Dominant Topics and Weightage

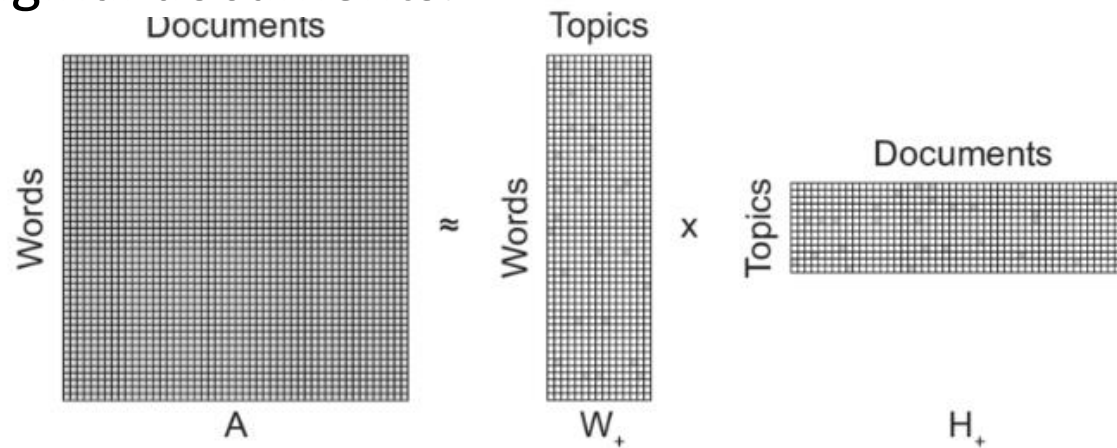


Takeaways:

1. Users expect a premium product
2. Users have issues with the charger and storage

Non Matrix Factorisation

- Using linear algebra for topic modeling (in essence)
- Input: Term-Document matrix, number of topics.
- Output: Two non-negative matrices of the original n words by k topics and those same k topics by the m original documents.



Conceptual illustration of non-negative matrix factorization (NMF) decomposition of a matrix consisting of m words in n documents into two non-negative matrices of the original n words by k topics and those same k topics by the m original documents.

Results of NMF model : Xiaomi



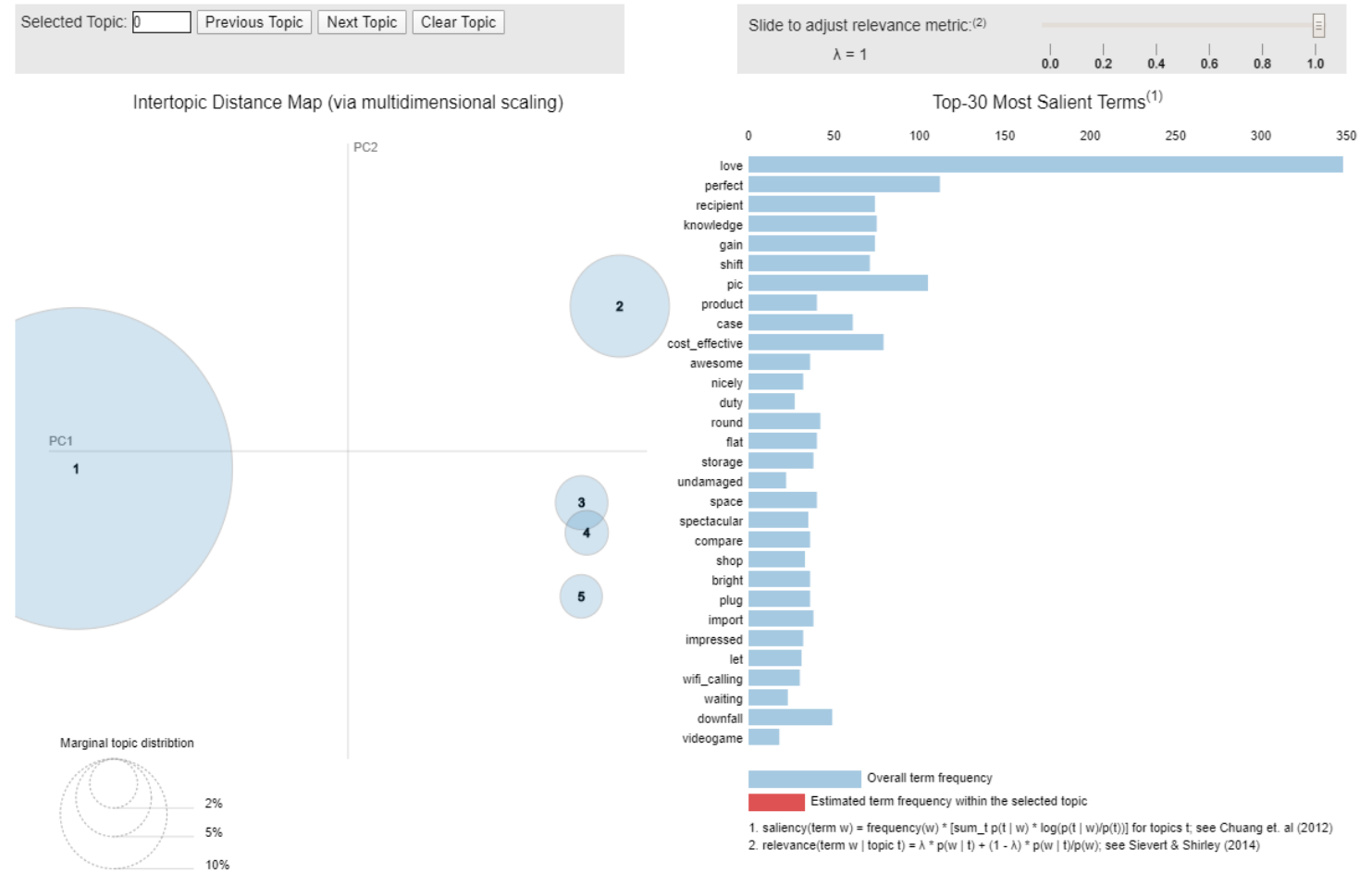
| | Topic # 01 | Topic # 02 | Topic # 03 | Topic # 04 | Topic # 05 | Topic # 06 |
|----|---------------------|-----------------------|----------------------|--------------------|--------------------|-----------------|
| 0 | great price | value money | excellent product | best ever | amazing price | work great |
| 1 | price buy | great value | product perfect | ever buy | absolutely amazing | amazing work |
| 2 | great great price | great value money | incomparable service | life day | really amazing | buy wife |
| 3 | great great | fast shipping | product describe | lightne fast | price well | battery life |
| 4 | snappy responsive | awesome value | product great | call call | great fast | great problem |
| 5 | price work | half price | half price | great far | fast amazing | like work |
| 6 | great camera | spend much | great camara | work perfectly | love amazing | work perfectly |
| 7 | fast shipping | last year | product love | love device | arrive today | great day |
| 8 | really amazing | processing power | love far | battery life | fall love | charger version |
| 9 | picture quality | impress far | overall excellent | great camera | still better | love work |
| 10 | replaceable battery | battery life | excellent price | excellent happy | thing redemi note | love work great |
| 11 | price wish | battery well | product money | give best | thing redemi | great well |
| 12 | price great | value money price | camera overall | happy purchase | price compete | great picture |
| 13 | battery life | exceed expectation | money pay | love much | price cost | great product |
| 14 | buy love | money price | sun long | work great camera | worth pay | money work |
| 15 | son love | way better | sun long operate | better old | price compare | worth money |
| 16 | mobile lte | international charger | display look great | much work | price still | name brand |
| 17 | price excellent | price performance | display look | great battery life | great amazing | brand work |
| 18 | hard find | incredible value | small hand | great battery | thing consider | great fast |
| 19 | price hard | great battery | fast smooth | picture video | pretty price | great far |



| | Topic # 01 | Topic # 02 | Topic # 03 | Topic # 04 | Topic # 05 | Topic # 06 |
|----|------------------------------|-----------------------|----------------------|---------------------------|----------------------|--------------------------|
| 0 | sorry video | rede mejore | basicamente compre | stop charge | sin embargo | picture quality |
| 1 | unsupported browser | sluggish nature | month battery | charge day | sin audio | value disappoint |
| 2 | video unsupported browser | sin sin | tengo nuevo | battery bad | sin audio sin | rear camera picture |
| 3 | sorry video unsupported | fast charge | varias ocasione | uninstalled send | audio sin | value disappoint rear |
| 4 | video unsupported | pero inferior | battery low | user issue | audio sin embargo | rear camera |
| 5 | unsupported browser charge | sin errore | qualification camera | return date | month battery | month battery |
| 6 | short cell | compatible metro_pc | utilice publicacion | problem find user | sluggish nature | work great fix |
| 7 | update short | turn ad hence | sin parede | return date problem | varias ocasione | rear camera work |
| 8 | update short cell | turn ad | show issue | unfortunately return date | pero inferior | worth return |
| 9 | unsupported browser buy | tough cheap option | show issue charge | unfortunately return | utilice publicacion | send back |
| 10 | buy day | tough cheap | purchase look spec | problem find | battery low | camera work |
| 11 | unfortunately screen return | top level | purchase life | side camera ok | tengo nuevo | work great |
| 12 | unfortunately screen | screen fast | purchase look | replace wife | qualification camera | sin errore |
| 13 | sad exited unfortunately | week freak | weak battery | side camera | sin sin | posible sin |
| 14 | unsupported browser super | screen fast processor | bad purchase | replace wife screen | purchase look spec | price unbeatable |
| 15 | sad exited | screen grab | charge battery | really sharp fast | show issue charge | relative price |
| 16 | return back | screen grab replace | relative price | sharp fast | purchase life | sin parede |
| 17 | manufacturer defect | screen money | receive call datum | sharp fast really | purchase look | advertisement everywhere |
| 18 | refund percentage restocking | screen money break | purchase due support | really milliamp | show issue | unlocking process |
| 19 | quite time seller | option hit mark | slowly surely | really sharp | bad purchase | wifi terrible |

Interactive visualisation from Gensim package

[Link to the Google Colab file](#)



Predicting user ratings from their reviews

- Models used : Logistic regression, Naïve Bayes, SVM, Random Forest models.
- Steps followed:
 - Convert text data into TF-IDF vectors
 - Split the data into a training and test set
 - Classify the text data using different models
- Evaluate the performance of each of the models using precision, recall and accuracy.

Predicting user ratings from their reviews

Metrics related to the models mentioned earlier are as given:

| | Logistic Regression | | | | | SVM | | | |
|----------|---------------------|--------|----------|---------|--|---------------|--------|----------|---------|
| Ratings | Precision | Recall | F1-Score | Support | | Precision | Recall | F1-Score | Support |
| 1 | 0.68 | 0.71 | 0.69 | 3844 | | 0.7 | 0.56 | 0.62 | 3844 |
| 2 | 0.24 | 0.24 | 0.24 | 1122 | | 1 | 0 | 0 | 1122 |
| 3 | 0.27 | 0.2 | 0.23 | 1409 | | 0.42 | 0 | 0.01 | 1409 |
| 4 | 0.34 | 0.2 | 0.25 | 2606 | | 0.22 | 0 | 0 | 2606 |
| 5 | 0.8 | 0.9 | 0.85 | 11415 | | 0.66 | 0.99 | 0.79 | 11415 |
| Accuracy | | | 0.69 | 20396 | | | | 0.66 | 20396 |
| | | | | | | | | | |
| | Naive Bayes | | | | | Random Forest | | | |
| Ratings | Precision | Recall | F1-Score | Support | | Precision | Recall | F1-Score | Support |
| 1 | 0.77 | 0.49 | 0.6 | 3844 | | 0.61 | 0.33 | 0.43 | 3844 |
| 2 | 0 | 0 | 0 | 1122 | | 0.88 | 0.07 | 0.13 | 1122 |
| 3 | 0 | 0 | 0 | 1409 | | 0.92 | 0.07 | 0.13 | 1409 |
| 4 | 0.33 | 0 | 0 | 2606 | | 0.77 | 0.06 | 0.11 | 2606 |
| 5 | 0.63 | 1 | 0.77 | 11415 | | 0.62 | 0.97 | 0.76 | 11415 |
| Accuracy | | | 0.65 | 20396 | | | | 0.62 | 20396 |