## 

## FINANCIALS



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Channel Partners

73.35 M
Sum of Sales

10.06 M
Sum of Profit

Sales by Segment

1.46M (1.99%)

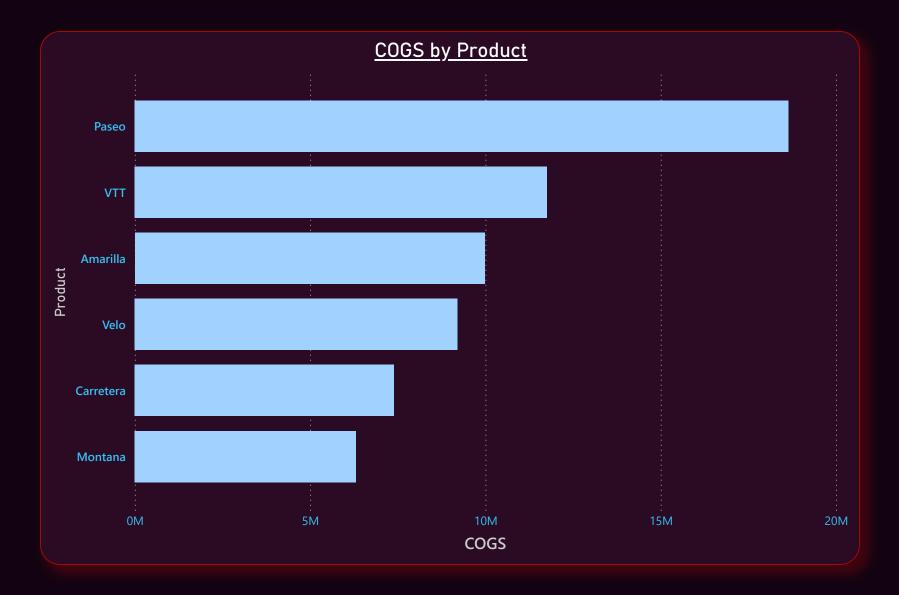
11.61M (15.83%)

Segment

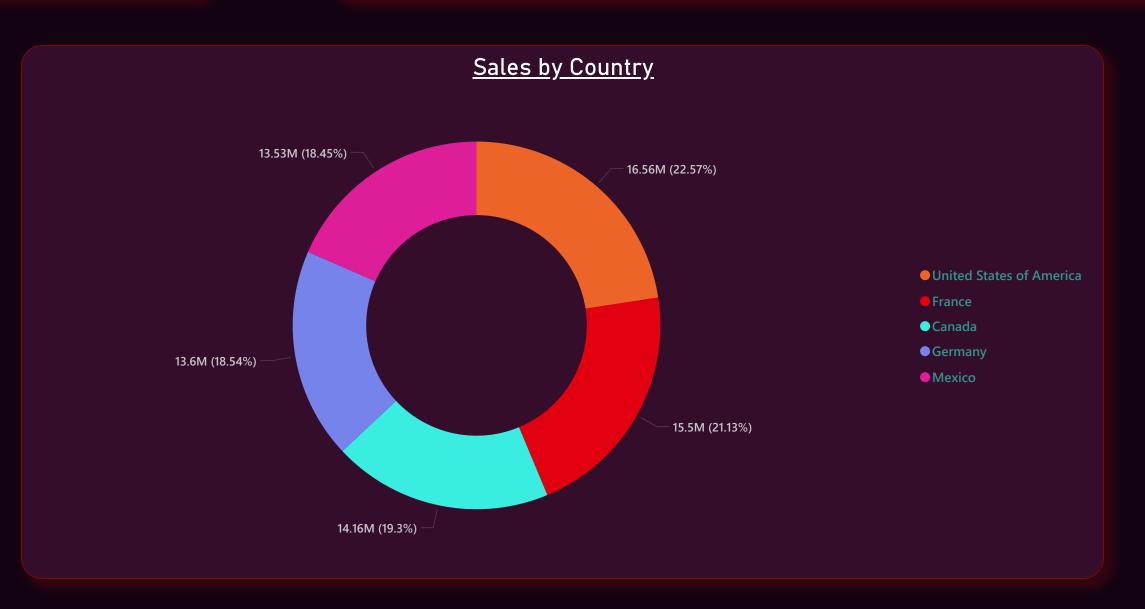
Government
Small Business
Enterprise
Midmarket

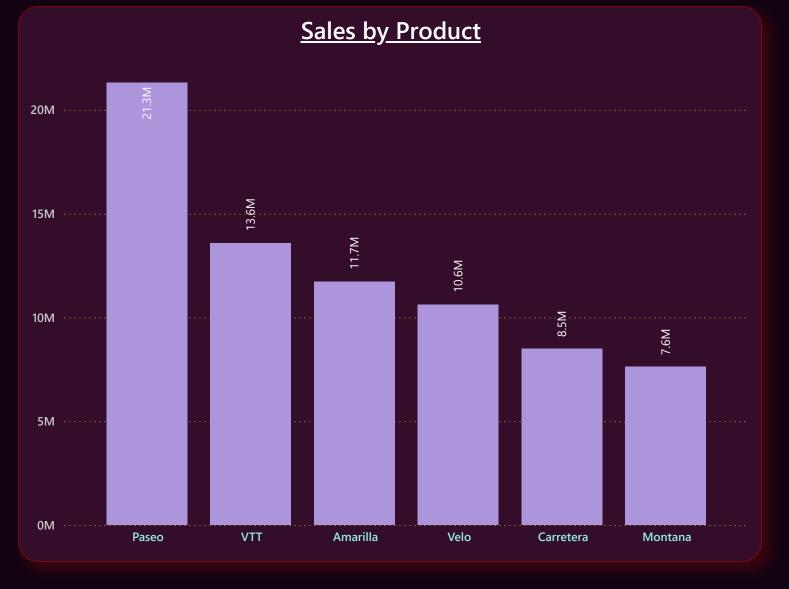






27.62M (37.66%)















## Matrix for Detailed Financial Performance: | General Channel Partners | Enterprise |

Segment	Channel Partners				Enterprise			Government					
Product	Sum of Sales S	Sum of COGS Su	um of Gross Profit	Sum of Profit	Sum of Sales	Sum of COGS	Sum of Gross Profit	Sum of Profit	Sum of Sales	Sum of COGS	Sum of Gross Profit	Sum of Profit	ur
Amarilla	3,17,643.00	87,574.50	2,30,068.50	2,30,068.50	26,43,607.50	27,38,760.00	-95,152.50	-95,152.50	99,42,899.11	77,34,597.50	22,08,301.61	22,08,301.61	2,
Carretera	2,82,838.68	74,433.00	2,08,405.68	2,08,405.68	32,03,708.13	34,26,420.00	-2,22,711.88	-2,22,711.88	60,80,944.08	46,81,950.00	13,98,994.08	13,98,994.08	3,
Montana	2,61,844.56	69,387.00	1,92,457.56	1,92,457.56	26,14,843.75	26,45,940.00	-31,096.25	-31,096.25	55,48,936.02	44,22,735.00	11,26,201.02	11,26,201.02	2,
Paseo	4,54,514.40	1,22,676.00	3,31,838.40	3,31,838.40	52,67,860.00	53,49,600.00	-81,740.00	-81,740.00	1,48,82,230.70	1,18,24,940.00	30,57,290.70	30,57,290.70	9,
Velo	1,82,924.04	48,657.00	1,34,267.04	1,34,267.04	35,81,237.50	36,66,000.00	-84,762.50	-84,762.50	78,13,422.05	60,56,690.00	17,56,732.05	17,56,732.05	2,
VTT	3,00,828.96	81,063.00	2,19,765.96	2,19,765.96	23,00,437.50	23,99,520.00	-99,082.50	-99,082.50	82,35,828.71	63,95,175.00	18,40,653.71	18,40,653.71	3,
Total	18,00,593.64	4,83,790.50	13,16,803.14	13,16,803.14	1,96,11,694.38	2,02,26,240.00	-6,14,545.63	-6,14,545.63	5,25,04,260.67	4,11,16,087.50	1,13,88,173.17	1,13,88,173.17	23