

About Barclays

Barclays is a globally diversified, universal bank – that is, we offer an integrated set of products and services across retail banking, credit cards, corporate and investment banking and wealth management serving individuals, corporations, institutions and governments with an extensive international presence in Europe, the Americas, Africa and Asia.

With over 300 years of history and expertise in banking, Barclays operates in over 50 countries and employs over 130,000 people. Barclays moves, lends, invests and protects money for around 48 million customers and clients worldwide.

Barclays helps create, grow and protect wealth so that individuals, corporations, countries and wider society can achieve their ambitions in the right way by providing essential banking services that customers needs across sectors, regions and around the world that generates income from supplying these services in various ways, such as net interest margin, fees and commissions and provides sustainable returns over the long-term for our shareholders, while helping our wider stakeholders s to realise their ambitions.

Barclays Investment Bank

With a distinctive business model, the Investment Bank provides large corporate, government and institutional clients with a comprehensive set of solutions to their strategic advisory, financing and risk management needs. Barclays Investment Bank has offices around the world, employs 20,000 people and has the global reach, advisory services and distribution power to meet the needs of issuers and investors worldwide.

Barclays has been present in India through its various entities for over the past 20 years. It currently employs well over 7000 people in the country.

Barclays Investment Bank has been doing business on the ground in Mumbai since coming into existence in 1998, servicing the financing and risk management needs of the Indian government, corporate and institutional clients. Barclays has developed a good reputation among its client base in India with many examples of repeat business and sustained ongoing business relationships, winning a number of awards for the transactions in the process. Barclays Investment Bank is involved in the following key business areas in the Indian market:

- Markets Broker dealer in both Equities and Fixed Income and derivatives. Provide execution and risk management across every major asset class
- Corporate Finance Onshore/offshore bonds, Convertible bonds, Structured Corporate Finance, Asset-backed Securitisation, Promoter Financing, Acquisition Financing, Onshore / offshore syndicated loans, Real estate financing
- Risk Management Interest Rates, FX, Commodities, Credit, Equity & Risk Advisory
- M&A Advisory, Takeovers/Acquisitions, Public/Private, Cross border



Barclays Global Markets

Across the full range of asset classes, and around the world, our Global Markets team provides execution and risk management to corporations, governments and financial institutions.

The Barclays Global Markets business structure covers the following areas:

- Credit Products Credit, Municipal Bonds & Securitized markets
- **Equities** Research, Structuring, Market Intelligence, Post trade management & servicing
- Financing & Client Capital Mgmt Capital Solutions, Financing, FX
 Prime brokerage, Quantitative solutions, OTC Clearing, Listed
 Derivatives, Securities Lending, Product Management, FX
 Execution and Risk Management Services
- Macro FX, Rates and Commodities (Crude and refined products, Mining & Metals)

Global Markets Mumbai

Barclays Global Markets Mumbai is an offshore unit in Mumbai that caters to all products, functions and regions. Some of the areas that are currently being catered to include, but not limited to are:

- Equities Electronic trading services
- Securitized products
- Credit Trading
- Equities and Funds Structuring
- Liquidity Management RWA Analysis
- Cash Prime Brokerage
- Futures & Options
- Ouant PB
- Financing Sales & Trading Support (Equity/Fixed Income)
- Financial Resource Management
- Risk Management/ Margining
- Client On boarding
- Product Management and development
- Trade capturing (TCU)
- Operational Risk & Control
- Macro

This offshore unit in Mumbai partners with and is involved in working very closely for/with the Traders, Risk Managers, Sales Team, Product Developers and Senior Management across New York, London, Tokyo, Hong Kong and Singapore by supporting them with their regular and bespoke requirements.



Job Responsibilities & Person Requirements

Job Responsibilities: The analysts would normally work on one or more of the following:

- Analyzing large sets of data to uncover trading opportunities for the desk.
- Use technical / fundamental research to support the desk with ideas in markets (Equity / Credit)
- Bespoke quantitative and qualitative research on securities
- Tactical analysis for traders
- Market monitoring and analysis for providing color to the traders
- Partner with regional front offices and execute projects either individually or as a part of the global team
- Data analysis and generation of business critical reports
- Comprehensive risk monitoring and management
- Product development
- Monitoring the P&L on flow trades
- Tactical analysis for traders
- Initiate automation and process improvements

Person Requirements (Essential)

- Excellent Analytical abilities and an eye for detail
- Excellent with numbers and logic. Strong Mathematical ability
- Excellent verbal, written communication & presentation skills
- Excellent with Excel
- Ability to multitask and work in a dynamic environment individually or as a part of a team
- Commitment to assigned responsibilities and willingness to put in flexible, long hours to deliver
- Strong understanding of Finance concepts (Equity/Credit)
- Should be able to demonstrate keen interest in capital markets.
 Well informed of what is happening in the financial markets globally as well as locally
- Should be a self starter and willing to take on additional responsibilities
- Keen in making a career in Investment Bank
- Appreciation for movements in capital markets
- Willingness to learn programming, as required (VBA / SQL)

Barclays Values and Behaviours (Essential):

You must be able to demonstrate that you live the Barclays values and behaviours:

- Respect Respect and value those you work with and the contribution they make.
- Integrity Act fairly, ethically and openly in everything you do.
- Service Put clients and customers at the centre of everything you
 do
- Excellence Use your energy, skills and resources to deliver the best sustainable results



• Stewardship – Be passionate about leaving things better than you found them.

Person Requirements (Desirable)

- Knowledge of one or more functional areas within global markets (Fixed Income, Equities, Prime brokerage, commodities etc)
- Some prior professional/ internship experience of having worked in a financial organization
- CFA/FRM Level I