


```
# importing libraries
import pandas as pd, numpy as np, os, matplotlib.pyplot as plt, seaborn as sns, io
from itertools import combinations
from collections import Counter
from google.colab import files
# uploading files on colab
uploaded = files.upload()



 Choose Files 12 files


- Sales_April_2019.csv(text/csv) - 1595953 bytes, last modified: 9/6/2020 - 100% done
- Sales_August_2019.csv(text/csv) - 1043593 bytes, last modified: 9/6/2020 - 100% done
- Sales_December_2019.csv(text/csv) - 2181642 bytes, last modified: 9/6/2020 - 100% done
- Sales_February_2019.csv(text/csv) - 1046495 bytes, last modified: 9/6/2020 - 100% done
- Sales_January_2019.csv(text/csv) - 843098 bytes, last modified: 9/6/2020 - 100% done
- Sales_July_2019.csv(text/csv) - 1248753 bytes, last modified: 9/6/2020 - 100% done
- Sales_June_2019.csv(text/csv) - 1182508 bytes, last modified: 9/6/2020 - 100% done
- Sales_March_2019.csv(text/csv) - 1323497 bytes, last modified: 9/6/2020 - 100% done
- Sales_May_2019.csv(text/csv) - 1443965 bytes, last modified: 9/6/2020 - 100% done
- Sales_November_2019.csv(text/csv) - 1534677 bytes, last modified: 9/6/2020 - 100% done
- Sales_October_2019.csv(text/csv) - 1770338 bytes, last modified: 9/6/2020 - 100% done
- Sales_September_2019.csv(text/csv) - 1014958 bytes, last modified: 9/6/2020 - 100% done


Saving Sales_April_2019.csv to Sales_April_2019 (1).csv
Saving Sales_August_2019.csv to Sales_August_2019 (1).csv
Saving Sales_December_2019.csv to Sales_December_2019 (1).csv
Saving Sales_February_2019.csv to Sales_February_2019 (1).csv
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Saving Sales_November_2019.csv to Sales_November_2019 (1).csv
Saving Sales_October_2019.csv to Sales_October_2019 (1).csv
Saving Sales_September_2019.csv to Sales_September_2019 (1).csv

#reading and merging files into one data set
all_month_data=pd.DataFrame()
df=pd.read_csv('Sales_April_2019.csv')
all_month_data=pd.concat([all_month_data,df])
df=pd.read_csv('Sales_August_2019.csv')
all_month_data=pd.concat([all_month_data,df])
df=pd.read_csv('Sales_December_2019.csv')
all_month_data=pd.concat([all_month_data,df])
df=pd.read_csv('Sales_February_2019.csv')
all_month_data=pd.concat([all_month_data,df])
df=pd.read_csv('Sales_January_2019.csv')
all_month_data=pd.concat([all_month_data,df])
df=pd.read_csv('Sales_July_2019.csv')
all_month_data=pd.concat([all_month_data,df])
df=pd.read_csv('Sales_June_2019.csv')
all_month_data=pd.concat([all_month_data,df])
df=pd.read_csv('Sales_March_2019.csv')
all_month_data=pd.concat([all_month_data,df])
df=pd.read_csv('Sales_May_2019.csv')
all_month_data=pd.concat([all_month_data,df])
df=pd.read_csv('Sales_November_2019.csv')
all_month_data=pd.concat([all_month_data,df])
df=pd.read_csv('Sales_October_2019.csv')
all_month_data=pd.concat([all_month_data,df])
df=pd.read_csv('Sales_September_2019.csv')
all_month_data=pd.concat([all_month_data,df])

#showing data
all_month_data.to_csv('final_data.csv',index=False)
df=pd.read_csv('final_data.csv')
df.head()
```

	Order ID	Product	Quantity Ordered	Price Each	Order Date	Purchase Address	
0	176558	USB-C Charging Cable	2	11.95	04/19/19 08:46	917 1st St, Dallas, TX 75001	
1	NaN	NaN	NaN	NaN	NaN	NaN	
2	176559	Bose SoundSport Headphones	1	99.99	04/07/19 22:30	682 Chestnut St, Boston, MA 02215	
3	176560	Apple AirPods	1	99.00	04/12/19	669 Spruce St. Los	

```
# finding null values and removing them from dataset
df.isnull().sum()
remove_null=df.dropna(how='all')
df=remove_null.copy()
df.head()
df=df[df['Order Date'].str[:2]!='or']
df=df[df['Quantity Ordered']!='Quantity Ordered']

#converting data in numeric form & adding month , sales column for visualization
df['Quantity Ordered']=pd.to_numeric(df['Quantity Ordered'])
df['Price Each']=pd.to_numeric(df['Price Each'])
df['Month']=df['Order Date'].str[1:2]
df['Sales']=df['Quantity Ordered'] * df["Price Each"]

df.head()
```

	Order ID	Product	Quantity Ordered	Price Each	Order Date	Purchase Address	Month	Sales
0	176558	USB-C Charging Cable	2	11.95	04/19/19 08:46	917 1st St, Dallas, TX 75001	4	23.90
2	176559	Bose SoundSport Headphones	1	99.99	04/07/19 22:30	682 Chestnut St, Boston, MA 02215	4	99.99

```
#What was the best month for Sales? How much was earned that month?
df.groupby(by=['Month'])['Quantity Ordered','Sales'].sum().sort_values("Sales",ascending=[False]).iloc[:1]
```

*<ipython-input-77-eb610e3469c8>:2: FutureWarning: Indexing with multiple keys (implicit*

```
df.groupby(by=['Month'])['Quantity Ordered','Sales'].sum().sort_values("Sales",asce
```

	Quantity Ordered	Sales
Month		
2	41563	6815465.76

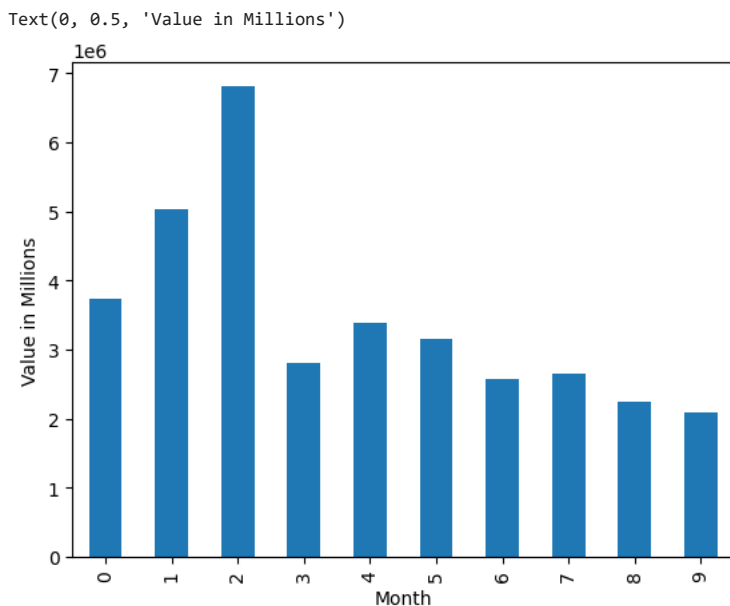
```
#Month of minimum sales
df.groupby(by=['Month'])['Quantity Ordered','Sales'].sum().sort_values("Sales",ascending=[True]).iloc[:1]
```

*<ipython-input-78-b9c7824eaf25>:2: FutureWarning: Indexing with multiple keys (implicit*

```
df.groupby(by=['Month'])['Quantity Ordered','Sales'].sum().sort_values("Sales",asce
```

	Quantity Ordered	Sales
Month		
9	13109	2097560.13

```
# Visualizing data in bar chart
df.groupby('Month')['Sales'].sum().plot(kind="bar")
plt.ylabel('Value in Millions')
```



```
# Most ordered product
(df.groupby(by=['Product'])['Quantity Ordered','Sales'].sum()).sort_values("Quantity Ordered",ascending=[False]).iloc[:1]
```

```
<ipython-input-80-31d87abec668>:2: FutureWarning: Indexing with multiple keys (implicit
(df.groupby(by=['Product'])['Quantity Ordered','Sales'].sum()).sort_values("Quantity
Quantity Ordered    Sales
```

Product	Quantity Ordered	Sales
AAA Batteries (4-pack)	31017	92740.83

```
# least ordered product
(df.groupby(by=['Product'])['Quantity Ordered','Sales'].sum()).sort_values("Quantity Ordered",ascending=[True]).iloc[:1]
```

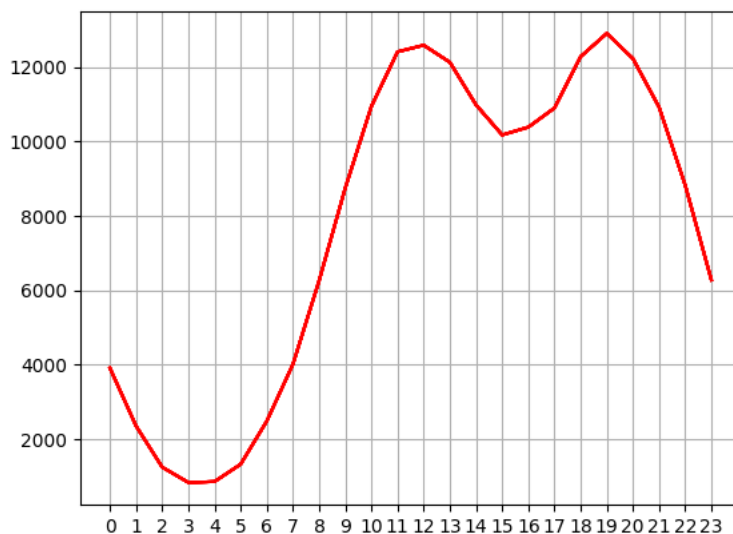
```
<ipython-input-81-98b635af3eff>:2: FutureWarning: Indexing with multiple keys (implicit
(df.groupby(by=['Product'])['Quantity Ordered','Sales'].sum()).sort_values("Quantity
Quantity Ordered    Sales
```

Product	Quantity Ordered	Sales
LG Dryer	646	387600.0

```
#Best time for advertisements.
```

```
#Adding hour minute column
df['Order Date']=pd.to_datetime(df['Order Date'])
df['Hour']=df['Order Date'].dt.hour
df['Minute']=df['Order Date'].dt.minute
```

```
#Visualization
hours=[hour for hour,df in df.groupby('Hour')]
plt.plot(hours,df.groupby(['Hour']).count(),color='red')
plt.xticks(hours)
plt.grid()
plt.show()
```





```
#pairs that can be stacked together by the customer
abc=df[df['Order ID'].duplicated(keep=False)]
abc['Grouped']=abc.groupby('Order ID')['Product'].transform(lambda x: ','.join(x))
abc=abc[['Order ID','Grouped']].drop_duplicates()
abc.head()
```

```
<ipython-input-85-c163022f32ca>:2: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.

#more appropriate results
count=Counter()
keys=[]
values=[]
for row in abc['Grouped']:
    row_list=row.split(',')
    count.update(Counter(combinations(row_list,2)))
for key,value in count.most_common(10):
    keys.append(key)
    values.append(value)

d = {'Items': keys , 'Purchasing frequency' : values }
res=pd.DataFrame(d)
res.head(10)
```

	Items	Purchasing frequency	
0	(iPhone, Lightning Charging Cable)	1005	
1	(Google Phone, USB-C Charging Cable)	987	
2	(iPhone, Wired Headphones)	447	
3	(Google Phone, Wired Headphones)	414	
4	(Vareebadd Phone, USB-C Charging Cable)	361	
5	(iPhone, Apple Airpods Headphones)	360	
6	(Google Phone, Bose SoundSport Headphones)	220	
7	(USB-C Charging Cable, Wired Headphones)	160	
8	(Vareebadd Phone, Wired Headphones)	143	
9	(Lightning Charging Cable, Wired Headphones)	92	