Abhijeet Kumar Pandey

Business Analyst | Data Analyst

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Professional Summary

Results-driven Business Analyst & Data Analyst with strong expertise in SQL, Python, Excel, and Power BI. Skilled in ETL pipelines, data cleaning, dashboarding, and statistical analysis, with proven ability to design data models, monitor KPIs, and generate actionable business insights. Experienced in collaborating with cross-functional teams in procurement, e-commerce, and SaaS domains, delivering solutions that optimize processes, reduce costs, and support data-driven decisions.

Technical Skills

- **Tools & Languages:** SQL (Advanced), Python (Pandas, NumPy, Matplotlib, Hypothesis Testing), Excel (PivotTables, Macros), Power BI, PostgreSQL
- **Analytics Techniques:** ETL, Data Cleaning, KPI Tracking, Predictive Modeling, Dashboard Development, Statistical Analysis
- **Soft Skills:** Requirement Gathering, Business Problem-Solving, Communication, Collaboration, Time Management

Education

- **B.Tech** - Computer Science |Dr. APJ Abdul Kalam Technical University | 2020 - 2024 | 8.56 CGPA
- **12th** - PCM | UP BOARD | 2018-2020 | 80.20%
- **10th** - General Subjects | CBSE | 2014-2016 | 76%

Professional Certifications

- SQL for Data Science – Coursera | Completed April 2024
- Power BI for Beginners – freeCodeCamp | Completed January 2025
- Six Sigma – Green Belt.

Internship Experience

Sarvashaiva Quality Services (SSQS) – Consulting Organization

Intern – Data Analytics | Jul 2024 – Jul 2025 (12 Months)

- Developed interactive Power BI dashboards and visualizations to track KPIs and improve client decision-making.
- Performed ETL, data cleaning, and transformation ensuring dataset compliance with data dictionaries and resolving quality issues.
- Created SQL queries and Python scripts to analyze large datasets, answer key business questions, and identify trends.
- Supported clients including Indiamart, DIMMTS, and Livekeeping by building reports and analytical solutions for procurement and sourcing.
- Collaborated with leadership teams to define KPIs, develop business metrics, and troubleshoot dashboard/reporting issues.

Academic Projects

1. **Vendor Performance Analysis – Retail Inventory & Sales** | SQL, Python, Power BI

   Objective: Analyzed vendor efficiency and profitability to support strategic purchasing and inventory decisions.
   - Developed and optimized a complex SQL ETL pipeline to build an aggregated summary table from multiple tables. Improved query performance using CTEs and data filtering, significantly reducing processing time for large datasets.
   - Conducted Exploratory Data Analysis and Hypothesis Testing in Python solving research questions to evaluate vendor profitability, pricing strategy effectiveness, and inventory turnover.
   - Identified over-dependence on top 10 vendors (65.7% of purchases) and uncovered $2.71M in unsold inventory from low-performing vendors, recommending diversification and inventory optimization.
   - Built interactive Power BI dashboards to visualize vendor performance, profit margins, bulk purchasing impact (72% cost reduction), and actionable insights for decision-makers.

2. **Music Store Database Analysis** | SQL

   Objective: To analyze music store transactions and identify revenue-driving genres, artists, and customer segments.
   - Delivered insights on top revenue-generating genres, artists, and customer segments using advanced SQL (joins, CTEs, subqueries).
   - Helped simulate strategies for music retailers to identify and retain high-value customers.

3. **Vrinda Store Sales Analysis** | Excel | Github

   Objective: To evaluate store sales data and uncover trends for better inventory and marketing decisions.
   - Built dashboards to track revenue trends, seasonal demand, and inventory turnover.
   - Provided actionable recommendations for restocking and marketing focus areas.

Languages

- English (Fluent)
- Hindi (Fluent)