**Mackenzy Delva**

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Dear Hiring Manager:

With 14 years in international relocation with a focus on client relations and account management experience in complex roles requiring exceptional financial expertise, problem solving, and communication skills, it is with great interest that I am contacting PG Solutions regarding your opening for a new Directeur Experience client

Throughout my career, I have established a track record of success by leveraging a collaborative leadership style to accomplish all short- and long-range objectives. A bilingual communicator, I am able to clearly convey complex information and propose innovative solutions in both English and French to build consensus with key project stakeholders, including high-value clients and executive leadership. Furthermore, my consistent focus on remaining at the forefront of rapidly evolving technology allows me to drive enterprise-wide revenue and maintain a competitive advantage.

A small selection of my key projects and accomplishments includes…

* Developed and established successful customer relationship-oriented procedures to grow client base through effective customer engagement.
* Secured multiple new accounts from key clients to increase total organizational accounts by 25-35%.
* Expanded company portfolio by spearheading development of new product and service designed to support existing clients and enhance new client acquisition.

Confident that my qualifications will meet and exceed your expectations, I greatly look forward to meeting with you to discuss this position in detail. Should you need further information, I am available by phone or email at your convenience.

Sincerely,

Mackenzy Delva

Enclosure