## **AtliQ Hardwares**



customer All P&L

market All **By Fiscal Months** region All All Values are in USD

Fiscal\_year 2019

	Q1			Q2			Q3			Q4		
Values	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Net_Sales	06.5M	08.0M	10.7M	11.4M	06.5M	06.1M	06.4M	06.3M	06.5M	06.2M	06.5M	06.3M
COGS	03.8M	04.7M	06.3M	06.7M	03.9M	03.5M	03.8M	03.7M	03.8M	03.6M	03.8M	03.7M
GM	02.6M	03.4M	04.5M	04.7M	02.7M	02.6M	02.7M	02.6M	02.6M	02.6M	02.7M	02.6M
GM%	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%

## **Filters**

customer All P&L

market All **By Fiscal Months** region All All Values are in USD

Fiscal\_year 2020

	Q1			Q2			Q3			Q4		
Values	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Net_Sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	02.1M	07.8M	09.9M	14.9M	16.1M	16.5M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	09.9M	01.3M	04.8M	06.2M	09.3M	10.2M	10.5M
GM	06.5M	07.8M	10.6M	11.0M	06.5M	06.0M	00.8M	02.9M	03.7M	05.5M	05.9M	06.1M
GM%	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%

## **Filters**

customer All P&L

market All **By Fiscal Months** region All All Values are in USD

Fiscal\_year 2021

	Q1			Q2			Q3			Q4		
Values	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Net_Sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M
GM	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M
GM%	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%

## **Net sales Comparions**

21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%