

# Approach

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## Data:

### Train Data

| Variable      | Definition   |
|---------------|--|
| ID            | Unique Identifier for a row                                |
| Store_id      | Unique id for each Store                                   |
| Store_Type    | Type of the Store  |
| Location_Type | Type of the location where Store is located                |
| Region_Code   | Code of the Region where Store is located                  |
| Date          | Information about the Date                                 |
| Holiday       | If there is holiday on the given Date, 1 : Yes, 0 : No     |
| Discount      | If discount is offered by store on the given Date, Yes/ No |
| #Orders       | Number of Orders received by the Store on the given Day    |
| Sales         | Total Sale for the Store on the given Day                  |

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#### Test Data

| Variable      | Definition   |
|---------------|--|
| ID            | Unique Identifier for a row                                |
| Store_id      | Unique id for each Store                                   |
| Store_Type    | Type of the Store  |
| Location_Type | Type of the location where Store is located                |
| Region_Code   | Code of the Region where Store is located                  |
| Date          | Information about the Date                                 |
| Holiday       | If there is holiday on the given Date, 1 : Yes, 0 : No     |
| Discount      | If discount is offered by store on the given Date, Yes/ No |
| Sales         | Total Sale for the Store on the given Day                  |

#### Removing the unimportant columns:

1. ID variable from both training and test dataset, since it is unique for every record and doesn't contribute as a feature for training the model.
2. #Order from the training dataset, since it is not present in the test dataset.

#### Data cleaning:

1. Checking for missing values
2. Checking for duplicate records

Feature engineering:

1. Converting categorical variables into numerical variables
  - a. Store\_Type, Location\_Type, Region\_Code, Date, Discount are categorical variables.
  - b. One hot encoding for Store\_Type, Location\_Type, Region\_Code, since they have more than two categories.
  - c. Label encoding for Discount, since it has two categories which is yes or no.
  - d. Feature extraction from Date into days, months, years, day of year and week of year

Scaling:

Normalization of the numeric variables, such as Store\_id, day, month, year, day of year, week or year using MinMaxScaler.

Regression model used:

XGBRegressor from xgboost

Hyperparameter tuning:

Manual hyperparameter tuning max\_depth, min\_child\_weight parameters, subsample, cosample\_bytree and alpha value

Tuning is done based on MSLE (mean squared log error) metric on validation dataset (25% of train dataset) and 75% train dataset.

Final model parameters chosen:

Model: XGBRegressor

max\_depth: 14

min\_child\_weight: 1

subsample: 1

cosample\_bytree: 1

alpha: default

Final submission:

Trained on 100% of train dataset and final prediction made for the test dataset.