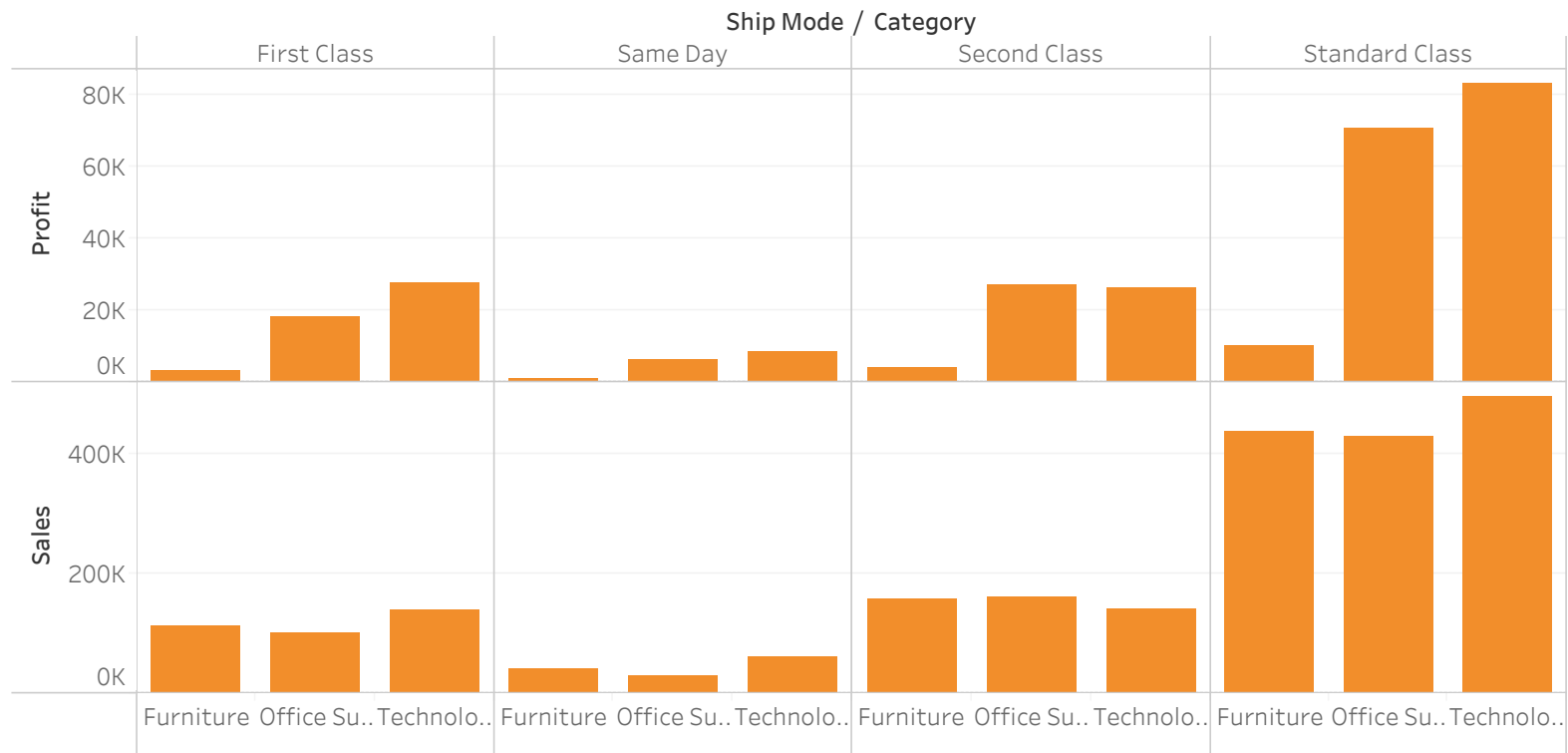
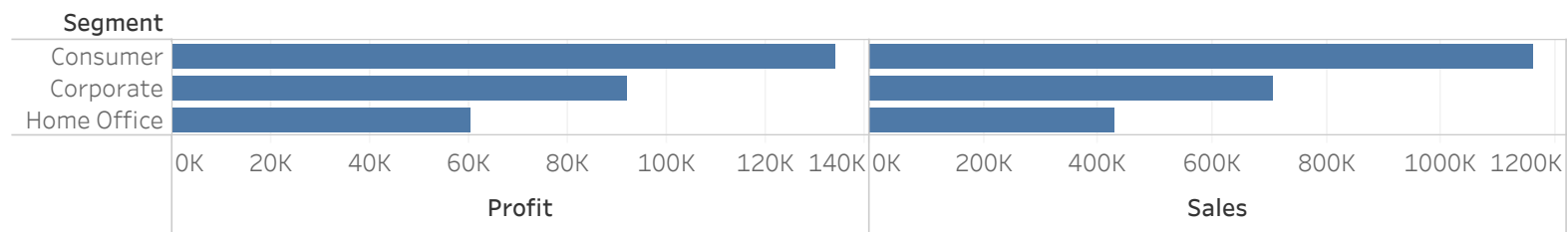


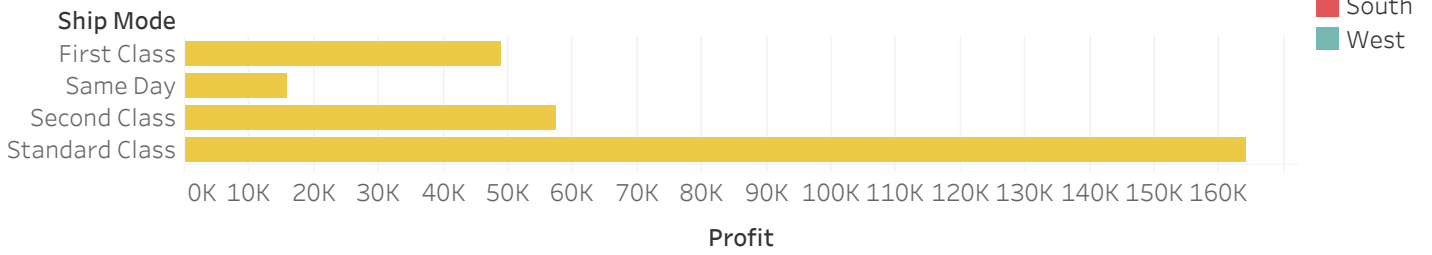
# SALES vs PROFIT CATEGORY AND SHIPMODE WISE



## SEGMENT WISE SALES VS PROFIT



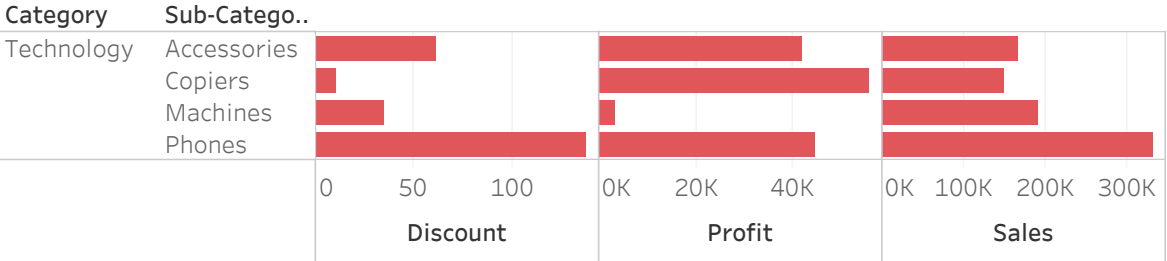
# PROFIT BASED ON THE SHIPMODE



# REGION-WISE SALES VS PROFIT BASED ON THE CATEGORY



SALES VS DISCOUNT VS PROFIT BASED ON SUB-CATEGORY  
AND CATEGORY



Region

- Central
- East
- South
- West

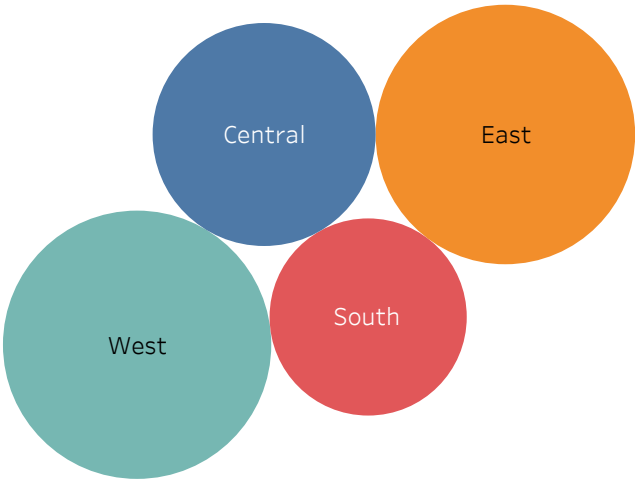
Profit

950 55,618

PROFIT IN SUB-CATEGORY

Category	Sub-Catego..	Profit
Furniture	Chairs	26,590
	Furnishings	13,059
Office Supplies	Appliances	18,138
	Art	6,528
	Binders	30,222
	Envelopes	6,964
	Fasteners	950
	Labels	5,546
	Paper	34,054
	Storage	21,279
Technolo..	Accessories	41,937
	Copiers	55,618
	Machines	3,385
	Phones	44,516

REGION PROFIT



SHIPMODE-PROFIT

Ship Mode	Segment	Profit
First Class	Consumer	21,374
	Corporate	14,464
	Home Of..	13,131
Same Day	Consumer	9,874
	Corporate	1,818
	Home Of..	4,199
Second Class	Consumer	24,947
	Corporate	18,226
	Home Of..	14,274
Standard Class	Consumer	77,924
	Corporate	57,471
	Home Of..	28,694