

# PIZZA SALES DASHBOARD

JAN'15 - DEC'15







## **BUSINESS INSIGHTS**

#### **WEEKDAY**

**MAXIMUM ORDERS ARE PLACED ON FRIDAYS AND THURSDAYS** 

#### **MONTH**

**MAXIMUM ORDERS ARE PLACED IN SUMMERS** (MARCH-AUG) WHILE LEAST **ORDERS ARE PLACED IN** WINTERS (SEP - FEB)

## **SALES PERFORMANCE**

## **CATEGORY**

**CLASSIC IS THE MOST POPULAR PIZZA CATEGORY AMONG CUSTOMERS** 

#### SIZE

**CUSTOMERS TEND TO ORDER MORE LARGE-SIZE PIZZA'S COMPARED TO REGULAR / MEDIUM** 

802.78K

**Total Revenue** 

21231

**Total Orders** 

48994

Total pizzas sold

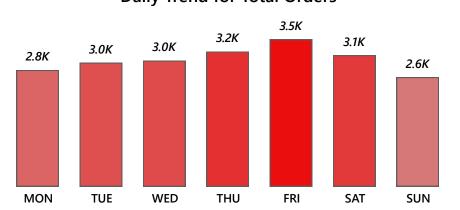
37.81

Avg order value

2.31

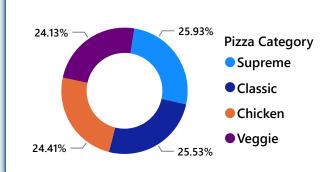
Avg pizza per order

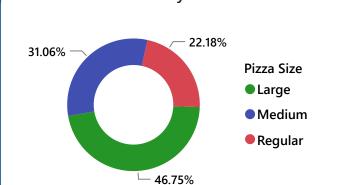
## **Daily Trend for Total Orders** 3.5K



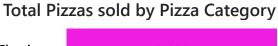
#### **Monthly Trend for Total Orders** 1843 1835 1833 1830 1781 1784 1757 1656 1675 1671 JAN FEB MAR APR MAY JUN JUL AUG OCT NOV

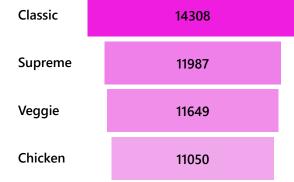
## % of Sales by Pizza Category





% of Sales by Pizza Size







## PIZZA SALES DASHBOARD

JAN'15 - DEC'15





**HOME** 

BEST/WORST SELLERS

## **BEST SELLERS**

#### **REVENUE**

THE THAI CHICKEN PIZZA
CONTRIBUTES TO THE MAXIMUM
REVENUE

#### **QUANTITY**

THE CLASSIC DELUXE PIZZA
CONTRIBUTES TO MAXIMUM OF
TOTAL QUANTITY

#### **TOTAL ORDERS**

THE CLASSIC DELUXE PIZZA
CONTRIBUTES TO MAXIMUM OF
TOTAL PIZZA'S ORDERED

## **WORST SELLERS**

#### **REVENUE**

THE BRIE CARRE PIZZA
CONTRIBUTES TO THE MINIMUM
REVENUE

#### **QUANTITY**

THE BRIE CARRE PIZZA
CONTRIBUTES TO MINIMUM OF
TOTAL QUANTITY

#### **TOTAL ORDERS**

THE BRIE CARRE PIZZA
CONTRIBUTES TO MINIMUM OF
TOTAL PIZZA'S ORDERED

802.78K

**Total Revenue** 

21231

**Total Orders** 

48994

Total pizzas sold

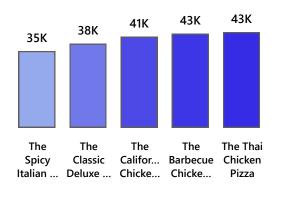
37.81

Avg order value

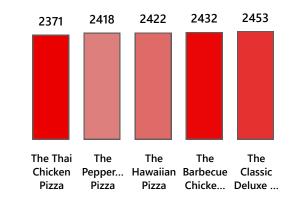
2.31

Avg pizza per order

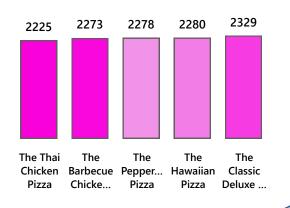
## **TOP 5 PIZZA BY REVENUE**



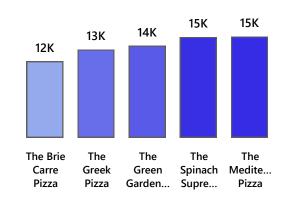
## **TOP 5 PIZZA BY QUANTITY**



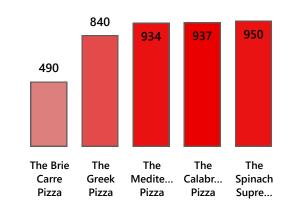
## **TOP 5 PIZZA BY ORDERS**



## **BOTTOM 5 PIZZA BY REVENUE**



## **BOTTOM 5 PIZZA BY QUANTITY**



## **BOTTOM 5 PIZZA BY ORDERS**

