

### **SQL PROJECT**

# **Grocery Store Management**

### Domain Knowledge

The **Retail and Grocery** domain involves the management of inventory, suppliers, customer orders, employees, and product categories. Effective data management in this domain allows businesses to:

- Track sales and revenue
- Monitor product availability
- Analyze customer and employee activity
- Improve operational efficiency

This project simulates a mini grocery store database where various entities such as products, suppliers, customers, and orders interact. Students will use SQL to perform data extraction, transformations, and derive business insights.

# **Data Description**

### **/** Kindly click on the **Dataset** to check and download

This project includes 7 interrelated tables:

Table Name	Description
supplier	Stores information about the suppliers who provide products.
categories	Contains the different product categories (e.g., Beverages, Snacks).
employees	Records employees responsible for handling customer orders.
customers	Contains customer details who place orders.
products	Holds product information, including price, supplier, and category.
orders	Logs customer orders handled by employees.
order_details	Stores line items for each order, including product quantity and pricing.

#### **Table Structures**

```
-- 1. Supplier Table
CREATE TABLE IF NOT EXISTS supplier (
    sup_id TINYINT PRIMARY KEY,
    sup_name VARCHAR(255),
    address TEXT
);
-- 2. Categories Table
CREATE TABLE IF NOT EXISTS categories (
    cat_id TINYINT PRIMARY KEY,
    cat_name VARCHAR(255)
);
```

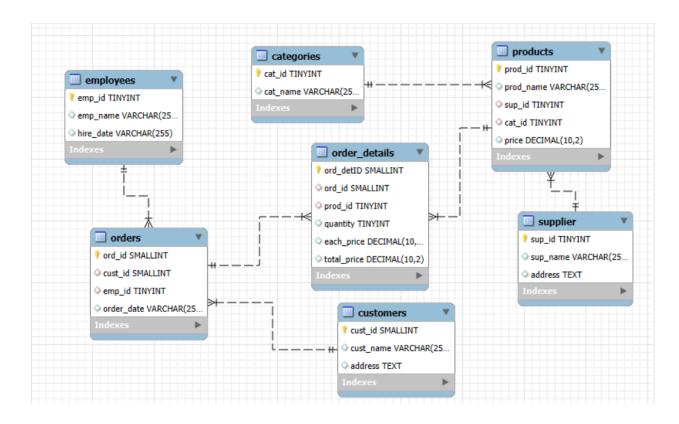
```
-- 3. Employees Table
CREATE TABLE IF NOT EXISTS employees (
    emp id TINYINT PRIMARY KEY,
    emp name VARCHAR(255),
   hire date VARCHAR(255)
);
-- 4. Customers Table
CREATE TABLE IF NOT EXISTS customers (
    cust id SMALLINT PRIMARY KEY,
   cust_name VARCHAR(255),
   address TEXT
);
-- 5. Products Table
CREATE TABLE IF NOT EXISTS products (
    prod id TINYINT PRIMARY KEY,
   prod name VARCHAR(255),
    sup id TINYINT,
    cat id TINYINT,
    price DECIMAL(10,2),
    FOREIGN KEY (sup_id) REFERENCES supplier(sup_id)
        ON UPDATE CASCADE ON DELETE CASCADE,
    FOREIGN KEY (cat_id) REFERENCES categories(cat_id)
        ON UPDATE CASCADE ON DELETE CASCADE
);
-- 6. Orders Table
CREATE TABLE IF NOT EXISTS orders (
    ord id SMALLINT PRIMARY KEY,
    cust id SMALLINT,
    emp id TINYINT,
    order date VARCHAR(255),
    FOREIGN KEY (cust id) REFERENCES customers(cust id)
        ON UPDATE CASCADE ON DELETE CASCADE,
    FOREIGN KEY (emp id) REFERENCES employees(emp id)
        ON UPDATE CASCADE ON DELETE CASCADE
);
```

```
-- 7. Order_Details Table

CREATE TABLE IF NOT EXISTS order_details (
    ord_detID SMALLINT AUTO_INCREMENT PRIMARY KEY,
    ord_id SMALLINT,
    prod_id TINYINT,
    quantity TINYINT,
    each_price DECIMAL(10,2),
    total_price DECIMAL(10,2),
    FOREIGN KEY (ord_id) REFERENCES orders(ord_id)
        ON UPDATE CASCADE ON DELETE CASCADE,
    FOREIGN KEY (prod_id) REFERENCES products(prod_id)
        ON UPDATE CASCADE ON DELETE CASCADE
);
```

Use the above Query to create the entire schema of Grocery Store management

# **ER Diagram**



- One-to-Many from supplier to products
- One-to-Many from categories to products
- One-to-Many from products to order\_details
- One-to-Many from orders to order\_details
- One-to-Many from customers to orders
- One-to-Many from employees to orders

#### **Key things to consider while creating database:**

- Add auto increment constraint in all the table's primary keys.
- Make sure you are using cascade and while creating foreign keys in all the tables.
- While importing the data carefully check whether the column names are matching to csv file column names or not.
- If the data is too large, follow the steps in the document <u>Click Here</u>

### **Objectives**

The main goals of this SQL project are:

- To design and implement a relational database for a grocery store.
- To retrieve and manipulate data using SQL queries.
- To perform data analysis for business insights such as top customers, best-selling products, and revenue trends.
- To practice using joins, aggregations, subqueries, and filtering techniques.

# **Analysis Questions**

#### 1. Customer Insights

Gain an understanding of customer engagement and purchasing behavior.

- How many unique customers have placed orders?
- Which customers have placed the highest number of orders?
- What is the total and average purchase value per customer?
- Who are the top 5 customers by total purchase amount?

#### 2. Product Performance

Evaluate how well products are performing in terms of sales and revenue.

- How many products exist in each category?
- What is the average price of products by category?
- Which products have the highest total sales volume (by quantity)?
- What is the total revenue generated by each product?
- How do product sales vary by category and supplier?

#### 3. Sales and Order Trends

Analyze business performance through orders and revenue over time.

- How many orders have been placed in total?
- What is the average value per order?
- On which dates were the most orders placed?

- What are the monthly trends in order volume and revenue?
- How do order patterns vary across weekdays and weekends?

#### 4. Supplier Contribution

Identify the most active and profitable suppliers.

- How many suppliers are there in the database?
- Which supplier provides the most products?
- What is the average price of products from each supplier?
- Which suppliers contribute the most to total product sales (by revenue)?

### 5. Employee Performance

Assess how employees are handling and influencing sales.

- How many employees have processed orders?
- Which employees have handled the most orders?
- What is the total sales value processed by each employee?
- What is the average order value handled per employee?

#### 6. Order Details Deep Dive

Explore item-level sales patterns and pricing behavior.

- What is the relationship between quantity ordered and total price?
- What is the average quantity ordered per product?
- How does the unit price vary across products and orders?

### **Challenges You Might Face**

- Understanding table relationships and applying correct joins.
- Ensuring data consistency with foreign key constraints.
- Handling aggregation across joined tables.
- Extracting time-based trends from date data (especially if in VARCHAR format).

### **Project Presentation Template**

As part of this project, you are required to create and present the analysis findings. Use the following PowerPoint template to structure your presentation:

**Click here to** <u>find the PPT Template for the Project</u>

Presentation

### **Submission**

After completion of the project Zip the .sql query file and PPT upload the zip file with your name and batch number. In LMS.