# Mr. Abhishek Kumar

+91 9927713057

kabhishek69015@gmail.com

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#### **Professional Summary:**

Data Analyst with hands-on experience in Excel, SQL, Python, and Power BI. Skilled in data cleaning, analysis, and visualization to support data-driven decision-making. Proven ability to turn complex data into clear insights and actionable results.

# **Technical Skills:**

- Data Analysis & Visualization: Excel, Power BI, Tableau, Google Data Studio
- Programming Languages: Python (Pandas, NumPy, Matplotlib, Seaborn), R (if applicable)
- Database Management: SQL (MySQL, PostgreSQL, SQLite), Microsoft Access
- Data Cleaning & Wrangling: Python, Excel Power Query, OpenRefine
- Reporting: Power BI Dashboards, Excel Pivot Tables & Chart.

#### **Professional Experience:**

- Analysis large datasets using SQL and Python to uncover trends and deliver actionable insights for business decisions.
- Created interactive **Power BI dashboards** and Excel reports to visualize KPIs for various departments.
- Collaborated with cross-functional teams to define data requirements and improve reporting workflows.
- Automated data cleaning and transformation processes, reducing manual work by 40%.
- Conducted statistical analyses such as A/B testing and regression model to support marketing and operations.

#### **Projects:**

#### 1. Sales Performance Dashboard (Power BI)

Developed an interactive dashboard using **Power BI** to track monthly sales, regional performance, and top-performing products.

Enabled real-time decision-making by integrating SQL database and automating data refresh.

## 2. Customer Segmentation using Python

Used **Pandas** and **Scikit-learn** to clean data and apply clustering techniques (K-Means) on customer behaviour data.

Helped marketing team launch targeted campaigns, increasing customer engagement by 15%.

## 3. Pizza Sales Analysis (SQL + Excel)

Analysis pizza order data using **SQL** to identify peak hours, top-selling items, and revenue trends. Created a summary report with charts and recommendations using Excel.

#### 4. Employee Attrition Analysis (Excel + Python)

Performed exploratory data analysis to identify key factors affecting employee turnover. Built a logistic regression model to predict attrition risk and shared actionable insights with HR.

## **Education:**

Bachelor of Science (BSC)

FS University Apr 2023 – Apr 2026

# **Certifications:**

Data Analysis Dec 2025 – Jun 2025

**MSK Institute**