

# Mr. Abhinav Potdar

**Salesforce Developer** 

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**Address:** PUNE

## **Career Objective**

Seeking a challenging and growth-oriented position in a Salesforce Development organization that will contribute to the growth of the company and enrich my professional career.

**3 years** of expertise in Salesforce **Configuration**, **Customization and Development** in Salesforce.com CRM. A technically fine and Active professional possessing good communication, presentation and learning skills with an analytical mindset.

### **Work Experience**

Worked as Salesforce Developer at Microdynamic Software Pvt. Ltd, Pune from 3<sup>th</sup> Sept, 2019 to 22<sup>nd</sup> August, 2022.

#### Education

Completed Bachelor of Engineering from Solapur University, Solapur in 2016.
 SKN Sinhgad College of Engineering, Pandharpur.

## **Professional Summary**

- 3 years of IT experience as Salesforce Developer which involves configuration, customization,
   UI Development.
- Hands-on Experience with Lightning Experience.
- Hands on Experience in configuration- Salesforce data modelling and Customizing Objects,
   Custom Fields, Formula Fields, Page Layout, Custom Tabs, Record Types, Global Actions.
- Hands on Experience with declarative programming using Validation Rule, Lead Conversion process, Roll up summary, Slack Integration, Zapier Integration, Gmail Integration.
- Having Good Experience with Automation process- Workflow process, Approval Process and Process builder.
- Having Knowledge of Flows
- Hands on Experience in creation of **User**, **Profile**, **Permission sets**.
- Hands on experience in Security- Object level security, Field level Security, Record level security and Sharing Rules.
- Having good Experience in Custom Settings, Custom Metadata, Email Templates, Schema Builder.
- Understanding of deployment using Changeset.
- Proficient in Apex, OOPS Concept, Collection List, Set, Map, Array and Exception Handling.
- Good Knowledge on SOQL and SOSL Queries.
- Proficiency in writing Apex Classes, Apex Triggers, Test Classes with the Best Practices and taken Care of Governor Limits.

- Hands On Experience in Asynchronous Programming-Batch Apex, Future Methods, Queueable Apex, Schedulable Apex.
- Worked on Email Programming-Single Email Messaging
- Knowledge of REST, Web Services
- Having Knowledge of Lightning Web Component
- Experienced in gathering and analyzing business requirements.
- A Good team player with Good Communication, Presentation and reporting skill.

#### **Technical Skills**

CRM : Salesforce.com CRM

Salesforce Technologies : Apex Language, Apex Classes, Apex Triggers, Asynchronous Apex,

Workflow Rule and Approval Process, Process Builder, Lightning

Experience, Visualforce, Lightning Web Component (LWC)

Languages : Apex, OOPs, HTML, JavaScript
Tools : Force.com, VS Code, Postman, Git

Database : SOQL, SOSL, DML

**Defect Management Tool**: Teamwork

**Operation System Windows:** MS-Word, Excel, PowerPoint

#### **Project Implemented**

### 1) Project Title: Order Management System

Role: Salesforce Developer

**Technology:** Salesforce, Apex Classes, Apex Triggers, Apex, Batch Apex, Schedule Apex, Test

Classes, Integration, Visualforce Page

Responsibility:

- Involved in gathering and analysis of business requirements and then effectively took part in sprint planning to achieve the requirement.
- Involved in Working with Salesforce features like **Objects**, **Record Types**, Page layouts, Workflow Rules, Validation rules, Profiles, Roles, Reports and Dashboards etc.
- Created and used Email templates in HTML and Visualforce.
- Involved in setting up field level access, Object level access for each custom object created based on the user's role within the organization.
- Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
- Involved in creating Apex classes, Triggers, Workflows, Batch Apex Classes and Schedulers, Future method, Queueable.
- Implemented Data Loader for loading the data.
- Developed Test classes and maintained the proper code coverage to deploy into the Live production.
- Used **SOQL within Governor Limits for data manipulation** needs of the application using platform database objects.
- Designed and developed Apex Classes, Controller Classes, and extensions for various functional needs in the application.

- Experience in APEX Programming by creating Custom Triggers and perform Asynchronous calls to implement the business logic as per the requirements.
- Worked on some Lightning Components, added CSS and Design Parameters that makes the Lightning component look and feel better.
- Created custom controllers and controller extensions while developing Visualforce pages.

## 2) Project Title: Management System for Food Products Manufacturing Industry

Role: Salesforce Developer

**Technology:** Salesforce, Apex Classes, Apex Triggers, Apex, Batch Apex, Schedule Apex, Test

Classes, Integration, Visualforce Page

Responsibility:

- Designed Custom Objects and deployed Apex Classes for various functional needs of the application.
- Implemented security& permissions at object and field level for different users at different levels of organization.
- Good understanding of requirement, created required custom objects, established relationships between them, and created custom metadata.
- Analysed application design and used best practices to customize the application.
- Worked on record types, Custom settings. Identified relationships and converted to salesforce custom objects, lookup relationships and junction objects
- Involved in creating Apex classes, Visualforce pages, Triggers, Workflows, Batch Apex Classes and Schedulers.
- Achieved Test Converge more than 75% and maintained the same at the time of enhancements.
- Created custom controllers and controller extensions while developing Visualforce pages.

#### **Personal Details**

Date of Birth: 03 Dec 1993

Current Address: Flat no.1, Onkar-Leela apt. Netaji Nagar, Pimple Gurav, Pune, Maharashtra-

Gender: 411061
Marital Status: Male

Nationality: Unmarried

Indian

## **Declaration**

I, Abhinav Potdar, hereby declare that all the information given above is true to the best of my knowledge and belief

Place: Pune

Date: 01-10-2022 Name: Abhinav Potdar