**Nathan Rabinovitch**

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**QUALIFICATIONS**

* Logistics and Supply Chain Professional with over 10 years experience in Mining, Oil & Gas and Transportation and industries
* Ability to work well with other team members or independently on my own initiative if required
* Enjoy sharing my knowledge and life experiences with younger co-workers as well as gaining from their perspective
* Possess an entrepreneurial spirit which guides me and evokes ownership in all jobs or tasks undertaken
* Understand the big picture in an organization, not just my position
* Strong aptitude for operations as well as financials
* Able to perceive and conceptualize urgency. Work until the job gets done
* Grasp the importance of customer service

**PROFESSIONAL EXPERIENCE**

**MINING SOLUTIONS INTERNATIONAL LLC** **2015 to Present**

**GRUPO SEPROMI S.A. DE C.V.**

***Operations Manager***

* Actively manage two mining equipment & supply businesses
* Quote many requisitions, issue purchase orders, deal with all the accounting, receivables, payables, expenses and banking for the U.S. office
* Handle procurement and importation into Mexico for various Canadian and Mexican mining companies, including PanAmerican Silver, Agnico Eagle, Alamos Gold, Newmont, Grupo Mexico, Grupo Frisco and Grupo Penoles, as well as various EPC’s during the construction phase
* Sold equipment to numerous contractors building oil & gas pipelines and pumping stations throughout Mexico for the national oil company Pemex and electricity supplier CFE
* Conduct business with multiple vendors worldwide including Caterpillar, Komatsu, Cummins, Sandvik, Atlas Copco, Metso Minerals, Sulzer, Carrier Corp, Grainger, Toshiba, Siemens, Etc
* Handle over 5,000 different products
* Deal with many urgent situations involving shutdowns and plant closures
* Constant use of problem-solving skills to proactively mitigate supply chain issues and making sure end-user needs are met

**CANADIAN NATURAL RESOURCES LIMITED (CNRL)**  **2008 - 2015**

***Transportation & Logistics Coordinator***

* Worked on the Horizon Oilsands Project during construction and start-up phases
* Gained much experience and new perspective working with employees and contractors from around the world
* Enjoyed working with an amazing Logistics Department who constantly proved that by working as a cohesive team, any goal could be accomplished
* On call 24/7 often working nights and weekends
* Was tasked with auditing on average over 300 freight invoices per week
* Reported over $4 million in GST discrepancies committed by a vendor
* Worked with start-up and operation of a 200,000 square foot distribution center in Nisku
* Handled all DC unloading and receiving during weekend shift
* Negotiated rates and contracts with various transport providers including Ocean, Air, Train, Small Package Courier, LTL, Truckload and Dimensional
* Facilitated freight requirements for over 5,000 vendors worldwide
* Worked closely with many EPC’s involved in the refinery construction
* Aided in the planning and execution of numerous super dimensional loads
* Handled plane charters including small jet, Hercules and Antonov
* Helped with planning of break-bulk vessels from China and Japan
* Dealt daily with engineers and end-users in all corporate departments including Finance, Legal Affairs, Marketing, Mining, Bitumen Production, Upgrading, Supply Management, Environment, Airport, Fire Station, Hospital, Housing Camps, Building Maintenance as well as numerous Remote Sites
* Averted plant shutdown, enabling multi-million dollar Long Term Incentive (LTI) bonuses to be paid out to my fellow employees for 30 days of continuous production
* Convinced both Chairmen to relinquish their aircraft in order to fly emergency parts directly to Horizon airport, saving multiple days of lost production
* Stayed at Horizon with emergency crews for 5 days straight while the plant was under threat of forest fires. Had many trucks loaded with vessels from Houston in the staging area, which our team redirected back to Edmonton in order to be offloaded at various yards, averting costly demurrage. Six tankers from Air Liquide loaded with nitrogen could not leave site so I made sure the drivers were taken care of for 3 days and checked on them periodically
* Aided the Fire Hall in flying in retardant foam from Ontario so that they could protect the sulfur piles and work camps from oncoming flames, which prevented an environmental catastrophe and multiple buildings from being destroyed

**TRANSFORCE INTERNATIONAL INC. (CK LOGISTICS DIVISION)**  **2002 - 2008**

***Logistics Coordinator***

* Handled transport operations for large corporate clients including Saputo, Komatsu, Rio Tinto, General Electric, Wal-Mart, Metso Minerals and Siemens
* Moved the Big Top for the Cirque de Soleil and Cavalia
* Worked on many large, time sensitive projects
* Managed a team of 4
* Provided extensive customer service
* Helped develop and integrate new Transportation Management Software

**Education**

* **Bachelor of Commerce - Major in Finance** **1992 - 1996**

Concordia University

**Languages**

* English (Oral - Written)
* French (Oral - Written)
* Spanish (Basic)

**Computer Skills**

* JD Edwards (ERP)
* Microsoft Office
* Various Accounting programs

**Status**

* Willing to relocate and travel

**References**

* Available upon request