

Abhi Nemani

abhi.nemani@gmail.com | 618.322.2220 | abhinemani.com | medium.com/@abhinemani

EXPERIENCE

EthosLabs.us

March 2016 - Present

Founder, CEO

- Build and implement innovation programs in various localities through an unique combination of policy reform, strategic planning, partnerships, and staffing.
- Work with senior government officials—Mayors, City Managers, Cabinet members—to develop new technology programs, helping them create strategic plans for better leveraging technology for policy objectives.
- Consult with multiple govtech startup CEOs to improve their product, positioning and marketing; supported updates to their business models; and connected them with potential hires and partners, including investors and clients.
- Serve as a bridge between the public, private, and non-profit sectors to create meaningful, sustainable collaborations through an international network of thousands of civic-minded technologists.

City of Sacramento (Mayor's Office)

Jan 2016 - Feb 2017

Consulting Chief Innovation Officer

- Developed and launched the city's landmark \$10M Innovation and Growth Fund to promote entrepreneurship and innovation, which was approved by city council unanimously.
- Built the RAILS \$1M grant program—Rapid Acceleration, Innovation, and Leadership in Sacramento—to support local startups enablers, which received over 140 applications, totaling over \$17M in grant requests.
- Designed and manage the Mayor's Tech Council of key technology leaders in the city.

City of Los Angeles (Mayor's Office)

Sept 2014 - Oct 2015

Chief Data Officer

- Led Los Angeles to #1 ranking for US open data cities in under one year, by publishing over 400 datasets; earned the Platinum Open Data Certification from international data consortium, WCCD.
- Built Mayoral Dashboard, which is used regularly by the Mayor and Senior Staff to increase performance and accountability; the dashboard has saved the city over \$180K, and has been freely reused by other cities.
- Crafted the city's Open Data Policy in collaboration with national policy experts, which has been recognized as the most comprehensive in the country; launched national municipal CDO network to share best practices.
- Developed nationally-recognized analytics partnership with local universities to use data science to address policy issues including crime, building safety, and personnel.
- Set up first-of-its-kind city data GeoHub (GIS) to share over 1,000 datasets more easily internally and externally.
- Mobilized the local volunteer community to include 10K+ members that host monthly events and app competitions focused on sustainable innovation; ran largest civic hackathon in the country (Hack for LA).
- Supported multiple departments—e.g. Personnel and Fire—in digital transformations through trainings and consultations to enhance citizen experience and reduce costs; earned LA the ranking of #1 Digital City.
- Created new technology units within the Mayor's Office for innovation through external fundraising (\$250K+): a Digital Services Unit and Data Science Fellowships.
- Co-founded two independent non-profits to support sustainable innovation in the community.

Code for America

May 2010 - March 2014

Co-Executive Director (Interim)

Previously: Chief of Staff, Director of Strategy & Communications

- Helped build, launch, and run international non-profit, leading growth, product strategy, and assessment.
- Implemented fundraising strategy for a \$10M+ budget, including foundation engagement, corporate sponsorship, and individual philanthropy. Managed and grew multi-million dollar grant relationships with Omidyar Network, Google.org, and other major national foundations.
- Spearheaded development of growth programs: the first-of-its-kind civic startup accelerator, leading to dramatic growth in activity in the space; the Peer Network, a collaborative platform for over 100 government change-agents; and the CfA Brigade, a now 10,000+ member community of volunteer civic technologists.
- Launched internationalization strategy of "Code for All" with various partners including the World Bank.
- Chaired Code for America Summit, the premier gathering of ~1,000 civic innovators from around the world, leading strategy, editorial, and design, growing attendance 275 percent and revenue 150 percent.
- Published *Beyond Transparency*, an anthology compiling dozens of case studies from civic leaders on open data.
- Built policy focus areas (e.g. public health) building product teams designed to develop reusable apps.
- Designed branding campaigns featured in the *New York Times*, *Mashable*, *Gizmodo* & *Boing Boing*.

Rose Institute of State and Local Government

September 2006 - April 2010

Manager

- Oversaw 30 student researchers, supervised project work, handled personnel, and coordinated budget of over \$50,000 with senior staff, focused on government innovation and transparency research agenda.
- Led National Ballot Initiative open data project, researching and cataloging over 900 measures for public access, which led to publication of scholarly book, "Direct Democracy and the Courts," published by Cambridge University.
- Led the Digital Archiving project of 20 student employees to publish hundreds of political documents online, becoming the first digital political library for the state of California.

Google

June 2009 - August 2009

Product Marketing

- Developed social media strategy for integration into other and future enterprise marketing campaigns.
- Conducted market research, designed landing page, and built social tools for "Gone Google" campaign
- Developed B2B marketing strategy for a typically consumer product, driving adoption of social media marketing within the organization

COMMUNITY & INDUSTRY INVOLVEMENT

OpenGov Foundation

May 2014 - Present

Board Member (Vice-Chair)

- OpenGov Foundation is a non-profit that builds technology to bridge the gap between citizens and their elected officials at the local, state, and federal levels.
- Advise Executive Director on growth, product, marketing, and management strategy.
- Support fundraising efforts from national foundations, and partnerships with local governments.

Data4America

May 2014 - Present

Board Member (Vice-Chair)

- Data4America is a nonprofit, nonpartisan educational initiative helping people learn about government using data science, data visualization, and public conversations.
- Helped launch and develop organizational strategy; provide editorial feedback; and identify partnership opportunities with local governments

HONORS & RECOGNITIONS

- Top 10 CDOs to Watch, Technical.ly
- Mentor, University of Chicago Harris School of Public Policy
- Reviewer, Knight Foundation Community Innovation Challenge
- Partner, Truman National Security Project
- Top 25 Angelenos, Social Media Week
- Blair Award for State and Local Government
- Edward J. Sexton Fellow; Philosophy, Politics, and Economics
- Harrison Fellow, Salvatori Center for the Study of Individual Freedom in the Modern World

PUBLICATIONS

- Dashboards: The Underbelly of the Smart City | University of Missouri Kansas City Law Review (Spring 2017)
- Small (City) Pieces, Loosely Joined | Medium (July 2014)
- 7 Tactics for 21st Century Government | Government Magazine (Oct 2013)
- Restoring Cities as Engines for Opportunity | CityMinded (Sept 2013)
- Turning Civic Interest into Action | Government Executive (Aug 2014)
- Government as a Platform | TechCrunch (June 2012)
- Accelerating San Francisco | Huffington Post (Jan 2013)
- A New Kind of Public Service | OpenSource.com (January 2011)

PRESENTATIONS

- Federal Communications Summit (Washington DC), "Government is What We Make of It"
- #RiseConf2015, CDO as a Poor Man's Hacker
- National Association of Government Webmasters (NAGW): Beyond Open Data Portals (Keynote)
- Fabric of the City (Paris), "Building an Open Data Community"
- SXSW (Austin, TX), "Hacking for Sustainable Cities"
- Big Kansas City, "Disruption as a Public Service"
- MAD (Hong Kong), "Civic Startups"
- Claremont McKenna College, "Technology & the Liberal Arts"

EDUCATION

Claremont McKenna College

August 2006 - May 2010

B.A. Philosophy, Politics & Economics *Honors*; Magna Cum Laude

Oxford University

Sept 2008 - December 2008

Politics and History (Study Abroad)