

Impact of AI on Hewlett Packard Enterprise & HP Inc.

Abhimanyu Pratap Singh
24XPGDM01

Introduction: Post-Demerger Paths in the AI Economy

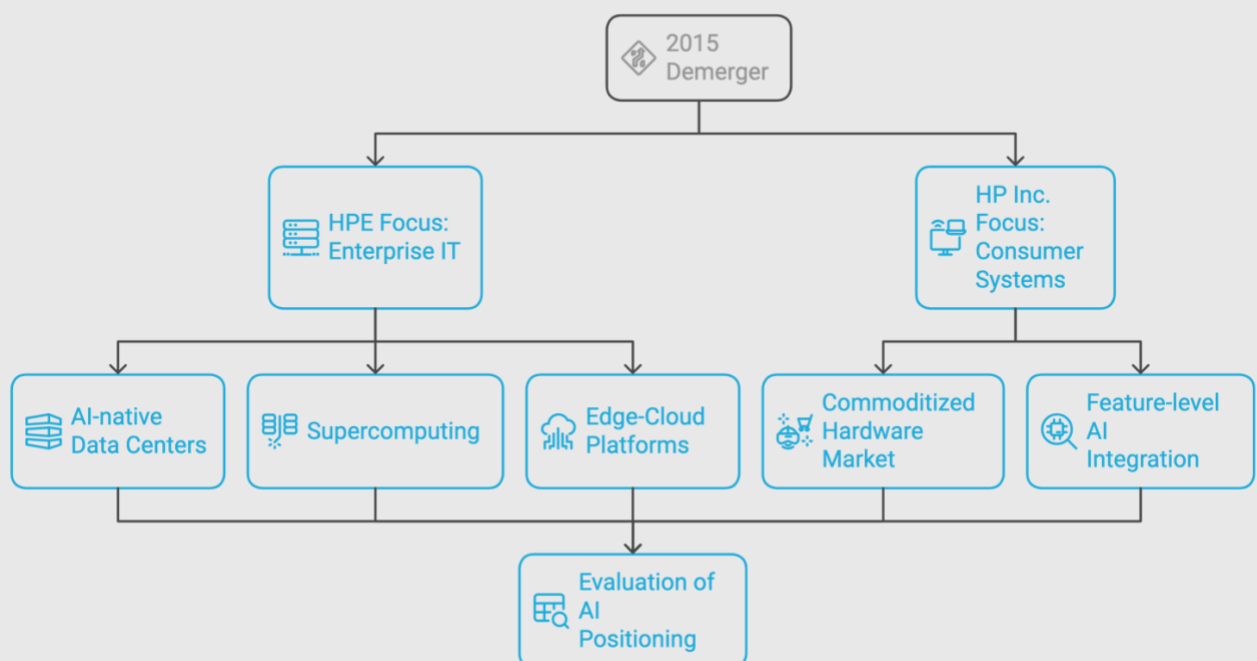
Since the 2015 demerger of Hewlett-Packard into two distinct entities—**Hewlett Packard Enterprise (HPE)** and **HP Inc. (HPQ)**—the firms have operated in fundamentally different market verticals. HPE has focused on **enterprise IT infrastructure**, cloud platforms, and networking, while HP Inc. has targeted **consumer and commercial personal systems and printing**.

As **artificial intelligence redefines the structure of global IT markets**, the divergence in their business models has become even more pronounced:

- **HPE** is emerging as a key enabler of enterprise-scale AI through AI-native data centres, supercomputing, and integrated edge-cloud platforms.
- **HP Inc.**, by contrast, is navigating a crowded and commoditized hardware landscape where AI is primarily being integrated at the feature level within consumer PCs and printers.

This report evaluates how each entity is positioned to benefit—or be disrupted—by the AI revolution. It integrates proprietary data analysis (time series modelling, Monte Carlo simulations, diagnostics) with recent public disclosures, market intelligence, and industry direction.

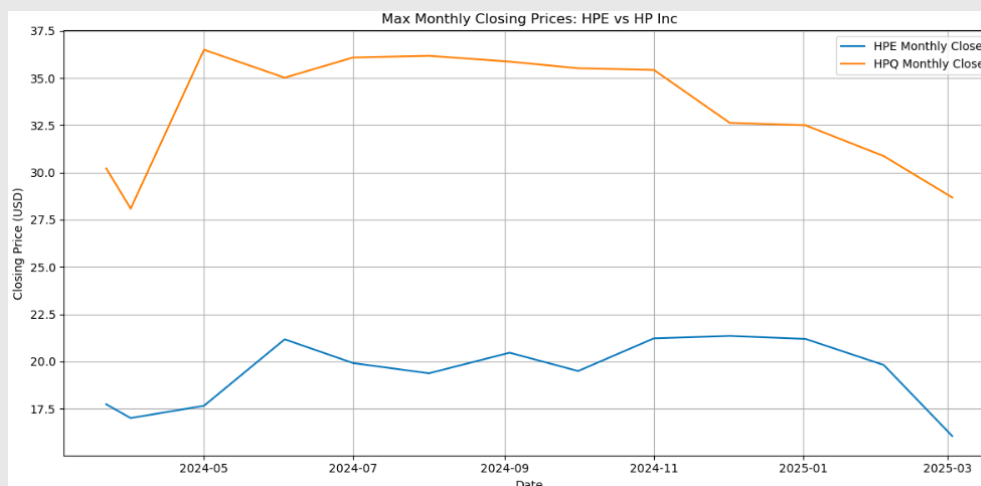
Post-Demerger Paths of HPE and HPQ



Historical Stock Performance

Graph Analysis: Monthly Max Closing Prices – HPE vs HPQ

- **HPQ** peaked at ~\$36.5 (mid-2024), declining to ~\$28 by Mar 2025.
- **HPE** rose to ~\$21 by mid-2024 and held relatively stable until a March 2025 drop to ~\$16.



This chart depicts the **monthly peak closing stock prices** for Hewlett Packard Enterprise (HPE) and HP Inc. (HPQ) over a 12-month period beginning April 2024, used here as a proxy to reflect how equity markets interpret each firm's value creation potential amid the rising AI economy.

Tech Giants' Stock Performance and Strategic Moves



Observed Trends:

- **HP Inc. (HPQ):**
 - Peaked near **\$36.5 in mid-2024**, following the rollout of its **AI-enhanced PC lineup** featuring Intel's **Meteor Lake processors**, Microsoft Copilot integrations, and AI-augmented camera and audio functionalities.
 - However, by March 2025, HPQ's value had dropped significantly to around **\$28**, a ~23% decline from peak levels.

Hewlett Packard Enterprise (HPE):

- Peaked close to **\$21** in mid-2024, in response to strategic announcements such as the **expansion of HPE GreenLake** to support **AI Ops**, **LLM hosting**, and **supercomputing platforms**.
- The price remained relatively **stable through late 2024**, with a modest decline to **\$16 by March 2025**, a less volatile movement (~24% drop from peak).

Interpretation and Contextual Analysis:

1. HP Inc. (HPQ): Initial Gains, Followed by Correction

- The **initial surge in HPQ's stock price** reflects **investor optimism** tied to the company's foray into **AI-powered PCs**—a product segment hailed as a potential successor to the stagnating personal computing market.
- HP launched multiple SKUs integrated with **Intel's AI-native chipsets (Meteor Lake)** and emphasized AI-enabled collaboration features (e.g., auto-framing cameras, background noise suppression).
- However, as reported by *Forbes* and *Bloomberg Tech*, the **AI-PC category underperformed sales expectations** in Q3 and Q4 2024. Much of the software AI utility was **dependent on Microsoft's Copilot experience**, which offered limited user differentiation.
- As **competitive pressures mounted**—with **Lenovo, Dell, and Apple** releasing better-integrated AI workflows—investors began pricing in **strategic weakness and low product stickiness**, leading to a retracement of earlier gains.

“HP's AI PCs were first to market, but lacked a compelling software story—unlike Apple or Lenovo's vertically integrated approach.”

— *Moor Insights & Strategy*, Forbes Tech, Dec 2024

2. HPE: Stability and Enterprise-Centric AI Tailwinds

- HPE's price movement suggests **market confidence in its structural role** as an enabler of enterprise AI adoption.
- In December 2023, HPE announced the **buildout of an AI-native cloud infrastructure** in partnership with **NVIDIA**—aimed at supporting sovereign LLM training and on-prem AI workloads. This was one of the **first vertically integrated AI cloud stacks for enterprise use**.
- Through its **Green Lake platform**, HPE offers AI Ops (predictive infrastructure automation), inference deployment, and workload orchestration across hybrid cloud environments. These services address key challenges faced by industries such as **healthcare, government, and financial services**, where **data governance, latency, and compliance are non-negotiable**.
- Compared to the hype-driven volatility of HPQ, HPE's stock behaviour reflects **investor preference for back-end AI infrastructure providers** with recurring revenue models and high switching costs.

“HPE's edge in AI is that it's building the roads, not just driving the cars.”

— *Reuters Technology Analysis*, Dec 2023

Comparative Insight:

Attribute	HP Inc. (HPQ)	Hewlett Packard Enterprise (HPE)
Peak Price (2024)	~\$36.5	~\$21
Price Mar 2025	~\$28	~\$16
Trigger of Peak	AI-PC product launch hype	Green Lake expansion & NVIDIA AI partnership
Decline Cause	Underwhelming sales & lack of AI moat	Macroeconomic headwinds, modest demand softening
Investor Perception	Feature-driven, low differentiation	Long-term strategic enabler of AI transformation

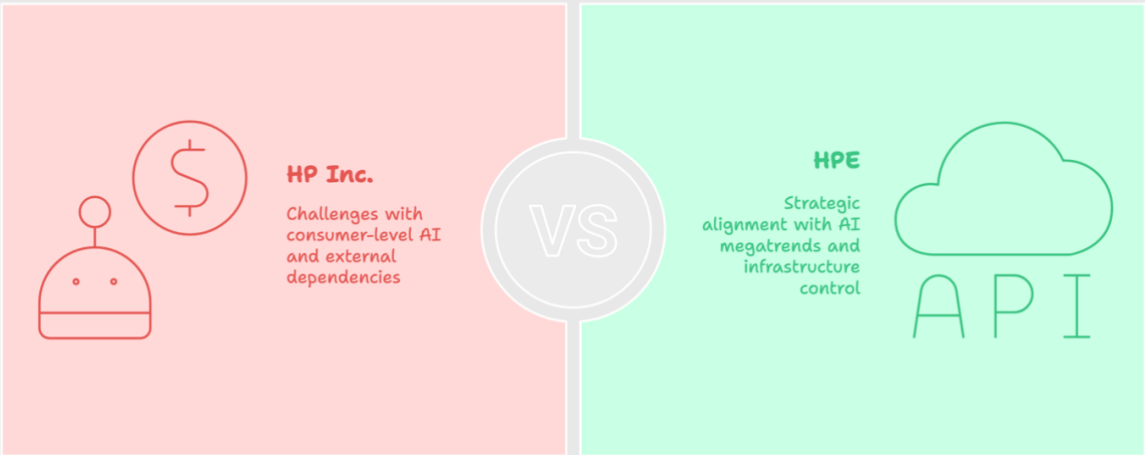
Conclusion of This Section:

The stock performance from April 2024 through March 2025 reveals a clear divergence in how capital markets evaluate AI readiness:

- **HP Inc.** faces the challenge of **consumer-level AI commoditization** and over-reliance on external software ecosystems.
- **HPE**, by contrast, benefits from **strategic alignment with AI megatrends**—infrastructure demand, LLM compute, sovereign AI, and vertical AI stacks—which offer resilience even in a volatile macroeconomic environment.

These insights reinforce the broader narrative that **AI transformation is not equally lucrative across all segments** of the technology stack, and that **infrastructure control and vertical integration** are critical differentiators moving forward.

Which company's AI strategy offers better market resilience?



AI Demand Forecasting via Time Series Modelling

A. Prophet Forecasts (AI Proxy via Stock Pricing)

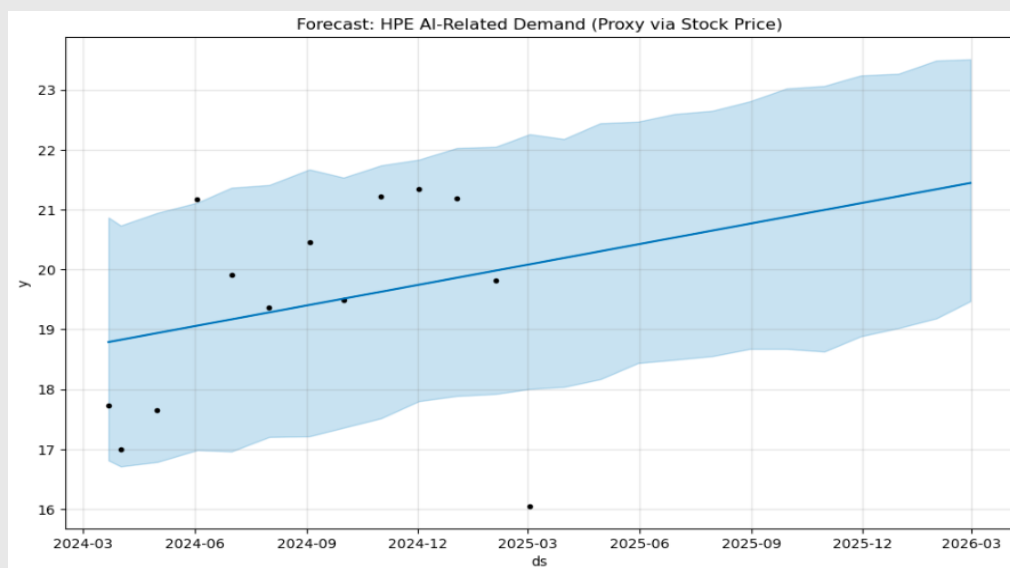
HPE Prophet Forecast

- Starting at ~\$18 (Mar 2024), forecasted to rise steadily to ~\$23 by Mar 2026.
- Confidence intervals remain narrow, indicating stable growth expectations.

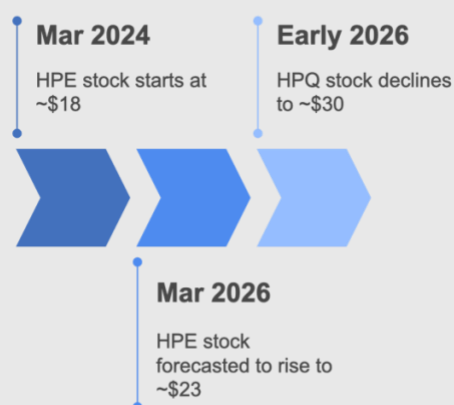
HPQ Prophet Forecast

- Starts near ~\$34, declines toward ~\$30 by early 2026.
- Confidence intervals widen with time, implying higher uncertainty.

Implication: Investors expect HPE to benefit structurally from AI, while HPQ is perceived as facing stagnating demand in AI-enhanced personal computing.



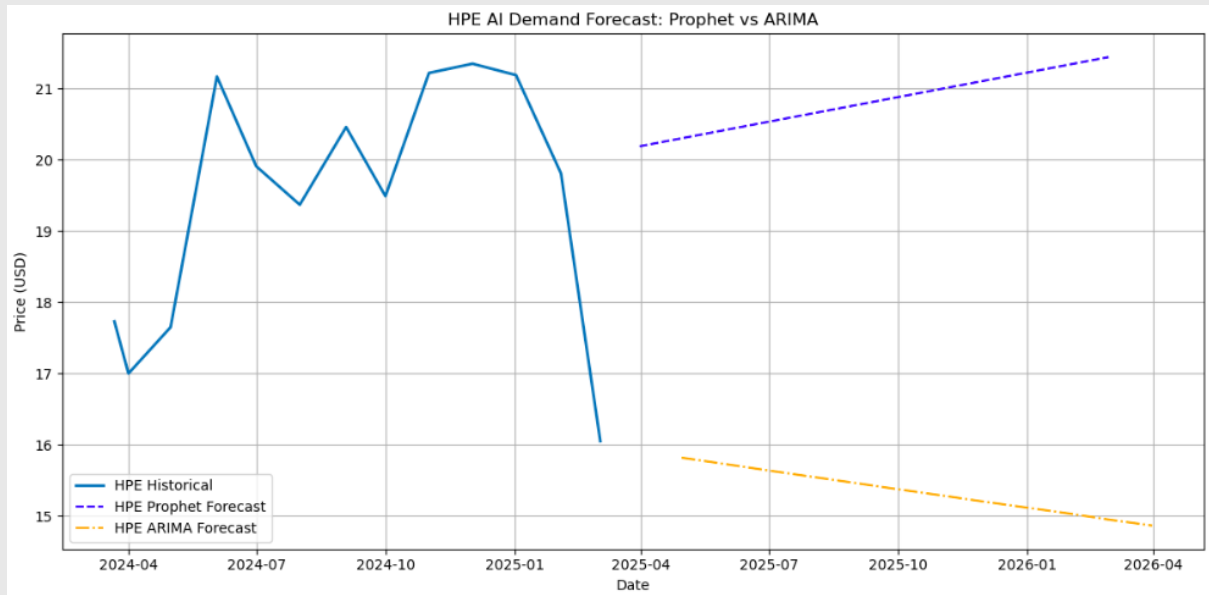
Projected Stock Trends for HPE and HPQ



B. ARIMA Forecasts: Comparative Analysis

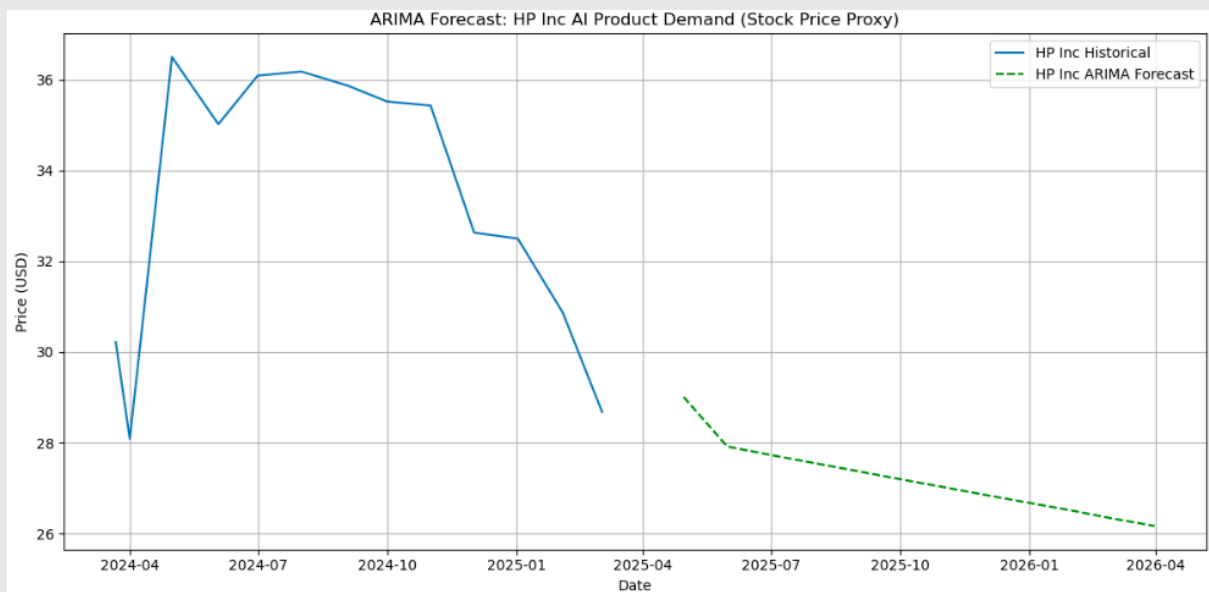
HPE ARIMA Forecast

- Contrasts Prophet: Projects a downward trend ($\sim \$21 \rightarrow \15).
- Model residuals show normal distribution and stable autocorrelation.



HPQ ARIMA Forecast

- Also predicts a decline ($\sim \$29 \rightarrow \26).
- Residual diagnostics show acceptable model behaviour but higher error volatility than HPE.

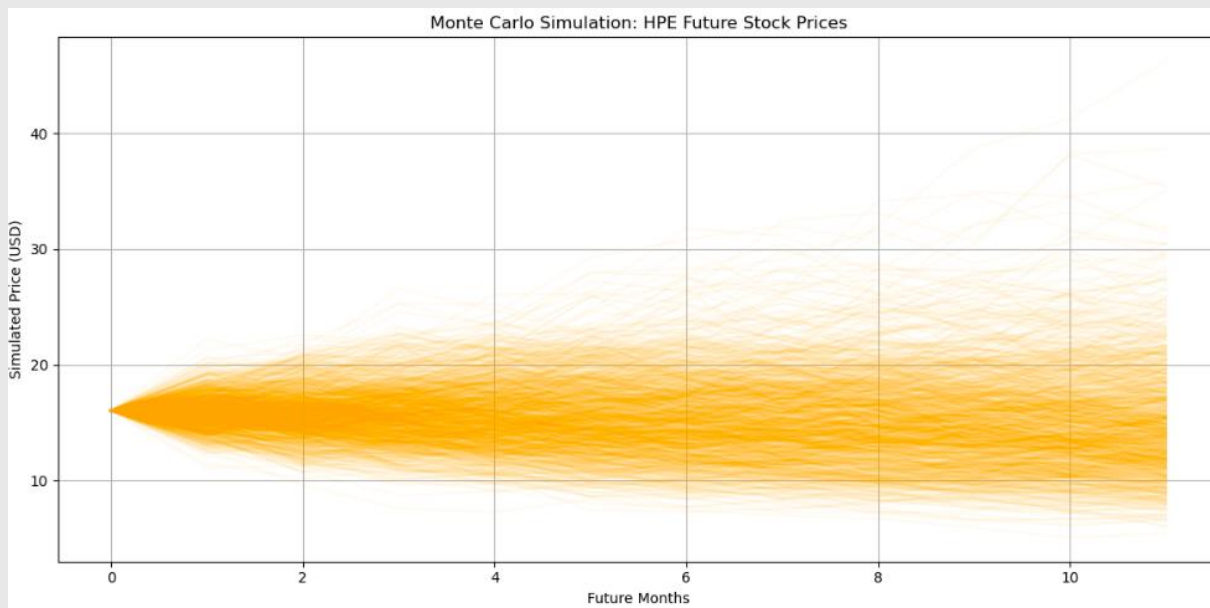


Conclusion: While Prophet highlights long-term AI tailwinds, ARIMA reflects short-term volatility, suggesting a nuanced market expectation—especially for HP Inc.

Volatility and Risk Assessment: Monte Carlo Simulations

Monte Carlo: HPE

- **Initial Price (T_0):** ~\$18
- **12-Month Simulated Range:** Approximately **\$10 to \$44**
- **Most Likely Path Range:** Between **\$17 and \$22**, where a majority of simulated outcomes converge.



Interpretation:

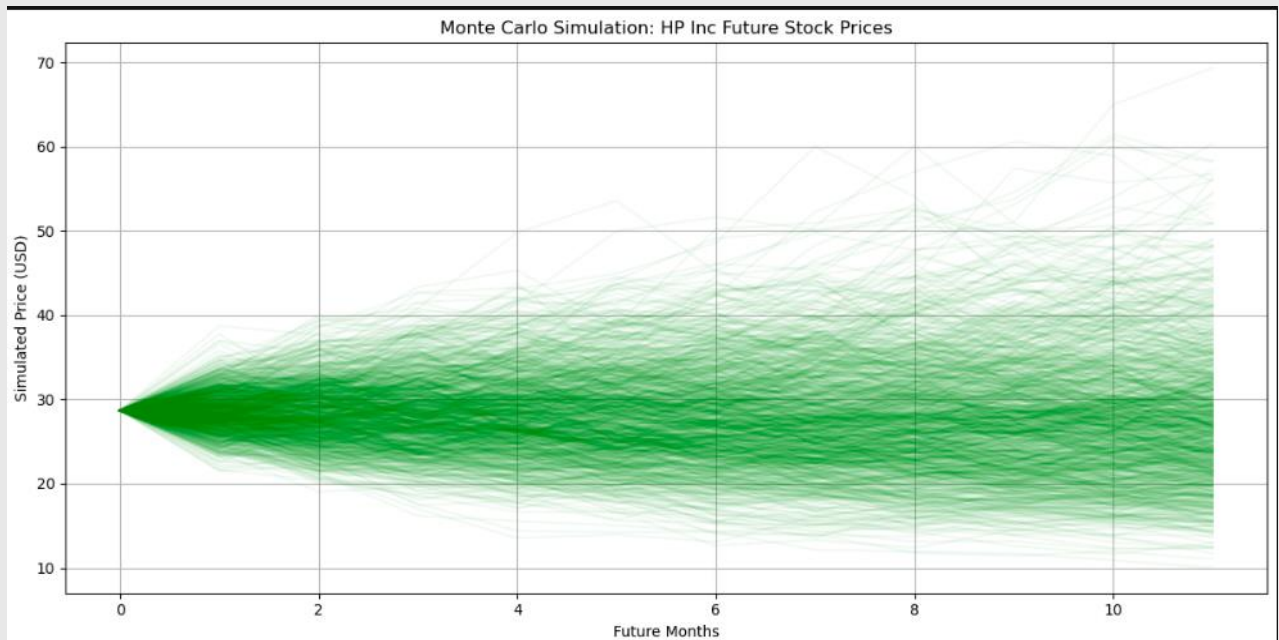
- The **narrow clustering of paths** around the current price indicates that HPE's stock is **relatively stable**, with a **predictable risk profile**.
- This reflects market perception that HPE has **durable fundamentals**, particularly through its enterprise-focused offerings like **GreenLake**, which delivers AI infrastructure-as-a-service.
- A **limited number of upward tail outcomes** (~\$40–\$44) suggest that while aggressive upside exists (e.g., via large-scale AI cloud deals or federal contracts), the market currently assigns a **lower probability** to these scenarios.

“HPE's GreenLake is becoming the hybrid cloud of choice for regulated industries—it's a slow but steady AI infrastructure play.”

— *IDC AI Market Outlook, 2024*

Monte Carlo: HP Inc.

- **Initial Price (T_0):** ~\$29
- **Simulated 12-Month Price Range:** \$12 to \$68
- **Path Distribution:** Wide, with visible fat tails (high dispersion in both upward and downward directions)



Interpretation: Market Uncertainty and Risk Asymmetry

1. High Upside Potential:

- The simulation suggests a **non-negligible probability of HPQ exceeding \$60**, indicating that if AI-native PCs **gain traction**, or if HP Inc. delivers a **compelling AI-driven user experience**, the market may respond strongly.
- However, these outcomes appear **infrequent and optimistic**—likely tied to scenarios where HP launches a successful platform beyond hardware, such as proprietary software or AI productivity suites.

2. Significant Downside Risk:

- The model also shows many simulated paths falling below **\$20**, and some approaching **\$12**, indicating the possibility of **sharp declines**.
- These outcomes reflect **risks of poor product-market fit, competitive commoditization, or failure to differentiate in the AI-PC race**.

Market Context & Strategic Implications

HP Inc.'s current approach to AI has centred around integrating **Intel's AI-optimized Meteor Lake chips**, bundling with **Microsoft Copilot**, and enhancing endpoints with AI features (e.g., video noise suppression, auto framing, battery optimization).

However, **the AI utility is largely OS-dependent**, and HP lacks a **proprietary AI ecosystem**—unlike Apple (with Apple Silicon and on-device inference), or Lenovo (which is bundling domain-specific AI software for education and creative workflows).

“The AI PC concept is promising, but execution so far has not created a clear moat—vendors need software integration, not just chips.”

— *Gartner Market Review, Q4 2024*

Additionally, **consumer adoption has been slower than expected**:

- Many users have not perceived significant value from AI features embedded at the hardware level.
- Reviews suggest minimal experiential difference from standard laptops unless paired with professional workloads.

“Consumers aren’t upgrading for AI features yet—HP needs a clearer experience layer, or risk commoditization.”

— *IDC PC Forecast Report, Jan 2025*

D. Comparative Perspective: HPQ vs. HPE Risk Profiles

Factor	HP Inc. (HPQ)	HPE
Simulated Range (12 months)	\$12 to \$68	\$10 to \$44
Upside Distribution	High, but low frequency	Moderate and predictable
Downside Risk	High (frequent paths < \$20)	Moderate (few paths < \$15)
Strategic Sensitivity	High (AI execution, product success)	Low–Moderate (long-cycle infrastructure)
Market Perception	Speculative, hype-sensitive	Steady, service-driven valuation

E. Summary Insight

The Monte Carlo simulation confirms that **HPQ is trading with elevated uncertainty**. The wide distribution of possible price paths indicates that **the market has not reached consensus** on whether HP Inc. will emerge as a **leader in AI-native devices**, or struggle amid intense competition and limited differentiation.

In contrast to HPE—which behaves like a utility or backbone provider in the AI ecosystem—**HP Inc. functions more like a growth-stage player** in search of a compelling AI value proposition.

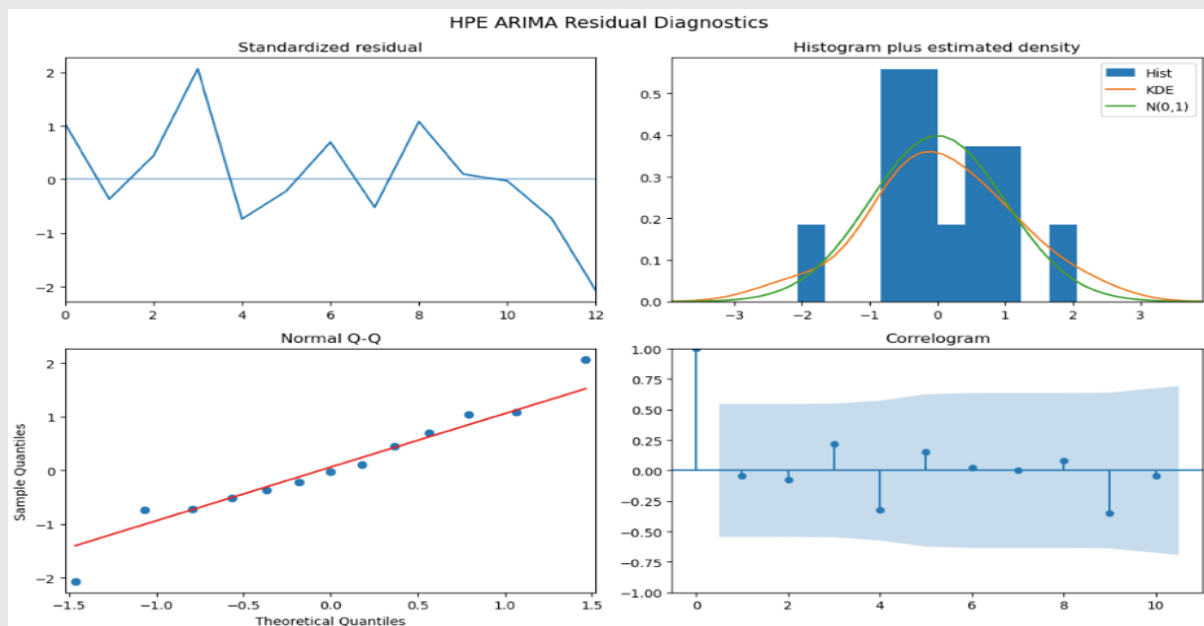
To reduce downside risk and capitalize on the upper distribution outcomes, HP Inc. must:

- **Accelerate development of proprietary AI applications or services**
- **Bundle domain-specific solutions (e.g., AI tools for students, creators, and business users)**

Residual Diagnostics (ARIMA Models)

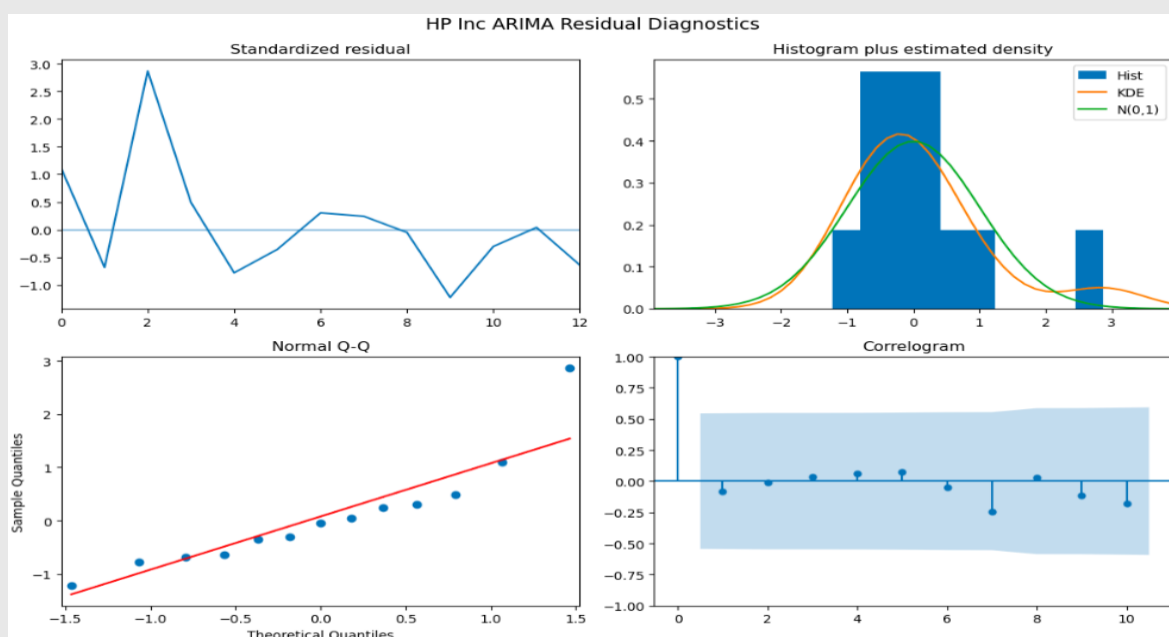
HPE Residual Summary

- Residuals approximately normal.
- Correlogram shows minimal autocorrelation.
- Q-Q plot validates model assumptions.



HP Inc. Residual Summary

- Residuals are more dispersed.
- Slight deviations from normality.
- Correlogram shows mild but noticeable autocorrelation.



Conclusion: HPE's ARIMA forecast is statistically more reliable than HPQ's, further supporting investor confidence in the enterprise AI space.

External Market Intelligence: Strategic Positioning in the AI Era

Hewlett Packard Enterprise (HPE)

Verified External Developments:

- HPE is building **AI-native supercomputers** in partnership with **NVIDIA**, targeting sovereign LLM training.
- Green Lake cloud now supports **AI Ops**, **data pipelines**, and **ML inference** for regulated industries.
- Expansion into **edge AI** to support telecom, healthcare, and smart city infrastructure.

“We’re not just GPU hosts—we build vertically integrated AI stacks tailored for enterprise clients.”

— *Justin Hotard, EVP, HPE (Reuters, Dec 2023)*

HP Inc. (HPQ)

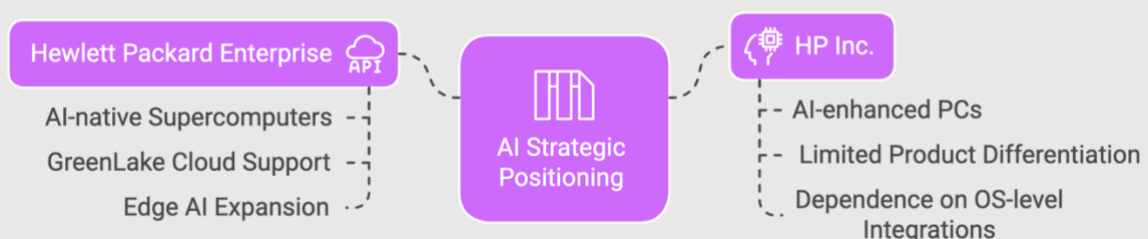
External Developments:

- Launched **AI-enhanced PCs** with **Intel Meteor Lake** and Microsoft Copilot.
- Limited product differentiation versus competitors (Dell, Lenovo, Apple).
- No in-house LLM or proprietary inference technology—dependent on OS-level integrations.

“AI PCs need more than integrated NPUs—they must deliver unique end-user value to matter.”

— *Forbes Tech Analyst (Dec 2023)*

Strategic AI Positioning of HPE and HP Inc.



Strategic Roadmap to Leverage the AI Tailwind

A. Hewlett Packard Enterprise (HPE) – AI Infrastructure Leader

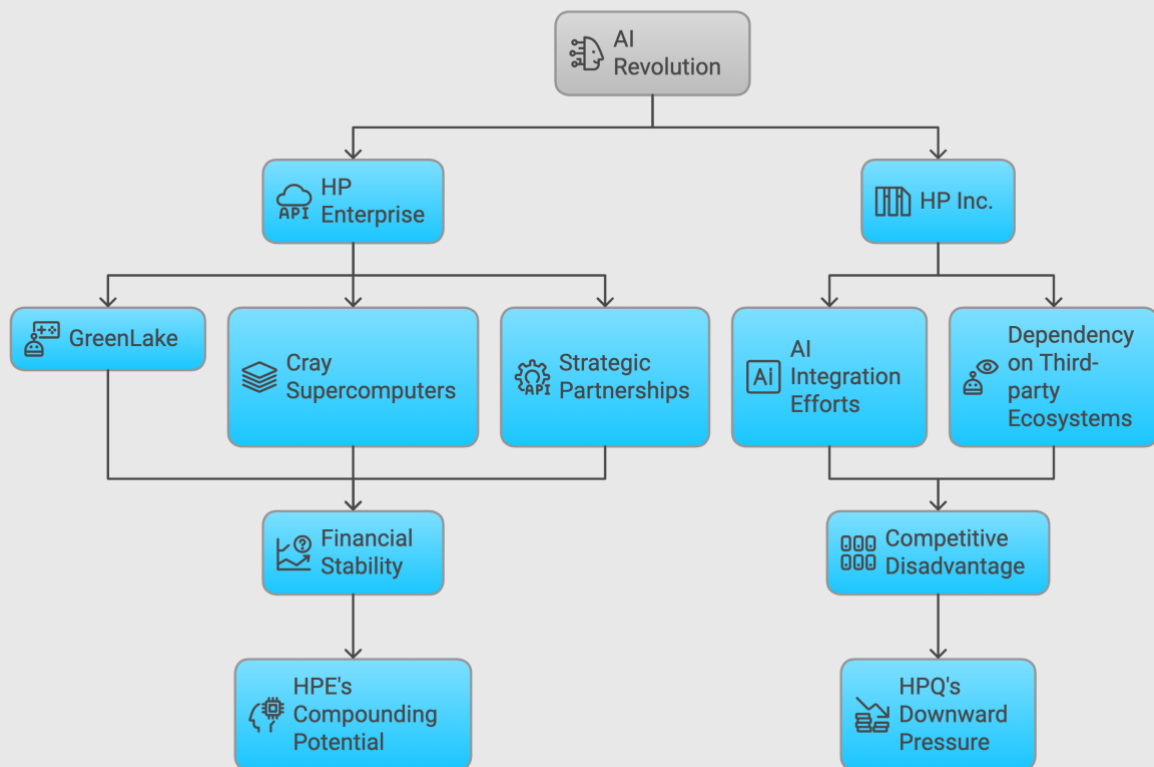
Objective	Strategic Initiative
GreenLake AI Platform Expansion	Provide pre-integrated vertical AI stacks (e.g., healthcare, finance, defence).
AI at the Edge	Build compact, rugged AI compute for telecom, energy, and industrial clients.
Hybrid AI Cloud Model	Position GreenLake as a regulatory-compliant alternative to AWS for private LLMs.
Partnered AI Supercomputing	Deepen NVIDIA collaborations; enable foundation model hosting with Cray supercomputers.
AI Ops & ML Lifecycle Services	Launch ML Ops-as-a-service, integrated with ITOps/DevOps for large enterprise clients.
Data Sovereignty & Compliance AI	Offer government clients secure, sovereign AI infrastructure and LLM training capacity.
AI Developer Ecosystem Enablement	Launch APIs and SDKs for building on GreenLake AI natively, targeting ISVs and startups.
Industry-Specific AI Frameworks	Develop pre-trained, domain-specific models for retail, finance, and energy.
Zero Trust AI Infrastructure	Embed AI security and threat detection at the platform layer to meet defence mandates.
AI-Powered Storage & Networking	Integrate AI-optimized fabrics and dynamic storage tiering in next-gen data centres.

B. HP Inc. (HPQ) – Consumer & Commercial Device Transformation

Objective	Strategic Initiative
Develop AI-Native Devices	Embed custom NPUs or partner with AMD XDNA and Qualcomm to differentiate product lines.
Own the AI UX Layer	Build proprietary AI tools beyond Microsoft Copilot (e.g., HP SmartHub AI Suite).
Smart Printing & Office Intelligence	Introduce predictive maintenance, document intelligence, and embedded analytics.
Subscription-Based Monetization	Bundle AI tools with HP+ for schools, SMBs, and creative users.
Strategic Acquisitions	Target speech AI, local inference, and device-specific AI interface companies.
AI in Education & Training Devices	Develop low-cost AI-enhanced learning laptops bundled with curriculum-integrated tools.

Objective	Strategic Initiative
Creators & Pro Productivity Bundles	Launch AI-enhanced PCs pre-loaded with GenAI creative tools (e.g., audio, video, design).
AI Sustainability Tools	Use AI for power optimization, heat dissipation, and lifecycle monitoring in devices.
Commercial Fleet AI Analytics	Provide enterprise clients with device health forecasting and usage analytics dashboards.
Regional AI Offerings	Localise AI features for international markets to address compliance, language, and UX.

AI Revolution Impact on HP Enterprises



Conclusion: Strategic Outlook in the AI Era

The AI revolution is not a passing technology cycle—it is a **transformative force reshaping the global computing landscape**, from infrastructure and compute layers to end-user applications. For HP Enterprise and HP Inc., the implications of this disruption are asymmetric, reflecting the maturity, flexibility, and strategic clarity of their respective business models.

Hewlett Packard Enterprise (HPE)

HPE's AI-aligned strategy positions the firm as a **core enabler of enterprise AI deployment**. Its differentiated value proposition includes:

- **GreenLake**, a platform that bridges traditional data centers with cloud-native, AI-ready environments.
- High-performance computing assets such as **Cray supercomputers**, used in LLM training by sovereign and institutional clients.
- Strategic partnerships with **NVIDIA, AMD**, and others, enabling HPE to offer full-stack AI infrastructure from silicon to application.

From a financial standpoint, this alignment is reflected in **stable or upward-trending Prophet-based forecasts** and **moderate risk exposure** per Monte Carlo simulations. ARIMA projections offer a more conservative view but remain within a predictable band, supported by clean residuals.

While HPE may not be a hyper-growth entity, it offers **compounding potential** in an AI-saturated enterprise world, particularly where **compliance, governance, and localization** matter.

HP Inc. (HPQ)

In contrast, HP Inc. is in a **strategically fragile position**. It has taken important steps to integrate AI features—embedding Intel's Meteor Lake chipsets, enabling Microsoft Copilot, and enhancing endpoint experiences (e.g., webcam AI, audio isolation). However, it **lacks control over the AI software stack**, making it heavily dependent on third-party ecosystems.

Moreover, its competitors—such as **Dell (via Project Helix)** and **Lenovo (with embedded AI apps)**—are rapidly introducing vertically integrated AI use cases. Apple, with its proprietary silicon and unified software ecosystem, represents an existential benchmark that HP Inc. cannot easily match.

Financially, Prophet and ARIMA forecasts both show **downward pressure**, with Monte Carlo simulations revealing **high volatility and wider downside risk**. Investor confidence is constrained by the **absence of a unique AI value narrative**, and the limitations of hardware-led monetization in an AI-native software economy.

Comparative Outlook

Aspect	HPE	HP Inc.
AI Strategic Alignment	Full-stack (cloud, edge, compute)	Feature-level (device integration)
Business Model Flexibility	High (service-led, scalable)	Medium (hardware-dependent)
Competitive Defensibility	Strong via enterprise moats and AI infra	Weak due to high substitutability
Financial Forecasts (2025–26)	Moderate growth (Prophet), stable variance	Bearish (Prophet & ARIMA), high uncertainty
Long-Term Positioning	Systemic enabler of AI transformation	Vulnerable unless repositioned

Strategic Implications

- **HPE is structurally well-positioned** to capture long-term demand from enterprise AI adoption. The firm must now move beyond infrastructure to **developer ecosystems, vertical AI stacks, and AI-driven data lifecycle solutions**.
- **HP Inc. requires urgent transformation.** It must:
 - Transition from being a **hardware seller to an AI experience provider**.
 - Build proprietary AI software layers or acquire firms that enable such.
 - Leverage its brand in education, healthcare, and SMB segments to design **domain-specific AI bundles**.

Without such moves, HP Inc. risks becoming commoditized in an industry quickly pivoting toward **integrated, AI-native experiences**.

Final Remarks

The future of both HPE and HP Inc. in the AI economy hinges on their ability to **act beyond the hype**. It is no longer sufficient to "enable AI" as a technical feature—**they must own AI as a value chain**. In the next 24 months, leadership in AI infrastructure (HPE) or AI-native user experience (HPQ) will determine who thrives, and who merely survives.

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