



RBI/2009-10/250

RPCD.CORRB.No.45/03.05.33/2009-10

December 09, 2009

The Chairman All Regional Rural Banks (RRBs)

Dear Sir,

Marketing / Distribution of Mutual Fund Units / Insurance etc., products by RRBs

Please refer to our circular <u>RPCD.No.RRB.BC.82/03.05.33/2005-06</u> dated May 17, 2006 allowing RRBs to undertake marketing of units of mutual funds as agents subject to certain terms and conditions.

- 2. Similarly, in terms of paragraph 2 of our Circular RPCD. CO. RRB. BC. No. 99 / 03.05.33(G)/2004-05 dated May 12, 2005, RRBs were allowed to undertake insurance business on a referral basis without any risk participation through their network of branches subject to certain conditions. Further, in terms of our circular RPCD.CO.RRB.BC.No.86/03.05.33(G)/2006-07 dated May 03,2007, RRBs have been permitted for taking up corporate agency business for distribution of insurance products without risk participation subject to conditions mentioned in para 2 of the said circular.
- 3. In all the activities referred to above, it is likely that RRBs may be marketing / referring, several competing products of various mutual fund / insurance companies to their customers. Keeping in view the need for transparency in the interest of the customers to whom the products are being marketed / referred, it has since been decided that RRBs should disclose to the customers, details of all the commissions / other fees (in any form) received, if any, from the various mutual fund / insurance companies for marketing/ referring their products.
- 4. The above instructions will come into force with immediate effect.
- 5. Please acknowledge receipt of the circular to our Regional Office concerned.

Yours faithfully

(R.C.Sarangi) Chief General Manager